



Senior Project Manager, Discovery Biology & Translational Sciences

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COMPANY & ROLE OVERVIEW

[Axela Biosciences Inc.](#) is a fast-growing, science-driven CRO dedicated to the discovery and translational development of transformative therapeutics across oncology, immunology, metabolic disease, and other areas of unmet medical need. We provide a technologically rigorous, highly collaborative environment supporting biopharma partners from early discoveries through translational execution.

We are seeking a **senior, hands-on scientific leader** to own and deliver client-facing research programs. This role combines **scientific strategy, project leadership, proposal development, and selective bench execution**. The ideal candidate is comfortable operating with a high degree of autonomy in a fast-paced CRO environment and contributing both strategically and operationally across multiple client programs.

KEY RESPONSIBILITIES

Client Engagement, Study Design & Proposals

- Lead client programs from initial inquiry through final data delivery, with guidance from the CSO.
- Serve as a primary scientific contact for assigned clients, ensuring clear communication and high-impact outcomes.
- Design technically rigorous, client-tailored study plans grounded in cell and molecular biology knowledge.
- Prepare cost estimates, study designs, and technical proposals/SOWs in collaboration with BD and internal teams.
- Assess feasibility, timelines, risks, and resource requirements to ensure proposals are scientifically sound, operationally executable, and commercially competitive.

Project Management & Scientific Oversight

- Own end-to-end execution of internal and external projects, from initiation through reporting.
- Coordinate cross-functional teams to deliver projects on time, within scope and budget.
- Track milestones, resources, and budgets; proactively identify and mitigate scientific or operational risks.
- Review data, analyses, and final reports for scientific quality, accuracy, and compliance.
- Provide regular progress updates and troubleshooting guidance to clients, particularly for key accounts.
- Contribute to optimization and expansion of Axela's service offerings, platforms, and workflows.
- Proficiency with MS-Office, GraphPad Prism, ImageJ /QuPath, and FlowJo or Kaluza, is required.



Laboratory Leadership & Technical Execution

- Perform targeted bench work as needed, particularly for assay development, optimization, troubleshooting, and method transfer.
- Provide on-site technical leadership and mentorship to laboratory staff supporting assigned projects.
- Ensure adherence to SOPs, quality standards, and laboratory safety requirements.
- Experience with the following is desirable but not required: IHC/IF/FISH, NanoString nCounter, DSP/GeoMx, mass cytometry (CyTOF), genomic or proteomic arrays, CLIA-regulated testing.

Marketing & Business Development Support

- Provide scientific input for client presentations, proposals, and marketing materials.
- Participate in client meetings as a scientific representative of Axela.
- Identify opportunities for follow-on studies, expanded scopes, and new service offerings.
- Contribute to cross-functional initiatives that enhance Axela's scientific platforms and competitive positioning.

QUALIFICATIONS

- PhD in life sciences (cell molecular biology, immunology, pharmacology, or related discipline).
- Significant postdoctoral or industry experience in CRO, biopharma settings.
- Demonstrated ability to independently lead client-facing research programs.
- Proven experience with project management, proposal development, and cross-functional coordination.
- Ability to work on-site and remain hands-on in the laboratory.
- Strong written and verbal communication skills; collaborative and execution-focused mindset.

WHY JOIN US

- High-impact, on-site role with ownership of multiple programs.
- Broad scientific, operational, and client-facing responsibility in a growing CRO.
- Opportunity to shape internal processes, service offerings, and client relationships.
- Potential pathway to becoming a key stakeholder or partner in the company.

Axela Biosciences offers a scientifically rigorous environment and competitive compensation. Immigration visa sponsorship is available if needed. Axela is an equal opportunity/affirmative action employer committed to building a diverse and inclusive workforce.
