

# Calpaca

Online ordering solutions for your business.



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# What is Calpaca?

Calpaca is a pickup and delivery aggregator platform focused on providing visibility and increasing sales for local businesses. Calpaca was founded in Santa Ynez, California and exists to help your business adapt to an ever changing world through easy online options.



# The Problem

**Why is online ordering so important for my business?**

**In a smaller communities where on demand pickup or delivery options are not always feasible, people need alternatives to in-person shopping. Many customers appreciate the option to order online!**

**Online sales have grown rapidly during the Coronavirus. Businesses need to be able to adapt to the quickly changing COVID-19 regulations set by the state of California by offering online solutions to their customers.**

# The Calpaca Solution

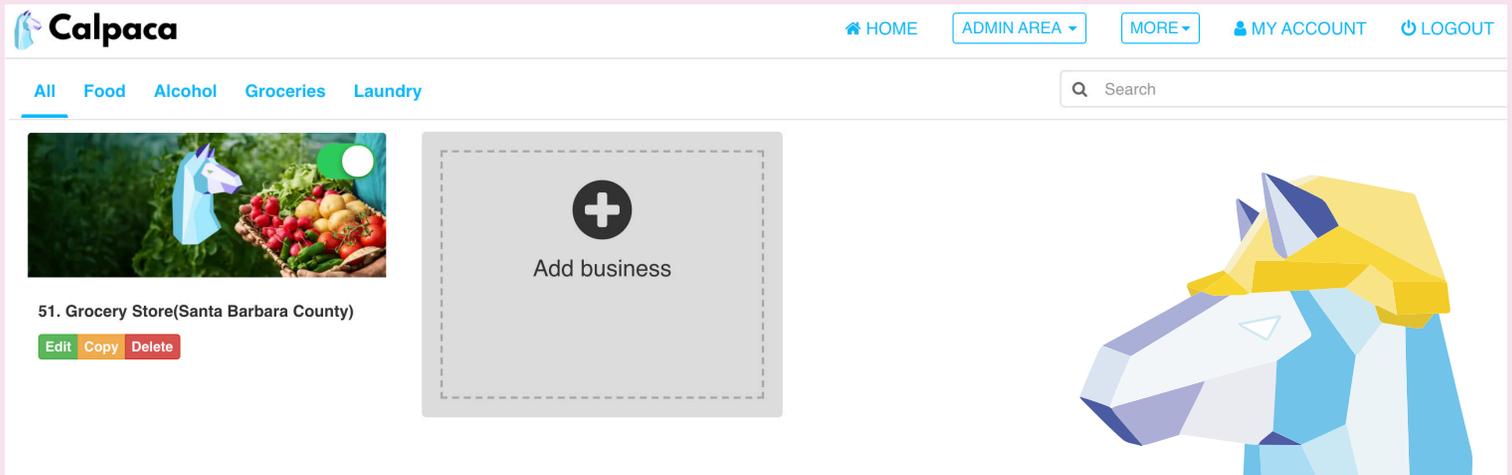
The collage consists of three screenshots from the Calpaca website. The top screenshot shows the 'Shop Local' landing page with a search bar and a 'Find business' button. The middle screenshot shows a grid of business listings including 'The Cellar', 'Crops Grocery', 'Groceries 456', and 'Easycart'. The bottom screenshot shows a product page for 'Groceries 456' with a shopping cart on the right containing items like Celery and Tostitos.

## Shop

List your business on the Calpaca Website Store and our IOS App!

You can even integrate your Calpaca Store page into your own website, either inline or on a popup window or widget. Your customers can order and pay directly from your company website!

# Manage



We offer online web management tools for your business, products, and orders. You will have access to our Calpaca Management App for IOS as well as an online dashboard.

## Here's how it works in 4 easy steps

### 1. Setup your store

- Easily add your business to the Calpaca platform with an Admin account. We can help you with every step in getting your business online. Customize product prices, pickup and delivery times, payment account, and more. Calpaca uses Stripe and Paypal to ensure every transaction is safe and secure.

### 2. Start receiving orders

- This is the best part! Your customers will love your new online options, and will begin to send in orders. Your business will be notified through email, text, and through the management app whenever an order is placed.

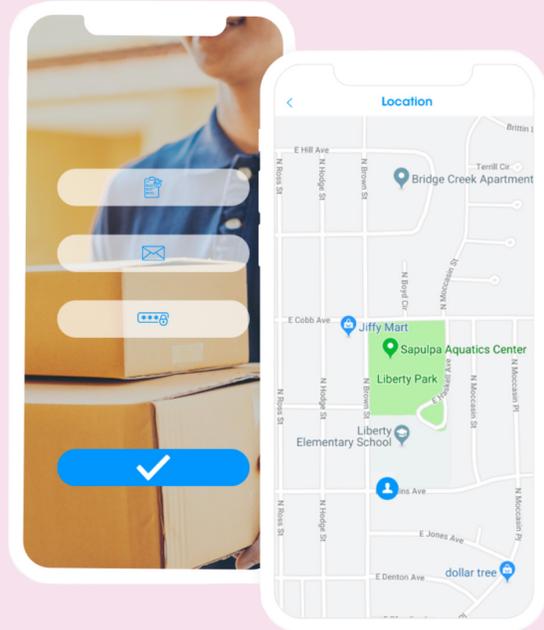
### 3. Be ready for pickup!

- When a customer placed an order for pickup, you will be notified upon their arrival. From there, you can choose how you would like to hand off the order!

### 4. Deliver

- When a customer places an order for delivery, it will be set to the specific delivery times you have predetermined for your business. Who are the delivery drivers? Your employees! Drivers can be assigned to an order or multiple orders from the Admin account. The assigned driver will receive a delivery request on the Driver app, which is explained further on the next page!

# Deliver



## Delivery Simplified!

Sign up your employees to deliver through our efficient Driver App. We use Google Maps API to optimize the most efficient route for multiple deliveries along the same path!

**Customize delivery fee and delivery times**

**Drop off multiple orders along one route  
directed by Google Maps**

**Customers can choose to tip drivers  
through the Calpaca platform**

# Pricing

Here's the good news:  
Calpaca is absolutely FREE to join!

This means:

**NO Setup Fee**

**NO Monthly Fee**

**NO Hidden Fees**

**NO Risk**

We simply take a 5% service fee on each order placed on the Calpaca platform!

We're not making money unless you are!  
That's why we'll be promoting your business at no cost to you through our marketing channels and our platform.

# How Do I Sign Up?

Just go to [calpaca.co](http://calpaca.co) and select  
“Sign up as Business”

Or email [chris@calpaca.co](mailto:chris@calpaca.co)

We can't wait to  
partner up!



Have any questions?  
Call (805) 886-5341  
Email [chris@calpaca.co](mailto:chris@calpaca.co)