

Building Healthcare Infrastructure Nationwide

IT & Facility Deployment Success Story

Executive Summary

Directed construction and IT implementation for 18 skilled nursing facilities, 1 hospital, and 25+ medical offices across the country.

The Challenge

- Execute simultaneous facility construction and IT deployments in multiple states.
- Ensure compliance with healthcare regulations (including HIPAA).
- Coordinate large, cross-functional teams and vendor relationships.

The Strategy

- Managed end-to-end project planning, budgeting, and execution for facilities and IT systems.
- Designed IT infrastructures to include server rooms, networking, security, and telephony.
- Negotiated vendor contracts to reduce costs while maintaining quality.
- Implemented robust HIPAA-compliant security measures.

The Results

- Successfully delivered 18 skilled nursing facilities, 1 hospital, and 25+ medical offices.
- Achieved \$22.5M in cost savings through efficient project management and vendor negotiations.
- Maintained strict regulatory compliance across all projects.
- Built IT systems supporting 24/7/365 operations and patient care continuity.

Key Takeaways

- Integrating IT planning with construction ensures operational readiness on day one.
- Regulatory compliance must be embedded in every stage of project execution.
- Vendor relationship management is key to controlling costs and timelines.