10 ORGANIZING TIPS AND IDEAS FOR SOLE PROPRIETORS

- 1) Set one to three major business goals for the year.
 - 2) Plan out your monthly action plans, especially with respect to marketing and sales.
 - 3) Set up systems for your daily operations and transactions.
 - 4) Organize all workspaces.
 - 5) Have a list of all contacts and clients.
- 6) Develop a system for keeping track of money.
 - 7) Manage all projects effectively to meet deadlines.
 - 8) Work on your daily time management.
- 9) Plan out the major events for the next 12 months.
- 10) Review performance data at least once a month.

