

Home Enhancement and Showing Guide

Here is a checklist of some simple & significant ways to maximize your homes appeal.

Exterior

- ☐ Keep the grass cut and remove all yard clutter. Weed and apply fresh mulch to flower beds. Prune trees & bushes.
- ☐ Keep walkways, steps and driveway obstacle-free. Consider resealing driveway if necessary.
- ☐ Apply fresh paint to wooden fences and power wash the siding if necessary.
- ☐ Tighten and clean all door handles.
- ☐ Clean windows inside and out. Ensure all exterior lights are operable.
- ☐ Ensure all gutters and downspouts are firmly attached and functioning.

Interior

- ☐ De-clutter as much as possible!
- ☐ Evaluate the furniture in each room; remove anything that interrupts “the flow” or makes the room appear smaller.
- ☐ Consider renting a storage unit to move items off-site.
- ☐ Clean and organize cabinets, closets, drawers and bookshelves (buyers do look).
- ☐ Clean all light fixtures, ceiling fans, blinds, appliances, windowsills, doors, drapes, etc...
- ☐ Mop & vacuum floors. Shampoo carpets. If needed, replace worn or torn carpet.
- ☐ Remove excessive wall hangings, pictures and knickknacks. The less personal style, the better sellers can envision themselves living there.
- ☐ Repair all plumbing leaks, including faucets and drain traps and make sure all heating and electrical items are functioning.
- ☐ Make minor repairs (broken tiles, torn screens, sticking doors, cracked caulking, door knobs, discolored grout, etc...)
- ☐ Clean or paint walls and ceilings that are discolored.
- ☐ Exterminate any insect problems.
- ☐ Remove appliances from kitchen counters to give a look of spaciousness.
- ☐ Consider replacing worn countertops &/or cabinets.
- ☐ Make bathrooms sparkle; sinks, toilets and tubs should be immaculate. Re-caulking may be needed.
- ☐ Make sure shower curtains are fresh & mildew-free.

Special Details for Showings

- ☐ Turn on all the lights.
- ☐ Open all drapes and shutters in the daytime to allow light in.
- ☐ Light the fireplace or clean out the ashes and light a candelabrum.
- ☐ Infuse home with a subtle, comforting scent.
- ☐ Set the dining room table for a fancy dinner party.
- ☐ Vacate the property while it is being shown. Take pets if possible or secure them outdoors or in a pen.
- ☐ Make sure beds are made, Refrigerator is magnet/note free or organized, Trash/Recycle Bins are not overflowing.
- ☐ Ensure all doors, cabinets and drawers can open completely without any blockage.