

# "The Brand"

Trustees Thought Leaders

Founders Strategists
Advisors

Creators Revenue Innovators
Licensed Partners

Collaborators Cause-Related Brands

Intellectual Property Speakers

Contributing Brands • Business

Joint Venture Partnerships • Finance

• Web 3

Advocates • Technology

In 1996, Creative Endeavors Consulting emerged as a boutique consulting firm through Marketing Communications Management (MCM) Group Inc., to be the marketing and multimedia arm for team- inspired business opportunities and fulfillment.

MCM Group Inc. was founded in 1987 to advise in the areas of intellectual property, based upon the founder's expertise and talent; creating cost-effective programs to work with manufacturers, property owners, retailers, financial, creative individuals and others, assisting them in their expansions of markets, product lines, and investment opportunities into new brands for licensing opportunities.



#### **Brands Are Powerful**



The recognition that brands are a powerful yet underutilized asset is why trademark licensing has become a popular marketing strategy. Because many brand owners don't have the resources to pursue every viable business opportunity, they utilize trademark licensing to enter new markets beyond their core competencies. For the brand owner (licensor), licensing provides royalty revenue and a variety of brand benefits. For licensees, utilizing a strong brand can provide high consumer awareness and a clear, appealing image for their products.

- Support: Team Management, Consulting, Implementation, Fulfillment
- Campaign Approach: Incorporates all of our resource relationships
- . Domains: As a marketing tool
- Merchandise: To promote a message
- Advertising: On a cooperative, shared and sponsored basis
- Business Alliances: Increased assistance, sponsor development for creativity and promotional campaigns, liaison referrals
- Consultants: Group license project participations, campaign for increased individual message and recognition
- Project Partnerships: Capital investment, vested participation (sweat equity, trades)

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## Types of Agreements

Client	Client	
Client-Consultant	Co-Brand Marketing-Licensing Agreement 08-07.doc	
CoCreate	Corporate Client Agreement.doc	
Consultant		
Joint Venture	Client-Consultant	
Licensing	Client-Consultant Agreement.doc	
Miscellaneous	CoCreate	
NonDisclosure	CEC Cocreate Brand MOU.doc	
Owner	CEC Consulting Partner Advantages 4Q07.doc	
Positions	CEC Managing Partner Advantages 4Q07.doc	
Product	CECP JV 4Q07.doc	
Project	CECP Project Partner Advantages 4Q07.doc	
	Consultant	
	Consultant Deal Point with Referral.doc	
	Consultant LOI.doc	
	Consultant-Comarketing Agreement 07-07.doc	
	JE Consultant Deal Point.doc	
	Joint Marketing Agreement 07-07.doc	
	Referral Agreement.doc	
	Joint Venture	
	CEC JV LP Deal Points.doc	
	CECP JV Deal Points.doc	
	JOINT VENTURE LICENSING AND MARKETING AGMT 10-4-03 .doc	
	JV License Agreement 9-04.doc	
	PartnershipAgreement.doc	
	Licensing	
	CEC Designers Program 4Q07.doc	
	CEC Licensees Program 4Q07.doc	
	LicenseAgreement.doc	
	Licensing Production Agreement 08-07.doc	
	Miscellaneous	

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CECP R-D 4Q07.doc	
NonDisclosure	
Brief Non Disclosure Agreement with Specifics.doc NonDisclosureAgreement.doc	
Owner	
Referral Blank.doc	
Royalty Agreement 08-07.doc	
Royalty Deal Point Expanded.doc	
Positions	
CEC JV Example 4Q07.doc	
CECP Consultant Position 4Q07.doc	
CECP Managing Partners Position 4Q07.doc	
CECP Project Consult Position 4Q07.doc	
Consultant MOU.doc	
Product	
ProductAgreement.doc	
Website Template Site Sales LOI.doc	
Project	
Affiliate LOI.doc	
CEC Project Agreement Outline 4Q07.doc	
CEC To Provide with Project Intents.doc	
Project Consultant LOI.doc	
Welcome Artists Plum Blossom.doc	

### **Position Requirements**

Increments override	s of business team		
Monthly from	to	to add to	position

#### Timeline

Have to do more in 2 weeks (as if a month)

#### Materials

#### How to Earn

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# **MCM GROUP INC COMMERCE VENTURE**

# Knit Maven New York, NY

MCM GROUP PL					
Gross Profit on Sales	\$ 1,250,000.00	25	\$ 1	1,250,000.00	25
EXPENSES	AMOUNT	PERCENT		AMOUNT	PERCENT
Auca	\$ 2,200.00	0	\$	2,200.00	0
Auto	\$ 6,000.00	0.12	\$	6,000.00	0.12
Bank Charges	\$ 3,800.00	0.08		3,800.00	0.08
Delivery	\$ 2,500.00	0.05	\$	2,500.00	0.05
Dues, Subs, Books	\$ 600.00	0.01	\$	600.00	0.01
Meals, Entertainment	\$ 12,000.00	0.21	\$	12,000.00	0.21
Equip Lease	\$ 6,000.00	0.12	\$	6,000.00	0.12
Insurance Business	\$ 4,000.00	0.08	\$	4,000.00	0.08
Office & Postage	\$ 3,500.00	0.07	\$	3,500.00	0.07
Outside Labor Designs	\$ 10,000.00	0.2	\$	10,000.00	0.2
Office Payroll Labor	\$ 30,000.00	0.6		30,000.00	0.6
Office Payroll Sales	\$ 36,000.00	0.72	\$	36,000.00	0.72
Office Payroll Taxes	\$ 7,800.00	0.16		7,800.00	0.16
Professional Services	\$ 5,000.00	0.1	\$	5,000.00	0.1
Promotion PR	\$ 2,000.00	0.01	\$	2,000.00	0.01
Rent	\$ 6,000.00	0.12	\$	6,000.00	0.12
Repairs & Maint	\$ 1,500.00	0.03	\$	1,500.00	0.03
Showroom Exp Rent Materials	\$ 3,600.00	0.07	\$	3,600.00	0.07
Taxes & License	\$ 2,000.00	0.04		2,000.00	0.04
Telephone	\$ 16,000.00	0.32	\$	16,000.00	0.32
Utilities	\$ 3,500.00	0.07	\$	3,500.00	0.07
Travel & Lodging	\$ 45,000.00	0.9	\$	45,000.00	0.9
Trade Exhow Exp	\$ 10,000.00	0.2	\$	10,000.00	0.2
Consulting Fees	\$ (36,000.00)	-0.72	\$	(36,000.00)	-0.72
Advertising	\$ 100,000.00	2	\$	100,000.00	2
PR Marketing	\$ 145,000.00	2.9	\$	145,000.00	2.9
TOTAL Exp	\$ 428,000.00	10	\$	428,000.00	10
INCOME from Operations	\$ 750,000.00	15	\$	750,000.00	15
OTHER INCOME					
TOTAL P/L	\$ 322,000.00		\$	322,000.00	
NET INCOME (Loss)		15			15