

Positive Leadership & Ideas

Why I'm Running.

Better Balance = Better Government:
 No one party has all the best solutions.
 Yet, our Legislature is 85%
 controlled by one – and has been for 40 years!



- Representing the Values of "Purple Majority":
 Most of us are not hard partisans on the "red right" nor
 the "blue left". Rather, we prefer positive solutions in the
 "purple center".
- Serious Business Experience:
 My years in business and organizational leadership
 (Washington Pavilion, LodgeNet CEO) makes me ready
 to positively impact our Legislature day one.

What I Believe.

Stop the Nonsense:

Too much **time is wasted** on bathroom bills and "anti-this and that" legislation. Let's open up the "good 'old boys" club and **focus on the important issues!**

Invest in Our Kids:

businesses.

It's absolutely the **best investment** we can make. Sadly, we invest less per student today than we did 10 years ago! **Let's get creative** and properly support our K-12, universities, and tech schools. **Scholarship programs** without full funding is foolish.

Keep Our Sioux Falls Economy Humming:

 "Anti-this and that" legislation from of Pierre will destroy our reputation as "welcoming community" – limiting our economic opportunities. Let's fully support smart growth initiatives from workforce development to affordable housing, adding good jobs and expanding our



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Who I Am.

Entrepreneur:

Before turning 30, I launched three real-estate related companies and sponsored significant real estate developments in Sioux Falls, Pierre and Yankton.

Public Company CEO:

I was named LodgeNet CEO at age 43 after leading the legal and financial teams of this technology start-up through its IPO. During my years, our team had over 1,000 employees and generated over \$400 million in annual revenue.

Washington Pavilion President:

After 25 years at LodgeNet, I joined Larry Toll as co-President at the Pavilion – a true gem of our community.

Community Leader:

Throughout my 38 years in Sioux Falls, I've been active on numerous boards including the United Way, Avera McKennan Hospital and First Lutheran Church.

· Husband and Father:

Maryanne and I have three adult children, all of whom are proud graduates of Garfield Elementary, Edison Middle and Roosevelt High Schools.





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