





Turnkey Investment Portfolio in Downtown Martinsburg, WV

OFFERING MEMORANDUM

INVEST PROXIMA LLC

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Executive Summary

Acquire a high-performing, income-producing real estate portfolio featuring 9 fully updated properties in Martinsburg, WV. Renovated in the past 3 years with modern finishes, this diversified package includes:

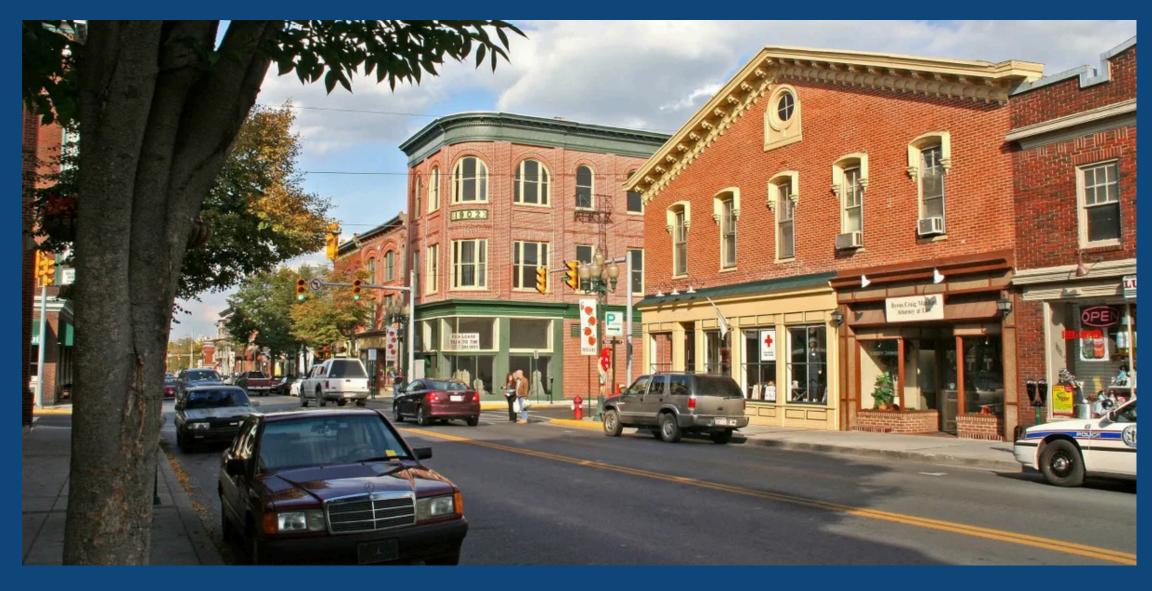
- 2 Office Buildings with commercial space
- 3 Mixed-Use Properties with apartments and storefronts
- 1 Multi-Unit Airbnb for short-term rental income
- 1 Development Opportunity at the historic Old Federal Courthouse

Strategically located in a growing market with strong tenant demand, this is a rare chance to own a cash-flowing portfolio in a revitalized, business-friendly city.

Invest in Martinsburg — a rising hub for remote work, affordability, and growth.

Get to Know Us

About Our Company



We acquire, repurpose and revitalize real estate with the purpose of creating the best use for each property that aligns with the economic development of the market. We strive to create spaces that attract locals and visitors looking for an unforgettable experience. We measure our success by new businesses opened in our spaces, new tenants in our offices and residential units and new customers at our Airbnbs.



Invest Summary

& Highlights

Two Office Buildings

Professionally renovated to meet modern tenant demands, ideal for small businesses, startups, and professional service firms. Attached commercial space property included.

Three Mixed-Use Multifamily Properties

Each features a blend of residential apartments and ground-level storefronts, perfectly positioned for stable rental income from both residential tenants and commercial retailers. Parking lot property included.

One Multi-Unit Airbnb Property

A charming, single-family house converted into a highly profitable short-term rental, offering individual private rooms with stylish shared common areas, targeting today's growing travel and remote work markets.

Great development opportunity for the Old Federal Courthouse and Post Office building.



114 West Martin Street

- 7,840 sqft
- Commercial space with units above on second level

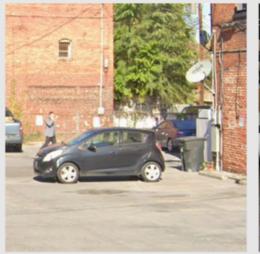






113, 115-119 East Martin Street

- 5,400 sqft
- Residential units, parking lot, and restaurant

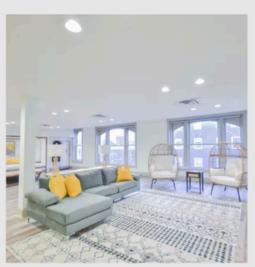






203 North Queen Street

- 3,890 sqft
- 3 units inside one building
- Large stairwell







125 South Maple Avenue

- 16,631 sqft
- 0.38 acre lot
- Historic elevator
- Loading dock







201 South Water Street

- 3,460 sqft
- 5 bedroom
- 4 1/2 bathrooms
- 4 parking spaces







Location Overview and Why Invest in Martinsburg?

As a growing hub in the Eastern Panhandle of West Virginia, Martinsburg offers a compelling opportunity for investors in commercial real estate, particularly in office space. With its strategic location, competitive costs, and ongoing revitalization, Martinsburg is poised to attract businesses seeking affordability, accessibility, and a vibrant community.

1.5 hours to Washington, D.C.

MARC Train & Amtrak Access

Walkable Downtown

B&O Tax Incentives

Community Engagement

Top Employers in and near Martinsburg, WV



Berkeley Co Board of Education

Through collaborative leadership and community engagement, the Berkeley County Board of Education aims to foster educational excellence and prepare students for future success.



WVU Medicine

Operating under the West Virginia
University Health System, it
encompasses 25 hospitals and
numerous clinics across West
Virginia and neighboring states,
delivering advanced care.



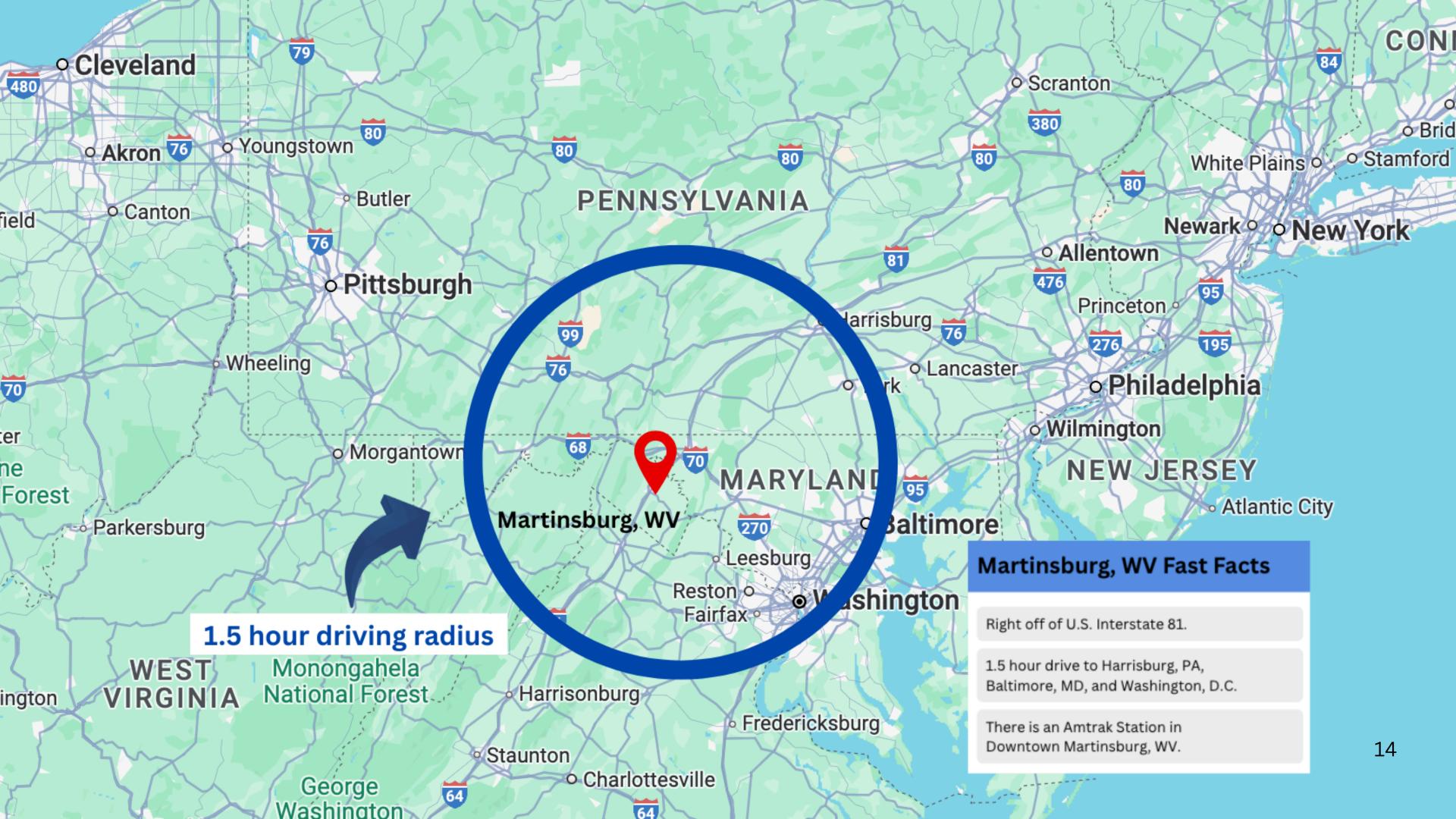
Procter & Gamble

P&G's diverse portfolio includes well-known brands such as Tide, Pampers, Gillette, Crest, and Olay, spanning categories like beauty, grooming, health care, fabric and home care, and baby, feminine, and family care.

Population of Downtown Martinsburg and Berkeley County?

- City of Martinsburg: 18,262
- Berkeley County: 113,525





Property & Listing Details For The Portfolio

Asking Price: \$5,999,000

Property Type	Mixed Use, Multifamily, Office, Retail	Subtype	Apartment Building, Executive Office, Traditional Office
Investment Type	Stabilized	Class	В
Tenancy	Multi	Square Footage	57,165
Price/Sq Ft	\$104.94	Cap Rate	6.2%
Occupancy	95%	Occupancy Date	04/29/2025
NOI	\$372,000	Units	73
Year Built	1900	Year Renovated	2022
Buildings	6	Rent Bumps	4% per year
Price/Unit	\$82,178.08	Sale Condition	For sale by owner

Net Operating Income Statement for The HUB and The HUB Suites

	Jan - Dec 23	Jan - Dec 24	Q1 2025
INCOME			
Rental Potential Income (add vacancy cost)	438,462	456,000	114,000
Vacancy	-15,910	-65,001	-11,695
Effective Gross Income	422,552	390,999	102,305
Total Income	422,552	390,999	102,305
EXPENSES			
Payroll	50,000	50,000	12,500
Utilities	34,481	48,249	10,645
Office Supplies	15,699	18,328	3,131
Repairs and Maintenance	10,947	8,352	4,065
Escrow for Loans - Property tax and insurance	32,721	35,659	7,942
Parking	12,810	6,944	2,890
Property Management	4,328	4,812	1,663
Other Expenses	11,733	8,700	1,029
Security Deposit Return			
Total Operating Expense	172,719	181,044	43,866
NET OPERATING INCOME	249,833	209,956	58,439

Net Operating Income Statement for Mixed Use Residentials

2024 Full-Year

	112-116 W Martin	115-119 E Martin	201 S Water	203, 205 N Queen	501 W King	TOTAL
Ordinary Income/Expense						
Income						
Air BnB Income	0.00	0.00	15,574.80	27,693.55	0.00	43,268.
Insurance Income	0.00	0.00	0.00	10,759.00	0.00	10,759.0
Late Fee Income	2,202.07	363.00	0.00	0.00	327.50	2,892.
Rental Income	65,700.27	80,193.08	6,090.20	31,271.34	74,982.72	258,237.
Square Income	0.00	0.00	12,088.04	0.00	0.00	12,088.
VRBO Income	0.00	0.00	0.00	0.00	0.00	0.
Total Income	67,902.34	80,556.08	33,753.04	69,723.89	75,310.22	327,245.
Expense						
Advertising and Promotion	0.00	0.00	0.00	0.00	0.00	0.
Amortization Expense	384.93	0.00	38.73	0.00	0.00	423
Automobile Expense	611.49	614.43	430.89	1,349.93	426.06	3,432
Bank Service Charges	50.00	30.00	5.99	42.00	3.95	131.
Business Licenses and Permits	85.00	85.00	85.00	273.00	85.00	613.
Cleaning	1,071.73	2,034.72	5,411.73	10,097.13	833.43	19,448
Computer and Internet Expenses	0.00	0.00	0.00	478.96	0.00	478
Escrow Exps	0.00	0.00	0.00	0.00	2,782.38	2,782
Eviction Exps	0.00	170.00	0.00	0.00	297.20	467
Insurance Expense	816.20	816.20	816.20	816.20	0.00	3,264
Management Fees	7,539.00	10,036.48	344.00	3,354.20	8,409.14	29,682
Meals and Entertainment	45.67	77.71	14.20	18.39	0.00	155
Office Supplies	875.69	981.94	755.02	1,857.63	215.63	4,685
Placement Fees	0.00	600.00	0.00	0.00	1,400.00	2,000
Repairs and Maintenance	8,970.32	3,060.18	805.92	4,932.10	7,184.78	24,953
Taxes	7,351.52	3,731.66	6,244.71	6,185.47	840.52	24,353
Travel	0.00	0.00	0.00	157.52	0.00	157.
Utilities	6,087.18	5,744.52	5,546.80	11,659.89	6,387.51	35,425
Total Operating Expense	33,888.73	27,982.84	20,499.19	41,222.42	28,865.60	152,458
Net Operating Income	34,013.61	52,573.24	13,253.85	28,501.47	46,444.62	174,786.
Depreciation Expense	7,888.16	12,096.77	8,833.34	9,578.44	10,827.86	49,224
Interest Expense	6,051.54	6,051.54	8,388.91	6,100.37	24,789.07	51,381
Professional Fees	2,000.01	2,000.01	2,000.04	2,000.03	1,999.90	9,999
Total Non-Operating Expense	15,939.71	20,148.32	19,222.29	17,678.84	37,616.83	110,605
Other Income						
Cash Back Rewards	69.57	69.57	69.57	158.64	69.59	436.
Total Other Income	69.57	69.57	69.57	158.64	69.59	436.

Rent Roll Mixed Use Residential

Property Address	Identifier	Lease Start	Lease End	Lease Amt	
114 West Martin Street	Unit 1	4/1/24	At will	\$	1,025.00
114 West Martin Street	Unit 2	3/1/25	2/28/26	\$	1,125.00
114 West Martin Street	Unit 3	11/1/24	10/31/25	\$	945.00
114 West Martin Street	Unit 4	3/1/25	2/28/26	\$	930.80
112 West Martin Street	Commercial 1	Vacant		\$	1,250.00
116 West Martin Street	Commercial 2	6/1/23	5/31/24	\$	1,500.00
117 East Martin Street	Unit 1	5/1/24	4/30/26	\$	1,225.00
117 East Martin Street	Unit 2	12/1/24			1,200.00
117 East Martin Street	Unit 3	12/1/24	11/30/25	\$	1,200.00
117 East Martin Street	Unit 4	11/14/24	12/1/24	\$	1,200.00
115 - 119 East Martin Street	Commercial 1 and 2	10/1/23	9/31/2026	\$	2,625.00
205 North Queen Street	Commercial 1	8/1/23	7/31/26	\$	2,625.00
205 North Queen Street	Airbnb 1 - Penthouse	\$179/Night			
205 North Queen Street	Airbnb 2 - Urban Loft	\$109/Night			
205 North Queen Street	Airbnb 3 - Studio	\$99/Night			
201 South Water Street	Airbnb 1 - Peaceful Suite	\$79/Night			
201 South Water Street	Airbnb 2 - Cozy Suite	\$79/Night			
201 South Water Street	Airbnb 3 - Sleep Suite	\$79/Night			
201 South Water Street	Airbnb 4 - Family Suite	\$99/Night			
				\$	16,850.80

Rent Rolls for The HUBs

The HUB 126 E Burke Street
\$20,159.00
monthly rent income

The HUB Suites 142 N Queen Street
\$19,682.00
monthly rent income

Rent Roll The HUB - 126 E Burke Street

Property	Identifyer	Lease Start	Lease End	Lease Amt
126 E Burke St, Martinsburg, WV 25401	126 E Burke St - 4		831-2026	\$ 1,770
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 5	Vacant		\$ 800
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 6		2/28/2026	\$ 750
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 7		12/31/2025	\$ 796
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 8	8/31/2022	At-will	\$ 838
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 9		6/30/2025	\$ 900
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 10		6/30/2025	\$ 900
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 11		12/31/2025	\$ 728
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 12	5/4/24		\$ 720
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 13	1/4/25	03-31-2026	\$ 600
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 14		5/31/2025	\$ 470
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 15	1/2/25	1/31/2026	\$ 600
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 16	4/8/22	3/8/27	\$ 800
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 17	1/1/25	12/31/2025	\$ 780
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 18	1/9/17	At-will	\$ 468
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 19	1/3/21	At-will	\$ 1,456
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 20	5/20/25	5/31/26	\$ 900
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 21	1/1/25	8/31/2025	\$ 624
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 21	1/1/25	8/31/2025	\$ 624
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - 22	1/1/25	12/31/2025	\$ 208
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 1	1/9/23	At-will	\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 2	1/3/24	At-will	\$ 50
26 E Burke St. Martinsburg, WV 25401	126 E Burke St - Mail member 3	1/9/23	At-will	\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 4	2/9/24	At-will	\$ 75
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 5	1/1/22	At-will	\$ 40
26 E Burke St. Martinsburg, WV 25401	126 E Burke St - Mail member 6	1/3/24		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 7	10/4/24		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 8	1/12/23		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 9	1/1/22		\$ 60
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 11	1/1/22		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 12	1/10/23		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 13	1/7/23		\$ 75
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 14	1/9/23		\$ 50
	126 E Burke St - Mail member 15	7/9/23		
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 15			-
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 16	1/8/23 12/23/2024	At-will	\$ 50
26 E Burke St, Martinsburg, WV 25401 26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 17	9/29/2023	At-will	\$ 50
				-
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 19	1/8/23		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 20	1/7/23		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 21	1/2/23		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 22	1/9/23		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 23	4/1/25		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 24	12/30/2022	At-will	\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 25		At-will	\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 26	1/1/22		\$ 952
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 27	6/27/2024	At-will	\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 28	1/8/23		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 29	1/1/22	At-will	\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 30	1/9/23	At-will	\$ 75
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Mail member 31	1/10/23		\$ 50
26 E Burke St, Martinsburg, WV 25401	126 E Burke St -Member 1	1/2/25	At-will	\$ 250
26 E Burke St, Martinsburg, WV 25401	126 E Burke St -Member 2	1/7/24	5/31/2025	\$ 150
26 E Burke St, Martinsburg, WV 25401	126 E Burke St -Member 3	1//1/20	At-will	\$ 225
26 E Burke St, Martinsburg, WV 25401	126 E Burke St -Member 4	1/10/23	At-will	\$ 250
26 E Burke St, Martinsburg, WV 25401	126 E Burke St -Member 5	1/9/24	At-will	\$ 250
26 E Burke St, Martinsburg, WV 25401	126 E Burke St - Member 6	1/3/21	At-will	\$ 200
26 E Burke St, Martinsburg, WV 25401	126 E Burke St -Member 7	1/8/22		\$ 150
26 E Burke St, Martinsburg, WV 25401	126 E Burke St -Member 8	8/15/2023	At-will	\$ 225
26 E Burke St, Martinsburg, WV 25401	126 E Burke St -Member 9	1/9/21		\$ 225
		-,,,,,,,,		\$ 20,159

Rent Roll The HUB Suites - 142 N Queen Street

Property	Identifyer	Lease Start	Lease End	Lease Amt	t
42 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 103	1/5/24	At-will	\$ 50	00.00
42 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 104/111	1/9/24	8/31/2025	\$ 1,07	70.0
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 105	1/1/25	12/31/2025	\$ 57	72.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 106	1/11/24	10/31/2025	\$ 55	50.0
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 107	Vacant		\$ 50	0.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 108	4/11/25	At-will		20.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 109	Vacant		_	0.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 110	Vacant			0.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 112	2/20/2025	2/19/2026		50.0
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 114/115/117	5/14/2024	5/31/2025	\$ 1,50	0.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 116	7/5/24	At-will		0.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 118	9/3/25	9/3/26		0.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 119	1/5/24	At-will	\$ 57	72.0
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 120	1/5/24			72.0
142 North Queen Street, Martinsburg, WV 25401		6/1/24	1/1/25		19.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24	6/2/26		30.0
142 North Queen Street, Martinsburg, WV 25401		6/1/25	5/31/27		25.0
142 North Queen Street, Martinsburg, WV 25401		Vacant	-,-,-		0.00
142 North Queen Street, Martinsburg, WV 25401		Vacant			0.00
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - 208		1/31/2026		24.0
142 North Queen Street, Martinsburg, WV 25401		4/26/2024	At-will		03.0
142 North Queen Street, Martinsburg, WV 25401			12/31/2025		33.0
142 North Queen Street, Martinsburg, WV 25401			12/31/2025		11.0
142 North Queen Street, Martinsburg, WV 25401			5/31/2028	\$ 2,54	
142 North Queen Street, Martinsburg, WV 25401		1/5/24			50.0
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - Mail member 2	1/5/24		-	75.0
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - Mail member 3	6/21/2024	At-will		75.0
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - Mail member 4	1/12/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/6/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24		-	50.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24			75.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/4/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/10/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24		4	50.0
142 North Queen Street, Martinsburg, WV 25401	142 North Queen Street - Member 7	1/5/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24			50.0
142 North Queen Street, Martinsburg, WV 25401		1/5/24			50.0
142 North Queen Street, Martinsburg, WV 25401			2/28/2026		50.0
142 HORRI Queen Street, Martinsburg, WV 25401	142 North Queen Street - Member 10	1/3/23	2/20/2020	\$ 19,68	



Investment Contacts



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