

A HISTORICAL INVESTMENT IN YOUR BILTMORE ESTATES

Special Feature Pages 12 & 13



PHIL TIBI MBA, GRI, ABR, CRS Associate Broker 602.320.1000

Phil@TheTibiGroup.com www.ArizonaBiltmoreRealty.com



Professional marketing services exceeding your expectations



NORTH&CO.

REAL ESTATE BY TRADE



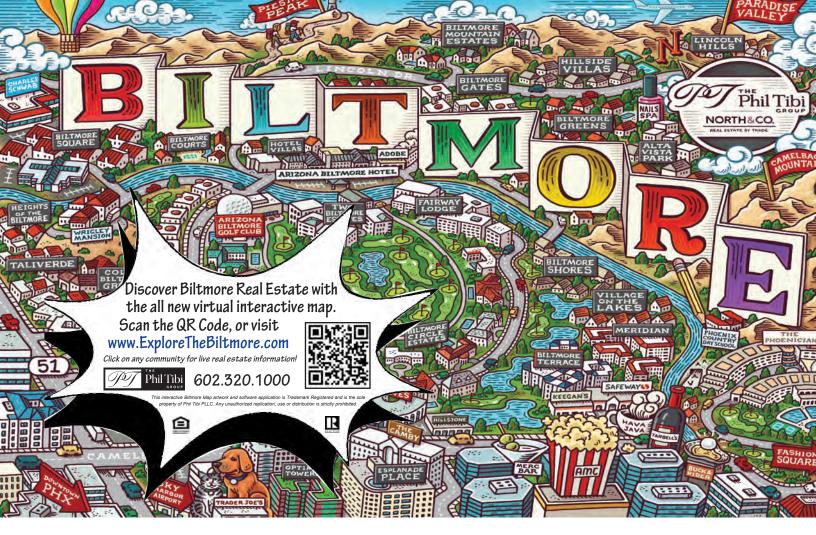
Camelback Luxury Estate

Welcome to Biltmore/Arcadia lifestyle at its finest. A completely remodeled 6,350SF home with nothing but the best finishes, siting on over 1 Acre prime Phx location. This bright, open floor concept is perfect for families and entertainers alike. It boasts 6 bedrooms, 6 bathrooms, a game room with fireplace, a detached guest house, state of the art technology and security system throughout, automatic window shade blinds, 4-car garage, and circular driveway. The large master suite features its own fireplace, steam shower within master bath and stunning views to the backyard. The lavish backyard entertainment grounds include a covered patio, multiple sitting areas, sparkling large pool and soon to be completed large ramada. A chef's kitchen with a large marble sit-up island. Excellent proximity to Biltmore/Arcadia/Scottsdale finest restaurants and shopping centers, hiking/biking and merely 15 minutes' drive to Sky Harbor Int Airport.

For More Information Call 602.320.1000







Scottsdale Golf Event Benefitting Arizona Cancer Foundation for Children

The Tom Londen Memorial Golf Classic returns to Scottsdale this spring, benefitting the Arizona Cancer Foundation for Children. The annual golf tournament is held by the Londen Family who lost their father Tom to cancer and helps spread awareness and raise money for children with cancer.

The two-day event kicks off Friday, March 31st with an evening reception at Talking Stick Resort which is free to attend. The reception will include a charity auction, raffle prizes, complimentary hors d'oeuvres and a cash bar. The golf tournament takes place on Saturday, April 1st at the Talking Stick Golf Club. For more information, to register or donate, visit www.azcancerfoundation.org/event/2023-tom-londen-golf-classic. Sponsorships are also available. All the proceeds from the Tom Londen Memorial Golf Classic benefit Arizona Cancer Foundation for Children whose mission is to provide social, emotional and financial support to families managing the health and wellbeing of a loved one with pediatric cancer. For more information, visit www.azcancerfoundation.org.









From the Publisher...



March is here and if you are Irish, you have probably been looking forward to this month all year! Happy St. Patrick's Day. Time to get out on March 17th and discover the best places in town to celebrate like the Irish do with some delicious corned beef and cabbage and green beer. My favorite place to visit on St. Patrick's Day is definitely Keegan's on Camelback, where they have a party going on all day long. So grab your friends, co-workers and family and

head on over to the party; you will be glad you did!

Be sure to check out this month's cover feature regarding what is going on in the Biltmore Estates. The long-awaited Biltmore Estates Beautification Project will begin unfolding right before your eyes as the Biltmore Estates will soon be showcasing three new entrances updating the look and feel of the Biltmore. Please take a moment and read the feature on pages 12 and 13 highlighting what will be taking place. With all of the renovations at the Resort and Golf Club, this will be so exciting to watch the transformation of the rest of the Biltmore Estates.

Thank you for reading this month; I look forward to bringing you another exciting issue of *Biltmore Lifestyles* in April.

Until next month, Susan

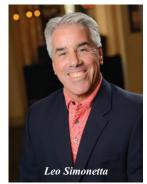
Please feel free to write: P.O. Box 93244, Phoenix, AZ 85070 Phone: (480) 460-7779 or (602) 469-8484

email: biltmorelifestyles@gmail.com • www.biltmorelifestyles.com Publisher Susan Aavang Editor Julie Nicholson

Arizona Biltmore Golf Club Welcomes New Director of Golf

The Arizona Biltmore Golf Club recently welcomed Leo Simonetta as the club's new Director of Golf. Simonetta will oversee the 36-hole facility's golf operations, agronomy, merchandising, and sales and marketing. He will also play an integral role in managing current and upcoming renovations of the Arizona Biltmore Golf Club's clubhouse and Adobe Golf Course.

A 35-year veteran of the golf and hospitality industries, Simonetta comes to the Arizona Biltmore Golf Club from The Wigwam Resort in Litchfield Park, where he has served as the Director of Golf



Operations since 2010. While at The Wigwam, Simonetta oversaw extensive renovation projects of the property's three 18-hole golf courses – Gold, Blue and Red. Prior to The Wigwam Resort, Simonetta worked for Hilton Hotels, leading the golf operations at various resort properties, including The Pointe Hilton at Tapatio Cliffs in Phoenix. Originally from Philadelphia, Penn., Simonetta has lived in the Valley for over 35 years. He is a graduate of the San Diego Golf Academy.

With Simonetta taking over as Director of Golf, legendary Arizona Biltmore Golf Club General Manager Dick Bates moves into a new role with club's ownership group, JDM Golf, becoming Special Projects & Procurement Manager. Bates had served as the Arizona Biltmore Golf Club's GM for 33-plus years, building relationships with members and guests, while hosting U.S. Presidents and numerous celebrities. Prior to getting into the golf business 40-plus years ago, Bates played professional baseball, pitching for the Washington Senators and Seattle Pilots.

"We are thrilled to bring Leo's unique skillset and keen eye for detail to the Arizona Biltmore Golf Club," said JDM Partners' Director of Golf Assets and Marketing Cameron Kaplan. "His understanding of golf course construction as well as his commitment to delivering outstanding experiences for members and guests have been key to The Wigwam's success. And while Leo has big shoes to fill in taking over for our long-standing GM Dick Bates, we are confident the Arizona Biltmore Golf Club will continue to thrive under Leo's leadership. In addition, we are also very excited to have Dick Bates join our JDM Golf team in his new role."

The Arizona Biltmore Golf Club is in the midst of a multi-phase renovation project aimed at improving the clubhouse facilities and its famed Adobe golf course. Phase one of the clubhouse renovation project began in April 2022 and includes a new golf shop and member facilities (located in one building) as well as underground cart storage. The new building was expected to be completed by February 2023. Phase two of the clubhouse renovation is scheduled to begin this month and will include a new clubhouse and restaurant, replacing the existing event tent and clubhouse, which includes The Adobe Restaurant. Phase two will also bring additional on-site parking and landscaping improvements.

The Adobe Course, a William Bell design that originally opened for play in 1929, will undergo an extensive renovation of its own this summer. Led by the Lehman Design Group and Scottsdale resident Tom Lehman, the renovation project will infuse modern golf course design and water conservation technology. During the 2023 renovation, crews will install a new, more efficient irrigation system and plant new drought tolerant TifTuf Bermudagrass throughout the golf course. In addition, green complexes will be renovated, tee boxes will be leveled, and bunkers will be rebuilt incorporating a technically advanced drainage and liner system. Throughout the renovation, the general routing and par (71) of the golf course will remain the same and the Adobe's famous parkland setting will be preserved.

The significant investment made by JDM Partners follows consultation with neighbors, community stakeholders, the City of Phoenix and industry experts. When the clubhouse project is completed by early 2024, the facilities are expected to complement the recent investments in the Arizona Biltmore Hotel and Wrigley Mansion, bringing the Arizona Biltmore Golf Club on par with these world-class facilities.

For more information on the Arizona Biltmore Golf Club, visit www.azbiltmoregc.com. For additional information on the club's renovation projects, visit www.YourBiltmoreGolf.com.





Susan Polakof, CRS, ABR Associate Broker / International President's Elite Hall of Fame Proud Resident of Esplanade Place Since 2003!

602-738-5500 susan.polakof@azmoves.com

Susan Polakof.com coldwellbankerluxury.com



A New Listing at Esplanade Place \$1,300,000

This residence has been totally remodeled and masterfully updated and redesigned throughout! The latest modern finishes exude a calm and relaxing feeling. This smart home with its high-level automation home systems can be controlled remotely by multiple devices. The added closets and built-ins are perfectly positioned. The newly designed fireplace wall is a fine focal point as well as the glass-enclosed media room. The waterfall feature and the latest high-end Wolf and Sub-Zero appliances adorn the bright kitchen. This most desirable up-todate turnkey home is a rare find and can only be found at Esplanade Place, the award-winning high-rise in the heart of the Biltmore and financial hub of Phoenix and convenient to all parts of the Valley! The ultimate high-rise address includes valet parking, full fitness center, 24hr staff, roof-top pool, and more. Call Susan for details and to schedule an appointment.

PHX Sky Train[®] Stage 2 Promotes Sustainability

The new Stage 2 extension of the PHX Sky Train[®] at Phoenix Sky Harbor International Airport (PHX) is more than moving passengers – it incorporates a major emphasis on protecting our environment.

Stage 2, which opened to the public in December and connects Terminals 3 and 4 to the Rental Car Center, is projected to slash carbon emissions by 69,000 tons annually. It's also more than doubling the train's current daily ridership to about 35,000 passengers. Over time, that figure will jump to 79,000 passengers each day.

This new extension removed 84 Rental Car Center (RCC) buses, as well as thousands of vehicles from airport streets each day. And the train

is being powered with electricity that is 50 percent supplied from carbonfree energy sources.

The new, three-car configuration is equivalent to replacing five shuttle buses in terms of number of passengers.

The Institute for Sustainable Infrastructure (ISI) has awarded Stage 2 an Envision Gold Award for sustainability. It marks the airport's first Envision award and only the third Envision-awarded project in Arizona.

In addition to the sustainability features, the PHX Sky Train[®] provides a quieter, quicker and more comfortable travel experience between the terminals and the RCC. It takes under 8 minutes to go from Terminal 4

to the RCC and about 13 minutes to ride the entire five miles from the 44th Street Station to the new Rental Car Center Station.

Trains arrive and depart every three to five minutes, 24 hours a day.

Other benefits include:

- Freeing up curb space at terminals.
- Transitioning the airport's CNG-fueled buses to an all-electric train.
- Providing a new 1,600 space 24th Street Express Pay lot that will be convenient for customers coming to the airport from the west (which will further reduce traffic on Sky Harbor Boulevard.)
- Creating a new "front door" to Sky Harbor on the west side of the airport.

The project cost approximately \$745 million, but no tax dollars were used. It was paid for with Rental Car Customer Facility Charges and airline Passenger Facility Charges.

For more information, please visit the website at skyharbor.com/phxskytrain.





Barrow Women's Board Reaches Milestone of \$100M Raised Through Barrow Grand Ball

The Women's Board of Barrow Neurological Foundation netted over \$7 million for Barrow Neurological Institute through the 2023 Barrow Grand Ball, reaching an unprecedented lifetime milestone of \$100 million raised since their 1965 inaugural Ball. This year's Ball Co-Chairs, Amy Cohn and Erin Gogolak, galvanized Women's Board members' and donors' passion for supporting the research and pro-





grams of Barrow's world-renowned physicians, scientists and clinicians.

"The magnitude of achieving the lifetime \$100 million mark is laudable, given the first Barrow Grand Ball 58 years ago earned \$26,000," said 2023 Women's Board Chairman Diane Might. Our Board is an accomplished, dynamic and influential group of women dedicated to supporting Barrow Neurological Institute. Our members' passionate advocacy for "bench-to-bedside" research and treatment helps save lives and improves the quality of life for those suffering from brain and spinal disorders."

"The generous philanthropy of the Women's Board and its donors through the Ball fuels leading-edge research that is critical to saving the lives of patients with neurological diseases. Support from the Ball has helped make Barrow a premier neuroscience institute and a beacon of hope for patients around the world," said Michael T. Lawton, MD, President and CEO of Barrow Neurological Institute.

Each year, the Ball Co-Chairs choose a specific Barrow research project to which members' donations are expressly designated. These projects highlight key areas of Barrow research that are not only innovative, but also make a measurable impact on patients' lives. The 2023 Ball Co-Chairs selected the Barrow Aneurysm and AVM Research Center as its special project. Under the leadership of Dr. Lawton, scientists in the Center are pioneering novel preclinical models to develop a medication-based approach to stabilizing and preventing the rupture of aneurysms and arteriovenous malformations (AVMs).

"The Women's Board continues to be a pivotal champion of Barrow Neurological Institute, raising millions of dollars to support groundbreaking research and treatments that save lives," said Katie Cobb, President of Barrow Neurological Foundation. "Their support of the Barrow Aneurysm and AVM Research Center this year will continue a tradition of innovative research that ensures Barrow's continued leadership in neuroscience."

It is important to note that in addition to aneurysm and AVM research, 2023 Barrow Grand Ball funds generously supported research in other critical areas, including stroke, Alzheimer's disease, Parkinson's disease, diabetes, neuro-rehabilitation, concussion, neuromodulation, neuroimaging, migraine, brain tumors, spinal disorders and more.





Camelot Homes Opens On-Site Sales Information Center at Willow Luxury Community to Offer Rare Basement Option

Camelot Homes is pleased to announce the opening of an on-site sales information center at their new 14-home private gated Willow luxury community, located at N. 15th Ave. and W. Northern Ave. in North Central Phoenix. The center is open Wednesday through Sunday from 12:00 p.m. to 5:00 p.m. Interested Homebuyers can stop by or schedule an appointment with Camelot Sales Concierge Jonnea Bennett at (602) 818-3725.

Willow offers 1/4-acre lots and single-level floorplans ranging from 3,100-4,100 square feet with 3-5 bedrooms and 3.5-5.5 baths. Pricing starts at \$1,499,900. The 6002 plan, Camelot's most popular plan at their Heirloom and Stone Crest communities, has been modified to offer homeowners a basement option, which is expected to be very popular with buyers.

To date, four homes have been sold and the model is under construction. Five homesites are currently available with four more to be released soon, two which offer the basement plan. Camelot Homes Co-owner and Managing Director, Julie Hancock, says residents will experience the best of both rural and urban living at Willow. The community's ranch style homes and tree-lined streets reflect historical elements while embracing contemporary styling. Homeowners can enjoy the quiet of Willow with easy access to the shops, restaurants and sports and entertainment venues of both Uptown Phoenix and Downtown Phoenix.



"Willow has it all -- a great neighborhood in a prime location, charming architecture, and close proximity to everything that makes North Central Phoenix an ideal place to live," says Hancock. "This community offers a rare opportunity to enjoy a new luxury home in a charming established North Central neighborhood that retains the character of simpler times in Phoenix past."

Those interested in more information are invited to visit https://camelothomes.com/community/willow/ to see floorplans, take a virtual tour and sign up for more information.

About Camelot Homes

Camelot Homes began building its legacy based on uncompromising quality over 50 years ago. Across three generations, the Hancock family has provided the kind of personal consideration, attention to detail and luxurious, expert craftsmanship that distinguishes homes built by Camelot from all others on the market. Award-winning design and timeless elements are organically incorporated into every home, with a result that is wholly inspired by the clients they serve. A home is much more than a structure - it's an enclave that captures and treasures the poignant moments, the unforgettable celebrations and the unexpected joys that encompass a beautiful, imaginative life. Even as their business grows, they are committed to building distinctive, bestin-class homes that have as much character as their owners, providing a level of quality that goes above and beyond every industry norm, and surpassing the expectations of even the most discerning homebuyers.



Live High Above It All on the 14th Floor Just Moments from the Biltmore Lock and Leave Living at It's Finest

Imagine living above it all with 180 degree unobstructed views of Phoenix Country Club, Camelback Mountain, and Downtown Phoenix. The magnificent panorama of city lights at night can be enjoyed from your living room, den, master suite, and 2nd bedroom. The glass-walled terrace opens into the sophisticated great room, master bedroom and kitchen. South facing Open Floorplan remodeled in 2012 boasts a built in separate office and an abundance of closet space in the bedrooms. The community provides concierge/doorman service, 24-hour security, underground parking (with 2 spaces), storage room, a gym, a resort-style grounds with a heated Olympic size pool and spa. This little-known secret in the heart of Midtown Phoenix is a must see.



Phoenix Art Museum's The pARTy Raises Nearly \$900,000

Phoenix Art Museum celebrated its annual fundraiser event, The pARTy, in January. Nearly 250 people filled the Museum, raising almost \$900,000 dollars, which will benefit the Museum's exhibitions, education programs and vital operations.

Elegance was abundant as guests enjoyed cocktails in the Katz Wing for Modern Art, a seated dinner in Cummings Great Hall, live entertainment and dancing. This year's event was chaired by Ellen and Howard Katz.

The event honored Patsy Tarr, President of the 2wice Arts Foundation and the Founder and Publisher of *2wice* magazines and books, who gifted over 300 custom-made Geoffrey Beene ensembles to the Museum in 2020, helping to establish Phoenix Art Museum as one of the nation's leading institutions with holdings of Beene's designs, now housed in the institution's Geoffrey Beene Archive.

"We are deeply grateful to the many sponsors, attendees and longtime Museum supporters who made the 2023 pARTy at Phoenix Art Museum a resounding success," said Jeremy Mikolajczak, the Museum's Sybil Harrington Director and CEO. "The beautiful evening would not have been possible without the tremendous dedication of pARTy co-chairs Ellen and Howard Katz. Through their efforts, the Museum raised a near-record-breaking \$900,000 in support of vital operations, exhibitions, and education programming that will continue to expand access to art for our community. We were also honored to welcome Patsy Tarr,



the evening's honorary chair, as we celebrated the premiere of *MOVE: The Modern Cut of Geoffrey Beene*, which features various garments that Patsy so generously gifted to the Museum in 2020. We encourage all of our audiences to visit the Museum over the next year to experience this incredible exhibition that celebrates one of the most visionary American fashion designers in history."

The widely anticipated exhibition *MOVE:* The Modern Cut of Geoffrey Beene was organized by Phoenix Art Museum with the support of Authentic Brands Group (Authentic), and curated by Helen Jean, the Museum's Jacquie Dorrance Curator of Fashion Design; the major fashion exhibition provides an intimate view into his career and process.











Beene's groundbreaking designs span across three galleries. The exhibition was made possible through the generosity of Major Sponsors Ellen and Howard C. Katz, Partner Sponsor The Virginia M. Ullman Foundation, and Contributing Sponsors Miriam and Yefim Sukhman. Additional support is provided by KJZZ/KBACH, Arizona Costume Institute, the Kelly Ellman Fashion Design Endowment Fund, and Kimpton Hotel Palomar.

To learn more about Phoenix Art Museum, visit phxart.org, or call (602) 257-1880. Photos by Haute Media *







Looking for a Realtor with BILTMORE EXPERIENCE? Rebecca Heath

Representing Sellers in Listings SOLD:

Taliverde Taliverde Biltmore Square Biltmore Square Biltmore Square Biltmore Courts 1 Biltmore Courts 1 **Biltmore Courts 2** Biltmore Vista **Biltmore Vista** Biltmore Vista Biltmore Vista Biltmore Villas 2 **Biltmore Villas 2** Biltmore Villas 2 Biltmore Greens 1 Biltmore Greens 3 Biltmore Greens 3 Biltmore Greens 4 Biltmore Greens 5 Biltmore Hillside Villas Biltmore Hillside Villas The Cloisters Meridian

2512 East Marshall 5727 North 25th Place 2626 N. Az. Biltmore Circle, #17 2626 N. Az. Biltmore Circle, #7 2626 N. Az. Biltmore Circle, #29 3031 East Rose Lane 6238 North 30th Place 2943 East Rose Lane 6152 North 28th Street 6150 North 28th Street 6126 North 28th Street 6154 North 28th Street 6192 North 28th Place 6191 North 28th Place 6193 North 28th Place 6189 North 28th Place 6198 North 28th Place 6180 North 28th Place 6177 North 29th Place 6173 North 29th Place 2530 East Oregon 6101 North 31st Place 6106 North 31st Place 6235 North 31st Place 6226 North 31st Street 3166 East Claremont Ave. 3108 East Claremont Ave. 6226 North 31st Street 6324 North 31st Street 6508 North 25th Way 3011 East Sierra Vista 5211 North 24th Street, #204 5104 North 32nd Street, #148

Representing Buyers in Homes PURCHASED:

-	i escriting Buyers i	
	Biltmore Courts 1	6232 North 30th Place
	Biltmore Courts 2	2940 East Rose Lane
	Biltmore Courts 2	2943 East Rose Lane
	Biltmore Vista	6153 North 28th Place
	Biltmore Villas 2	6173 North 29th Place
	Biltmore Villas 2	6191 North 29th Place
	Biltmore Villas 2	6192 North 29th Place
	Biltmore Villas 2	6193 North 29th Place
	Biltmore Villas 2	6194 North 29th Place
	Biltmore Villas 2	6180 North 28th Place
	Biltmore Greens 4	3146 East Claremont
	Biltmore Greens 4	6235 North 31st Place
	Biltmore Greens 4	3166 East Claremont
	Biltmore Hillside Villas	6418 North 30th Way
	Biltmore Hillside Villas	3011 East Sierra Vista
	Biltmore Hillside Villas	3033 East Sierra Vista
	Biltmore Hillside Villas	3157 East Sierra Vista
	Biltmore Hillside Villas	6508 North 25th Way
	Colony Biltmore	5053 North 25th Place
	Meridian	5104 North 32nd Street, #130
		,

Also represented Landlords and Tenants in properties LEASED

Multi-Million Dollar Producer Executive Marketing Network

Off. (480) 998-0676 Mob. (602) 330-1860



- Biltmore Greens 4 resident 36 years
- Real estate professional 40 years
- Consistent "Multi-Million Dollar Producer"
- Realty Executives #1 in Valley for 46 years!
- Committed to personal service and <u>your</u> success!



Tech Trends & Accessories You Need!

A survey in 2022 showed that 91% of the world owns a smart phonethat's 7.26 billion people! We know the market is only growing and to keep up with all the uses, we have three products for smart phones for 2023! Perfect for Winter/Spring/Summer Travel!

THE LOOKSTAND: Record your Tik Tok, SnapChat or Instagram while on location or at home. Have the convenience of a tri-pod/selfie stick attached to the back of your device for use anytime and anywhere! The Lookstand attaches to the back of any device and expands out when you need it and folds back in when you don't. It has three adjustable heights, a 360 degree rotation and 120 degree viewing angle capacity! The stylish and sleek universal design is sturdy and is perfect for taking or viewing pictures, videos and Facetime. Whether it's an impromptu viral Tik Tok dance, an OOTD or an instructional video on location, the Lookstand provides you with several options for height, radius and with the sturdy base can be set up anywhere. There is a stand for every device size: Lookstand-Smart phones; Lookstand Max IPads AND Kindles; Lookstand Mini was designed for the new generation of Android and other flip phones. Also available are phone cases and Lookstring cell phone wristlets, which come in a variety of fun patterns and colors.

https://hellolookshop.com/ AVAILABLE: (MSRP \$45)

PILLOW TALK MOBILE PILLOW-TRAVEL IN COMFORT!

Americans are on their smart device an average of 5.4 hours a day, and both young and old are suffering from neck and back problems due to poor posture using devices. Pillow Talk Mobile Pillow is a 56" long pillow filled with micro-beads and can twist and bend into a customized form for neck, shoulders, lumbar and head support. Use



while viewing your smart device whether it is Face Time, gaming, reading, streaming or meeting online! Popular with all ages from young children, teens, college students and adults. Great for travel in the car, train or plane!

https://spiceoflifeusa.com/collections/mobile-accessories

BUDDY BEAT LIGHT W/CALL ANSWERING: If you like to

spend time outdoors and want to extend your time doing outdoor activities in the darker, duskier times of the day, Buddy Beat Light is the answer! This wonderfully engineered wearable has LED lights that light the way (front & back). It has built-in bluetooth for listening to music, podcasts or to answer calls. Wear around the neck while on



÷

the plane or car to read, or on a trip snowboarding, skiing, snow walking, dog walking, (great for reading in bed or studying)! Features include: very lightweight, LED lights (front & back), bluetooth with speaker and call answering, and a magnetic loop for easy wearing.

https://spiceoflifeusa.com/collections/buddy-beat-light

Your Balanced Focused Practice Plan By Tina Tombs, The Arizona Biltmore Golf Club To improve in golf, you should have a balance

~ Golf Tip ~



To improve in golf, you should have a balanced and focused practice plan. Here's an easy to incorporate plan that takes the guesswork out of knowing how much time to spend on fundamentals, skill development and games.

BLOCKED PRACTICE – Fundamentals (10 to 20% of your daily dedicated practice time)

- 1. Pay attention to your intention. What are you going to accomplish in this time frame?
- 2. Monitor the simple details: grip, alignment, ball position, balance.
- 3. Put yourself in a learning environment. Go Slow. Focus internally and practice with immediate, accurate and reliable feedback.
- 4. Be honest with yourself. Occasionally take inventory and if necessary, adjust your plan (i.e.video or lesson)
- 5. When making changes, focus on the process and not the immediate results.
- 6. Stay focused on the same thought for at least three weeks.
- 7. When training mechanics, intersperse drills with regular swings. Remember it may not necessarily be fun or comfortable to really change something.
- 8. Never practice looking at a target and thinking mechanics. Hit into open space or remove the ball from the equation if possible.
- 9. Once you have the confirmation you need that you are executing your fundamentals quit.

RANDOM PRACTICE – Skill Development (70% of your daily dedicated practice time)

- 1. Practice your full process, and "trusting" with external focus.
- 2. Imagine yourself in tournament situations; take the time to get focused on the target and the shot.
- 3. Change clubs, lies (uphill, downhill, rough) and targets frequently (no do-overs).
- 4. Shape shots: high, low, draw, fades. Take 5 yards off or add 5 yards to your stock shot.
- 5. Change trajectories, landing spot or skills.
- 6. Practice every part of the game and every conceivable situation.
- 7. Run your full Mental Management Program, including post shot error detection and positive imprinting.

The goal of this type of practice is to learn focus so as to perform the action subconsciously, without thinking about how, like when you tie your shoe. This takes both focus and discipline.

CONTEXTUALIZED TESTS (GAMES) (10 to 20% of your daily dedicated practice time)

- 1. Win your way off the practice facility by playing simple games like 3 in a row. Hit three fades, draws or any kind of shot in a row to a certain standard before you reward yourself with lunch or leaving. The ability to produce three in a row in practice will translate into the ability to execute that shot on the course when it counts with confidence.
- 2. A great game has a time limit, a score, a consequence for winning and losing and is just difficult enough so you win 60 to 70% of the time. As your skill improves, make the game more challenging.
- 3. Compete against set goals (playing games like 21) or other likeminded games.

Practice all phases of the game. Practice with intensity. Compete! Think of terms of quality, not quantity!

Tina Tombs in a 2020 Arizona Golf Hall of Fame Inductee, a *GOLF Magazine* Top 100 Teacher in America, and two-time LPGA National Teacher of the Year. To schedule your next golf lesson or clinic session, you can contact Tina or her staff via www.TinaTombs.com.

Celebrate St. Patrick's Day at Thirsty Lion Gastropub with Food & Drink Offerings that ShamROCK

In partnership with Tullamore Dew & Guinness, Thirsty Lion Gastropub's four Valley restaurant locations will celebrate St. Patrick's Day on Friday, March 17th. Guests will be treated to authentic Irish fun including live Bag Pipe music and specialty dancers. There will also be swag giveaways, specialty themed menu items, craft cocktails and beer.

Authentic Irish fare will include Bacon Cheddar Potato Cakes, Traditional Scotch Eggs, the Reuben Sandwich, Irish Shepherd's Pie, Whiskey Glazed Salmon, Beer Braised Corned Beef & Cabbage and Whiskey Bing Cherry Bread pudding for dessert. Featured craft cocktails and beers will include the Irish Mule, the Irish Old-Fashioned



and Irish Whiskey Flight featuring three, one ounce pours from select makers including Woodford Reserve American Bourbon, Tullamore Dew Irish Whiskey, and the Balvenie 14 Year Caribbean Cask.

A portion of proceeds from a featured cocktail will benefit the St. Baldrick's Foundation, conquering childhood cancers. For more information, visit www.stbaldricks.org.

The event is free to attend; food and drinks will be available for purchase. For information, visit the website at thirstyliongastropub.com or call Tempe: (480) 968-2920; Santan Village: (480) 899-0119; Desert Ridge: (480) 419-5070; Chandler Viridian: (480) 786-5799.

Spring Into Uptown Plaza with Outdoor Activities Every Saturday in March

Spring is in the air! As the weather warms up in the Valley, Uptown Plaza invites guests to enjoy free outdoor activities in the grassy courtyard every Saturday this month. Spring Into Uptown Plaza kicks off on March 4th with a Flower Arranging Class led by AJ's Fine Foods, followed by Live Music in the Courtyard by

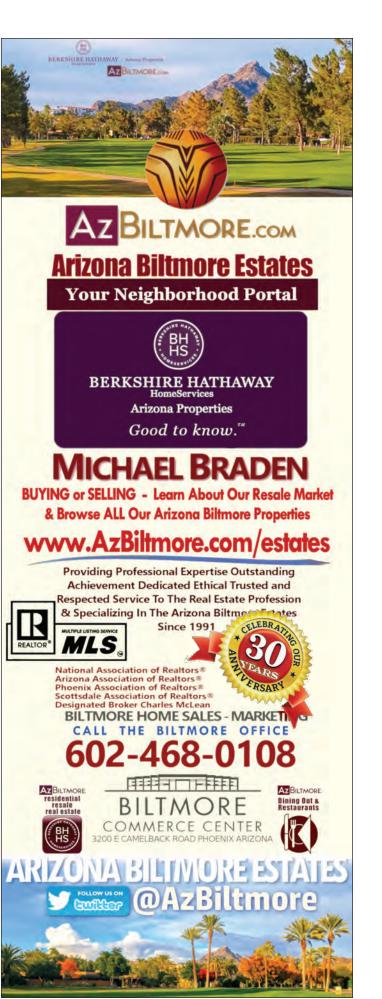


Serena Nicolle Music the evening of March 11th. On March 18th, kids will paint suncatchers starting at 11:00 a.m. at Arts & Crafts for Kids, while supplies last. Lastly, Sweatshop on Central will lead Yoga in the Courtyard on March 25th, which will also feature light bites provided by Flower Child. Guests must reserve their spots for the Flower Arranging Class and Yoga in the Courtyard at www.uptownplazaphx.com/events. Uptown Plaza will host various events throughout the year, including Movies in the Courtyard and an Easter Egg Hunt in April, and other family-friendly events. To stay up-to-date on the latest events happening, please visit www.uptownplazaphx.com/events.

March Events:

March 4th – Flower Arranging Class with AJ's Fine Foods at 10:00 a.m. March 11th – Live Music in the Courtyard from 5:00 p.m.-7 p.m. March 18th – Arts & Crafts for Kids from 11:00 a.m.-1:00 p.m. March 25th – Yoga in the Courtyard at 10:30 a.m.

Uptown Plaza is located on the northeast corner of Central Avenue and Camelback Road, in the heart of Phoenix's historic north-central neighborhood. The newly restored mid-century modern shopping center is a lively urban hotspot, boasting a wide selection of health, retail and restaurants. The Plaza has over 20 retailers, and the full list can be found at www.uptownplazaphx.com.





A HISTORICAL INVESTMENT IN YOUR BILTMORE ESTATES Biltmore Estates Undertakes Largest Community Project in History

Since the 1970s the historical, luxury Biltmore Estates has been one of the most prestigious neighborhoods in Phoenix. In 2023, the community undertakes the biggest project in its history with a beautification and branding upgrade two years in the making.

Formed in 2020, the Biltmore Estates Beautification Committee was tasked with creating three showcase entrances to the community, renaming a city street and creating a cohesive brand identity for Biltmore Estates, which includes 1,688 homes, the Wrigley Mansion, Arizona Biltmore Golf Club and the iconic Arizona Biltmore hotel.

"We really haven't done anything like this in ABEVA's history," said Bill McKay, chairperson of the Beautification Committee. "We needed to do this to keep up with all the luxury communities in the area."

Foundation for Success

The Beautification Committee spent thousands of hours on the project, conducting research, getting buy-in from multiple entities, securing necessary permits and vetting landscape architects from around the country. After a rigorous RFP process, the Scottsdale firm of Greey Pickett was selected. The award-winning firm helped design outdoor spaces at Wickenburg Ranch, Seven at Desert Mountain, Vistancia, Montelucia, Cavasson and The Phoenician. The committee and architecture team went through many designs and redesigns to meet the aesthetic goals while embracing the \$1,255,000 budget. The project is funded by the community's savings and leaves a healthy reserve fund for future needs.

The new entrance designs needed to reflect the luxury, elegance and refinement that define the Biltmore Estates, while also weaving in the history of the area. To pay homage to Frank Lloyd Wright's influence, 1,200 of his distinct Biltmore Blocks were used in the three entrance signs. While the Arizona Biltmore hotel has 32 different patterns, only seven were selected for use in this project.





"The hand-poured Biltmore Blocks are very expensive," explained McKay. "To make them work with our budget we had to be strategic in how we incorporated them into the design."

A New Welcome Home

Residents and visitors to Biltmore Estates will now be welcomed with three grand entrances to the community. While all three are distinct, they share a similar look to reinforce the branding of Biltmore Estates. The plant material was selected for its aesthetics, as well as its low cost of maintenance.

At the main entrance at 24th Street a sweeping line of Oak trees and Ficus Hedge on one side , and a zig zag stucco wall with signage for the Arizona Biltmore and Biltmore Estates greets guests. Additional plants, flowers and trees set the stage for the luxury that awaits inside the community.

Entering from Colter and 32nd Street visitors will see a clear sign for Arizona Biltmore Estates.

From Lincoln Drive and Arizona Biltmore Circle (ABC) an impressive drive divided by a median filled with accent shrubs and palm trees invites guests to the community. Signage for Arizona Biltmore Estates is surrounded by shrubs and flowering ground covers.

All areas feature dramatic uplighting and the maximum Biltmore Estates letter height allowed by the city.

Naming Rights

A critical component to the community's branding was renaming the street at the main entrance from Thunderbird Trail to Biltmore Estates.

The Beautification Committee, working with the Arizona Biltmore's historian, first researched the current street name to determine that there was no historical significance to the Thunderbird Trail name. They then notified the City of Phoenix, Postmaster, Arizona Biltmore Hotel, new Arizona Biltmore Golf Club, the AZBNA Group and homes located on Arizona Biltmore Estates (aka Circle) of the name change to Biltmore Estates. The new street name will not result in any significant address changes in the community.

The renamed Biltmore Estates replaces Thunderbird Trail on the first 250 yards from the 24th Street entrance into the community where it meets up and flows into the existing Biltmore Estates (aka Circle).

Construction Schedule

"It's been a pleasure listening to the community input, working with an unbelievably energetic, positive Committee that worked whenever needed to pull this project together," said McKay.

Work on the new entrances will commence June 30, 2023, and is targeted to be completed by Jan. 1, 2024.

ABEVA Entry Beautification Schedule				
Task	Target Date			
Start Updated Renderings	December 12 th			
Complete Updated Renderings	January 6 th			
Complete Construction Documents	March 17th			
Pre-Bid Meeting at GP	March 31st			
Bids Due	April 24 th			
Complete Bid Review	May 17 th			
Award Contract	May 31 st			
Start Construction	June 30 th			
Complete Construction	January 1st			

*Contract Award & Construction start subject to Board Approval. Target dates we are working towards. The design and construction process is susceptible to delays due to the complexity of the processes.



*Plants shown at 2 year maturity

Beautification Committee Members

Wes Balmer John Lynch Bill McKay (Chairman) Keith Mishkin

For 3D Renderings visit the ABEVA website Beautification Tab: **abeva.com**

CLEVER KOI SHAKES UP ALL-NEW COCKTAIL MENU

Clever Koi, the award-winning Asian inspired kitchen and craft cocktail bar is starting springtime with a bang! Now available at their Central Phoenix location, Clever Koi just rolled out a tasty new cocktail menu, including 10 all-new house cocktails, and 11 new additions to the classic cocktails list. Best of all, there's a cocktail for everyone at the table, no matter if you prefer your cocktails served on the rocks, served tall or up, or even with a healthy kick.

For example, enjoy springtime in a glass with the new "Don't Carrot All" cocktail, made with Nikka Coffey Gin, Cardamaro, Angostura, carrot puree, grapefruit and lemon to create a twist on a carrot-y fruit juice cocktail. If you are looking for a low abv (alcohol by volume), very drinkable cocktail, try the "To Peach Their Own" with apricot Lillete Blanc, tawny port, sparkling wine, lemon and agave. For those

with a sweet tooth, try the "Don't Read the Comments," this dessert style cocktail using Bank Note Scotch, Averna Amaro, almond butter, lemon, mango crema, ginger syrup and orgeat is a nice treat to end the meal.

Lastly, don't forget to peruse the classic cocktail's that are offered. The list is full of familiar cocktails to imbibe. The new additions to the list include:

- El Presidente 1.
- Porn Star Martini 2.
 - Green Point
- 3. Sbagliato
- 4. Army Navy 5.
- Southside
- 6.
- Old Cuban 7.
- 8. Alaska
- 9. Bamboo
- 10. Age of the Aquarius
- 11. Gold Rush









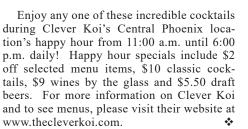


Generally Ba-Na-Na











Shady Rays Has Sights on Scottsdale One of the Nation's Fast-Growing Lifestyle Evewear Brands to Open Third Brick-and-Mortar Store

Phoenix-area customers will soon be able to shop Shady Rays' extensive collection of polarized shades at the company's newest brick-andmortar store. One of the nation's fastest-growing lifestyle eyewear bands will open its newest storefront this spring at Scottsdale's Kierland Commons. This will be the lifestyle eyewear company's largest retail footprint to date.

Boasting an expansive 2,000-square-feet of buying and trying space, the newest retail store will feature all frame and lens options from Shady Rays' collection of lifestyle and performance sunglasses as well as seasonal availability of snow goggles and other outdoor wearables.

"Scottsdale offers residents and tourists alike an abundance of outdoor activities like hiking, biking and world-famous golf, making it the perfect place for wearing high-quality polarized shades and our newest retail store," Shady Rays Founder and CEO Chris Ratterman said. "Our loyal Phoenix-area customers have been asking for a store for some time and we're excited we are able to bring this new buying and trying experience to them in Arizona."

A grand opening celebration will be held this spring with huge prizes for the first 50 customers, free merchandise giveaways, grand opening discounts and more. Staffed by knowledgeable brand enthusiasts, the store will provide an in-person experience for customers to try, buy, and exercise Shady Rays' exclusive lost and broken replacement program. The replacement program has been a key differentiator for Shady Rays' growth.

"On the heels of the success of stores in Lexington, KY and Denver, CO, it's been part of our long-term growth strategy to open additional retail outlets in key cities across the country," Ratterman said. "While our online marketplace and customer service platform still serves us well, the opportunities for growth at retail in addition to our established e-commerce are promising."

Shady Rays offers a variety of frames and lenses, both lifestyle and sports performance-oriented, at a moderate price point, starting at \$54. The brick-and-mortar store will also offer the brand's popular \$18



"Mystery Pair" as an add-on to any regular-priced purchase.

"Online shopping is convenient and easy for most people," Ratterman said. "But we believe that highly-curated retail locations can be a powerful pairing with our e-commerce site. This gives our customers an option to try on multiple styles, have assistance making decisions and engage in follow-up customer service."

Kierland Commons is located at 15205 N. Kierland Blvd in Scottsdale. The Shady Rays location will employ six to eight employees and will be located adjacent to UNTUCKit and Tocaya Modern Mexican on the center's first level.

To learn more about Shady Rays and to stay up to date on all the action, visit shadyrays.com and follow them on Meta, TikTok, and Twitter @shadyrays. Live hard. We got you.

New Tax Laws Impacting Your 2023 Taxes

By Jennifer Sellers, Senior Member, The Cavanagh Law Firm



2022 is in the rearview, which means that tax filing is on the horizon. Filing our taxes can seem overwhelming, so it's easy to procrastinate. According to IPX 1031, Arizona ranks 12th when it comes to top procrastinators. By now, we should have a good handle on what to expect when filing our 2022 taxes, but with taxes on our minds, it's a good time to understand the tax changes coming up in 2023.

Below are a few changes to tax laws in 2023:

Flat Income Tax Rate for Arizonans - As of Jan. 1st, 2023, Arizona will implement a new flat tax rate of 2.5%. State tax rates in Arizona were previously tiered, ranging from 2.59-4.5% based on income. Now, everyone will pay 2.5% across the board. Arizona is among eleven other states with a flat income tax and will have the lowest tax rate in the country (other than the states with no income tax).

Increase in Tax Deductions - Tax deductions lower the amount of taxable income. Standard deductions for single filers are increasing from \$12,950 in 2022 to \$13,850 in 2023. Married couples filing jointly will go from \$25,900 in 2022 to \$27,700 in 2023, and married filing separately will go from \$12,950 to \$13,850. Another option is to itemize your deductions if you suspect it may add up to more than the standard deduction.

Increase In HSA and FSA Contributions - The IRS announced last year that annual contributions to Flexible Spending Accounts (FSA) will increase in 2023. The maximum contribution for 2023 is \$3,050, up from \$2,850 in 2022. Additionally, if your employer's plan allows for carry-over of unused FSA amounts, you will be allowed to carry over \$610 in 2023, up from \$570 in 2022. Health Savings Accounts (HSA) will also increase, going from \$3,650 in 2022 to \$3850 in 2023. The HSA contribution limit for family coverage will be \$7,750, up from \$7,300. The adjustments represent approximately a 5.5 percent increase over 2022 contribution limits, whereas these limits rose by about 1.4 percent between 2021 and 2022.

Higher Limits To Retirement Plans - Retirement plans are a great way to set yourself up for the future but, the more you invest, the less taxable income you will have. The amount individuals can contribute to their 401K plans will go up this year. The contribution limit for employees who participate will be \$22,500, up from \$20,500 for 2022.Employees 50 and older can contribute an extra \$7,500, up from \$6,500. If you don't have access to an employer-sponsored 401K plan, you can save for retirement in an IRA. The limit on annual contributions to an IRA will increase from \$6,000 in 2022 to \$6,500 in 2023 for individuals under the age of 50. For individuals 50 and older, the IRA contribution limit increased to \$7,500 in 2023, up \$500 from 2022. According to Vanguard, 14% of investors maxed out employee deferrals in 2021.

Another significant change to note in 2023 that could impact your taxes is the minimum wage increase in Arizona. Effective January 1st, 2023, Arizona's minimum wage increased from \$12.80 to \$13.85 per hour.

Being aware of tax changes can help you plan better when it comes time to file your taxes. The deadline to file your 2022 taxes is April 18, 2023. If you need help or advice on tax laws and your rights, contact a local attorney.

Jennifer Sellers is a Senior Member at The Cavanagh Law Firm and specializes in employment and corporate law, both transactional and litigation, representing clients on a variety of employment matters including contracts, covenants not to compete and restrictive covenants, severance agreements and employee issues such as age, sex, race, religious or pregnancy discrimination.



The Downbeat at Windsor Cozy Jazz Nights Every Wednesday

Wednesday nights just got groovier with The Downbeat at Windsor, which features smooth jazz, bourbon and toasty bites at this favorite neighborhood spot. Every Wednesday at either 7:00 p.m. or 5:00 p.m., jazz musicians Recordbar Radio and the Erik Olson Trio will liven up the patio. Guests are invited to cozy up and bring blankets to Windsor's beloved heated patio to pair the smooth tunes with toasty bites from the kitchen. Plus, beat the chilly night with the limited time bourbon-based hot cocktail feature, Bye Bye Black Bird. The Black Bird tempts with spiced bourbon notes, syrup and whiskey bitters to keep you warm, with lemon juice that brightens up the cocktail and leaves you craving that next sip, poured in an Irish coffee glass garnished with a lemon wheel and blackberry.

Live Jazz Music Lineup:

Eric Olson Trio: March 1st, 15th and 29th | 7:00 p.m. – 9:00 p.m. *Recordbar Radio:* March 8th and 22nd | 5:00 p.m. – 9:00 p.m.

Windsor (5223 N. Central Ave.) is tucked into its namesake historic Phoenix neighborhood and is a local restaurant and bar with a backyardstyle patio packed full of your best friends. Offering high-quality wine and beer on tap, a robust selection of prohibition cocktails and a kitchen that cranks out casual and familiar bar food with an upscale twist. Windsor is open Monday through Thursday from 11:00 a.m. to 11:00 p.m., Friday from 11:00 a.m. to midnight, Saturday from 9:00 a.m. to midnight and Sunday 9:00 a.m. to 10:00 p.m. Visit www.windsoraz.com for details.



~ Real Estate Update ~



Prepping Your Home for the Market Or Just Some Spring Cleaning Tips!

By Debbie Frazelle, Coldwell Banker Realty

- Clean your Home. How clean your home is shows how well it is maintained.
- □ Make it feel like a home. The facts state that houses which are staged sell faster and for more money. Buyers are visual and can see themselves living in the home.
- Let there be light. Open the blinds, curtains and drapes. Turn on the lights. Replace any missing light bulbs. Lights make the house feel open, warm and inviting.
- □ Make obvious repairs. If you can walk through a house and see things that need to be repaired, the buyer can too. Get ahead of the curve and repair the obvious items. It will be worth it in the long run. Also, change your filters!
- Remove clutter. Excess items collect dust and make the house feel smaller. Make it inviting and remove the excess.
- Paint, floor and doors, especially the front door. Simple repairs or upgrades can help your bottom line and provide you with great return on your investment.
- Organize and clean the kitchen. The kitchen is the focal point of the modern house. Make sure that it is clean and free of clutter so that buyers can picture spending time with their family in the home.
- Empty the trash and hide the dirty laundry. Avoid any unacceptable smells or unpleasant thoughts.
- □ Have your home inspected before it hits the market. Properties that are inspected before they reach the market sell faster and for more money. The transactions are often smoother because there are less surprises during the inspection period. Additionally, the repairs are less expensive because there is time to have competitive bids. I have the name of a great Home Inspection Company, Dwell Inspect, that is right in our area!

Now is truly the time to sell. We have very low inventory right and demand is rising every day. There are many mortgage programs out there that can help buyers reach their goals and buy that home of their dreams. Please call: Debbie Frazelle, Coldwell Banker Realty, (602) 399-8540.

Statistics from January 15th to February 14th, 2023

3 Н	omes Sold/Closed	5			
7 Re	entals Furnished	42			
3					
Rentals Unfurnished 3 For Sale					
3	\$339,000-\$399,9	900			
ł	\$315,000-\$528,	500			
2					
2	\$639,000-\$650,0	000			
2					
	\$2,875,	000			
2	\$1,150,000-\$1,850,	000			
	\$1,590,	000			
2	\$365,000-\$474,3	500			
3	\$2,400,0	000			
7	\$375,000-\$559,0	000			
	\$3,350,0	000			
Pending Sales					
М	Ieridian	1			
Cl	loister	2			
	ates	1			
B He	eights	1			
Bi	iltmore Villa	1			
2 Sł	hores	2			
Closed Sales					
Es	states	1			
	For Sale	For Sale For Sale \$339,000-\$399, \$315,000-\$528, \$315,000-\$528, \$840,000-\$1,500, \$639,000-\$650, \$639,000-\$650, \$639,000-\$650, \$500,000-\$14,995, \$1,600, \$2,875, \$1,150,000-\$14,995, \$1,600, \$2,875, \$1,150,000-\$1,850, \$1,590, \$365,000-\$474, \$2,400, \$375,000-\$559, \$3,350, ending Sales Meridian Cloister 2 Gates Heights Biltmore Villa Shores			

Croseu Suites						
Biltmore Mountain Estat	es 1	Estates	1			
Fairway Lodge	1	2 Biltmore	1			
Village on the Lakes	1					



STUDIO

AMAZING

FOUND:RE Phoenix Hotel and Sophie's Florals Announce Spring Floral Arrangement Class

Craft and floral lovers are invited to liven up their décor this spring with a beautiful handmade floral creation! On Friday, March 24th at 7:00 p.m., FOUND:RE Phoenix Hotel and Sophie's Florals hosts a spring floral arrangement class featuring expert instruction and tips on how to create and care for a stunning arrangement. Participants will leave with their own handmade arrangement and the knowledge to create them on their own.

The cost is \$79 (plus taxes and fees) and includes materials and tutorial; tickets can be purchased via eventbrite.com/e/spring-floral-arrangements-tickets-519999300907.

For more information, visit foundrehotels.com.

CELEBRATING OUR 35TH ANNIVERSARY SEASON! 35TH ANNUAL ARIZONA SAN MARKET

NINE FESTIVE WEEKENDS OPEN NOW SATURDAYS & SUNDAYS 10:00AM-6:00PM

The Festival is a medieval amusement park, a 16-stage theater, a 50-acre circus, an arts and crafts fair, a jousting tournament and a feast -- all rolled into one non-stop, day-long family adventure!



🛛 GUINNESS 📥 DELTA 🛞 Budweiser 🕖 pepsi

BE A FANI FOLLOW US: **PRINT DISCOUNT TICKETS ONLINE** facebook **GET DIRECTIONS & FESTIVAL INFO** rizona.RenFestInfo.com





On Saturday, March 25th, 2023 from 11:00 a.m. to 5:00 p.m., the Arizona Wine Growers Association (AWGA) will be hosting the 2nd Annual Arizona Wine Month Grand Festival and Governor's Cup Celebration at Steele Indian School Park, sponsored by ArizonaWines.com and Dawning Public Relations. The festival celebrating the proclamation signed by former Governor Doug Ducey in 2022 designating March as Arizona Wine Month - will feature award-winning wines from across the state, along with live music, a variety of food trucks and local artisans.

"With March officially being Arizona Wine Month, and the Governor's Cup wine competition being held this month as well, we had to take this opportunity to celebrate this thriving industry, the state's award-winning wines and the winemakers who make it all possible," said Kris Pothier, President of the AWGA and Owner mals only) to this 21+ only, rain or shine event. of Chateau Tumbleweed.

The full list of wineries will be announced soon, and tickets are on sale now at www.azwinegrowersassociation.com.

General admission tickets purchased in advance online are \$35/person and include a commemorative wine glass with eight wine tasting tickets, or will be \$45 at the door. VIP tickets (available in advance only) are \$55 per person and allow early entry at 10:00 a.m. plus extra tasting tickets. Non-Drinkers are \$10 for entry.

With limited parking available, ride sharing is encouraged or use of the Light Rail, which stops on Central Ave. in front of Steele Indian School Park.

Please note that masks are not required for this event and are up to the discretion of each participant. Pets are not allowed (service aniTickets are not refundable.

Tickets are available now at www.azwinegrowersassociation.com or on Eventbrite.

To find out additional information about the Arizona Wine Month Grand Festival or other upcoming festivals hosted by the Arizona Wine Growers Association, you may visit the website at www.azwinegrowersassociation.com.

About The Arizona Wine Growers Association:

The Arizona Wine Growers Association (AWGA) serves grape growers and winemakers in Arizona, allving its members for representation, promotion and education. The association strives to advance with integrity, the sustainable growth and production of authentic Arizonagrown wines and increase awareness of the Arizona industry, which includes 104 licensed and bonded wineries throughout the state.



Lifestyles Service Directory



Ryan House's Signature Community Breakfast Fundraiser to be Held Friday, March 31at JW Marriott Camelback Resort

Guests are invited to join local nonprofit Ryan House for its annual Community Breakfast on Friday, March 31st at the beautiful JW Marriott Camelback Inn (5402 E. Lincoln Drive, Scottsdale) led by emcee, Emmy Award-winning sports personality and content creator, Lindsey Smith.

This annual fundraising event gives attendees the opportunity to hear stories about the inspiring work they do for children with life-limiting medical conditions and their families. This year's event features a first-hand perspective into the lives of a group of teens on how growing up with the support of Ryan House has positively impacted their lives.

Check-in begins at 7:00 a.m. on the Sonoran Terrace followed by the event presentation at 8:00 a.m. where guests gather inside the ballroom for this year's can't miss program! Afterward, guests are invited back outside to enjoy a delicious breakfast on the beautiful Sonoran Terrace and catch up with colleagues, family and friends. Pressed for time? No worries! They've got you covered. Simply take it to go!

As always, registration is free with the opportunity to contribute mission-critical funding that will provide care, comfort, and community to children and families at Ryan House in the coming year. To reserve your spot as an individual guest or a Table Captain and/or for more information visit https://ryanhouse.org/communitybreakfast/. For sponsorships, contact Amy at (602) 234-6709 oraosullivan@ryanhouse.org.

Funds raised that morning will directly support Ryan House, which currently relies 100 percent on community donations and cares for Arizona's children that are the most medically fragile, and their families.

About Ryan House:

With our world-class care and programs, we embrace all children and their families as they navigate life-limiting or end-of-life journeys through palliative and respite care that addresses the emotional, spiritual, and social needs of the family, continuity of care from diagnosis to endof-life, expert care provided by our prestigious care partners and highly-trained staff and a loving community that offers ongoing support and compassion. Ryan House is the only facility of its kind in the state and only one of three in the country. For more information, please visit ryanhouse.org, follow them on Instagram or join them on Facebook.



NEW Seasonal Menu At Over Easy Charity Donation to #LOVEPUP

Over Easy, the breakfast-brunch-lunch restaurant with a modern twist is known for its from-scratch cooking and retro, bright, modern décor is introducing three NEW seasonal items to its menu this month! The new seasonal menu items are available at all 11 Valley locations for dine-in, takeout and delivery. (Alcohol excluded from takeout/delivery)

The seasonal dishes include:

Cinnamon Apple Corncakes – Three fluffy cakes topped with cinnamon butter, agave nectar, apple chutney and vanilla granola - \$14

JohnJay Burrito Bowl – Three eggs any style over cajun chicken, chorizo verde, avocado, white rice, quinoa, with black bean corn salsa, lime and cilantro - \$17

Spicy Mango Margarita – Arcadia jalapeño in vodka, Exotico blanco tequila, Reàl mango purée, lime juice and an Old Bay rim - \$8

In addition, \$1 from every JohnJay Burrito Bowl sold will be donated to the #LOVEPUP Foundation. www.lovepupfoundation.org.

Founded in 2008, Over Easy quickly became recognized as the best breakfast in Phoenix. Over Easy's menu of madefrom-scratch dishes crafted by Chef Aaron May, aesthetic décor and great customer service have led to features on the Food Network, in Bon Appétit Magazine as well as recognition as one of America's best breakfast and brunch restaurants by Travel + Leisure. With 11 locations across the Valley and a total of 12 across the nation, Over Easy continues to be a favorite for all things breakfast. For

more information, please visit www.eatatovereasy.com.





22nd Annual Camp Verde Pecan & Wine Festival Returns to Downtown Camp Verde March 18th and 19th

Returning for its 22nd year, on Saturday, March 18th and Sunday, March 19th, 2023, is the 22nd Annual Camp Verde Pecan & Wine Festival hosted by the Verde Valley Wine Consortium and the Town of Camp Verde, sponsored by Yavapai College and their Southwest Wine Center, SRP, the Arizona Office of Tourism and Larry Green Chevrolet. Celebrating two of the areas prime tourism draws – wine and pecans – the festival, which is FREE to all, will feature fifteen Arizona wineries along with a variety of pecans for pairing, a very competitive Pecan Pie contest, a Budweiser Beer Garden, food trucks and 70+ local artisans.

Held from 11:00 a.m. to 7:00 p.m. on Saturday, March 18th and 11:00 a.m. to 4:00 p.m. on Sunday, March 19th in downtown Camp Verde (75 E. Hollamon Street in Camp Verde), the two-day festival returns with all of its best features, in addition to some new changes.

"The Verde Valley American Viticulture Area (AVA) has achieved so much acclaim since its designation in 2021 that we are expecting a great turn out this year," said Parks & Recreation Manager Michael Marshall. The scheduled entertainers include:

Saturday, March 18th:

12:00 – 2:00 p.m.: Eric Ramsey, International Blues Challenge Winner 2:20 - 4:20 p.m.: Tommy Dukes Band

4:40 - 7:00 p.m.: Thunder and Lightning

Sunday, March 19th:

12:00 - 2:00 p.m.: Chicago Bob & The Blues Squad

2:15 - 4:00 p.m.: Sky Daddy

Fifteen of the best local wineries within the Verde Valley will be in attendance, pouring their newest releases by the glass, bottle and case.

These include:

*

1764 Vineyards	Alcantara Vineyards
Arizona Stronghold Vineyards	Bodega Pierce
Burning Tree Cellars	Caduceus Cellars/Merkin Vineyards
Clear Creek Vineyards	Cove Mesa Vineyard
Da Vines Vineyard	High Lonesome Vineyard
Laramita Cellars	Oak Creek Winery
Page Springs Cellars	Salt Mine Wine
Southwest Wine Center	Su Vino

Entry to the festival – for all ages – is FREE. Wine tasting tickets (for attendees 21+) are available for \$20 in advance by visiting www.verde-valleywine.org or https://www.eventbrite.com/e/camp-verde-pecan-and-wine-festival-tickets-479518782587.

Tickets will also be available at the door day-of for \$25/person. Both include a commemorative glass (provided by the Arizona Office of Tourism) and six wine tasting tickets. Additional wine tasting tickets will be available for purchase at the event.

For more information on the 22nd Annual Camp Verde Pecan & Wine Festival and other upcoming events within the Town of Camp Verde, visit cvaz.org or verdevalleywine.org.

#1 in the Biltmore for 9 Years in a Row!



2421 E Oregon Ave, Phoenix, AZ 85016 3 Bed | 2 Bath | COLONY BILTMORE



6265 N 31st PI, Phoenix, AZ 85016 3 Bed | 3.5 Bath | 2,745 Sq Ft



3213 E Roma Ave, Phoenix, AZ 85018 5 Bed | 5.5 Bath | Completion Date of Feb 2023



5207 N 24th St 103, Phoenix, AZ 85016 2 Bed | 2 Bath | 1,189 Sq Ft



2561 E Denton Ln, Phoenix, AZ 85016 3 Bed | 2.5 Bath | 2,252 Sq Ft



4150 N 57th Way, Phoenix, AZ 85018 4 Bed | 4 ath | 3,310 Sq Ft

THE BROKERY Biltmore Publishing Company P.O. Box 93244 Phoenix, AZ 85070





PRESORT STD US POSTAGE PAID PERMIT # 3333 PHOENIX, AZ

NO ONE KNOWS THE BILTMORE LIKE WE DO.

THE **#1 REAL ESTATE TEAM**IN THE BILTMORE
FOR 9 YEARS IN A ROW



THE BROKERY

TUCKER BLALOCK Managing Broker, Co-Founder 602.561.0445 | Tucker@TheBrokery.com

OLEG BORTMAN Associate Broker, Co-Founder 602.402.2296 | Oleg@TheBrokery.com