

BILTMORE *Lifestyles*

A Community Service Publication

WILLOW



Camelot Homes Introduces Willow New North Central Phoenix Luxury Community

Special feature pages 12-13



SELLING BILTMORE



ArizonaBiltmoreRealty.com

602-320-1000



THE
Phil Tibi
GROUP

NORTH&CO.

REAL ESTATE BY TRADE

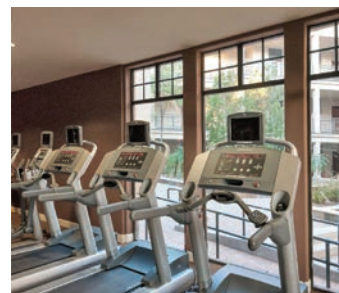




Melanie McFarland
 Associate Broker
 Phone: 480-329-3893
 melanie4053@gmail.com
 Facebook: MelanieMcFarland

FULLY FURNISHED LUXURY RENTALS
2-3 BEDROOMS - COMING AVAILABLE
CALL FOR AVAILABILITY - 480-329-3893

LAUNCH
 REAL ESTATE



For Your Sales or Rental Needs Call Melanie McFarland • 480-329-3893

Iconic Biltmore Fashion Park Welcomes Five New Retailers and Restaurants, Including Anthropologie

Biltmore Fashion Park, a much-loved destination in the Macerich portfolio of high-quality retail and mixed-use properties across the country, has announced a slate of five new retailers and restaurants joining the iconic outdoor center, including Anthropologie.

Anthropologie, which will open later this year, is a unique, full-lifestyle shopping destination with a mostly exclusive assortment of clothing, shoes, accessories, beauty, furniture, home décor, garden, bridal and more. The brand operates more than 200 stores around the world.

Other great new names also coming soon to Biltmore Fashion Park – all also focused on delivering outstanding in-person experiences – include Ambrogio15, the first Arizona location of this San Diego foodie favorite serving Milan-inspired gourmet pizza; digitally native concept Madison Reed Hair Color Bar, the second Phoenix-area location for this brand focused on the experience of beautiful hair; Lovesac, a top specialty furniture brand; and a new, larger location at the property for EVEREVE, a popular women's fashion brand that delivers curated, contemporary styles.

Biltmore Fashion Park, the all-outdoor lifestyle-focused property set in the bustling Camelback Corridor at 24th and Camelback, has long been the “backyard” for Phoenix’s upscale, historic residential Biltmore neighborhood and financial district.

“Biltmore Fashion Park has always been a property with purpose: For almost 60 years, it’s delivered a favorite collection of experiences to the doorstep of its magnificent neighborhood and to people who come from across the region,” said Victoria Buscher, General Manager, Biltmore Fashion Park. “It’s a privilege to continue to attract top brands like Anthropologie to this one-of-a-kind property.”

Notable recent additions to Biltmore Fashion Park’s carefully curated roster include Bisutoro and Skin Laundry, both of which opened recently, and Life Time, the luxurious, large-scale wellness and fitness destination that opened in 2020. Property highlights are Arizona’s only Saks Fifth Avenue department store and an experience-forward Williams-Sonoma featuring classes and chef demonstrations; plus a stellar lineup of destination restaurants, including Blanco Tacos + Tequila, The Capital Grille, The Cheesecake Factory, Seasons 52, True Food Kitchen, Zinburger and many other sought-after food experiences.

For more information, visit shopbiltmore.com.



KEEGAN'S

Full Order Flame Grilled
BBQ Baby Back Ribs
Seasoned Fries & Slaw

**SATURDAY NIGHT
SPECIALS**

Maine Lobster Tail
& Petite Filet
Vegetable Medley and Special Potato

3114 East Camelback Road, Phoenix 602-955-6616

Wedding Dessert Trends

Phoenix's wedding season will be upon us as soon as the temperatures break. Tracy Dempsey of Tracy Dempsey Originals is one of the premier providers of wedding cakes and desserts for festivities around the Valley.

Here's what she is seeing trending this year:

- ★ Small "cutting cakes" for the couple, paired with sheet cakes for service to the guests. This is a budget-friendly option as the smaller cakes are more intimate and photo-friendly (no blocking the wedding dress!)
- ★ Other couples are opting for a cutting cake for themselves, with a dessert bar for guests. These mini morsels of deliciousness include cake pops, mini tarts and pies, custom cookies and a variety of bars.
- ★ Simple, elegant cakes are becoming more popular than elaborate cakes. These tend to be monochromatic or lightly adorned.
- ★ Rustic cakes are also very popular — focusing more on the flavor of the cake, and less on fondant and frosting.
- ★ Brides are opting to decorate their cakes with real florals and succulents, often matching the bouquets.
- ★ Flavor is key! No one wants a tasteless cake. Tracy specializes in unique flavors and fillings. She's also done quite a few chocolate frosted wedding cakes!

For more information or to order, please visit www.tracydempseyoriginals.com. ❖



From the Publisher...



September is here and it is hard to believe we have made it through yet another of our treacherous monsoon seasons here in the Valley of the Sun! Time to put those umbrellas away and get ready for the weather that we look forward to all year long, and the reason that many of us choose to live here in Phoenix.

Happy Labor Day to all our readers on September 5th. Let's take the day to celebrate the social and economic achievements of American workers and the American labor movement.

September also bring us one of our tastiest events of the season, Fall Arizona Restaurant Week. This bi-annual 10-day culinary event, offered at participating dining establishments around the state, takes place Friday, September 16th through Sunday, September 25th. Fall Arizona Restaurant Week features specific three-course menus offered at three price points: \$33, \$44 and \$55 per person. Many of the participating restaurants present new items on their prix fixe menus that are not normally offered at the restaurant. With over a hundred participants, this is such a great way to experience that restaurant that you have been wanting to try!

Thank you for reading this month; I look forward to bringing you another exciting issue of *Biltmore Lifestyles* in October.

Until next month, *Susan*

Please feel free to write: P.O. Box 93244, Phoenix, AZ 85070

Phone: (480) 460-7779 or (602) 469-8484

email: biltmorelifestyles@gmail.com • www.biltmorelifestyles.com

Publisher

Editor

Susan Aavang
Julie Nicholson



DITCH THE MASCARA
#SmudgeFreeSummer

AMAZING *lash* STUDIO™

\$99⁹⁹ FIRST FULL SET OF LASHES

REGULAR PRICE: \$169.99

Nothing is impossible when you feel unstoppable and look unforgettable. When you have Lashes, you radiate confidence and effortless beauty. From waking up to working out, meetings, Happy Hours, and even weekend pad days — you can do it all while looking and feeling amazing.

CENTRAL PHOENIX
742 E Glendale Ave, Ste 150
Phoenix, Arizona 85020
(480) 685-8411
AmazingLashStudio.com

Luxury Residential Specialist

Offering a property marketing program consisting of a combination of online, print and television advertising to powerfully showcase your home and help more buyers see it. The results simply speak for themselves. To discuss how you can leverage Coldwell Banker's exceptional marketing and exposure to help sell your home for the highest possible price, contact me today.



Susan Polakof, CRS, ABR

Associate Broker / International
President's Elite Hall of Fame
Proud Resident of Esplanade Place
Since 2003!

602-738-5500

susan.polakof@azmoves.com

SusanPolakof.com

coldwellbankerluxury.com



GLOBAL
LUXURY

EXECUTIVE
SALES ASSOCIATE



Featured Properties



18720 N. 101st St. #2020
ICON at Silverleaf
\$2,900,000

- ~ 3,178sf.
- ~ 3 Bedrooms, 4 Bathrooms + Den.
- ~ Highly upgraded.
- ~ Corner unit.
- ~ Lovely views.
- ~ Price Upon Request.



Esplanade Place
2402 E. Esplanade Ln. #901
\$1,698,500

- ~ 2 Bedrooms, 3 Bathrooms + den.
- ~ 3,000sf.
- ~ Upgraded with designer features and built-ins.
- ~ Newly installed features.
- ~ Delightful high-floor residence.

The Global Ambassador Appoints Seasoned Hotelier to Lead Operations

The Global Ambassador, the debut luxury hotel from restaurant innovator Sam Fox, announced the appointment of Geoff Gray to the role of Managing Director and General Manager ahead of the hotel's opening.



Gray returns to Arizona after four years as the General Manager of the Park Hyatt Aviara Resort, Golf Club & Spa, a five-star, five-diamond property set on 200 lush acres in Carlsbad, California. Prior to that, Gray served as the General Manager of the Royal Palms Resort and Spa, a luxury Historic Hotels of America resort in Phoenix. During his 12-year tenure with Hyatt Hotels, Gray helped lead some of the brand's signature properties including Andaz Maui at Wailea, Andaz San Diego and Hyatt Centric Park City.

"Geoff brings with him an impressive hospitality background and a keen sense of creating and curating memorable, elevated guest experiences across a variety of different hotel brands. We are fortunate to leverage his expertise and have him help guide the operations, management and impeccable service at The Global Ambassador," said Fox.

In his role, Gray will be responsible for all aspects of the 141-room hotel's day-to-day operations including the five uniquely inspired dining experiences, which includes the expansive rooftop restaurant, an exclusive member's club and a bespoke fitness and wellness center.

"To work alongside someone like Sam, who has established himself as one of the foremost leaders in the restaurant world and is now bringing his vision and creative forces into the luxury hotel industry, is an opportunity I couldn't pass up," said Gray. "The Global Ambassador promises to introduce a new perspective to Arizona hospitality that is built on a global vision of design, culinary, art, music, wellness and an overarching sense of community. It's going to be a remarkable destination for world travelers as well as locals to experience Phoenix in a whole new way."

The Global Ambassador is the newest addition to Author & Edit, a growing collection of hospitality experiences by Fox. The company is now hiring for leadership positions at the forthcoming hotel located on the northwest corner of 44th Street and Camelback Road.



The Global Ambassador Rendering

The hotel is oriented around its plaza courtyard with a sprawling lawn accented with lush, verdant landscaping and inviting seating that encourages guests to relax and unwind. The world-class amenity offering includes a Wellness Center complete with an expansive fitness level and ultra-luxe spa where health, beauty and fitness experts will curate treatments and practices designed to put the mind and body in perfect balance. In addition, a private Member's Club will take exclusivity to the next level, which will be the first of its kind in Arizona with limited membership.

As a dynamic restaurateur, Fox's stellar lineup of inventive culinary offerings will define The Global Ambassador. The hotel will feature five original dining venues with cuisine influenced by the vibrant flavors found all over the world. The lobby level will include a European market and café; the hotel's signature restaurant will be a Parisian Bistro and Steakhouse; a poolside restaurant will highlight Mexican and Peruvian fare; the Member's Club restaurant will be a supper-club style retreat; and the rooftop restaurant, overlooking the iconic Camelback Mountain, will boast shareable plates inspired by the Mediterranean region.

For more information, visit GlobalAmbassadorHotel.com.



Thirsty Lion's September School Fundraiser Returns

Helping Valley Schools Raise Money for their PTO/PTA

This September, Thirsty Lion Gastropub, a division of Concept Entertainment Group (CEG) has partnered with local schools to raise money for their Parent Teacher Organizations (PTO/PTA) with the return of their Dine-to-Give fundraising program. Schools registered to participate with Thirsty Lion will notify their server and a portion of each check, from dine-in purchases only, will be accumulated and donated to the schools at the end of the month. President and CEO of Thirsty Lion, John Plew says, "Giving back to our local community is a fundamental part of our business. We hope to make an impact by supporting schools, education and our youth in Arizona."

The Dine-To-Give fundraiser will be available Monday through Thursdays September 1st through September 29th. Elementary, middle, and high schools will all be eligible to participate. Donation checks will be paid to the PTO/PTA for schools who have raised a minimum of \$100 or more through guest's contributions. The rebate is based on pre-tax prices, excluding gratuity, retail and gift cards. Tallies will be completed on Friday, October 7th and checks will be distributed the following week.

For more information, call Tempe: (480) 968-2920; Santan Village: (480) 899-0119; Desert Ridge: (480) 419-5070; Chandler Viridian: (480) 786-5799.

About Thirsty Lion Gastropub

Thirsty Lion's mission is to revolutionize the gastropub business by combining the traditional values of European and American pubs and creating a gathering place where friends and family can come together to celebrate life, enjoy great food, craft beers, signature cocktails, wines, music, and sports. For more information, visit www.thirstyliongastropub.com.



Spicy Fried Chicken Sliders



Kids Chicken Strips



My Sister's Closet Founder Ann Siner Donates 100% of May's Proceeds to Fresh Start Women's Foundation

When it comes to giving, Ann Siner can't resist giving to causes who support women, wildlife and animals. Siner has graciously donated in excess of \$4 million throughout the years to various causes and charities, and this summer, in honor of the 86% of Fresh Start's clients who are mothers, the My Sister's Closet Founder and CEO is continuing her charitable giving with a donation of \$52,600 to Fresh Start Women's Foundation.

This past Mother's Day, Siner made a commitment to give 100% of the proceeds from her company's thrift store, My Sisters' Charities Thrift Store, to Fresh Start Women's Foundation, an organization that has helped women and their children create a brighter future for three decades.

On June 23rd, Siner presented the \$52,600 donation to Fresh Start, which represents the total May profits at My Sisters' Charities Thrift Store in Chandler. The formal check presentation took place at Fresh Start's facility in Phoenix.

Since its founding 30 years ago, Fresh Start has advanced its mission of providing education, resources, and support for women to positively transform their lives and strengthen the community. Fresh Start's vision is for every woman to reach their full potential by achieving personal empowerment and financial self-sufficiency.

Siner, who founded My Sister's Closet, My Sister's Attic, Well Suited and My Sisters' Charities Thrift Store, has always had a passion for Fresh Start and cares deeply about empowering and lifting up women. She understands that when you empower a mother and help her build a sustainable future, you are supporting generations to come and building a better collective future for us all.

The Valley philanthropist first joined Fresh Start's Board in 2012. In 2020, Siner received Fresh Start's Founders' Award, which honors women who demonstrate a remarkable commitment to our wider community and helping others thrive.

"Fresh Start is an incredible organization, and in my opinion it's really a life saving organization. They are not only helping women change and transform their lives for the better but often they are saving lives. I am incredibly proud to be part of this organization and to support everything they do," Siner said.

"Every woman who courageously turns to Fresh Start for help comes with her own unique story and dreams, and Ann has always understood that and supported us in empowering women to be the heroes in their own lives," says Kim McWaters, President and CEO of Fresh Start. "Ann embodies our mission of helping women overcome obstacles, build sustainable futures and thrive. We are truly blessed to have Ann on our side fighting for women and their families."

Like My Sister's Closet, My Sister's Attic and Well Suited on Facebook and sign-up to get email updates on the hot ticket items on www.mysisterscloset.com. Check out all the Valley locations at <https://www.mysisterscloset.com/locations>.

\$300,000 Grant from Thunderbirds Charities Will Help Move from Street to Home

Thunderbirds Charities has awarded the Human Services Campus (HSC, Inc.) a \$300,000 grant to support, enhance and expand critical client services designed to assist individuals experiencing homelessness to move from street to home.

Funding will be used for programs including intake and assessment, housing and behavioral health navigation and housing referral. Additionally, the funding helps with diversion, which focuses on reuniting people experiencing homelessness with family or friends to prevent the need to enter the homeless services system.

"The important work our team does to move individuals experiencing homelessness from street to home cannot be done without the incredibly generous support of Thunderbirds Charities," said HSC Executive Director Amy Schwabenlender. "This grant will directly impact the lives of so many of the men and women experiencing homelessness who we serve,"



Development Director Steve Davis added that, "the long-term support of the Thunderbirds makes them true champions, and we are deeply grateful."

In Fiscal Year 2021, more than 12,000 unduplicated individuals visited the Human Services Campus, which was operating in full-time COVID mode. During that period, 3,966 individuals underwent assessments to determine their needs and 459 were diverted to friends and family, quickly and affordably helping move from street to home. Also, 4,100 individuals were served overnight in the COVID Relief Shelter and 7,991 accessed services through the campus post office.

"We are proud to once again support the amazing work of Human Services Campus," said Michael Golding, President of Thunderbirds Charities. "The critical client services that they provide are vital for individuals who are looking for permanent housing and a pathway to success."

For more information about Thunderbirds Charities, visit thunderbirdscharities.org. For more information about the Human Services Campus, please visit www.hsc-az.org. ❖

BACK TO SCHOOL

Looking to Buy or Sell a home?

*A donation will be made in your name
for every closed transaction to Phoenix
Children's Hospital, a philanthropy
near and dear to my heart.*

Give me a call.



Debbie Frazelle | CLHMS | ABR

602.399.8540

debbiefrazelle.com

dfrazelle@cox.net

**PAST ARCADIA PTO VP
PAST HOPI PTA PRESIDENT
ARCADIA RESIDENT FOR OVER 30 YEARS**



Debbie Frazelle

REAL ESTATE

Top 1% of Coldwell Banker Agents



Arizona Restaurant Week Dine In or Take Out Returns this Fall

Restaurant Association Hosts Popular 10-Day Culinary Extravaganza

Autumn in the Valley of the Sun means two things — it's still hot and Fall Arizona Restaurant Week (ARW) is back! The Arizona Restaurant Association (ARA) is pleased to announce its bi-annual 10-day culinary event, offered at participating dining establishments around the state, takes place Friday, September 16th through Sunday, September 25th.

"Our Arizona Restaurant Week events are a fantastic deal for diners that want to explore Arizona's culinary scene at a fraction of what they would pay on a normal visit," says Arizona Restaurant Association President and CEO Steve Chucuri. "This allows the dining community to support the hospitality industry, which is still recovering from the devastating impact of COVID-19, price increases

and labor shortages, while enjoying a fantastic menu not usually offered at these establishments. It's a win-win for everyone and we greatly appreciate the support of our loyal culinary enthusiasts."

Arizona Restaurant Week serves as a culinary tasting tour around the state. Not only is this a time for restaurants to highlight the incredible and widely varying talents of their chefs, but it's also an opportunity for the ARA to showcase the vast array of unique dining choices the state has to offer, all while presenting diners with an incredible meal for a great value.

Fall Arizona Restaurant Week features specific three-course menus offered at three price points: \$33, \$44 and \$55 per person. During ARW, many restaurants present new items on their prix fixe menus that are not

normally offered at the restaurant. This allows chefs to really flex their culinary muscles, and use limited supply ingredients and very seasonal items, while giving diners a chance to get adventurous and try something new.

Returning ARW establishments include:

Ajo Al's (multiple Valley locations)
Arrowhead Grill
Buck & Rider
CIELO Restaurante
Grassroots Kitchen & Tap
Hearth 61
Liberty Market
MATCH Market & Bar
Rusconi's American Kitchen
Sante
Urban Margarita
Zinburger... and many more!



Barrio Queen



Buck & Rider



Chelsea's Kitchen



Hearth 61



Huss Brewing



Kona Grill



Los Sombreros



Match



Pasta Brioni

In addition to the three-course ARW menus, many restaurants also offer wine pairing selections to accompany each dish for an additional cost. Takeout is also available at participating restaurants. More than 100 restaurants are already committed to the 2022 Fall Arizona Restaurants Week.

The ARA is also pleased to welcome first-time ARW participants including Etta, Huss Brewpub + To-Go, Bisutoro and Obon Sushi Ramen Bar. Other newer restaurants joining the line-up include the larder and the delta and Neighborly Public House. ARA always welcomes new and returning restaurants to participate in Arizona Restaurant Week. Applications for a restaurant to participate can be completed online at www.azrestaurantorg/arw.

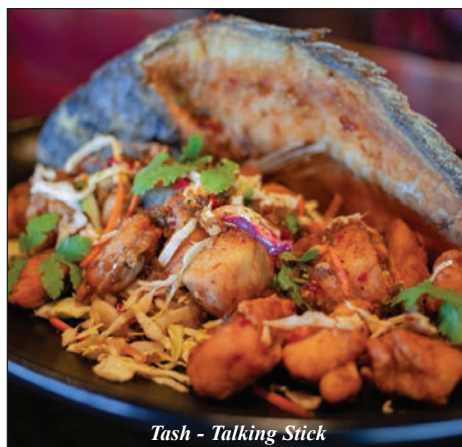
A complete list of Fall Arizona Restaurant Week participants and their menus will be posted via arizonarestaurantweek.com. As new restaurants are added, the website will be updated to reflect the most comprehensive list of choices. ❖



ZuZu



Cholla - Casino Arizona



Tash - Talking Stick



Bisutoro Sushi

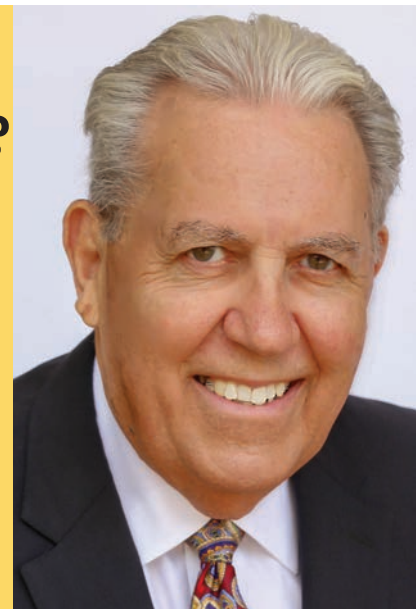
MAYBE KEEPING YOUR HOME & LIFESTYLE MATTERS MORE THAN BUYING OR SELLING?

MOST REALTORS WANT YOU TO BUY OR SELL YOUR HOUSE. I DO THIS TOO, BUT ALSO I UNDERSTAND THAT A CHANGING ECONOMY MAY MEAN DIFFERENT & PROVEN STRATEGIES.

- **Comfortably KEEP YOUR HOME:** If cashflow is tight, I can show you how your home can help. Wise use of any equity in your home can help you keep your home, your lifestyle & let you live more easily through this current uncertainty.
- **YES, I can help you BUY a great HOME, or**
- **Gain MORE PROFIT from your HOME SALE.**

Contact me & ask me to show you how buying better, selling more profitably or keeping your home works. Andrew.waite@cbrealty.com – **602-317-0700**

With educational support from:



I live here, I sell here, I serve here
Can I serve you?

Andrew Waite

Coldwell Banker Realty

Realtor, Luxury Expert & Biltmore

Real Estate Advisor

Andrew.waite@cbrealty.com

602-317-0700

~ Real Estate Update ~

Phoenix's Real Estate Market is Shifting, Slightly



By Debbie Frazelle, Coldwell Banker Realty

With pending home sales down 6.7% over last year, the Phoenix's real estate market is showing early signs of slowing down. But home prices are still up 21.5% from last year this time.

We keep hearing about a market crash, but so far, local data doesn't support that, and we really do not expect one. I personally am hoping it is somewhat seasonal. Monthly data shows early signs of a cooler market, even if it's slight.

From May 2021 to May 2022, new listings were up about 12%, and pending sales were down 6.7%. More buyers are holding off as home ownership becomes too expensive. This comes after mortgage rates surpassed 5% for the first time in 10 years. More sellers are dropping their asking price. There was a 27.4 percentage point increase in price reductions year over year in June, according to Redfin.

Meanwhile, there was a 13.2 percentage point decrease in homes sold for over asking, per Redfin. Inventory is still critically low overall, which continues to push home prices up. There are new listings and pending sales. If more listings flood the market this summer and buyers don't bite, we could start to see power shift to buyers.

Bottom line is we're not seeing major changes in Phoenix just yet, but we're starting to see early signs of a cooling market.

August is shaping up well, however homes that are not in excellent condition can face price reductions. Now more than ever, it is important to get the home prepped for sale. Looking good on camera for listing photos is more critical than ever.

Thinking you might want to sell but feel overwhelmed with the preparation? I have a professional team of handymen, painters, electricians, plumbers, organizers, cleaners and staging services.

Don't forget fall is just around the corner. It is time to think about planting your winter lawn. The ideal time for overseeding starts from October 1st; it is the perfect time to overseed your lawn, preferably during night hours when the temperature is low. The ideal season ends on November 1st, so seed the yard in this one month to get the excellent results of the lush green winter grass.

Give me a call if I can help with your Buying or Selling needs.

Debbie Frazelle, DFrazelle@cox.net, (602) 399-8540 ❖

Statistics from July 15th to August 14th, 2022

Homes for Sale	22	Homes Sold/Closed	3
Homes Sale Pending	9	Rentals Furnished	40
Rentals Unfurnished	7		

For Sale

Cloister	4	\$335,000-\$495,000
Colony	1	\$1,090,000-\$1,750,000
Courts	2	\$675,000-\$695,000
Estates	1	\$8,900,000
Biltmore Mountain Villas	1	\$1,600,000
Greens	5	\$1,249,000-\$2,195,000
Shores	1	\$1,660,000
Taliverde	2	\$1,350,000-\$1,750,000
Terraces	4	\$275,000-\$375,000
2 Biltmore	1	\$4,295,000

Pending Sales

Cloister	1
Courts	1
Fairway Lodge	3
Hillside Villas	2
Biltmore Mountain Villas	1

Closed Sales

Greens	1
Heights	1
Meridian	1



Breast Cancer Program in the Valley Helps Survivors Through Recovery

Pink Ribbon 360 provides a safe, individualized exercise program for breast cancer survivors to meet their physical and emotional needs. These private exercise sessions are a blending of therapeutic exercises, Pilates, Barre, yoga and meditation. Pink Ribbon 360 provides support to survivors from the day of diagnosis through treatments and beyond.

Teri Friedland launched Pink Ribbon 360 over three years ago after her friend had breast cancer and couldn't find a specialized exercise program to help her gain strength, endurance, and mobility. Teri's friend wasn't ready to go back to her big gym and was scared she'd hurt herself. This is when Teri became committed to making Pink Ribbon 360 a reality.

Teri's 20+ year career as an occupational therapist and fitness instructor provided the foundation on which the program is designed. She then committed to learning as much as she could about breast cancer. She became a certified breast cancer exercise specialist, a certified breast cancer rehabilitation specialist, met with various support groups, shadowed medical oncologists, radiation oncologists, oncology surgeons and women's health PTs in the Valley to learn from experts in the breast cancer field. She's currently training to become a Comprehensive Pilates Instructor.

"Everyone's physical goals are different; however, initially the hope is to increase the survivor's abilities to move their body safely, become stronger with less pain and feel more confident. The optimal goal is for the survivor to exercise consistently while feeling comfortable and regaining control of their life.

According to the American Cancer Society and other medical studies, exercise can help decrease recurrence and mortality rates by 40%. It's very important exercise becomes a part of every survivor's life, and they deserve the support needed to achieve this," says Friedland.

"A client of Pink Ribbon 360 said she gained more shoulder mobility in her arm after one session with me compared to after 16 sessions in a physical therapy clinic. That doesn't happen every time; however, many clients show the ability to move more and feel stronger with less pain and fatigue. One client had to carry boxes of files for her job. She was unable to do this when we began working together. Now she can. Clients who were tired after a few gentle exercises progressed to walking up hills, hiking, swimming, and going back to working out at their gym."

Clients often begin PR360 for the physical benefits, though later realize how much they benefitted from the emotional support too. "Many going through breast cancer aren't given the support or preparation to cope with the side effects of surgeries, treatments, and hormone therapy.

In addition, after the treatments are complete, family and friends want their loved one to be healed. They're unaware that the survivor's journey is not over. This is a common time survivors feel anxiety and depression," explains Teri. Pink Ribbon 360 is a safe place for them to express their feelings without fear of overloading on the people close to them.

"The progress made in breast cancer diagnosis and treatments is wonderful, however the aftercare support is still greatly lacking and the few ancillary programs that existed were halted during the Covid-19 pandemic and haven't been brought back," explains Teri.

"The more I learn and work with these amazing survivors, the more passionate I feel about this work.

Women tend to put everyone else's needs before their own. I want them to know that taking time to care for their physical and mental health is not an indulgence, but a necessity. In an ideal world, all survivors would be offered these services," says Friedland.

Teri states, "I feel honored to help these women through this difficult journey to watch them thrive, not just survive."

Pink Ribbon 360's services are provided virtually or in person throughout the Valley. For more information, refer to their website at www.pinkribbon360.com. ❖



Teri Friedland

Move forward with purpose.

Your connection to advanced brain and spine care.

Life can be so much better with less pain. At Western Neuro, our neurosurgeons and care team offer advanced minimally invasive spine care treatment options that maximize outcomes and reduce recovery times. We help get you back in motion for the life you want to lead.

Common conditions we treat include:

- Degenerative disc disease
- Spinal stenosis
- Herniated disc
- Spinal cord tumors
- Radiculopathy
- And more

Biltmore Terrace
2122 E Highland Ave., Ste. 100
Phoenix, AZ 85016

Scottsdale Campus
3811 E Bell Rd., Ste. 309
Phoenix, AZ 85032

West Campus
1325 N Litchfield Rd., Ste. 125
Goodyear, AZ 85395



Call **480-428-3376** to schedule a consultation.
Visit **WesternNeuroAZ.com** to learn more.



Book Takes Children on the Adventure of a Lifetime with Leonardo DaVinci

What would you do if one of the most famous artists in the world landed on your doorstep? In *Leonardo and the Time Travelers*, cousins Jack and Nick are in Silicon Valley for a summer technology class, when they discover a secret time travel app on an old iPad. Upon using the app, they bring back the world's first-time traveler, artist, engineer and scientist, Leonardo da Vinci, and adventure ensues!

This fun and entertaining book takes children on the adventure of a lifetime. Joined by Jack's sister Poppy, they solve problems, meet other time travelers and have a summer they will never forget.

Leonardo, affectionately nicknamed "Nardi" by the kids, is shocked by his new surroundings but as a man who loves to learn, he is highly curious about the technology he discovers everywhere throughout the house. He just can't resist the urge to play with things. And Jack's feisty and artistic sister, Poppy, isn't shy about sharing her artwork with the man who painted *The Last Supper*.

As "Nardi" tangles with today's technology and traveling incognito, he and the kids bring other time travelers back from the past while facing up to challenges of their own. Nardi learns to ride a bike, makes a special drawing to tuck into a time capsule at Stanford, compares notes with the kids on delicious gelato, creates a bubble bath blizzard and gets stuck on top of the house when inspecting the solar panels!

As the summer ends, the kids celebrate their accomplishments with a surprise trip to the Magic Kingdom, and a tour led by none other than time traveler Walt Disney himself! Nardi upstages everyone in his final fling before heading back into history – but he leaves an enormous imprint on Jack, Nick and Poppy, his creative compatriots and proteges.

Leonardo and the Time Travelers is the product of a unique collaboration of five women from around the world who joined together to create a children's book about learning and time travel during the pandemic.



In 2020, two grandmothers across the pond from each other decided to do something positive during the lockdown: to write a book inspired by their grandchildren. Marian Lye and Patty McGuigan share a set of lively grandkids, who were to be the heroes of a Silicon Valley adventure. But they needed an illustrator. Rebekah Reif, just turning 21 and graduating, joined the creative team. Next was Maria Mayer Feng, an incredible Creative Director in New York and then Kate Ryan, an editor who lives in Hawaii and understood the writers' vision. The Circle of Five was established: women of all different ages, from Hawaii to England coming together to create *Leonardo and the Time Travelers*.

"The pandemic has brought many changes to our world. We were determined to produce something positive out of this time," says author Patty McGuigan. "The five of us put our creativity to work and created this fun and inspiring story."

This fall, introduce kids to the genius of Leonardo Da Vinci and join him, Jack, Nick and Poppy on an adventurous journey and discover the answer to the big question – how to get their time travelers back home?

"The noblest pleasure is the joy of understanding."
– Leonardo da Vinci

To learn more about the creative team and *Leonardo and the Time Travelers*, visit leonardoandthetimetravelers.com.



"What would you do, if a time traveler suddenly landed on your doorstep? Cousins Jack, Nick and Poppy find a tablet with a secret time travel app. They bring Leonardo da Vinci to present day Silicon Valley, and an adventure begins! They meet other time travelers, solve problems, and share a summer they will never forget!"

Brilliant! My son loved this charming book."

– AMY V. MOSKOWITZ, ET



WILLOW



Camelot Homes Announces New Luxury Community in North Central Phoenix

Camelot Homes is pleased to announce the start of sales at their newest luxury community, Willow, located at N. 15th Ave and W. Northern Ave in Phoenix. Willow is a private gated community with 14 home sites situated on 1/4-acre lots in North Central Phoenix. The single-level floorplans range from 3,100-4,100 square feet with 3-5 bedrooms and 3.5-5.5 baths. Pricing starts at \$1,499,900. "Willow's location presented us with a unique opportunity to build in this charming established North Central neighborhood that retains the character of simpler times in Phoenix past," says Camelot Homes Co-owner and Managing Director, Julie Hancock.

She explains that residents will experience the best of both rural and urban living. Willow's ranch style homes and tree-lined streets reflect historical elements while embracing contemporary styling.

Homeowners can enjoy the quiet of Willow with easy access to the shops, restaurants and sports and entertainment venues of both Uptown Phoenix and Downtown Phoenix.



“Willow has it all -- a great neighborhood in a prime location, charming architecture, and close proximity to everything that makes North Central Phoenix an ideal place to live,” says Hancock.

In addition to the new Willow community, Camelot is also building new luxury home communities in Scottsdale, Gilbert, and North Phoenix. At the North Phoenix community, Paradigm, only a few homes remain. Located next to the Lookout Mountain Preserve, Paradigm is a 12-lot gated enclave featuring stunning one- and two-story contemporary designs by the local award-winning architecture firm, The Ranch Mine.

A new Camelot design center is underway in North Scottsdale. When complete, the luxurious space will offer a curated experience for new homeowners to customize their dream home.

Camelot Homes began building its legacy based on uncompromising quality over 50 years ago. Across three generations, the Hancock family has provided

the kind of personal consideration, attention to detail and luxurious, expert craftsmanship that distinguishes homes built by Camelot from all others on the market. Award-winning design and timeless elements are organically incorporated into every home, with a result that is wholly inspired by the clients they serve. A home is much more than a structure – it’s an enclave that captures and treasures the poignant moments, the unforgettable celebrations, and the unexpected joys that encompass a beautiful, imaginative life. “Even as our business grows, we are committed to building distinctive, best-in-class homes that have as much character as their owners, providing a level of quality that goes above and beyond every industry norm, and surpasses the expectations of even the most discerning homebuyers,” explains Hancock. Those interested in more information on all Camelot communities are invited to visit camelothomes.com to see floorplans, take a virtual tour, and sign up for more information.





100 Club of Arizona Presents The Annual Tower Challenge on September 10th at Gila River Arena

On Saturday, September 10th, 2022, the 100 Club of Arizona invites the community to participate in the Third Annual Memorial 9/11 Tower Challenge at Gila River Arena. Registration is now open at 100club.org/911tc2022. All proceeds raised will benefit the 100 Club of Arizona.

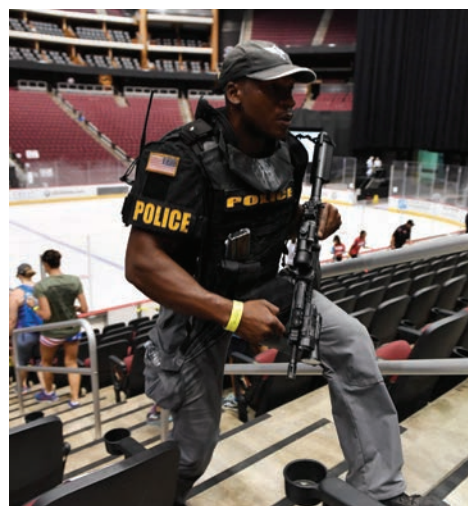
This interactive event is open to the public along with all active, reserve and retired members of fire service, law enforcement, first responders and military communities. The Tower Challenge is a 100 Club of Arizona event recognizing those brave individuals who lost their lives on 9/11. Participants will honor this day and those who lost their lives by climbing 2,071 steps in the arena, the same amount of steps that were in each of the Twin Towers.

The morning of September 11th, 2001, 2,977 victims, including 343 firefighters, eight emergency medical technicians and 72 law enforce-

ment officers from a total of eight local, state and federal agencies were killed when terrorists crashed four hijacked planes into the World Trade Center Towers in New York City, the Pentagon in Arlington, Virginia and a field near Shanksville, Pennsylvania. Over the 20 years since the terror attacks of September 11th, our nation has lost over 7,000 members of our military and another 53,000 wounded, in the Global War on Terrorism.

The Tower Challenge is Arizona's opportunity to remember all the innocent bystanders, firefighters, law enforcement officers and first responders who lost their lives on September 11th, 2001, as well as all the members of the U.S. military who have died in the ensuing fight against global terrorism.

You may visit www.100Club.org or contact info@100club.org for more information. ❖





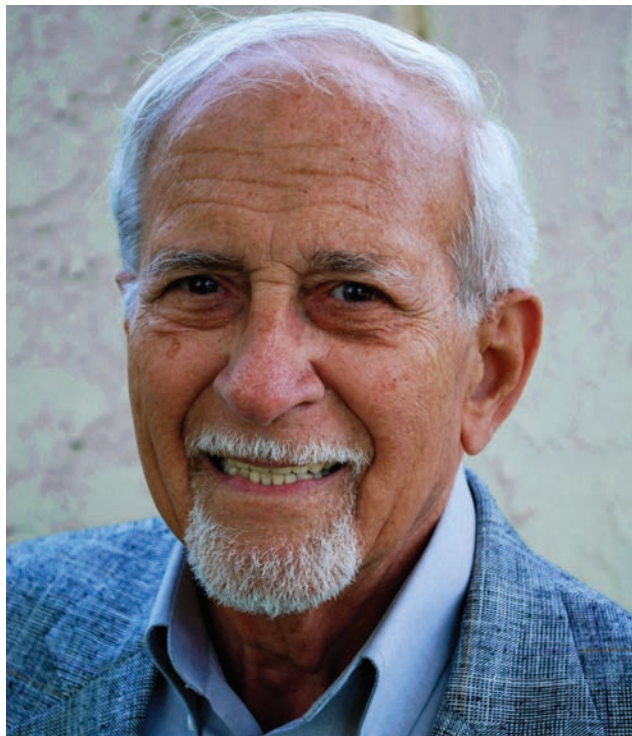
CLASSICS
NEVER
GO OUT OF STYLE

Timeless design for hot climates, cool people, and beautiful moments. This is Desert Fabulous™. This is Camelot Homes.



Scan to see
for yourself

 CAMELOT HOMES



Remembering of Ed Rossi

It is with great sadness that we announce the passing of Biltmore Area Partnership (BAP) Executive Director, Edward Rossi, this August. A remarkable man and the heart of the BAP for almost a quarter century, Ed served as the Executive Director since 1996.

His illustrious working career included working with the teams at NBC-TV in New York, and ABC-TV in New York and Los Angeles. Moving to the Phoenix area, he proudly joined the BAP, and felt fortunate to become its Executive Director. He was always proud to work and become friends with such an esteemed group of individuals who did so much for the Biltmore area.

Ed is survived by his wife, Linda, son Christopher Rossi (Marla), daughter Claudine Rossi Donner (preceded in death by his son-in-law Michael), granddaughters Alanna, Marissa, and Sarina Rossi, Alexandra Donner, Tanya Elofson (Brian), and great-grandsons Logan and Wyatt Elofson.

The family wishes to sincerely thank his friends and colleagues in the BAP for their kind expressions of sympathy and the wonderful care provided by Hospice of the Valley during his final days.

Although Ed Rossi will surely be missed by so many, Ed's wife, Linda Rossi will be continuing in his place as Executive Director of the Arizona Biltmore Area Partnership.

Legal Responsibility of Pool Ownership in Arizona

By Steven Gross, Senior Member,
The Cavanagh Law Firm



It's no secret that it's hot in Arizona. We are always looking for ways to stay cool and swimming pools provide some relief during those hot days and nights. And, while pool ownership has a lot of perks, there are serious risks and potential liabilities a pool owner can face should an accident happen.

According to Lendingtree.com Phoenix ranks #1 in the country for share of homes with pools, leading the way with 32.7%. Miami is a close second, with 30.6%. As a homeowner, most of us don't think twice about having a pool. But we should.

Pool owners have a responsibility to provide a safe environment for both children and adults. Accident prevention is key, so you aren't faced with a personal injury lawsuit should something occur.

Here are a few things to consider when it comes to pool ownership:

Premise Liability Applies - Since a pool is physically on your home's property, it is considered part of the property and premise liability rules apply should someone get injured using your pool. This law applies to any unsafe or defective condition. This means that pool owners must keep up on maintenance and warn guests of any potential dangers that may not be visible or obvious.

Beware of Slippery Patios or Decks - People can slip on wet areas around a swimming pool. The Arizona Court of Appeals has ruled that, as a matter of law, homeowners have no duty to warn invitees of the danger of water around a swimming pool. But a homeowner can be liable if the patio surrounding the homeowner's backyard pool was painted with glossy enamel paint, making the patio more slippery, and the homeowners were aware that others slipped on the patio but did not warn the invited guest(s).

The Pool Area Must be Enclosed - According to the Arizona Department of Health Services, Office of Environmental Health, any residence with a swimming pool, where one or more children are under the age of six live in the residence, must be enclosed with a minimum of a 5-foot-high wall, gate, fence or barrier, and it must be at least 20 inches from the edge of the pool. Additionally, it must be self-closing or self-latching.

Homeowners Insurance Can Help - A homeowner's insurance policy can cover repair to your pool (if the damage is one of the risks stated in your policy). More importantly, your homeowner's policy typically has liability coverage which can help if a guest is injured at your pool and any medical or legal costs are incurred. Sometimes pool owners may opt to add an umbrella policy which provides liability coverage beyond the limits of your homeowner's policy. You should always make mention to your insurer that you have a pool, to make sure you have the adequate amount of coverage.

Diving Boards Add Risk - While diving boards are fun, they add an extra element of risk and an opportunity for injury. Many homeowner insurance companies will no longer write coverage if a diving board is present on the property. If you are remodeling and old pool or building a new pool, you may want to consider removing or not installing a diving board.

Get The Proper Permits - It's surprising, but not all homes have pools, especially if it's a new build and you can customize the home to your specifications. You may have the option to put in a pool on your own. If that's the case, it's a good idea to hire a pool builder that can obtain the proper permits from the city on your behalf, because it's not an easy process. If you have additional or unique elements, such as a waterfall, fire features (connected to the pool), a raised pool or other non-typical pool structures or features, additional permits are required beyond the standard. You may also need HOA approval.

As you can see, with pool ownership comes liability. It is your legal responsibility as a pool owner to keep your pool and its surrounding area safe as required by law. If it can be proven that an accident or injury occurred as a result of your negligence, you may be held responsible. Let's all play it safe and take heed of the above-mentioned information and enjoy being outside and in our pools with confidence.

Steven Gross is a Senior Member at The Cavanagh Law Firm where his practice focuses on insurance coverage, personal injury and bad faith litigation.

NICCOLI'S
ITALIAN GROCERY • DELI • PASTA • SEAFOOD

- Italian Grocery
- Deli
- Bakery
- Dinners
- Pizza
- Subs
- Candy/Cookies
- Cheeses

Our Specialty
"Homemade" Italian Bread Baked Daily
Fresh Italian Sausage
Made on the Premises

We Cater **Fresh Pasta**

(602)279-5335 • (602)279-0330 fax
6102 North 16th Street, Phoenix, AZ 85016
Hours Tues. thru Sat. 9am-7pm • Sun. 12pm-6pm • Closed Mon.
www.niccolisdeli.com



**Faucets and Fixtures
Showroom**

Family owned since 1968



**CENTRAL
ARIZONA
SUPPLY**

**PLUMBING
SHOWROOM
COMMERCIAL
HVAC**



**Plumbing Parts and
Supplies**



4750 N. 16th Street
Phoenix - 602.943.3488

16431 N. 90th Street
Scottsdale - 480.922.9191

centralazsupply.com



Arcosanti Artist Spotlight: Angela Piro Embraces Spirit of Nature Through Art Anytime Arcosanti

Arcosanti remains a somewhat untouched community of artists that both live and work on the property, in harmony with their surroundings and each other. Angela Piro is just one example of an artist currently thriving at Arcosanti and using the natural surroundings to connect with the earth.

Originally from Massachusetts, Piro is a mixed media artist who loves working with thick paint and dried paint. She has been living in the camp portion of Arcosanti for two years and works in Arcosanti's Cosanti Originals ceramics department. As a resident and an employee, she has volunteered her time in numerous departments, taught ceramics workshops, helped organize a resident art market at Arcosanti (with one planned at Cosanti in the near future) and sold her art to help support herself. She currently runs the resident art show in the gallery.

Ceramic making at Arcosanti involves a unique and very immersive process. The artisans work with the weather, rain or shine, inside the apse.



Piro works with all the elements in their practice: earth to cast the bells in and form the clay, water to mix into the clay, air to dry the clay and fire to fire the clay. Her work is heavily influenced by her time at Arcosanti.

"It is a humbling process that makes me feel connected to the earth by being aware of it at all times. One of my favorite memories of ceramics is having worked down by the river. We did our usual silt casting process, but we did it in the wild using all foraged materials from Arcosanti," says Piro. "We found silt and made molds with rocks. We found wild clay and mixed it with water from the river to make slip and we poured the slip into the rock molds to make fully organic bells."

Piro says she loves working at Arcosanti because it is a community of people who care about art, the environment and arcology. She feels like she's a part of something more prominent and that her work has a purpose.

Arcosanti is located at 13555 S. Cross L Road in Mayer, Arizona. For more information, call (928) 632-7135 or visit www.arcosanti.org. ❖





Arizona Biltmore Golf Club to Temporarily Close Adobe Golf Course In Preparation for 2023 Course Renovation

As part of a multi-phase improvement project, the Arizona Biltmore Golf Club will temporarily close its Adobe Golf Course and driving range in September 2022 to begin prep work for a summer 2023 course renovation led by the Lehman Design Group. The Adobe Course will reopen for play this October following overseeding. The Arizona Biltmore Golf Club's Links Golf Course will remain open for play in September, as will the golf shop and Adobe Restaurant. To assist with parking on busy days, the Arizona Biltmore Golf Club will continue to provide complimentary valet service.

The Adobe Course, one of the state's most historic golf courses, originally opened for play in 1929 and is a William Bell design. The summer 2023 golf course renovation project will infuse modern golf course design and water conservation technology so that golfers can continue to enjoy the course for another century. During the 2023 renovation, crews will install a new, more efficient irrigation system and plant new drought tolerant TifTuf Bermuda grass throughout the golf course. In addition, green complexes will be renovated, tee boxes will be leveled, and bunkers will be rebuilt incorporating a technically advanced drainage and liner system featuring Capillary Concrete. This new generation lining method increases the speed at which water flows through the bunker, minimizing washouts, reducing maintenance and producing superior playability. Throughout the renovation, the general routing and par (71) of the golf course will remain the same and the Adobe's famous parkland setting will be preserved.

Scottsdale resident Tom Lehman, a five-time PGA TOUR champion and 1996 Open Championship winner, is overseeing Adobe Course renovations. August and September 2022 work will include soil prep, dethatching of the course and removal of the old bermuda grass.

"The work we do in August and September will put us in a great position for next summer's course renovation," said JDM Partners' Director of Golf Assets and Marketing Cameron Kaplan. "With crews currently working on the golf shop building and prep work set to begin on the Adobe Course, it's an exciting time at the Arizona Biltmore Golf Club. We appreciate everyone's patience as we make improvements to this historic property."

The Adobe Course renovation is part of the Arizona Biltmore Golf Club's multi-phase renovation and improvement project which began in April 2022. The historic investment by the club's ownership group, JDM Partners, follows consultation with neighbors, community stakeholders, the City of Phoenix and industry experts. In April, crews began phase one of the project, which includes a new golf shop and member facilities (located in one building) and underground cart storage. Located adjacent to the current Adobe clubhouse, the new golf shop building and underground cart storage will maximize space and provide a clean appearance to arriving members and guests.

JDM Partners' approach to this unprecedented investment in the Arizona Biltmore Golf Club is simple – improve the facilities and courses to ensure they are preserved for the community and future generations. This is all to be accomplished in a manner consistent with the Arizona Biltmore Golf Club's history and storied position among top international golf and resort destinations.

The next phase of clubhouse improvements is expected to begin later this year and will include a new clubhouse and restaurant, replacing the existing event tent and clubhouse, which includes The Adobe Restaurant. This will also bring additional on-site parking and landscaping improvements. The new golf shop and clubhouse/restaurant facilities will rival the recent investments in the Arizona Biltmore Hotel and Wrigley Mansion, bringing the Arizona Biltmore Golf Club on par with these world-class facilities.

The Arizona Biltmore Golf Club is located in the shadow of the Phoenix Mountain Preserve. The 36-hole golf facility includes the Adobe Course and the Links Course. The Adobe's lush fairways and spacious layout are a reminder of the way the game was meant to be played. The Links Course, the younger of the two Biltmore courses, has earned the respect of golfers as one of Arizona's premier golf courses. Rolling fairways lined with pines meander through some of the most stunning homes in Phoenix. For nearly a century, the Arizona Biltmore Golf Club has been a destination for Phoenix residents, corporate leaders, celebrities and dignitaries. Today, under the unmatched expertise and experience of JDM Partners, who recently completed the revitalization of The Wigwam's facilities in Phoenix's West Valley, the iconic Arizona Biltmore Golf Club will soon return to the rankings of top international golf and resort destinations.

For additional information and to sign-up for updates on the renovation project, visit www.YourBiltmoreGolf.com. ❖



Fall Hair Trends from Mane Attraction

Valley temperatures will soon be dropping with autumn's arrival. Now is the time to get inspired to try new hair-styles and tones. Stay up to date with the latest hair trends from the professionals at Mane Attraction Salon.

Sye South, Master Stylist at MAS, has provided a lineup of trends we will be seeing this fall. For those looking to incorporate any of these trends into their fall style, the pros at Mane Attraction Salon can bring these to life.

1. Brunettes are large and in charge

Expect to see warmer colors such as Midnight Brunette, Toasted Carmel and Mushroom Brown. Bringing warmth back to hair creates depth and luster by doing an all over color, adding bold low-lights or even shadow roots. The question is truly what shade of brunette is right for you. Stylists at Mane Attraction Salon analyze skin tone, eye color and existing color to help match the best brunette for guests.

2. More than just a ponytail

This trend is all about the styled ponytail. The options are endless, from adding extra hair like extensions for volume and length; you can wear it sleek and shiny, or add a three-strand braid. From runway to everyday, the styled pony will be the hottest fall trend.

3. Cascading face-framing

This cutting technique can be incorporated with short bobs to long hair. It's the demand of wispy bits around the face. Face-framing can open the silhouette of the face and create both movement and interest.

The stylists at Mane Attraction Salon go through an in-depth 12-to-24-month advanced training program above and beyond any prior experience. This education allows the stylists to analyze bone structure, body structure and discuss lifestyle before making a customized recommendation for each guest.

Mane Attraction Salon is located in the Biltmore Plaza at 3156 E. Camelback Road in Phoenix and is open Tuesday through Sunday. For more information or to book an appointment, call (602) 956-2996 or visit www.maneattractionsalon.com.



Salt River Fields Baseball Academy Hosts Labor Day Baseball Clinic

The Baseball Academy at Salt River Fields at Talking Stick is hosting a Labor Day baseball clinic for kids aged 5 to 12 years old on Monday September, 5th. The clinic, which is held inside the main stadium of Salt River Fields at Talking Stick, the same field that the Colorado Rockies and Arizona Diamondbacks share for Spring Training. Starting at 9:00 a.m. and ending at 12:00 p.m., campers will enjoy three full hours of hitting, fielding, pitching, catching, baserunning and other baseball fundamentals. Each participant will need to bring their own equipment like a baseball glove, baseball bat, water bottle and baseball cleats or gym shoes. The Salt River Fields Baseball Academy is committed to providing a safe and fun experience while also providing quality instruction and encouragement. For more information, visit www.salttriverfields.com/srffieldbaseballacademy.



BERKSHIRE HATHAWAY HomeServices

AzBILTMORE.COM

Arizona Biltmore Estates

Your Neighborhood Portal

BERKSHIRE HATHAWAY HomeServices

Arizona Properties

Good to know.™

MICHAEL BRADEN

BUYING or SELLING - Learn About Our Resale Market & Browse ALL Our Arizona Biltmore Properties

www.AzBiltmore.com/estates

Providing Professional Expertise Outstanding Achievement Dedicated Ethical Trusted and Respected Service To The Real Estate Profession & Specializing In The Arizona Biltmore Estates Since 1991

National Association of Realtors®
 Arizona Association of Realtors®
 Phoenix Association of Realtors®
 Scottsdale Association of Realtors®
 Designated Broker Charles McLean

BILTMORE HOME SALES - MARKETING

CALL THE BILTMORE OFFICE

602-468-0108

BILTMORE COMMERCE CENTER

3200 E CAMELBACK ROAD PHOENIX ARIZONA

ARIZONA BILTMORE ESTATES

FOLLOW US ON @AzBiltmore

Lifestyles Service Directory

AIR CONDITIONING

Desert Rose A/C & Heating (480) 206-1082

ASSISTED LIVING/INDEPENDENT

Clarendale Arcadia (480) 637-2768

DRY CLEANERS

Park Avenue Cleaners (602) 957-9277

CARPET/TILE CLEANING

Epic Carpet & Tile Care (602) 300-3918

Extreme Clean (602) 616-2143

EYELASHES

Amazing Lash Studio (480) 685-8411

FLOORING/CABINETS/REMODELS

Tbar Flooring (480) 204-0183

GROOMING

The Uptown Hound (602) 266-dogs

INSURANCE

Farmer Woods Group (602) 845-5557

INTERIOR DESIGN

Hauser Designs (602) 376-8824

Zia Interiors/Tina Mellino (602) 432-8478

JEWELRY

Joseph Schubach (480) 946-6000

SMG Gems (602) 670-2188

MAILING/PACKING/SHIPPING

Biltmore Pro Print (602) 954-6517

The UPS Store (602) 952-8830

MASSAGE

Linda Becker, LMT, B.S. (602) 502-7118

MORTGAGE

Mike Aavang (602) 469-0568

PAINTING

Gary Barr (480) 945-4617

PICTURE FRAMING

Express Art & Frame (602) 218-6379

PLUMBING SHOWROOM/SUPPLY

Central Arizona Supply (602) 943-3488

PRINTING

Biltmore Pro Print (602) 954-6517

PSYCHOTHERAPIST

Road to Therapy (602) 935-7070

REAL ESTATE

Tucker Blalock (602) 561-0445

Michael Braden (602) 468-0108

Oleg Bortman (602) 402-2296

Ann Chafoulis (602) 908-3121

Kinh C. DeMaree, M.A. (480) 869-4353

Debbie Frazelle (602) 399-8540

William Hawking (602) 363-1836

Rebecca Heath (602) 330-1860

Cherie Malkoff (602) 677-8973

Melanie McFarland (480) 329-3893

Pam Peacock (602) 505-0257

Susan Polakoff (602) 738-5500

Tom "BIG T" Ross (602) 368-1904

Phil Tibi (602) 692-0780

REAL ESTATE - COMMERCIAL

Neil Sherman, CCIM (602) 566-7210

RESTAURANTS

Keegan's on Camelback (602) 955-6616

Niccoli's (602) 279-5335

STORAGE

Armored Storage (602) 274-8011

SUSAN POLAKOFF, CRS, ABR, E-PRO
Associate Broker, Hall of Fame
International President's Circle
(602) 738-5500 MOBILE
(602) 954-6888 OFFICE
(480) 422-3789 FAX
susan.polakoff@azmoves.com

COLDWELL BANKER
RESIDENTIAL BROKERAGE
3113 E. Lincoln Drive
Phoenix, AZ 85016
susanpolakoff.com

Certified by a subsidiary of NRT LLC

CUSTOM JEWELRY DESIGN
JOSEPH SCHUBACH
JEWELERS
7150 E. Camelback Rd.
Suite 250 Scottsdale,
AZ 85251
480.946.6000
www.schubach.com
by appointment

ZIA INTERIORS
Gracious Living, Lasting Style
Tina Mellino
Interior Designer, Allied ASID
(602) 432-8478
tmellino@cox.net
www.ziainteriors.com

Kinh C. DeMaree, M.A.
Realtor® | Investor | Advisor
(480) 869-4353
www.kcdemaree.com
www.facebook.com/kcdemaree

crg collaborative REALTY GROUP **exp** **40** **50 TOP AGENTS**

Cherie Malkoff
Associate Broker, REALTOR®, GRI, SRS, CRS
DREB BR626000
m 602.677.8973
e cheriemalkoff@gmail.com
w http://www.cheriemalkoffrealestate.com/

HomeSmart
5225 N. Central Avenue, Suite 104
Phoenix, AZ 85012
Each brokerage independently owned and operated.

Pam Peacock - Realtor
Cell: (602) 505 - 0257
Email: Pam@PamPeacock.com
Website: www.PamPeacock.com

4 Decades - ★★★★★ Service
HomeSmart - Associate Broker
Certified Residential Specialist
"Call Pam & Start Packin'"

LUXE
1,000 DECISIONS and we have
194,000 viewers on our boards!
Furniture
Luxury Construction Materials
Sherry@LuxeSpecs.com

SMG GEMS
2502 E Camelback Rd #168
Phoenix, AZ 85016
602.670.2188
Contact@smggems.com
www.smggems.com
www.facebook.com/SMGOWCR
www.instagram.com/smgowcr

Our store has a lot of loose
cabochons, loose gemstones, jewelry,
crystals, and mineral specimens.
We are located inside Biltmore Fashion Park

THE BROKERY **de Suits**
OLEG BORTMAN
ASSOCIATE BROKER / CO-FOUNDER
OLEG@THESUITSAZ.COM
602.402.2296

THE BROKERY **de Suits**
LARA SPERBER
REAL ESTATE PROFESSIONAL
LARA@THESUITSAZ.COM
623.910.5627

ROAD TO THERAPY
- PSYCHOTHERAPISTS -
ANXIETY-DEPRESSION-GRIEF-
SUBSTANCE USE - RELATIONSHIPS
IN-PERSON & TELEHEALTH OPTIONS
CONVENIENTLY LOCATED NEAR THE BILTMORE
(602) 935-7070
WWW.ROADTOTHERAPY.COM

AMAZING LASH STUDIO
CENTRAL PHOENIX
742 E. Glendale Ave, Ste 100
Phoenix, Arizona 85029
(480) 685-8411
AmazingLashStudio.com

HAVE THE CONFIDENCE
TO believe in myself
THIS IS THE YEAR OF YOU.

\$8999 FIRST FULL SET OF LASHES
+ FREE Brown Box or Brown Tint with a Full Set

FarmerWoodsGroup
Private Client Insurance Services
Greg Sobocha
Account Executive
(602) 845-5557
greg-sobocha@leavitt.com
919 N. 1st Street Phoenix, AZ 85004

EXPRESS
Art & Frame
KATE MATSLER
Owner
3112 E Camelback Rd
Phoenix, AZ 85016
(602) 218-6379
expressartandframe@cox.net
www.expressartandframe.com

Ann Chafoulis
Real Estate Professional
cell: 602.908.3121
email: annagapo@gmail.com
web: annchafoulis.com
HomeSmart
5225 N. Central Avenue, Suite 104
Phoenix, AZ 85012
Each brokerage independently owned and operated.

IrishEyes
REAL ESTATE
REAL ESTATE STRESS FREE. CALL BIG T
RESIDENTIAL / LAND / MULTIFAMILY / COMMERCIAL
Tom "BIG T" Ross
Sales Agent / REALTOR
bigross@aol.com / IrishEyesGroup.com
3113 E. Lincoln Dr., Phoenix, AZ 85016
CALL or TEXT to: 602-368-1904

THE BROKERY **de Suits**
TUCKER BLALOCK
MANAGING BROKER | CO-FOUNDER
TUCKER@THEBROKERYAZ.COM
602.561.0445

THE BROKERY **de Suits**
HANNA SMITH
MARKETING DIRECTOR / REALTOR®
HANNA@THESUITSAZ.COM
602.677.5139

THE BROKERY **de Suits**
DEBBIE J. PONTIKAS
REALTOR®, MBA, ABR, SRS
DEBBIE@THESUITSAZ.COM
480.335.8604

THE BROKERY **de Suits**
MATTHEW KELLY
REAL ESTATE PROFESSIONAL
MATTHEW@THESUITSAZ.COM
MATTKELLYESTATES.COM
602.798.2425

PAINTING
Kitchen Cabinets, Vanities
Doors, Interior & Exterior & Furniture
Color Advisor: Faux, Murals
See Web Samples
No Spraying
Arizona Residential Painting
Gary: 480 945 4617
WWW.AZRESPAINTING.COM

Aaron Quartullo
3108 East Camelback Road
Phoenix Arizona 85016
t 602.954.6517
c 602.791.6661
f 602.224.5590
design@biltmoreproprint.com
www.BiltmoreProPrint.com

Artistic Dental
at the biltmore
John P. Dougherty, DDS, MAGD
Prabidhi Adhikari, DDS, FAGD
2333 E. Campbell Ave.
Phoenix, AZ 85016
(602) 840-5400
artisticd.com

William Hawking
REALTOR®
602.363.1836
whawking@outlook.com
Contact me for a free Biltmore
neighborhood analysis.
kw KELLER WILLIAMS REALTY
SONORAN LIVING
Look With a Member of the National Association of Realtors

COLDWELL BANKER **GLOBAL LUXURY.**
DEBBIE FRAZELLE, ABR
INTL. PRESIDENT'S CIRCLE
LUXURY PROPERTY SPECIALIST
(602) 399-8540 CELL
(602) 954-6888 OFFICE
(800) 237-9316 TOLL FREE
dfrazelle@cox.net
debbiefrazelle.com
Coldwell Banker
Residential Brokerage
3113 E. Lincoln Drive
Phoenix, AZ 85016
Certified by a subsidiary of NRT LLC

Food City Spices Things Up for Hatch Green Chile Season Contest

While many of us cannot wait for cooler temperatures to arrive, it is about to get a lot hotter throughout the state due to the arrival of the Hatch Green Chile season, which runs from now to mid-September, in more than 45 Food City grocery stores throughout the state.

The Hatch Green Chile harvest has become a culinary celebration in the Southwest. Fresh, authentic Hatch Green Chiles can add flavor to any at-home meal, from cheeseburgers to enchiladas. The harvest time-frame is limited, so many people stock up during the season and freeze Hatch Chiles so they can use them year-round. In addition to adding spiciness to a meal, green chiles also have many health benefits.

Food City grocery stores are the headquarters for all things Hatch Green Chile. Nearly all Food City locations in Arizona roast Hatch Green Chiles for customers at no charge. (Dates and times of Hatch Chile roasts are available by calling or visiting your neighborhood Food City store.) Additionally, the grocery store's produce departments sell fresh and roasted Hatch Green Chiles; its bakery departments make Hatch Chile Cornbread, Hatch Chile & Cheese Jumbo Cornbread Muffins, Hatch Chile & Cream Cheese Bolillos (Bread Rolls), and Hatch Chile Mantecadas (Sweet Cakes); its deli departments make made-to-order Hatch Green Chile Breakfast Burritos, Hatch Green Chile Beef Meal Combo Plates, Roasted Hatch Chile Shrimp Ceviche, Hatch Chile Pico de Gallo, and Salsa Molcajete with Hatch Green Chiles.

In celebration of the Hatch Green Chile season, Food City is inviting the general public to enjoy its special offers and participate in a fun recipe contest by answering the question, "How Do You Hatch?" Everyone in Arizona with a Facebook or Instagram account is encouraged to publicly respond to the question between now and Friday, September 16th. When they share their favorite Hatch Chile recipe on your Facebook or Instagram page publicly, using a photo and the hashtag #FoodCityHatchChile, they are automatically entered for a chance to win up to \$1,000 in prizes.

Recipes might include anything from slow-simmered sauces and spicy enchiladas that would make any abuela proud, to savory chile rellenos and melt-in-your-mouth casseroles...and everything in between!

Food City will randomly select three winners. The first winner will receive \$1,000 in prizes, including a \$750 Food City gift card. The second winner will receive \$600 in prizes, including a \$400 Food City gift card. The third winner will receive \$400 in prizes, including a \$300 Food City gift card.

Submissions will be reviewed from September 19th through the 21st, 2022 and the grand-prize and runner-up prize winners will be randomly selected on September 23rd, 2022. For more information, visit www.myfoodcity.com.



Looking for a Realtor with
BILTMORE EXPERIENCE?

Rebecca Heath

Multi-Million
Dollar Producer
Premier Marketing
Group

Off. (480) 998-0676
Mob. (602) 330-1860



- Biltmore Greens 4 resident 35 years
- Real estate professional 39 years
- Consistent "Multi-Million Dollar Producer"
- Realty Executives #1 in Valley for 45 years!
- Committed to personal service and your success!



Find Out About Operating a Business At Phoenix Sky Harbor

If you think you can operate a successful business at Phoenix Sky Harbor International Airport (PHX), mark your calendar for Wednesday, September 7th.

America's Friendliest Airport® is providing a concessions opportunity to contract with PHX in the Terminal 4 S1 Concourse (new Eighth Concourse) and is conducting two forums to give interested parties an inside track on this business opportunity.

The solicitation has two components:

RCS 23-006 Terminal 4 S1 Retail Concessions

RCS 23-005 Terminal 4 S1 Food and Beverage Concessions

An online PHX Fastpitch meeting is set for 9:00 a.m. on Wednesday, September 7th, at 9:00 a.m. for those interested in partnership opportunities between small businesses and prime operators.

Prime firms – also known as “respondents” to solicitations – can listen to video pitches from small business partners and goods and services providers pitching their products in 3-minute videos on why one should consider them for a business opportunity at PHX.

Firms do not have to be certified to attend. If interested in participating as either a pitcher or a prime firm, please register at: <https://PHX-FASTPITCH2022.eventbrite.com>.

Meetings will be conducted on a WebEx platform. For more information, please contact Busopps.aviation@phoenix.gov. ❖



“Smashed” Hit Comedy, Drunk Shakespeare, Comes to the Rose Theatre

Arizona Center, a shopping, dining and entertainment destination in the heart of downtown Phoenix, welcomes the “smashed” hit comedy, Drunk Shakespeare, for a limited run, through January 14th at The Rose Theatre.

Created by Scott Griffin and David Hudson and directed by Hudson and Lisa Klages, Drunk Shakespeare is a *New York Times*’ Critic’s Pick and “the best thing to happen to the theater,” according to *Slate Magazine*. It begins with one actor drinking five shots of liquor before attempting to lead the cast through a Shakespeare play in under 90 minutes.



Jordan Golding and Thomas Toles - photo by Tom McGrath

“Arizona Center is the perfect venue for this hit production,” said Paola Cicuttini, Vice President of Marketing and Corporate Communications for Arizona Center. “Downtown Phoenix is a vibrant and thriving arts community, so this just adds to the exciting events and activities going on downtown. And the fact that this is only showing in New York, Chicago, D.C. and now Phoenix – is a huge testament to all that Arizona Center and Downtown Phoenix has to offer.”

The show will be performed at The Rose Theatre, a new pop-up venue with a hidden entrance off the valet parking at Arizona Center. The theater will feature a library speakeasy with 10,000 books and craft cocktails served throughout each performance.

“The Drunk Shakespeare Society” has been meeting, drinking and performing Shakespeare for over a thousand nights and over a thousand liters of liquor. This talented troupe of rotating members share the epic poetry of William Shakespeare, but you don’t need to be a fan of Shakespeare to enjoy yourself. Pop culture references, improvisation, audience games, a wealth of surprises and liberal departures from the text (with outrageous consequences) make this fun for everyone. Every night and every performance is different, you never know what will happen.

The show offers performances on Thursdays at 7:30 p.m. and Fridays and Saturdays at 7:00 p.m. and 9:00 p.m. Attendees must be 21 or older. Tickets are \$39 for balcony seating, \$59 for mezzanine seating and \$79 for stage-side seats closer to the action. A single luxury experience is available for \$500 which allows you to be Queen or King of the evening, including a throne and crown for two, a bottle of Moët & Chandon champagne, caviar, hand-crafted chocolates, and most importantly, decision-making powers during the show. If nobody reserves the Royal treatment beforehand, it is auctioned off to the highest bidder at the start of the evening.

For more information, tickets and the company’s comprehensive COVID protocol visit DrunkShakespeare.com. ❖



Bailey Savage and Emma Wineman - photo by Alexey Antonov

The McRae Agency Announces Promotion Of Samantha DeRose to Vice President

The McRae Agency, a full-service public relations firm, recently announced the promotion of Samantha DeRose from Executive PR Account Manager to Vice President. In her new role, DeRose will continue to oversee client relations, provide strategic direction and execute creative campaigns to build buzz and drive growth and engagement.

“Samantha is a rare bird in this industry, she is the complete PR, marketing and digital media package,” says Beth McRae, President and CEO of The McRae Agency. “Her ability to craft compelling stories, build relationships with national top-tier, niche industry trades and local-market journalists and develop strategies and ideas that differentiate brands from their competition is what has set her apart and earned her the new role.”

DeRose joined The McRae Agency in 2016 and has since played a key role in helping clients build brand awareness through digital and traditional media relations, integrated social media strategies and influencer partnerships.

“Being at The McRae Agency has helped me achieve so many milestones in my career. I can’t express enough how grateful I am for my fearless leader, Beth McRae, who has challenged me, mentored me and helped me prepare for this next step,” DeRose says. “I’m excited to continue growing here, and I couldn’t be more grateful to now serve as Vice President.”

A resident of Chandler, Arizona, DeRose received her Bachelor of Arts degree in business communication at W.P. Carey School of Business with a minor in public relations and strategic communications at the New College of Interdisciplinary Arts and Sciences at Arizona State University.

The McRae Agency launched in 1995 and has served a range of clients from startups to well-known brands like Google, Red Bull, KB Home, Kingspan and Discount Tire. As a “generalist” firm, the award-winning team offers a diverse set of media relationships and professional contacts. For more information, visit www.mcraeagency.com. ❖



#1 in the Biltmore for 9 Years in a Row!

3 LOTS REMAINING



PARADIGM A New 12-Lot Gated Community
Coming to North Phoenix at the Base of Lookout Mountain

2 LOTS REMAINING



KARMA A Collection of 11 Smart Modern Homes
Coming to North Central Phoenix Near 16th + Bethany Home

1 LOT REMAINING



LOMAS VERDES ESTATES A new green-certified
luxury home community coming to North Scottsdale



7843 N 3rd Way, Phoenix, AZ 85020
3 Bed | 3.5 Bath | **NORTH CENTRAL**



1138 W State Ave, Phoenix, AZ 85021
3 Bed | 2 Bath | **NORTH CENTRAL**



2561 E Denton Ln, Phoenix, AZ 85016
3 Bed | 2 Bath | **BILTMORE GREENS**

THE BROKERY

LOCAL REAL ESTATE BROKERS

Biltmore Publishing Company
P.O. Box 93244
Phoenix, AZ 85070

PRESORT STD
US POSTAGE
PAID
PERMIT # 3333
PHOENIX, AZ

Biltmore Residents
ABEVA BRIEF
INSIDE

RELENTLESSLY LOCAL

REAL ESTATE EXPERTS



COMING SOON

8601 N 64th Pl, Paradise Valley, AZ 85253
4 Bed | 4.5 Bath | CAMELBACK COUNTRY ESTATES



6259 N 31st Pl, Phoenix, AZ 85016
3 Bed | 3.5 Bath | BILTMORE GREENS



3213 E Roma Ave, Phoenix, AZ 85018
5 Bed | 5.5 Bath | ARCADIA LITE



JUST LISTED

4808 N 24th St #1524, Phoenix, AZ 85016
2 Bed | 2 Bath | OPTIMA BILTMORE

THE BROKERY

Arcadia: 4546 N. 40th St // Phoenix, AZ 85018

Biltmore: 2400 E. Missouri Ave // Phoenix, AZ 85016

North Central: 840 E. Bethany Home Rd // Phoenix, AZ 85014

WWW.THEBROKERY.COM // 602.888.6375

