

MIGO Construction Group, Inc. (MIGO) is a womanowned and minority-owned small business federal contractor that provides highly customized marketing, business planning, proposals, training and process development services for large and small AEC firms. MIGO leverages nearly 20 years of experience in the federal arena to support large and small firms increase market share, reduce proposal costs, identify and align strategic team partners, navigate teaming and joint venture requirements, and develop approaches to pursue new clients and new regions.

Significant value that MIGO offers clients is working knowledge of all three phases of a federal contract opportunity: preconstruction, estimating, and project management. MIGO's team has written winning proposals, then successfully managed multiple concurrent projects in geographically dispersed areas, with a combined annual value averaging \$25M, for multiple USACE Districts, VA NCO Offices, and Air Force Contracting Offices. MIGO has recent and relevant experience implementing successful plans approaches for program and project management, quality control, safety, subcontractor management, schedule management, and cost control that are written about in winning proposals. This unique value provides clients with a consultant who is well-rounded and experienced with contract requirements for federal agencies, including USACE (18 out of the 45 Districts), NAVFAC (eight out of the 11 regions), Air Force (over 25 Air Force Bases), Department of Veteran Affairs (seven NCO regions), U.S. Forest Service, GSA (three regions), and National Guard (four U.S. States).

## Proposal Services

- Section Writing
- Capture Planning
- Teaming Selection
- General Marketing
- Company Branding
- Bid/No-Bid Analysis
- Proposal Management
- Proposal Database/Library
- Turn-Key Proposal Development/Writing

## Capabilities & Experience

- Proposal Strategies
- Project Management
- Scheduling/Estimating
- Small Business Programs
- 100% Compliance Proposals
- Over \$21B in Contract Awards
- CONUS/OCONUS Experience
- DoD, Federal, & State Agencies
- Risk/Project/Program Management
- MATOC, SATOC, MACC, BOAs, SABERS

## Contact Information

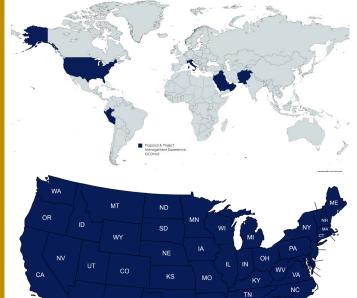
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Proposal & Project Management Experience Covering all CONUS & numerous OCONUS AORS



Proposal Project Management Experience for all DoD Agencies, VA, GSA, National Guard, U S Forest Services, CBP, and numerous other clients







