



LISTING CONTRACT (SELLER AGENCY CONTRACT) EXCLUSIVE RIGHT TO SELL REAL ESTATE

XLS

This form recommended and approved for, but not restricted to use by, the members of the Pennsylvania Association of Realtors® (PAR).

1 Broker (Company) _____
2 _____
3 Company License # _____
4 Company Address _____
5 _____
6 Company Phone _____
7 Company Fax _____

Licensee(s) (Name) _____
State License # _____
Direct Phone(s) _____
Cell Phone(s) _____
Licensee Fax _____
Email _____

8 **SELLER** _____
9 _____

10 **SELLER'S MAILING ADDRESS** _____
11 _____

12 **PHONE** _____ **CELL** _____

13 **E-MAIL** _____ **FAX** _____

14 **Seller understands that this Listing Contract is between Broker and Seller.**

15 **Does Seller have a listing contract for this Property with another broker?** ☐ Yes ☐ No

16 **If yes, explain:** _____

17 **1. PROPERTY** **LISTED PRICE \$** _____

18 Address _____ ZIP _____

19 Municipality (city, borough, township) _____

20 County _____ School District _____

21 Zoning _____

22 Present Use _____

23 Currently Occupied By _____

24 Identification (For example, Tax ID #; Parcel #; Lot, Block; Deed Book, Page, Recording Date) _____
25 _____

26 **2. STARTING & ENDING DATES OF LISTING CONTRACT (ALSO CALLED "TERM") (8-24)**

27 (A) **No law or Association of REALTORS® has set or recommended the term of this contract.** Broker/Licensee and Seller have
28 discussed and agreed upon the term of this Contract.

29 (B) **Starting Date:** This Contract starts when signed by Broker and Seller, unless otherwise stated here: _____

30 (C) **Ending Date:** This Contract ends at 11:59 PM on _____. By law, the term of a listing contract may not exceed
31 one year. If the Ending Date written in this Contract creates a term that is longer than one year, the Ending Date is automatically
32 364 days from the Starting Date of this Contract.

33 **3. DUAL AGENCY**

34 Seller agrees that Broker and Broker's Licensees may also represent the buyer(s) of the Property. A Broker is a Dual Agent when a
35 Broker represents both a buyer and Seller in the same transaction. A Licensee is a Dual Agent when a Licensee represents a buyer and
36 Seller in the same transaction. All of Broker's licensees are also Dual Agents UNLESS there are separate Designated Agents for a buyer
37 and Seller. If the same Licensee is designated for a buyer and Seller, the Licensee is a Dual Agent. Seller understands that Broker is a
38 Dual Agent when a buyer who is represented by Broker is viewing properties listed by Broker.

39 **4. DESIGNATED AGENCY**

40 Designated Agency is applicable, unless checked below. Broker designates the Licensee(s) above to exclusively represent the interests
41 of Seller. If Licensee is also the buyer's agent, then Licensee is a DUAL AGENT.

42 ☐ **Designated Agency is not applicable.**

43 **5. BROKER'S FEE (8-24)**

44 (A) **No law or Association of REALTORS® has set or recommended the Broker's Fee.** Broker and Seller have negotiated the fee
45 that Seller will pay Broker.

46 (B) Broker's Fee is _____% of the Purchase Price OR \$ _____, whichever is greater, AND \$ _____,
47 paid to Broker by Seller as follows:

48 1. \$ _____ of Broker's Fee is earned and due (**non-refundable**) at signing of this Listing Contract, pay-
49 able to Broker.

50 **Broker/Licensee Initials:** _____

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Seller Initials: _____

2. **Seller will pay the balance of Broker's Fee if:**

- a. **Property, or any ownership interest in it, is sold or exchanged during the term of this Contract by Broker, Broker's Licensee(s), Seller, or by any other person or broker, at the listed price or any price acceptable to Seller, OR**
- b. A ready, willing, and able buyer is found, during the term of this Contract, by Broker or by anyone, including Seller. A willing buyer is one who will pay the listed price or more for the Property, or one who has submitted an offer accepted by Seller, OR
- c. Negotiations that are pending at the Ending Date of this Contract result in a sale, OR
- d. A Seller signs an agreement of sale then refuses to sell the Property, or if a Seller is unable to sell the Property because of failing to do all the things required of the Seller in the agreement of sale (Seller default), OR
- e. The Property or any part of it is taken by any government for public use (Eminent Domain), in which case Seller will pay from any money paid by the government, OR
- f. A sale occurs after the Ending Date of this Contract IF:
 - (1) The sale occurs within _____ days of the Ending Date, AND
 - (2) The buyer was shown or negotiated to buy the Property during the term of this Contract, AND
 - (3) The Property is not listed under an "exclusive right to sell contract" with another broker at the time of the sale.

(C) If a sale occurs, the balance of Broker's Fee will be paid upon delivery of the deed or other evidence of transfer of title or interest. If the Property is transferred by an installment contract, balance of Broker's Fee will be paid upon the execution of the installment contract.

(D) **Broker's Fee if Settlement Does Not Occur**

If an agreement of sale is signed but settlement does not occur, and deposit monies are released to Seller, Seller will pay Broker _____ of/from deposit monies.

6. **COOPERATING COMPENSATION OFFERED TO BROKERS WORKING WITH BUYERS (8-24)**

(A) Licensee(s) has explained Seller's options and company policies regarding compensation and cooperation with other brokers. In a transaction where a buyer is working with a real estate broker, Seller authorizes and instructs Broker to offer cooperating compensation in the amount of _____ % or \$ _____ of/from the Purchase Price (0, if not specified), paid from the Broker's Fee, to a cooperating broker who is the procuring cause of a successful transaction. Broker will document the agreed-upon amount by using a form such as the Cooperating Broker Compensation Agreement (PAR Form CBC) or a similar agreement. Even though a cooperating broker's fee, or a portion of it, may be paid by the listing broker, the cooperating broker will continue to represent the interests of the buyer.

(B) The rules of the Multiple Listing Service (MLS) do not permit Broker to advertise cooperating compensation through the MLS or in any other system or platform that utilizes data supplied by the MLS. Seller authorizes Broker to advertise or otherwise inform potential buyers and their brokers about any offer of cooperating compensation via any other method of marketing or communication authorized by this Contract, unless otherwise stated here: _____

7. **SELLER CONCESSIONS (8-24)**

Sellers sometimes offer to make financial concessions towards paying buyer's costs at settlement. Seller concessions could be used to pay any costs incurred by buyer, as acceptable to a mortgage lender, if any, including brokerage fees charged by a broker working with the buyer and/or other ordinary and customary closing costs. Any seller concession must be negotiated and included in an agreement of sale to be binding on the buyer and seller. Even though a cooperating broker's fee, or a portion of it, may be paid by a seller, the cooperating broker will continue to represent the interests of the buyer.

(A) **In addition to cooperating compensation offered by Broker, if any,** Seller is willing to consider negotiations in which buyers may request seller concessions, unless otherwise stated here: _____

(B) Seller authorizes Broker to advertise or otherwise inform potential buyers and their brokers about Seller's willingness to negotiate seller concessions, including a maximum amount of up to _____ % or \$ _____ of/from the Purchase Price (amount is fully negotiable in an agreement of sale, if not specified), via the MLS any other method of marketing or communication authorized by this Contract, unless otherwise stated here: _____

8. **DUTIES OF BROKER AND SELLER**

(A) Broker is acting as a Seller Agent, as described in the Consumer Notice, to market the Property and to negotiate with potential buyers. Broker will use reasonable efforts to find a buyer for the Property.

(B) Seller will cooperate with Broker and assist in the sale of the Property as asked by Broker.

(C) All showings, negotiations and discussions about the sale of the Property, written or oral, will be communicated by Broker on Seller's behalf. All written or oral inquiries that Seller receives or learns about regarding the Property, regardless of the source, will be referred to Broker.

(D) If the Property, or any part of it, is rented, Seller will give any leases to Broker before signing this Contract. If any leases are oral, Seller will provide a written summary of the terms, including amount of rent, ending date, and Tenant's responsibilities.

(E) Seller will not enter into, renew, or modify any leases, or enter into any option to sell, during the term of this Contract without Broker's written consent.

111 **9. BROKER'S SERVICE TO BUYER**

112 Broker may provide services to a buyer for which Broker may accept a fee. Such services may include, but are not limited to: document
113 preparation; ordering certifications required for closing; financial services; title transfer and preparation services; ordering insurance,
114 construction, repair, or inspection services.

115 **10. BROKER NOT RESPONSIBLE FOR DAMAGES**

116 Seller agrees that Broker and Broker's Licensee(s) are not responsible for any damage to the Property or any loss or theft of personal
117 goods from the Property unless such damage, loss or theft is solely and directly caused by Broker or Broker's Licensee(s).

118 **11. DEPOSIT MONEY**

119 (A) Broker, if named in an agreement of sale, will keep all deposit monies paid by or for the buyer in an escrow account until the sale
120 is completed, the agreement of sale is terminated, or the terms of a prior written agreement between the buyer and Seller have been
121 met. This escrow account will be held as required by real estate licensing laws and regulations. Buyer and Seller may name a non-
122 licensee as the escrow holder, in which case the escrow holder will be bound by the terms of the escrow agreement, if any, not by
123 the Real Estate Licensing and Registration Act. Seller agrees that the person keeping the deposit monies may wait to deposit any
124 uncashed check that is received as deposit money until Seller has accepted an offer.

125 (B) Regardless of the apparent entitlement to deposit monies, Pennsylvania law does not allow a Broker holding deposit monies to
126 determine who is entitled to the deposit monies when settlement does not occur. Broker can only release the deposit monies:

- 127 1. If an agreement of sale is terminated prior to settlement and there is no dispute over entitlement to the deposit monies. A written
128 agreement signed by both parties is evidence that there is no dispute regarding deposit monies.
- 129 2. If, after Broker has received deposit monies, Broker receives a written agreement that is signed by Buyer and Seller, directing
130 Broker how to distribute some or all of the deposit monies.
- 131 3. According to the terms of a final order of court.
- 132 4. According to the terms of a prior written agreement between Buyer and Seller that directs the Broker how to distribute the
133 deposit monies if there is a dispute between the parties that is not resolved.

134 (C) Seller agrees that if Seller names Broker or Broker's licensee(s) in litigation regarding deposit monies, the attorneys' fees and costs
135 of the Broker(s) and licensee(s) will be paid by Seller.

136 **12. OTHER PROPERTIES**

137 Seller agrees that Broker may list other properties for sale and that Broker may show and sell other properties to prospective buyers.

138 **13. ADDITIONAL OFFERS**

139 Unless prohibited by Seller, if Broker is asked by a buyer or another licensee(s) about the existence of other offers on the Property,
140 Broker will reveal the existence of other offers and whether they were obtained by the Licensee(s) identified in this Contract, by another
141 Licensee(s) working with Broker, or by a licensee(s) working for a different Broker. ONCE SELLER ENTERS INTO AN AGREE-
142 MENT OF SALE, BROKER IS NOT REQUIRED TO PRESENT OTHER OFFERS.

143 **14. SELLER WILL REVEAL DEFECTS & ENVIRONMENTAL HAZARDS**

144 (A) Seller (including Sellers exempt from the Real Estate Seller Disclosure Law) will disclose all known material defects and/or envi-
145 ronmental hazards on a separate disclosure statement. A material defect is a problem or condition that:

- 146 1. is a possible danger to those living on the Property, or
- 147 2. has a significant, adverse effect on the value of the Property.

148 The fact that a structural element, system or subsystem is near, at or beyond the end of the normal useful life of such a structural
149 element, system or subsystem is not by itself a material defect.

150 (B) Seller will update the Seller's Property Disclosure Statement as necessary throughout the term of this Listing Contract.

151 (C) If Seller fails to disclose known material defects and/or environmental hazards:

- 152 1. Seller will not hold Broker or Licensee(s) responsible in any way;
- 153 2. Seller will protect Broker and Licensee(s) from any claims, lawsuits, and actions that result;
- 154 3. Seller will pay all of Broker's and Licensee's costs that result. This includes attorneys' fees and court-ordered payments or
155 settlements (money Broker or Licensee pays to end a lawsuit or claim).

156 **15. IF PROPERTY WAS BUILT BEFORE 1978**

157 The Residential Lead-Based Paint Hazard Reduction Act says that any seller of property built before 1978 must give the buyer an EPA
158 pamphlet titled *Protect Your Family From Lead in Your Home*. The seller also must tell the buyer and the broker what the seller knows
159 about lead-based paint and lead-based paint hazards that are in or on the property being sold. Seller must tell the buyer how the seller
160 knows that lead-based paint and lead-based paint hazards are on the property, where the lead-based paint and lead-based paint hazards
161 are, the condition of the painted surfaces, and any other information seller knows about lead-based paint and lead-based paint hazards
162 on the property. Any seller of a pre-1978 structure must also give the buyer any records and reports that the seller has or can get about
163 lead-based paint or lead-based paint hazards in or around the property being sold, the common areas, or other dwellings in multi-family
164 housing. According to the Act, a seller must give a buyer 10 days (unless seller and the buyer agree to a different period of time) from
165 the time an agreement of sale is signed to have a "risk assessment" or inspection for possible lead-based paint hazards done on the
166 property. Buyers may choose not to have the risk assessment or inspection for lead paint hazards done. If the buyer chooses not to have
167 the assessment or inspection, the buyer must inform the seller in writing of the choice. The Act does not require the seller to inspect for
168 lead paint hazards or to correct lead paint hazards on the property. The Act does not apply to housing built in 1978 or later.

170 **16. HOME WARRANTIES**

171 At or before settlement, Seller may purchase a home warranty for the Property from a third-party vendor. Seller understands that a home
172 warranty for the Property does not alter any disclosure requirements of Seller, may not cover or warrant any pre-existing defects of the
173 Property, and will not alter, waive or extend any provisions of the Agreement regarding inspections or certifications that Buyer may elect
174 or waive as part of the Agreement. Seller understands that Broker who recommends a home warranty may have a business relationship
175 with the home warranty company that provides a financial benefit to Broker.

176 **17. RECORDINGS ON THE PROPERTY**

177 (A) Seller understands that potential buyers viewing the Property may engage in photography, videography or videotelephony on the
178 Property. Seller should remove any items of a personal nature Seller does not wish to have photographed or recorded, such as fam-
179 ily photos, important or confidential paperwork (including any information relating to the listing or communications with Broker
180 or Licensee) and all other personally identifiable information such as birthdates, social security numbers, telephone numbers, etc.
181 Seller is responsible for providing this same notification to any occupants of the Property.

182 (B) Any person who intentionally intercepts oral communications by electronic or other means without the consent of all parties is
183 guilty of a felony under Pennsylvania law. Seller understands that recording or transmitting audio may result in violation of state
184 or federal wiretapping laws. **Seller hereby releases all BROKERS, their LICENSEES, EMPLOYEES and any OFFICER or**
185 **PARTNER of any one of them, and any PERSON, FIRM or CORPORATION who may be liable by or through them, from**
186 **any claims, lawsuits and actions which may arise from any audio or video recordings occurring in or around the Property.**

187 **18. RECOVERY FUND**

188 Pennsylvania has a Real Estate Recovery Fund (the Fund) to repay any person who has received a final court ruling (civil judgment)
189 against a Pennsylvania real estate licensee because of fraud, misrepresentation, or deceit in a real estate transaction. The Fund repays
190 persons who have not been able to collect the judgment after trying all lawful ways to do so. For complete details about the Fund, call
191 (717) 783-3658.

192 **19. NOTICE TO PERSONS OFFERING TO SELL OR RENT HOUSING IN PENNSYLVANIA**

193 Federal and state laws make it illegal for a seller, a broker, or anyone to use RACE, COLOR, RELIGION or RELIGIOUS CREED, SEX,
194 DISABILITY (physical or mental), FAMILIAL STATUS (children under 18 years of age), AGE (40 or older), NATIONAL ORIGIN,
195 USE OR HANDLING/TRAINING OF SUPPORT OR GUIDE ANIMALS, or the FACT OF RELATIONSHIP OR ASSOCIATION
196 TO AN INDIVIDUAL KNOWN TO HAVE A DISABILITY as reasons for refusing to sell, show, or rent properties, loan money, or
197 set deposit amounts, or as reasons for any decision relating to the sale of property.

198 **20. TRANSFER OF THIS CONTRACT**

199 (A) Seller agrees that Broker may transfer this Contract to another broker when:

- 200 1. Broker stops doing business, OR
201 2. Broker forms a new real estate business, OR
202 3. Broker joins his business with another.

203 (B) Broker will notify Seller immediately in writing if Broker transfers this Contract to another broker. Seller will follow all requirements
204 of this Contract with the new broker.

205 **21. NO OTHER CONTRACTS**

206 Seller will not enter into another listing contract for the property(s) identified in Paragraph 1 with another broker that begins before the
207 Ending Date of this Contract.

208 **22. CONFLICT OF INTEREST**

209 It is a conflict of interest when Broker or Licensee has a financial or personal interest in the property and/or cannot put Seller's interests
210 before any other. If Broker, or any of Broker's licensees, has a conflict of interest, Broker will notify Seller in a timely manner.

211 **23. ENTIRE CONTRACT**

212 This Contract is the entire agreement between Broker and Seller. Any verbal or written agreements that were made before are not a part
213 of this Contract.

214 **24. CHANGES TO THIS CONTRACT**

215 All changes to this Contract must be in writing and signed by Broker and Seller.

216 **25. MARKETING OF PROPERTY (9-25)**

217 (A) Multiple Listing Services (MLS)

- 218 1. An MLS is a subscription service used by real estate licensees to market properties to other subscribers. MLS marketing is
219 governed by specific rules and policies, which may differ depending on the MLS used.
220 2. Sellers have the right to decide whether their Property will be marketed in an MLS, but should understand that opting out of
221 MLS marketing may restrict Broker's ability to market the Property in other ways.

222 ☐ Broker **will not** use an MLS to advertise the Property. Seller understands and agrees that the listing may be reported to an
223 MLS, but will not be marketed for sale via an MLS. Further, Seller understands and agrees that any and all public marketing
224 of the Property through the use of other means such as yard signs, social media, and public-facing websites may be restricted.
225 Seller may be required to sign an additional waiver or release to comply with MLS rules and policies.

226 ☐ Broker will use an MLS to advertise the Property to other real estate brokers and salespersons. Listing broker shall com-
227 municate to the MLS all of Seller's elections made below. Seller agrees that Broker and Licensee, and the MLS are not
228 responsible for mistakes in an MLS or advertising of the Property.

(B) Virtual Office Website (VOW) and Internet Data Exchange (IDX)

1. Some brokers may use a VOW or IDX, which are governed by specific rules and policies. Sellers have the right to control some elements of how their property is displayed on a VOW and/or IDX website.
2. Seller elects to have the following features disabled or discontinued for VOW and IDX websites (check all that apply):
 - ☐ Comments or reviews about Seller's listings, or a hyperlink to such comments or reviews, in immediate conjunction with Seller's listing.
 - ☐ Automated estimates of the market value of Seller's listing, or a hyperlink to such estimates, in immediate conjunction with the Seller's listing.

(C) Other Advertising and Marketing

1. Where permitted, Broker, at Broker's option, may use: for sale sign, lock box, key in office, open houses and advertising in all media, including print and electronic, photographs and videos, unless otherwise stated here: _____
2. Some MLSs have rules that allow delayed marketing of listed properties, or delayed buyer access to those properties. These rules may be known as "delayed marketing," "delayed showings," "coming soon," "temporarily off market" or other similar terms. Seller may be required to sign an additional waiver or release to comply with MLS rules and policies.
 - ☐ Broker **will not** use delayed marketing/access strategies for the Property.
 - ☐ Broker will use delayed marketing/access strategies stated here, as permitted by MLS rules: _____
3. ☐ Seller does not want the listed Property to be displayed on the Internet.
☐ Seller does not want the address of the listed Property to be displayed on the Internet.
4. Seller understands and acknowledges that, if the listed Property is not displayed on the Internet, consumers who conduct searches for listings on the Internet will not see information about the listed Property in response to their search.
5. Seller understands and acknowledges that, if an open house is scheduled, the property address may be published on the Internet in connection to the open house.

(D) Other _____

26. PUBLICATION OF SALE PRICE

Seller is aware that the Multiple Listing Service (MLS), newspapers, Web Sites, and other media may publish the final sale price of the Property.

27. COPYRIGHT

In consideration of Broker's efforts to market Seller's Property as stated in this Contract, Seller grants Broker a non-exclusive, world-wide license (the "License") to use any potentially copyrightable materials (the "Materials") which are related to the Property and provided by Seller to Broker or Broker's representative(s). The Materials may include, but are not limited to: photographs, images, video recordings, virtual tours, drawings, written descriptions, remarks, and pricing information related to Seller's Property. This License permits Broker to submit the Materials to one or more multiple listing services, to include the Materials in compilations of property listings, and to otherwise distribute, publicly display, reproduce, publish and produce derivative works from the Materials for any purpose that does not conflict with the express terms of this Contract. The License may not be revoked by Seller and shall survive the ending of this Contract. Seller also grants Broker the right to sublicense to others any of these rights granted to Broker by Seller. Seller represents and warrants to Broker that the License granted to Broker for the Materials does not violate or infringe upon the rights, including any copyrights, of any person or entity. Seller understands that the terms of the License do not grant Seller any legal right to any works that Broker may produce using the Materials.

28. FIXTURES AND PERSONAL PROPERTY

(A) It is possible for certain items of personal property to be so integrated into the Property that they become fixtures and will be regarded as part of the Property and therefore included in a sale. **Seller is encouraged to be specific when negotiating what items will be included or excluded in a sale.**

(B) INCLUDED in this sale are all existing items permanently installed in the Property, free of liens, and other items including plumbing; heating; radiator covers; hardwired security systems; thermostats; lighting fixtures (including chandeliers and ceiling fans); pool and spa equipment (including covers and cleaning equipment); electric animal fencing systems (excluding collars); garage door openers and transmitters; unpotted shrubbery, plantings and trees; any remaining heating and cooking fuels stored on the Property at the time of settlement; smoke detectors and carbon monoxide detectors; sump pumps; storage sheds; fences; mailboxes; wall to wall carpeting; existing window screens, storm windows and screen/storm doors; window covering hardware, shades and blinds; awnings; built-in air conditioners; built-in appliances; the range/oven, unless otherwise stated; and, if owned, solar panels, windmills, water treatment systems, propane tanks and satellite dishes. Also included: _____

289 (C) The following items are not owned by Seller and may be subject to a lease or other financing agreement (e.g., solar panels, windmills,
 290 water treatment systems, propane tanks, and satellite dishes): _____
 291 _____
 292 (D) EXCLUDED fixtures and items: _____
 293 _____

294 **29. TAXES & SPECIAL ASSESSMENTS**

295 (A) At settlement, Seller will pay one-half of the total Real Estate Transfer Taxes, unless otherwise stated here: _____
 296 _____

297 (B) Yearly Property Taxes \$ _____ Property Assessed Value \$ _____

298 (C) Is the property preferentially assessed (including a tax abatement)? ☐ Yes ☐ No
 299 If applicable, how many years remain? _____

300 (D) COA/HOA Name _____ COA/HOA Phone _____
 301 COA/HOA special assessments \$ _____ Buyer's required capital contribution \$ _____
 302 Please explain: _____

303 (E) COA/HOA Fees \$ _____ ☐ Quarterly ☐ Monthly ☐ Yearly

304 (F) Municipality Assessments \$ _____

305 **30. FOREIGN INVESTMENT IN REAL PROPERTY TAX ACT OF 1980 (FIRPTA)**

306 The disposition of a U.S. real property interest by a foreign person (the transferor) is subject to the Foreign Investment in Real Property
 307 Tax Act of 1980 (FIRPTA) income tax withholding. FIRPTA authorized the United States to tax foreign persons on dispositions of
 308 U.S. real property interests. This includes but is not limited to a sale or exchange, liquidation, redemption, gift, transfers, etc. Persons
 309 purchasing U.S. real property interests (transferee) from foreign persons, certain purchasers' agents, and settlement officers are required
 310 to withhold up to 15 percent of the amount realized (special rules for foreign corporations). Withholding is intended to ensure U.S. tax-
 311 ation of gains realized on disposition of such interests. The transferee/buyer, as the withholding agent, may request that you complete a
 312 FIRPTA Affidavit regarding your status as a foreign person as defined by the Act. Seller agrees to comply, if applicable.

313 **31. TITLE & POSSESSION**

314 (A) Seller will give possession of Property to a buyer at settlement, or on _____

315 (B) At settlement, Seller will give full rights of ownership (fee simple) to a buyer except as follows:
 316 ☐ Oil ☐ Gas ☐ Mineral ☐ Other
 317 If checked, please explain: _____
 318 _____

319 (C) Seller has:

320 ☐ First mortgage with _____ Amount of balance \$ _____
 321 Address _____
 322 Phone _____ Acct. # _____

323 ☐ Second mortgage with _____ Amount of balance \$ _____
 324 Address _____
 325 Phone _____ Acct. # _____

326 ☐ Home Equity line of credit with _____ Amount of balance \$ _____
 327 Address _____
 328 Phone _____ Acct. # _____

329 ☐ Seller authorizes Broker to receive mortgage payoff and/or equity loan payoff information from lender(s).

330 (D) Seller has:

331 ☐ Judgments \$ _____ ☐ Past Due Municipal Assessment \$ _____
 332 ☐ Past Due Property Taxes \$ _____ ☐ Past Due COA/HOA Fees \$ _____
 333 ☐ Federal Tax Liens \$ _____ ☐ Past Due COA/HOA Assessments \$ _____
 334 ☐ State Tax Liens (including sales, use and hotel occupancy taxes) \$ _____
 335 ☐ Other: _____ \$ _____

336 (E) If Seller, at any time on or since January 1, 1998, has been obligated to pay support under an order on record in any Pennsylvania
 337 county, list the county and the Domestic Relations Number or Docket Number: _____

338 **32. BUYER FINANCING**

339 Seller will accept the following arrangements for buyer to pay for the Property:

340 ☐ Cash ☐ Conventional mortgage ☐ FHA mortgage ☐ VA mortgage

342 **33. SPECIAL INSTRUCTIONS**

343 The Office of the Attorney General has not pre-approved any special conditions or additional terms added by any parties. Any special
344 conditions or additional terms in this Contract must comply with the Pennsylvania Plain Language Consumer Contract Act.

345 **34. SPECIAL CLAUSES**

346 **(A) The following are part of this Listing Contract if checked:**

347 ☐ Property Description Addendum to Listing Contract (PAR Form XLS-A)

348 ☐ Single Agency Addendum (PAR Form SA)

349 ☐ Consumer Services Fee Addendum (PAR Form CSF)

350 ☐ Vacant Land Addendum to Listing Contract (PAR Form VLA)

351 ☐ Short Sale Addendum (PAR Form SSL)

352 ☐

353 ☐

354 **(B) Additional Terms:**

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366 _____ Seller has read the Consumer Notice as adopted by the State Real Estate Commission at 49 Pa. Code §35.336.

367 _____ Seller has received the Seller's Property Disclosure form and agrees to complete and return to Listing Broker in a
368 timely manner, if required.

369 _____ Seller has received the Lead-Based Hazards Disclosure form and agrees to complete and return to Listing Broker in
370 a timely manner, if required.

371 Seller has read the entire Contract before signing. Seller must sign this Contract.

372 Seller gives permission for Broker to send information about this transaction to the fax number(s) and/or e-mail address(es) listed.

373 Return of this Agreement, and any addenda and amendments, including return by electronic transmission, bearing the signatures
374 of all parties, constitutes acceptance by the parties.

375 This Contract may be executed in one or more counterparts, each of which shall be deemed to be an original and which counterparts
376 together shall constitute one and the same Agreement of the Parties.

377 NOTICE BEFORE SIGNING: IF SELLER HAS LEGAL QUESTIONS, SELLER IS ADVISED TO CONSULT A PENN-
378 SYLVANIA REAL ESTATE ATTORNEY.

379 SELLER _____ DATE _____

380 SELLER _____ DATE _____

381 SELLER _____ DATE _____

382 BROKER (Company Name) _____

383 ACCEPTED ON BEHALF OF BROKER BY _____ DATE _____