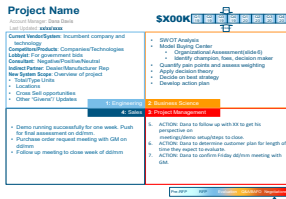


CAPABILITIES DOCUMENT

QUARTER CONSULTING



SUMMARY

QTR was established to accelerate revenue growth for technology companies utilizing a tested system that integrates physical security engineering design, business strategy, project management, and business development into a successful project plan.

Principal has demonstrated successes in aviation, defense, transportation, utility, and public safety markets.

CONTACT

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CORE COMPETENCIES

Engineering Design Services for Integrated Critical Infrastructure Communications with Video and Physical Security Systems

Over 25 years designing and deploying first responder, transportation, and utility communications and security systems.

Mechanical Engineer with a Master of Business Administration

Expert in delivering integrated C5ISR solutions to Public Safety, Transportation, and Utility customers. Integrated command control center subject matter expert.

Extensive Government Relations and Lobbying Experience

DIFFERENTIATORS

Developed In-House Strategic Planning Tool that integrates Engineering Design, Strategic Business Science, NextGen Project Management, and Complex Sales expertise to develop highly successful design and deployment plans

MARKETS

-Aviation – Commercial Communications and Operations systems deployment throughout the US

-Defense – Aerospace, Electronics, and Communications

-Rail – Engineering and Operations experience with local and interlocal agencies and strong working relationships

-Utilities – Water, Electric, and Gas successful deployments

-Public Safety – Federal, State, and Local deployments

SKILLS

C-Level Communications Skills

Carrier and Land Mobile Radio Wireless

Command and Control Center Design