

## COMBINED Annual Cost Savings \& SBA loans Referral Income

assumes 6 Dubb.com videos per hour for $\mathbf{2 0}$ hours weekly PER AGENT

|  |  | Personal @\$5,000 | Override 1 Agent @\$2,500 |  | Override <br> 5 Agents @\$2,500 | Total <br> 5 Agents @\$2,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost-Savings |  |  |  |  |  |
| A | 1\% clients @ \$5,000 | \$150,000 | \$75,000 | \$225,000 | \$375,000 | \$525,000 |
| B | 2\% clients @ \$5,000 | \$300,000 | \$150,000 | \$450,000 | \$750,000 | \$1,050,000 |
|  | SBA Loans |  |  |  |  |  |
| A2 | 1\% response on \$3M loan | \$225,000 | \$90,000 | \$315,000 | \$450,000 | \$675,000 |
| A3 | $1 \%$ cost-savings \& SBA | \$375,000 | \$165,000 | \$540,000 | \$825,000 | \$1,200,000 |
| B2 | $2 \%$ response on \$3M loan | \$450,000 | \$180,000 | \$630,000 | \$900,000 | \$1,350,000 |
| B3 | $2 \%$ cost-savings \& SBA | \$750,000 | \$330,000 | \$1,080,000 | \$1,650,000 | \$2,400,000 |
|  | $B 3=B+B 2$ | Personal | Override 1 Agent | Total 1 Agent | Override <br> 5 Agents | Total 5 Agents |



## 2X Annual Profitability using ongoing Cost-Savings Solutions


$20 \%$ to $50 \%$ savings
Similar coverages
$\checkmark$ Save $\$ 500$ payroll tax per FTE annually

## $x$ <br> 100s of references

50+ FTE

$15 \%$ to $40 \%$ savings
Similar coverages
$\checkmark$ No Deductible Policies
similar cost to present
$\checkmark$ Reduce Pharma costs

$$
\frac{x}{100 \text { s of references }}
$$

$200+$ FTE


Up to 40\% savings
Similar coverages
$x$
100s of references
\$250K min Premium under $40 \%$ loss ratio

Technology


Over \$ 2 Billion saved CIO, Implementation ROI for software \& IT

## $x$

100s of references

Spend \$ 1+ million annually on IT

Risk Mitigation

## Annual ongoing client Savings Increases Valuation




This video sells for you.

Your job is to get them to watch our video.

Business owners become aware of how vulnerable they are

## Priceless

## Clauses Banks use to Call or Modify a Business Loans



## Advantages of SBA loan vs. Conventional Bank loan

## CASH

## Non-Callable

- Bank loans can be called or modified even if current
- SBA loans can NOT be called or modified if current.

SBA Loan

- 10-year term vs. 5 to 7 years
- Longer term = lower payments


## Some SBA Loan Uses...

$\left.\begin{array}{c|c|c|c|}\hline \text { Purchase } \\ \text { Buy a Business }\end{array}\right\}$

## ACCEPTABLE EQUITY

Referral Agent Commissions for Cost-Savings (2 hours daily )

|  | Weekly | Monthly | Annually |
| :---: | :---: | :---: | :---: |
| 6 Dubb.com videos per hour for 10 hours weekly PER AGENT | 60 | 250 | 3,000 |
| 1) Personal Referrals @ \$5,000 per |  |  |  |
| - 1\% client conversion @ \$5,000 per | \$3,000 | \$12,500 | \$150,000 |
| - 2\% client conversion @ \$5,000 per | \$6,000 | \$25,000 | \$300,000 |
| 2) For 1 Personally Recruited Agent $\$ 2,500$ per client |  |  |  |
| - $1 \%$ client conversion @ \$2,500 per | \$1,500 | \$6,250 | \$75,000 |
| - $2 \%$ client conversion @ \$2,500 per | \$3,000 | \$12,500 | \$150,000 |
| 3) If 5 Personally Recruited Agent \$2,500 per client |  |  |  |
| - $1 \%$ client conversion @ $\$ 2,500$ per | \$7,500 | \$31,250 | \$375,000 |
| - $2 \%$ client conversion @ \$2,500 per | \$15,000 | \$62,500 | \$750,000 |
| Total (Assuming Row 1b+3b) | \$21,000 | \$87,500 | \$1,050,000 |
|  | Weekly | Monthly | Annually |

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| :---: | :---: | :---: | :---: | :---: | :---: |
| SBA Loan Size |  |  |  |  |  |
| \$1 Million | \$2,500 | \$1,000 |  | \$5,000 |  |
| \$2 Million | \$5,000 | \$2,000 |  | \$10,000 |  |
| \$3 Million | \$7,500 | \$3,000 |  | \$15,000 |  |
| \$4 Million | \$10,000 | \$4,000 |  | \$20,000 |  |
| \$5 Million and more | \$12,500 | \$5,000 |  | \$25,000 |  |
| 1\% response on avg. \$3M loan | \$225,000 | \$90,000 | \$315,000 | \$450,000 | \$675,000 |
| 2\% response on avg. \$3M loan | \$450,000 | \$180,000 | \$630,000 | \$900,000 | \$1,350,000 |
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## Interested?

Send a resume or tell us about your business owner network via email

## info@ProfitsUSA.com



