

NEW MC CHECKLIST

	Date	Minimum Task List
<input type="checkbox"/>	Day 1	
<input type="checkbox"/>		Get U.S. Certified today- do the others by next meeting
<input type="checkbox"/>		Log into power zone and watch training videos
<input type="checkbox"/>		Sign yourself up as your first customer (if possible)
<input type="checkbox"/>		Verify with third party verification
<input type="checkbox"/>		Schedule next meeting with sponsor in 48 hrs
<input type="checkbox"/>		Make a list of names 50 or more
<input type="checkbox"/>	48 hrs later	
<input type="checkbox"/>		Verify list of names 50+ - this shows if you are serious or not
<input type="checkbox"/>		You need to get 5 customers a week your 1st month- so 5 this week
<input type="checkbox"/>		Call TPV with each of them - don't be lazy
<input type="checkbox"/>		Verify certified in all other markets - shows motivation
<input type="checkbox"/>		Help them call customers on their list for a favor- we need 5 this week
<input type="checkbox"/>		Make next date to meet now- generally 5-7 days later to manage expectations
<input type="checkbox"/>	Week 1	
<input type="checkbox"/>		Do we have 5 customers verified?
<input type="checkbox"/>		By achieving 5 customers a week, you will hit \$400 your first month plus get residual income- if you do nothing else, this sets you up for additional income monthly and you will get consultants by default
<input type="checkbox"/>		We need to do a launch party to show people on your list this opportunity within the next 48 hrs
<input type="checkbox"/>		Have food at party to keep people around. This is where you can get more customers/consultants
<input type="checkbox"/>		Any "No" you get, write the date on the list next to their name and follow up 30 days
<input type="checkbox"/>		Is our list written and over 100 names by now?
<input type="checkbox"/>		Are we on weekly calls, trainings and webinars?
<input type="checkbox"/>		Grade yourself: Hit all goals -A, Got 5 customers - B Made list of 100+ only - C On calls, webinars, etc - D
<input type="checkbox"/>	Week 2	
<input type="checkbox"/>		Get 5 customers verified with you on the phone every time - don't be lazy
<input type="checkbox"/>		We should have 10 customers total this week and 2/3rds the way to free energy
<input type="checkbox"/>		Learn how to manage the customer accounts -set up web site, log in, username, etc
<input type="checkbox"/>		Send thank you cards to last weeks customers with Go Card or scratch off lottery (no more than \$2)
<input type="checkbox"/>		Attend weekly calls, webinars, trainings as they are important to your development and motivation
<input type="checkbox"/>		Do you want to have another event? Quickest way to get customers/consultants
<input type="checkbox"/>	Week 3	
<input type="checkbox"/>		Get 5 more customers verified and you will qualify for free energy
<input type="checkbox"/>		Once qualified, assign the free energy on your power zone (call consultant support if need help)
<input type="checkbox"/>		Never have just 15 customers- someone moves, you have to work to replace them losing a month of free energy
<input type="checkbox"/>		Plan another party to get more consultants/customers
<input type="checkbox"/>	Week 4	
<input type="checkbox"/>		Get 5 more customers this week verified- now you qualify for residual income and will have made \$400 this month with your customer acquisitions
<input type="checkbox"/>		You should get 3-5 more customers to ensure not losing the residual income bonuses in the next week
<input type="checkbox"/>		Are you ready to promote to RC- you may have already but this week is the goal- 55% increase in bonuses
<input type="checkbox"/>		With focusing on customers, you will get consultants by default but you will qualify for free energy and be poised for promotion to RC and have a solid foundation for promoting to SC
<input type="checkbox"/>		Stick to the scripts, don't re-invent the wheel, use the systems, trainings and guidance from your up line
<input type="checkbox"/>		Stay plugged in - whatever attracted you to this will only work if you do.
<input type="checkbox"/>		If You're "Too Busy" then this is not a priority to you. Go back to "WHY" you did this to begin with- is it still there