

Social Psychology

Checklist

- Theories of obedience, including agency theory and social impact theory.
 - Research into obedience, including Milgram's research into obedience and three of his variation studies: Rundown Office Block (Experiment 10), Telephonic instructions (Experiment 7), Ordinary man gives orders (Experiment 13) as they demonstrate situational factors that encourage dissent.
 - Factors affecting obedience and dissent/resistance to obedience, including individual differences (personality and gender), situation and culture.
 - Explanations and research into prejudice, including social identity theory (Tajfel and Turner, 1979, 1986) and realistic conflict theory (Sherif, 1966).
 - Factors affecting prejudice (and discrimination), including individual differences (personality), situation and culture
 - Individual differences in obedience/prejudice; Obedience is affected by personality. Prejudice can have an explanation linked to personality.
 - Developmental psychology in obedience/prejudice; Obedience can be affected by gender and culture, which come from environmental effects. Prejudice can be affected by culture, which comes from environmental effects.
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- Self-reporting data; Designing and conducting questionnaires and interviews, considering researcher effects. Unstructured, semi-structured and structured interviews, open, closed (including ranked scale) questions. Alternate hypotheses.
 - Sample selection and techniques; random, stratified, volunteer and opportunity techniques.



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- ☐ Qualitative and quantitative data; Analysis of quantitative data: calculating measures of central tendency, frequency tables, graphical presentation using a bar chart, measures of dispersion (range and standard deviation). Analysis of qualitative data using thematic analysis.
 - ☐ Ethical guidelines; British Psychological Society (BPS) code of ethics and conduct (2009) including risk management when carrying out research in psychology.
 - ☐ Demand characteristics and investigator effects.
 - ☐ Ethics, including the role of the British Psychological Society's code of ethics; ethical issues in the design and conduct of psychological studies; dealing with ethical issues in research.
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- ☐ Classic study; Sherif et al. (1954/1961) Intergroup conflict and cooperation: The Robbers Cave Experiment
 - ☐ One contemporary study from the following: Burger (2009) Replicating Milgram: Would people still obey today? Or Reicher and Haslam (2006) Rethinking the psychology of tyranny. Or Cohrs et al. (2012) Individual differences in ideological attitudes and prejudice: evidence from peer report data.
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- ☐ Key Question for Social Psychology
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- ☐ Practical for Social Psychology; Self-Report
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Do not forget to consider the Issues and Debates

