



**Prüvit®**

# **New Promoter Quick Start Training Workbook**

## **2+2 in 24**

### **Read to the End**

#### **Dos and Don'ts for New Promoters**

##### **DO**

- Do treat your Prüvit business like a real franchise-type business. Treat your business like you invested \$126,400.00 instead of \$1264.00 and your business will be very successful.
- Do reach out to your sponsor or upline for the latest training materials and build a team of promoters who do the same thing. (Duplication)
- Do get on as many presentation Zooms and web trainings as possible.
- Do make a written list of our potential promoters. Start with 15 people. (5 of the most successful people you know, 5 people that could use extra money and 5 open minded people)
- Do continue to build your list as you build your business. Do NOT prejudge people. The bigger the list, the bigger the return.
- Do keep in daily contact with your business partners.
- Do attend as many live events as possible.

##### **DON'T**

- Don't talk to any potential customers or advisors until you get trained. Would you open a McDonald's franchise before you got trained and learned the successful McDonald's system?
- Don't try to explain this business to potential consultants. Use Zoom meetings or videos to share the information.
- Don't send out a mass email or mass text to your potential advisors or potential customers. This business needs to be built on personal relationships.
- Don't EVER quit. Good things will happen.

## Important Phone Numbers

Sponsor Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Login: [www.mypruvit.com](http://www.mypruvit.com) Email \_\_\_\_\_ Password \_\_\_\_\_

## Local Leaders Phone Numbers

Use these leaders for your 3-way calls!

Dustin Schaffer: 858-663-2349

Nick Dell'Aera 860-221-5520

Chris Atkinson: 832-385-3033

Jon Truskauskas: 860-309-7076

## Zoom Presentations

[www.TeamGameChangers.com](http://www.TeamGameChangers.com)

Presentations: Tuesday & Thursday 7:30 Central 8:30 Eastern

Trainings: Sunday 7:30 Central 8:30 Eastern

## Corporate Support

[support.justpruvit.com](http://support.justpruvit.com)

## FAST TRACK TO SUCCESS

Congratulations on becoming a **Prüvit Promoter** and taking the first step on your journey. With dedication, consistent effort, determination, and a willingness to learn, you have the opportunity to achieve meaningful financial success.

Please know that we are here to support you every step of the way as you begin building your business. Your success truly matters to us, and we are committed to helping you reach your goals.

This packet has been created to guide you through your first steps. By following the outlined actions, using the scripts included, and taking advantage of the tools available to you, you can begin building strong momentum from day one.

**Disclaimer:** Income is not guaranteed. All earnings are based on individual effort, performance, and the details outlined in the Compensation Plan available in your back office.

## GETTING STARTED

1. Complete the sign-up process with your sponsor.

Be sure you clearly understand this process, as it is the same one you will follow when you begin building and growing your business.

2. Know how to enroll new promoters. [www.mypruvit.com](http://www.mypruvit.com)

3. **Define your WHY**

### **Why are you doing this business?**

Understanding and clearly defining your **WHY** is one of the most important parts of building your business. When you know your reason, it becomes easier to stay motivated and communicate your passion to others.

Sharing your **WHY** with potential customers helps them see how meaningful this journey is to you and why you believe in what you're offering.

Sharing your **WHY** with potential consultants also creates a personal connection. It opens the door for them to reflect on their own reasons and helps you connect with what their **WHY** might be.

### **Important: Do not skip this step.**

Your **WHY** is what will carry you through the challenges and slow periods that naturally come with building any business. It will serve as your reminder of why you started and help keep you focused, motivated, and committed to the journey you began today.

- Your WHY: (If your why doesn't make you cry, it's not big enough!)

---

---

---

---

---

---

---

4. Become your own first VIP customer

**Enroll as your first auto-ship VIP customer. This will make you eligible for the 3 for free program.**

5. Three Way Calling

Make sure you know how to use the **three-way calling feature** on your phone. If you do not currently have this feature, consider adding it. It can be an invaluable tool when speaking with prospective customers or promoters, allowing you to quickly bring in **upline support** and get questions answered in real time.

## 6. Build your business inventory.

Develop your prospect list. (Your inventory)

This is a **critical step to your success**. Your contact list should always be **growing and evolving**, as it is the **number one tool** you will use to begin building your business.

- **Do not prejudge anyone.**
- You don't need to know someone's full name — even something like “*the guy at the post office*” works.
- Ask yourself: **If you were paid \$100 for every name you could think of, how big would your list be?**
- Use the **memory jogger and the included record sheets** to help you build and expand your list.

## 7. Don't talk to anybody about the business opportunity with Prüvit... YET!

Your excitement is completely natural — we felt the same way when we started. Our goal is to help you **avoid some of the common mistakes** many people make in the early stages of building their business.

Once you have completed **Steps 1–8**, you will be well on your way to building a successful business with **Prüvit**. Before reaching out to anyone on your list about this opportunity, take some time to **review the scripts included later in this packet**.

This packet was designed to help you **duplicate the success of Prüvit's top income earners**. Learn the system they created, apply it consistently, and teach it to every person who joins your team.

Most importantly, enjoy the success you create and the **freedom that can come with it**.

***If you knew you needed to call 1,000 people to earn the income that supports your WHY... how quickly would you start making those calls? 🌟***

# Building a Team

## I. Contact & Invite

- Call the prospective advisor. Plan for the conversation to last **about 70 seconds**. (*Phone calls are much more effective than texts.*)
- Example invitation:
  - “*I've come across something that's really gaining momentum, and I believe if you and I worked together, it could be a great opportunity for you as well. Would you be available Tuesday evening to hop on a quick Zoom?*”
  - “*I've recently started a new business and would really value your opinion.*”
- They will likely ask what it is.
  - “*I have a short video — less than 30 minutes — that explains everything clearly. When would be a good time for you to watch it?*”

***Remember: The invitation is not the presentation. Do not try to explain the business over the phone.***

After they watch the video, they will typically respond with **Yes, No, or Maybe**:

- **YES** – Help them get signed up.
- **MAYBE** – Schedule a **three-way call** for additional support (see below).
- **NO** – If they are not interested in becoming a promoter, ask if they would like to become a **customer** and share the benefits of the product.

Additional scripts are available at the end of this booklet.

## II. Presenting the Product

- Example introduction:
  - *“I started this business because (insert your WHY). I’m working with Prüvit to help bring health and wellness solutions to more people.”*
- If they say **no**, ask for their feedback or reason and move on to the next step.

## III. The Three-Way Call

- *“You may have some questions. Give me just a moment — I can bring someone on who can answer that right away.”*

Immediately bring in your **upline support** to help answer questions and guide the conversation. You do not need to hesitate — confidently bring them into the call.

## Getting Started with Your First Check

Your first paycheck can be achieved by enrolling:

- **One promoter on your left**, and
- **One promoter on your right**,

each with **1,000 PQV**.

Track your progress in your **back office**, stay consistent, and **get paid**.

## Remember, success is a simple

- **Determine your personal WHY.**
- **Make your list.**
- **Extend the invitation.**
- **Avoid the “Valley of Death.”** (*Do not present without using the video — it is not duplicatable.*)
- **Share the presentation** using the **video or a Zoom meeting**.
- **Use the three-way call** for support and closing.
- **Make your commitment:**  
\_\_\_\_\_ hours per day | \_\_\_\_\_ days per week.

## NEVER GIVE UP!

The only way that you lose in this business is by quitting.

# Who Do You Know?

Creating and maintaining a **Names List** is one of the most important steps you can take in building your business. Start by setting aside dedicated time to write down the names of **everyone you know — from every area of your life**. Include both current contacts and people you may not have spoken with in years.

If you are married or have a partner, consider **brainstorming together** to build your list. Think about people who are **motivated, ambitious, or may want to improve their financial situation or gain more time with their family and friends**.

Most importantly, **do not prejudge anyone**. One of the biggest mistakes you can make is assuming things like:

- “They don’t need the money.”
- “They’re too busy.”
- “They wouldn’t be good at this.”

You never know who may be looking for an opportunity.

## Categories

Your mind naturally remembers people **by categories**, so it helps to organize your list the same way. Begin listing names by areas of your life, such as family, friends, work, school, hobbies, community groups, and more.

Always **carry your list with you** so you can add names whenever someone comes to mind. Remember, your list is **never truly finished**—you will continue adding to it as your network grows.

## Occupations

One of the easiest ways to think of people to add to your list is by **occupation**. Consider the different professions of people you know or interact with regularly, and add them to your list.

## One Hundred Names

If your list does not reach **at least 300 names**, you may be unintentionally **pre-judging** who might be interested. If you find yourself struggling to reach this number, work with your **sponsor** to explore additional techniques for expanding your list.

Keep your list **with you at all times**. In the first few days, you will likely remember many more people as they come to mind or as you encounter them in daily life.

This list becomes the **foundation for building both your organization and your customer base**, and it will continue to grow as you meet new people and expand your network.

## Contact Lists

Cell phone contacts	Facebook friends
---------------------	------------------

Email address list	People you send holiday cards to
--------------------	----------------------------------

Business cards	People you write checks to
----------------	----------------------------

### People you know Who...

Are very ambitious	Are forced to travel a great deal
--------------------	-----------------------------------

Want to make money	Want to be in their own business
--------------------	----------------------------------

Want more time with their family	Are still searching for the right career
----------------------------------	--

Are looking for more opportunity	Are forced to seek better employment
----------------------------------	--------------------------------------

Were passed up for a recent promotion	Are in a job beneath their capabilities
---------------------------------------	---

Are unhappy with their current job situation	Are in management positions
--	-----------------------------

Are looking for a more secure financial future	
--	--

### Who is Your...

Accountant / CPA	Financial planner
------------------	-------------------

Architect	Insurance agent (auto, business, health/life, home, liability)
Attorney / Lawyer	Mentor
Banker	Minister / Chaplain
Builder	Rabbi / Priest
Chiropractor	Mortgage broker
Delivery person (FedEx, US Mail, Newspaper, UPS, etc.)	Pharmacist
Dentist	Physician (family, personal, OBGYN, optometrist, orthodontist, pediatrician, etc.)
Stock / Bond broker	Veterinarian

## Who Sold You Your...

Air Conditioner	Kitchen appliances
Airplane	Luggage
Alarm system	Motor home
Automobile	Motorcycle
Bicycle	Musical instruments

Boat	Office equipment
Camper	Office supplies
Cellular phone	Pets
Computer	Sports equipment
Fence	Suits, ties, shoes, etc.
Floor covering	TV / Stereo
Glasses / Contacts	Vacuum cleaner
Hobby supplies	Home furnishings
House	Jewelry

## Categories

Address book	Organizations
Christmas list	Teams
Hanukkah list	Clubs
Friends (past/present)	Professionals

Neighbors (past/present)	Work associates (past/present)
Relatives	Year books (high school and college)
Church acquaintances	Out of state contacts
	International contacts

### People You Know...

Actor/Actress	Diesel mechanic	Motel owner/manager
Actuary	Dietitian	Mover
Administrator	Dishwasher	Moving van operator
Advertising	Disc jockey	Museum
Aerobics/Fitness instructor	Distributor	Nail technician
Aerospace engineer	Doctor/Physician	Newspaper pressman
Agent	Draftsman/CAD	Night school
Air traffic controller	Dressmaker	Notary public
Aircraft mechanic	Drill press operator	Nuclear engineer

Anesthesiologist	Driving instructor	Nurse
Anthropologist	Drywall finisher	Occupational therapist
Antique dealer	Economist	Office machine repairman
Apartment landlord	Editor	Office manager
Appliance repair man	Educational field	Painter
Appraiser	Electrical technician	Parents'/children's friends
Architectural drafter	Electrical engineer	Parts manager
Armed forces friends	Electrician	Personnel
Art instructor	Emergency medical technician	Pest control
Artist	Employment agency	Petroleum engineer
Astronomer	Engineer	Photographer
Auctioneer	Entertainment field	Physical therapist
Auditor	Estimator	Pilot/flight attendant
Author	Exterminator	Pipe fitter
Automobile assembler	Factory worker	Plant foreman
Automobile body repairer	Farmer	Plumber

Automobile painter	Fashion designer/model	Podiatrist
Baby-sitters	File clerk	Policeman/chief
Baker	Fireman/Chief	Postal employee
Bank cashier/teller	Fisherman	Printer
Barber	Florist	Production manager
Bartender	Food service	Professional athlete
Baseball umpire	Fork-lift operator	Psychiatrist
Beautician	Foster parents	Psychologist
Best man/ushers	Fraternity brothers	PTA president/members
Biologist	Freight forwarder	Public relations
Biomedical tech	Fund raiser	Purchasing agent
Boilermaker	Funeral director	Race car driver
Book binder	Furniture upholsterer	Rancher
Bookkeeper	Garbage collector	Receptionist
Bookstore	Gardener	Recruiter
Brewery rep	Geologist	Rent-A-Car

Brick mason	Glass cutter	Representative
Broadcasting	Glass repair	Repairman
Broker	Golf course pro	Reporter
Building inspector	Government employee	Research analyst
Bulldozer operator	Graphic designer	Respiratory therapist
Bus driver	Grocer	Restaurant owner
Business owner	Guard	Retailer
Butcher/meat cutter	Guidance counselor	Retirees
Buyer	Gunsmith	Roofer
Cable repair	Hairdresser/Hair stylist	Salesperson
Candy salesman	Health club	Sanitation worker
Carpenter	High school teacher	School board
Carpet/tile installer	Historian	Scout leader
Cashier	Homemaker	Seamstress/Tailor
Caterer	Hospital employee	Secretary
Cement mason	Hotel manager/worker	Service provider

Chauffer	Hunting/camping/fishing	Shoe repairman
Chef/Cook	Illusionist	Singer
Chemist	Importer/exporter	Social worker
Child Care Provider/Worker	Industrial designer	Sociologist
Chimney sweep	Industrial engineer	Sorority sisters
Choreographer	Instructor	Speech therapist
Civil engineer	Insurance adjuster	Statistician
Claims adjuster/examiner	Interior decorator/designer	Steam fitter
Clerk	Interpreter/Translator	Steelworker
Coach	Investigator	Store clerks/managers
Collectors	Iron worker	Student/college MBA
College professor	Judge	Surgeon
Comptroller	Lab technician	Surveyor
Computer operator	Labor relations	Talent agent
Computer programmer	Land surveyor/planner	Tax professional
Computer systems analyst	Laundry	Teacher (children's)

Conservationist	Lawn service	Telemarketing rep
Construction worker	Leasing agent	Telephone lineman
Consultant	Legal field	Telephone operator
Contractor	Librarian	Temporary service
Controller	Lifeguard/Swim instructor	Tennis instructor
Cook	Limo service	Therapist
Copywriter	Lithographer	Tool and die maker
Corrections officer	Loan officer	Trainer
Cosmetologist	Locksmith	Transportation
Counselor	Lumberjack	Travel agent
Court reporter	Machinery operator	Tree service
Crane operator	Machinist	Truck driver
Credit/collection	Maid	Tutor
Credit union	Maid of honor/bridesmaid	TV/Appliance repair
Custodian/Janitor	Management consultant	TV/Radio announcer
Customs	Manufacturer	TV/Radio producer

Dairy farmer	Market researcher	Underwriter
Dancer/Dance instructor	Marketing	Upholsterer
Day care	Martial arts instructor	Vendor
Dealer (art/car)	Mechanic	Waitress/Waiter
Dental hygienist	Mechanical engineer	Warehouse manager
Dental lab technician	Media field	Welder
Designer	Medical field	Wholesaler
	Messenger service	Window cleaner
	Meteorologist	Writer/Journalist

## Names

Aron	Abby	Abraham	Adam
Addison	Adrian	Alan	Albert
Alexander	Alfred	Alice	Alicia

Allison	Alvin	Amelia	Amos
Amy	Andre	Andrea	Andrew
Andy	Angela	Anita	Ann
Annette	Anthony	April	Archie
Arlene	Arnold	Arthur	Audrey
Austin	Barbara	Barney	Barry
Bart	Becky	Ben	Bennett
Bernard	Bernice	Bernie	Bert
Beth	Bethany	Beverly	Bill
Blaine	Blair	Blanche	Bobby
Bonnie	Brandy	Brenda	Brent
Bret	Brian	Bruce	Bruno
Buddy	Calvin	Carl	Carla
Carlos	Carlyle	Carmen	Carol
Carrie	Carter	Catherine	Cecilia
Charlene	Charles	Charlotte	Cheryl

Chester	Chris	Christine	Cindy
Claire	Clara	Clarence	Clarice
Clark	Claude	Claudia	Clay
Clifford	Clint	Clyde	Colin
Colleen	Connie	Craig	Cynthia
Daisy	Dan	Dana	Darla
Darlene	Darrell	Dave	Dawn
Dean	Deborah	Dena	Denise
Dexter	Diana	Diane	Dick
Dirk	Dolores	Dominic	Don
Donald	Donna	Doreen	Dorothy
Doug	Doyle	Duane	Dwight
Earl	Ed	Edgar	Edith
Edmund	Edna	Edward	Eileen
Elaine	Eleanor	Elise	Elizabeth
Ellen	Elliot	Elmer	Elsie

Elton	Emily	Emma	Emmett
Eric	Erma	Ernest	Ernie
Erwin	Estelle	Ester	Ethan
Eugene	Eunice	Eva	Evan
Evelyn	Faith	Faye	Frances
Frank	Fred	Freda	Gail
Gary	Gene	George	Georgina
Gerald	Gerry	Gilbert	Ginger
Gladys	Glenn	Gloria	Gordon
Grace	Grant	Greg	Greta
Gus	Gwen	Hal	Harold
Harry	Harvey	Herbert	Herman

Homer	Hope	Howard	Ian
-------	------	--------	-----

Ida	Ilene	Irene	Irma
-----	-------	-------	------

Irving	Irwin	Isaac	Isaiah
--------	-------	-------	--------

Jack	Jacob	Jake	James
------	-------	------	-------

Jan	Jane	Janet	Janice
-----	------	-------	--------

Jared	Jason	Jay	Jean
-------	-------	-----	------

Jeffrey	Jennie	Jennifer	Jeremy
---------	--------	----------	--------

Jerome	Jessie	Jessica	Jill
--------	--------	---------	------

Jo	Joan	Joanna	Jody
----	------	--------	------

Joe	Joel	John	Jolene
-----	------	------	--------

Joseph	Joshua	Joy	Joyce
--------	--------	-----	-------

Judith	Judy	Julia	Julian
--------	------	-------	--------

June	Justin	Karen	Karl
------	--------	-------	------

Kate	Kathy	Kay	Keith
------	-------	-----	-------

Kelly	Ken	Kent	Kerry
-------	-----	------	-------

Kevin	Kirk	Kristin	Kristine
-------	------	---------	----------

Kurt	Lance	Lane	Larry
------	-------	------	-------

Laura	Laurie	Lauren	Leah
-------	--------	--------	------

Leanne	Lee	Leila	Lena
--------	-----	-------	------

Leo	Leon	Leona	Leonard
-----	------	-------	---------

Leroy	Leslie	Lester	Lewis
-------	--------	--------	-------

Lillian	Lillie	Linda	Lisa
---------	--------	-------	------

Lloyd	Lois	Lola	Lorna
-------	------	------	-------

Louis	Louise	Lowell	Luanne
-------	--------	--------	--------

Lucy	Luke	Lydia	Lyle
------	------	-------	------

Lynne	Mack	May	Marcia
-------	------	-----	--------

Marcus	Margot	Marianne	Marie
--------	--------	----------	-------

Marilyn	Mario	Mark	Marsha
---------	-------	------	--------

Marta	Martha	Mary	Marylou
-------	--------	------	---------

Matthew	Maureen	Max	Merrill
---------	---------	-----	---------

Melvin	Micah	Michael	Mike
--------	-------	---------	------

Mildred	Millie	Mitchell	Murray
---------	--------	----------	--------

Nancy	Natalie	Nathan	Nathanael
-------	---------	--------	-----------

Ned	Neil	Nellie	Nick
-----	------	--------	------

Nina	Noel	Nolan	Noreen
------	------	-------	--------

Norma	Norman	Olga	Oscar
-------	--------	------	-------

Otis	Otto	Owen	Pamela
------	------	------	--------

Parker	Pat	Patricia	Paul
--------	-----	----------	------

Paula	Peggy	Penny	Peter
-------	-------	-------	-------

Phil	Pierre	Rachel	Ralph
------	--------	--------	-------

Ramon	Ramona	Randolph	Randy
-------	--------	----------	-------

Ray	Ramone	Rebecca	Regina
-----	--------	---------	--------

Renee	Rhoda	Rhonda	Richard
-------	-------	--------	---------

Rita	Robert	Rodney	Ron
------	--------	--------	-----

Roseanne	Roy	Royce	Russell
----------	-----	-------	---------

Ruth	Ryan	Rylan	Sally
------	------	-------	-------

Sam	Sandy	Sarah	Scott
-----	-------	-------	-------

Sean	Shari	Sharlene	Sharon
------	-------	----------	--------

Sheila	Shelley	Sherry	Shirley
--------	---------	--------	---------

Sidney	Simon	Simone	Sonya
--------	-------	--------	-------

Sophia	Stan	Stella	Stephanie
--------	------	--------	-----------

Stephen	Steve	Susan	Sylvia
---------	-------	-------	--------

Tamara	Tammy	Tanya	Tatiana
--------	-------	-------	---------

Ted	Teresa	Terry	Therese
-----	--------	-------	---------

Thomas	Tim	Tina	Todd
--------	-----	------	------

Tom	Tony	Tracy	Trent
-----	------	-------	-------

Trina	Tron	Trudy	Valerie
-------	------	-------	---------

Vanessa	Vera	Verne	Veronica
---------	------	-------	----------

Victor	Victoria	Vincent	Violet
--------	----------	---------	--------

Virgil	Virginia	Wade	Walter
--------	----------	------	--------

Wanda	Ward	Wayne	Wendy
-------	------	-------	-------

Wilbur	William	Wilma	Yolanda
--------	---------	-------	---------

Yvonne	Zack	Zek
--------	------	-----

## Relationship Marketing Scripts

### \*\*\*Direct Approach\*\*\*

“I don’t know if it will be a fit for you or not, but would you be open to something outside of what you’re doing for income if it didn’t interfere with what you’re currently doing?”

“Have you ever thought about finding a way to earn part-time income to supplement your job?”

“Do you keep your options open when it comes to earning income?”

“Do you have an interest in learning how to make money in a home business?”

“Would you be interested if you could start a home business part-time and work toward replacing your full-time income?”

“Have you ever thought about starting a home business if the right coach came along?”

“Have you ever thought about the money you can save on taxes by simply starting a part-time home business?”

“I run a business that’s currently expanding in your area. Are you open to new opportunities?”

### \*\*\*Indirect Approach\*\*\*

“I have part time business that runs along side what I’m currently doing. We are looking to expand. Do you know anyone that may be looking for additional income on a part time basis?”

“Do you know anyone that may be looking for additional income?”

“The economy has certainly been struggling, do you know anyone that has been adversely effected and looking for additional income working part time?”

***The number one thing in life is people. “If you help people get what they want, YOU can have everything you want!”, Jim Rohn***

***What was your why?***

***You’re in business for yourself, but not by yourself.***