

### TechFit™

Investment-focused technology evaluation, helping investors cut through complexity and assess scale, resilience, and risk with confidence.

# **Uncover Tech Risks Before They Block Value**

Many growing businesses face scaling challenges from outdated systems and rising operational costs.

**TechFit**<sup>™</sup> identifies red flags, highlights cost-saving opportunities and maps out the technology changes needed to enable scale, ensure resilience, and prepare for investment.

### Why It Matters:

- Unscalable systems
- Hidden operational risk
- Tech debt dragging value
- IT strategy not aligned with business ambition

Delivered through the **PACT Framework**<sup>™</sup>, the same approach behind **ScaleReady**<sup>™</sup>, **TechFit**<sup>™</sup> identifies red flags, highlights cost-saving opportunities, and maps out the changes needed for scalable, investor-grade tech foundations.

## What TechFit Is (and Isn't):

- Strategic technology evaluation
- Scalable architecture mapping
- Team & delivery capability review
- Cyber posture and red flag risk
- Stack health review language supportability, modularity, and maintainability
- X Not a code audit
- X Not a penetration test

#### What TechFit<sup>™</sup> Delivers:

- Tech Landscape Overview & Architecture Mapping
- Red Flag Report outlining investment blockers and inefficiencies
- Investment Readiness Scorecard with PE-aligned maturity benchmarks
- Cyber posture review identify common vulnerabilities, surface open-source and patching risks, and assess ownership of security responsibilities.
- Opportunity Map: Efficiency and value-creation insights
- High-level Transformation Roadmap
- Assessment of delivery pipeline: CI/CD, release governance, and QA discipline
- Review of delivery team structure, key-person dependencies, and alignment with roadmap goals

#### What Investors Want to Know:

**TechFit**<sup>™</sup> is designed around the questions that PE firms and boards often ask but struggle to validate:

- How scalable is the current architecture if we 3x customers?
- Are we reliant on outdated code, obscure languages, or unsupported systems?
- Where are the risks: tech debt, bottlenecks, vendor lock-in?
- Are there cyber risks, unsupported open-source libraries, or patching gaps?
- Can we hire to support this stack? Is the org design, right?
- Are platforms resilient, supportable, and investor-grade?

## Who It's For:

- Private Equity firms conducting pre-deal tech reviews or mid-hold diagnostics
- Tech-enabled and operationally complex businesses preparing for growth, investment, or exit
- Exec teams needing fast, independent insight into scalability, risk, and readiness

# Why Chris Monks?

17+ years of hands-on technology experience, including board-level transformation leadership at Regatta Group as Group IT Director, and recent strategic advisory work across the legal and manufacturing sectors. I deliver practical insight into tech readiness based on real-world implementation, providing not just theoretical frameworks, but execution-ready guidance.

# **Engagement Options**

#### TechFit™ Core

- 5 working days | ~£6,000
- Desk-based review + Executive interviews
- Red Flag Summary + Investment Scorecard

#### TechFit™ Plus

- 8–10 working days | ~£8,800–£11,000
- Full diagnostic: Systems map, risk assessment
- Scorecard, roadmap, and opportunity mapping
- Optional modules available: tech debt estimation, R&D maturity, team heatmap, or Al-readiness scan.

# TechFit<sup>™</sup> vs ScaleReady<sup>™</sup>

Aspect	TechFit™	ScaleReady™
Focus	Investment readiness	Tech-led growth execution
Buyer	PE-firms, exec boards	Scaling businesses
Format	Fixed-scope audit & roadmap	Phased roadmap design + delivery
Outcome	Red-flags + readiness assessment	Long-term scalable architecture

**TechFit**<sup>™</sup> is designed to deliver actionable insight without bloat or fluff, focusing on what matters to investors: risk, resilience, and readiness – fast.

Example transformation outcome available in Legal Services Case Study.

BOOK YOUR TechFit<sup>™</sup> DISCOVERY CALL