

## Scott A. Wentland

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Bureau of Economic Analysis (BEA)  
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### Positions

Bureau of Economic Analysis (U.S. Department of Commerce)

- Principal Research Economist, Office of the Chief Economist 2021 – Present
- Senior Research Economist, Office of the Chief Economist 2015 – 2021

George Washington University

- Professorial Lecturer in Economics (part-time/adjunct) 2020 – Present

Longwood University

- Instructor & Research Fellow (part-time/adjunct) 2016 – 2022
- Associate Professor of Economics (with tenure) 2015 – 2016
- Assistant Professor of Economics 2009 – 2015

### Education

- Ph.D. Economics, George Mason University 2009
- M.A. Economics, Miami University (Ohio) 2007
- B.A. Economics & Political Science, Miami University (Ohio) 2005

### Research Areas

Applied Microeconomics, Housing/Real Estate/Urban Economics, Tax, Environmental Valuation

### Research

#### *Journal Articles*

1. “Toward a timber asset account for the United States: A pilot account for Georgia” with S. Bruck, C. Mihlar, B. Mei, T. Brandeis, M. Chambers, J.L. Hass, and T. Warziniack, *Land Economics*, Forthcoming.
2. “It’s the Smell: How Resolving Uncertainty about Local Disamenities Can Affect the Housing Market” with G. Cornwall and J. Chen, *Land Economics*, Vol. 102 (1), 2026.
3. “Toxic Assets: How the Housing Market Responds to Environmental Information Shocks” with N. Sanders and J. Moulton, *Land Economics*, Vol. 100 (1), 2024.
4. “When Do Property Taxes Matter? Tax Salience and Heterogeneous Policy Effects” with M. Gindelsky, J. Moulton, and K. Wentland, *Journal of Housing Economics*, Vol. 61, 2023.
5. “Why Disclose *Less* Information? Toward Resolving a Disclosure Puzzle in the Housing Market” with X. Bian, J. Contat, and B. Waller, *Journal of Real Estate Finance and Economics*, Vol. 66 (2), 2023.
6. “Real Effects of Tax Uncertainty: Evidence from Firm Capital Investments” with M. Jacob and K. Wentland, *Management Science*, Vol. 68 (6), 2022.
7. “Mitigating Agency Costs in the Housing Market” with G. Turnbull and B. Waller, *Real Estate Economics*, Vol. 50 (3) 2022.

8. "Foreclosure Externalities and Home Liquidity" with X. Bian, R. Brastow, and B. Waller, *Real Estate Economics*, Vol. 49(3) 2021.
9. "Accounting for Land in the U.S.: Integrating Physical Land Cover, Land Use, and Monetary Valuation" with Z. Ancona, K. Bagstad, J. Boyd, J. Hass, M. Gindelsky, and J. Moulton, *Ecosystem Services*, Vol. 46, 2020.
10. "This Old House: Historical Restoration as a Neighborhood Amenity" with G. Turnbull, B. Waller, W. Witschey, and V. Zahirovic-Herbert, *Land Economics*, Vol. 95(2) 2019.
11. "Who Benefits from Targeted Property Tax Relief? Evidence from Virginia Elections" with J. Moulton and B. Waller, *Journal of Policy Analysis and Management*, Vol. 37(2) 2018
12. "Temporally Dynamic Externalities and Real Estate Liquidity" with R. Brastow and B. Waller, *Journal of Real Estate Research*, Vol. 40(2) 2018.
13. "The Role of Transaction Costs in Impeding Market Exchange in Real Estate," with X. Bian and B. Waller, *Journal of Housing Research*, Vol. 25(2) 2016.
14. "How Many Listings are Too Many? Agent Listing Externalities and the Residential Housing Market," with X. Bian, G. Turnbull, and B. Waller, *Journal of Housing Economics*, Vol. 28 2015.
15. "Estimating the Effect of Crime Risk on Property Values and Time on Market: Evidence from Megan's Law in Virginia," with B. Waller and R. Brastow, *Real Estate Economics*, Vol. 42(1) 2014.
16. "Not in my Backyard: The Effect of Substance Abuse Treatment Centers on Property Values" with C. LaRoche and B. Waller, *Journal of Sustainable Real Estate*, Vol. 6 2014.
17. "Political Beliefs and Tort Awards: Evidence of Rationally Political Jurors from Two Data Sets," *Review of Law & Economics*, Vol. 8(3) 2012.

*Other Publications (Chapters, Special Issue Articles, Short Articles/Correspondence, Pedagogical Articles, etc.)*

18. "Accounting for Environmental Activity: Measuring Public Environmental Expenditures and the Environmental Goods and Services Sector in the U.S." with J. Hass, T. Highfill, D. Fixler, and K. Wentland. *2023 NBER-CRIW Volume on Measuring and Accounting for Environmental Public Goods: A National Accounts Perspective*. University of Chicago Press, Apr 2, 2025
19. "Valuing Housing Services in the Era of Big Data: A User Cost Approach Leveraging Zillow Microdata" with M. Gindelsky and J. Moulton. *2019 NBER-CRIW Volume on Big Data for 21<sup>st</sup> Century Economic Statistics*, University of Chicago Press, March 11, 2022.
20. "Statistics: unify ecosystems valuation" with N. Brown, A. Femia, D. Fixler, O. Gravgård, S. Kaumanns, G. P. Oneto, S. Schürz, and F. Tubiello. *Nature*, 593 (341), 2021.
21. "Neighborhood Sorting Dynamics in Real Estate: Evidence from the Virginia Sex Offender Registry" with X. Bian, R. Brastow, M. Stoll, and B. Waller: Chapter 3 in Joshua Hall, Kerianne Lawson, and Jacob Shia (eds.), *Measuring Amenities and Disamenities in the Housing Market: Applications of the Hedonic Model*. Morgantown: Regional Research Institute, 2021.

22. “Integrating Physical and Economic Data into Experimental Water Accounts for the United States: Lessons and Opportunities” with K. Bagstad, Z. Ancona, J. Hass, P. Glynn, M. Vardon, and J. Fay. *Ecosystem Services*, Vol. 45, 2020.
23. “The Natural Capital Accounting Opportunity: Let’s Really Do the Numbers,” with J. Boyd, K. Bagstad, J.C. Ingram, C. Shapiro, J. Adkins, F. Casey, C. Duke, P. Glynn, E. Goldman, M Grasso, J. Hass, J. Johnson, G.M. Lange, J. Matuszak, A. Miller, K. Oleson, S. Posner, C. Rhodes, F. Souldard, M. Vardon, F. Villa, and B. Voigt, *BioScience*, Vol. 68(12) 2018.
24. "Marketing during a Recession: An Illustration of How Economic Principles Guide Marketing Approaches," with M. Marks and A. O'Connor, *Journal for Economic Educators*, 14 (1) 2014.

*Working Papers (draft available online or upon request)*

1. “It’s About Time (Series): A Simple Correction for Difference-in-Differences” with G. Cornwall
2. “Returns to Homeownership and Inequality: Evidence from the First-Time Homebuyer Tax Credit” with M. Gindelsky, J. Moulton, and K. Wentland
3. “For What It’s Worth: Measuring Land Value in the Era of Big Data and Machine Learning” with G. Cornwall and J. Moulton
4. “Let’s Make a Deal: Local Business Incentives and Home Prices” with A. Bailey and J. Moulton
5. “Monetary Policy and the Housing Market: Evidence from National Microdata” with J. Moulton and G. Cornwall
6. “Valuation of Subsoil Energy Assets: Pilot Estimates for the U.S. National Balance Sheet” with M. Chambers, S. Anderson, J. L. Hass, M. Lynes, and I. Mead
7. “Minding Ps and Qs of Natural Capital Accounting: Sorting Out Prices and Sustainability Concepts” with C. Obst and E. Fenichel
8. “Segment Reporting and Financial Statement Comparability: Evidence from Confidential Statistical Data” with M. Cobabe, G. Cornwall, B. Johnson, and K. Wentland
9. “District Randomization and the Problem of Political Social Cost” with P. Stone
10. “When the Price is Right: Home Value Misperception and Measurement of Wealth Disparities” with M. Gindelsky and P. Carrillo
11. “When the Levy Breaks: School Levies, Public Goods, and the Housing Market” with G. Cornwall, J. Moulton, and B. Sauley

*Works in Progress (data work/preliminary results in progress or completed)*

1. “Regional Variation in Home Prices and Seasonality: Evidence from U.S. Microdata” with G. Cornwall, M. Gindelsky, R. Martin, and J. Moulton

## Teaching Experience

<u>Summary:</u>	Total number of (semester) course sections taught or co-taught:	90
	○ Traditional face-to-face format:	42
	○ Hybrid (indicated with ' below):	10
	○ Fully online (indicated with '' below):	38

George Washington University, Professorial Lecturer Spring 2020–

- Causal Inference and Research Design (Master's level)
  - Fa24, Sp26
- Applied Microeconometrics (Master's level)
  - Sp20, Sp21'', Sp23

Longwood University, Adjunct Instructor Summer 2016–2022

- Economics & Personal Finance\* (Dual Enrollment Program with B. Waller)
  - Su16' Su17' Su18' Su19' Su20'' Fa20'' Su21'' Su22''

Longwood University, Assistant/Associate Professor 2009 – 2015

- Principles of Macroeconomics
  - Sp10 Su10 Sp11 Su11''  
Wi12'' Sp12 Su12'' Wi13''  
Sp13 Su13'' Wi14'' Sp14''  
Su14'' Wi15'' Sp15'' Su15''  
Fa15''
- International Economics
  - Fa09(2) Sp10(2) Fa10(2)  
Sp11(2) Su11'' Fa11 Fa11''  
Wi12'' Sp12 Sp12'' Su12''  
Fa12 Fa12'' Wi13'' Sp12  
Sp12'' Su13'' Sp13 Fa13  
Fa13'' Fa14' Fa14'' Wi14''  
Sp14 Su14'' Sp15 Wi15''  
Su15'' Fa15' Fa15''
- Managerial Economics (MBA)
  - Fa11'' Fa12'' Fa13'' Fa14''  
Fa15''
- Law & Economics
  - Sp10, Sp12, Sp14'
- Economic Development
  - Fa10, Sp13, Sp15
- Principles of Microeconomics
  - Su11''
- Economics of the European Union
  - Fa09
- Economics of Southeast Asia\*
  - Su10 (study abroad)
- Personal Finance & Economics\*  
(Dual Enrollment Program)
  - Su13', Su14', Su15'

ESC Clermont Graduate School of Management (France), Guest Lecturer Spring 2010

- Topics in International Development, Trade, & Culture (1 credit hour – not totaled above)

Northern Virginia Community College (Alexandria), Adjunct Instructor 2008 – 2009

- Principles of Microeconomics
  - Sp08
- Principles of Macroeconomics
  - Sp09
- Survey of Economics
  - Sp09, Su09

George Mason University, Adjunct Instructor 2008 – 2009

- Intermediate Macro Theory
  - Su09
- International Economic Policy
  - Su08, Fa08(2), Sp09(2)

*Legend: Fa=Fall, Sp=Spring, Su=Summer, Wi=Winter Intersession ; \*=Co-Instructor/Team Taught*

## **Service (Refereeing, Professional Organizations, University Committees, etc.)**

### *Editorial Board*

- Journal of Real Estate Research

### *Referee*

- Real Estate Economics, Journal of Housing Economics, Journal of Real Estate Research, Nature Communications, Journal of Regional Science, Journal of Housing Research, Criminal Justice Review, Justice Quarterly, Journal of Entrepreneurship and Public Policy, Drug and Alcohol Review, Housing Policy Debate, Economic Modelling

### *Interagency Working Groups*

- Interagency Technical Working Group on Environmental-Economic Accounts & Classification
  - BEA Lead; Co-chair with the OMB's Office of the Chief Statistician
- Valuation Standards Technical Working Group on Environmental-Economic Accounts
  - BEA Lead; Co-chair with the OMB's Office of Information and Regulatory Affairs
- Policy Working Group for Natural Capital Accounting and Environmental-Economic Statistics
  - Led by the White House's Office of Science and Technology Policy (OSTP), Office of Management and Budget (OMB), and the Department of Commerce (DOC)

### *Conference Organizing Committees*

- 30<sup>th</sup> Meeting of the U.N.'s London Group on Environmental Accounting (2024)
- Joint OECD-UNECE Seminar on Implementation of SEEA
  - 2023 & 2024
- Allied Social Sciences Association (ASSA) – Society of Government Economists (SGE)
  - Chair: 2025 & 2026; Committee: 2023 & 2024
- Federal Committee on Statistical Methodology (FCSM) – Research & Policy Conference
  - 2019, 2020, 2021

### *Professional Organization Service*

- Society of Government Economists (SGE) Board Member

### *University Committees (Longwood University)*

- |   |   |
|---|---|
| – Faculty Senate, 2015  | – American Democracy Project Committee, 2010-2014           |
| – Senate Executive Committee (& President's Advisory Committee), 2015 | – International Studies Minor Advisory Committee, 2010-2012 |
| – Committee on Educational Policy, 2012-2015                          | – Intercollegiate Athletic Council, 2014-2015               |
| – Graduate Council, 2012-2015   | – Graduate Awards Committee, 2012-2015                      |
| – Ad hoc Committee on Evaluation of Policy and Practices, 2012-2014   |   |

### *College of Business & Economics Committees (Longwood University)*

- Mission and Assessment Committee (for AACSB Accreditation), 2011-2015 (Chair)
- MBA Council, 2012-2015
- Curriculum Committee, 2013-2015
- Faculty Development and Intellectual Contributions Committee, 2014-2015
- Instructional Resources Committee, 2011-2012

## Awards

- Gold Medal Award, Department of Commerce (the highest honorary award given by the Department and awarded by the Secretary for distinguished performance), 2024
- Best Paper Award for “Innovative, Outside the Box” research, American Real Estate Society Annual Meeting, 2019
- Best Paper Award for “Real Estate Cycles” research, American Real Estate Society Annual Meeting, 2019
- Practitioner Research Award, American Real Estate Society, 2019, 2017, 2014
- Best Paper Award for “Real Estate Broker/Agency” research, American Real Estate Society Annual Meeting, 2016
- Best Paper Award for “Innovative, Outside the Box” research, American Real Estate Society Annual Meeting, 2014
- Best Paper Award for “Innovative, Outside the Box” research, American Real Estate Society Annual Meeting, 2013
- Longwood CBE Junior Faculty Scholar Award, 2012
- Best Paper Award for “Real Estate Broker/Agency” research, American Real Estate Society Annual Meeting, 2011
- Young Scholar Award, Association of Private Enterprise Education, 2010
- Fox Memorial Fellowship in Economics, 2007 – 2008, 2008 – 2009

## Press

*Research featured in the following media outlets*

- S.F. Chronicle (8/31/24)
- Wall Street Journal (3/27/15)
- Inman Real Estate News (10/16/13)
- Philadelphia Weekly (10/16/13)
- Virginia Gazette (10/21/13)
- Virginia Pilot (10/6/13)
- WTVR (CBS) Richmond (10/3/13)
- MSN News (3/19/13)
- Huffington Post (3/18/13)
- Washington Post (10/19/12)
- Wall Street Journal’s Marketwatch (3/15/13)
- Boston Globe (12/2/12)
- MSN.com (6/11)
- Washington Examiner (7/19/10)
- Richmond Times-Dispatch (8/11/10)
- WSET (ABC) Lynchburg (11/29/10)

*Opinion/Editorial*

- “Consider the State Salaries Database in Context,” with Melanie Marks, *Richmond Times-Dispatch*, October 26, 2010

*Quoted by the Richmond Times-Dispatch on economic issues*

- “Not Hiring: Older, Educated Job Seekers” (9/1/14)
- “Mortgage-market overhaul proposed” (2/12/11)
- “Fed to buy \$600 billion more in Treasury bonds” (11/4/10)
- “Congress to send small-business bill to Obama” (9/24/10)

*Podcasts*

- National Real Estate Forum w/ Adam Gower (Episodes 25 & 27)

## Academic Presentations (Conferences and Seminars)<sup>+</sup>

“It's About Time (Series): A Simple Correction for Difference-in-Differences Estimators”

- 2026 *Federal Committee on Statistical Methodology Annual Conference*, Suitland, MD
- 2026 *Allied Social Science Association (ASSA) Annual Conference*, Philadelphia, PA\*
- 2025 *Midwest Econometrics Group Conference*, Urbana-Champaign, IL\*
- 2025 *Federal Forecasters Conference*, Washington DC\*

“Valuation of Subsoil Energy Assets: Pilot Estimates for the U.S. National Balance Sheet”

- 2026 *Federal Committee on Statistical Methodology Annual Conference*, Suitland, MD\*
- 2025 *London Group on Environmental-Economic Accounting*, Tallinn, Estonia

“When the Levy Breaks: School Levies, Public Goods, and the Housing Market”

- 2025 *ASSA/SGE Annual Meetings*, San Francisco, CA\*

“When the Price is Right: Home Value Misperception and Measurement of Wealth Disparities”

- 2025 *ASSA/SGE Annual Meetings*, San Francisco, CA
- 2024 *Southern Economic Association Annual Meeting*, Washington DC

“Returns to Homeownership and Inequality: Evidence from the First-Time Homebuyer Tax Credit”

- 2024 *UNC Conference on Market-based Solutions for Reducing Wealth Inequality*, Chapel Hill, NC
- 2024 *38th LARIW General Conference*, London, UK
- 2024 *UCLA Conference on Low-Income Housing Supply & Housing Affordability*, Los Angeles, CA\*
- 2024 *George Washington University's DC Urban Economics Day*, Washington DC
- 2023 *University of Utah's Innovations in Housing Affordability Summit*, Salt Lake City, UT
- 2023 *Southern Economic Association Annual Meeting*, New Orleans, LA\*
- 2023 *AREUEA National Conference*, Washington, DC
- 2023 *ASSA/SGE Annual Meetings*, New Orleans, LA
- 2023 *American Real Estate Society Annual Meeting*, San Antonio, TX
- 2022 *115th Annual Conference on Taxation (NTA)*, Miami, FL\*

“For What It's Worth: Measuring Land Value in the Era of Big Data and Machine Learning”

- 2024 *White House Office of Science and Technology Policy Natural Capital Lunch & Learn Series*, Online
- 2023 *AREUEA National Conference*, Washington, DC
- 2023 *American Real Estate Society Annual Meeting*, San Antonio, TX
- 2022 *University of Cambridge Department of Land Economy Seminar\**, Online
- 2022 *ASSA/SGE Annual Meetings*, Online\*
- 2021 *North American Meeting of the Urban Economics Association*, Online
- 2021 *Carolina Region Empirical Economics Day*, Online\*
- 2021 *Federal Committee on Statistical Methodology Annual Conference*, Online
- 2021 *North American Meetings of the Regional Science Association*, Online\*

“Accounting for Environmental Activity: Measuring Public Environmental Expenditures and the Environmental Goods and Services Sector in the U.S.”

Previously titled: “Accounting for Climate Change and Environmental Activity: Implementation Challenges in the U.S. and How Harmonization of ESG Reporting Could Help Create a New Set of National Accounts”

- 2024 *International Association for Research in Income and Wealth Conference*, London, UK

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<sup>+</sup> This list is not exhaustive, as it may not include all presentations of co-authors for each paper listed.  
A \* indicates that the paper was presented by a co-author.

- 2023 *Central Bank of Chile’s Fifth Statistics Conference*, Santiago, Chile
  - 2023 *NBER-CRIW Conference on Measuring and Accounting for Environmental Public Goods: A National Accounts Perspective*, Alexandria, VA
  - 2022 *28<sup>th</sup> Meeting of the London Group on Environmental Accounting*, Siegburg, Germany
  - 2021 *International Monetary Fund (IMF) Statistical Forum: Measuring Climate Change*, Online
- “It’s the Smell: How Resolving Uncertainty about Local Disamenities Affects the Housing Market”
- 2025 *Society of Government Economists Annual Meeting*, Washington DC
  - 2023 *American Real Estate Society Annual Meeting*, San Antonio, TX
  - 2022 *North American Meeting of the Urban Economics Association*, Washington DC\*
  - 2022 *Southern Economic Association Annual Meeting*, Ft. Lauderdale, FL\*
- “Let’s Make a Deal: Local Business Incentives and Home Prices”
- 2023 *Society of Government Economists Annual Meeting*, Washington DC\*
  - 2023 *American Real Estate Society Annual Meeting*, San Antonio, TX\*
  - 2022 *Southern Economic Association Annual Meeting*, Ft. Lauderdale, FL
  - 2022 *Carolina Region Empirical Economics Day*, Online\*
- “When Do Property Taxes Matter? Tax Salience and Heterogeneous Policy Effects”
- 2023 *Society of Government Economists Annual Meeting*, Washington DC
  - 2023 *American Tax Association Mid-year Meeting*, Washington, DC\*
  - 2023 *American Real Estate Society Annual Meeting*, San Antonio, TX\*
  - 2022 *ZTRAX JHE-Land Econ Special Issue Workshop*, online
  - 2022 *North American Meeting of the Urban Economics Association*, Washington DC\*
  - 2022 *American Real Estate and Urban Economics Association International Meeting*, Tokyo\*
  - 2022 *Carolina Region Empirical Economics Day*, Online\*
- "Valuing Housing Services in the Era of Big Data: A User Cost Approach Leveraging Zillow Microdata"
- 2020 *BLS/CNSTAT Panel on Improving Cost-of-Living Indexes and Consumer Inflation Statistics in the Digital Age*, Online\*
  - 2019 *NBER-CRIW Conference on Big Data for 21st Century Economic Statistics*
  - 2019 *ASSA/SGE Annual Meetings*. Atlanta, GA\*
  - 2019 *International Conference on Real Estate Statistics*, Luxembourg
  - 2019 *American Real Estate Society Annual Meeting*, Paradise Valley, AZ
  - 2019 *American Real Estate and Urban Economics Association National Meeting*, Washington DC
  - 2019 *Southern Regional Science Association Annual Meeting*, Washington DC
- “Monetary Policy and the Housing Market: Evidence from National Microdata”
- 2024 *Society of Government Economists Annual Meeting*, Washington DC
  - 2018 *ASSA/SGE Annual Meetings*. Philadelphia
  - 2018 *American Real Estate Society Annual Meeting*, Bonita Springs, FL
  - 2018 *AREUEA National Conference*, Washington, DC
  - 2018 *Urban Economics Association*, Columbia University, New York, NY
  - 2018 *Regional Economics Workshop* at the Federal Reserve Bank of Richmond
  - 2017 *Southern Economic Association Annual Meeting*, Tampa, FL
  - 2018 *SF Fed-UCLA Conference on Housing, Financial Markets, and Monetary Policy*, San Francisco\*
- "Mitigating Agency Costs in the Housing Market”

Previous titles: "Licensure, Agency Costs, and Performance in the Real Estate Market: Evidence from Agent-owned Properties" & "Mitigating Agency Costs: Education or Incentives?"

- 2019 *Southern Economic Association Annual Meeting*, Ft. Lauderdale, FL
- 2018 *George Mason University Finance Seminar*, Fairfax, VA
- 2016 *American Real Estate Society Annual Meeting*. Denver, CO
- 2016 *Regional Economics Workshop* at the Federal Reserve Bank of Richmond
- 2016 *University of North Carolina Policy Research Group*. Chapel Hill, NC

"Toxic Assets: How the Housing Market Responds to Environmental Information Shocks"

- 2022 *ZTRAX JHE-Land Econ Special Issue Workshop*, online\*
- 2019 *ASSA/AREUEA Annual Meetings*. Atlanta, GA
- 2019 *American Real Estate Society Annual Meeting*, Paradise Valley, AZ
- 2018 *Urban Economics Association*, Columbia University, New York, NY
- 2018 *Southern Economic Association Annual Meeting*, Washington DC

"Who Benefits from Targeted Property Tax Relief? Evidence from Virginia Elections"

Previously titled: "Capitalization of Property Tax Relief into Home Prices: Evidence from Virginia Elections"

- 2017 *Realtor University Speaker Series (NAR)*. Washington, DC
- 2016 *George Washington University Microeconomics Seminar*. Washington DC
- 2016 *AEA-ASSA Annual Meetings*, San Francisco, CA
- 2015 *University of North Carolina-Charlotte Economics Seminar Series*, Charlotte, NC
- 2015 *AREUEA National Conference*, Washington, DC
- 2014 *Regional Economics Workshop* at the Federal Reserve Bank of Richmond
- 2014 *American Real Estate Society Annual Meeting*. San Diego, CA
- 2014 *Southern Economic Association Annual Meeting* in Atlanta, GA\*
- 2014 *Richmond Association of Business Economists Meeting*, Richmond Fed.
- 2014 *North American Meetings of the Regional Science Association International* in DC

"This Old House: Historical Restoration as a Neighborhood Amenity" (Previous title: "Investment Externalities in the Housing Market: Evidence from Historical Rehabilitative Tax Credits")

- 2017 *ASSA/SGE Annual Meetings*. Chicago, IL

"Why Disclose Less Information? Toward Resolving a Disclosure Puzzle in the Housing Market,"

Previously titled: "Information Quality and Residential Real Estate Markets: Mistake or Market Manipulation?"

- 2020 *FSU-UF-UCF Critical Issues in Real Estate Symposium* (accepted/conference canceled)
- 2018 *ASSA/AREUEA Annual Meeting*. Philadelphia, PA\*
- 2016 *Southern Economic Association Annual Meeting*. Washington DC\*
- 2015 *American Real Estate Society Annual Meeting*. Sanibel, FL

"Not in my Backyard: The Effect of Substance Abuse Treatment Centers on Property Values"

- 2014 *American Real Estate Society Annual Meeting*. San Diego, CA

"Foreclosure Externalities and Real Estate Liquidity"

- 2015 *AREUEA Annual Conference* at the *ASSA Annual Meeting* in Boston, MA
- 2015 *Southern Economics Association Annual Meeting*, New Orleans, LA
- 2014 *American Real Estate Society Annual Meeting*. San Diego, CA

"How Many Listings are Too Many? Agent Inventory and Sales Performance"

- 2014 *AREUEA Annual Conference* at the *ASSA Annual Meeting* in Philadelphia, PA.

- 2013 *American Real Estate Society Annual Meeting*. Kona, HI.
- “Temporally Dynamic Externalities and Real Estate Liquidity”
- Previously titled: “Dynamic Spatial Externalities and Housing Liquidity”
  - 2016 *Eastern Economics Association Annual Meeting*. Washington DC
  - 2015 *American Real Estate Society Annual Meeting*. Sanibel, FL
  - 2015 *Southern Economics Association Annual Meeting*. New Orleans, LA
- “Hot Markets, Cold Markets: An Alternative Housing Market Index”
- 2015 *American Real Estate Society Annual Meeting*. Sanibel, FL\*
- “Real Effects of Tax Uncertainty: Evidence from Firm Capital Investments”
- Previously titled: “Firm Tax Uncertainty, Cash Holdings, and the Timing of Large Investment”
  - 2015 *European Accounting Association Annual Congress* in Glasgow, Scotland\*
  - 2015 *American Accounting Association Annual Meeting* in Chicago, IL\*
  - 2015 *Second Annual MaTax Conference*, Mannheim, Germany\*
  - 2014 *National Tax Association's 107th Annual Conference on Taxation* in Santa Fe, NM\*
- "Signaling a costly transaction to induce dual agency: Evidence from Virginia"
- 2012 *American Real Estate Society Annual Meeting*. St. Petersburg, FL.
- "Neighborhood Tipping and Sorting Dynamics in Real Estate: Evidence from the Virginia Sex Offender Registry"
- 2016 *Eastern Economics Association Annual Meeting*. Washington DC\*
  - 2015 *American Real Estate and Urban Economics Association International Conference*. Washington DC\*
  - 2013 *American Real Estate Society Annual Meeting*. Kona, HI.\*
- "The Role of Transaction Costs in Impeding Market Exchange in Real Estate"
- 2011 *American Real Estate Society Annual Meeting*. Seattle, WA.
- "District Randomization and the Problem of Political Social Cost" with P. Stone
- Previously titled: "Randomizing Districts for Reelection: A Thought Experiment" and "Randomizing Electoral Districts"
  - 2012 *American Private Enterprise Education Annual Conference*. Las Vegas, NV.
  - 2011 *Midwest Political Science Association Annual Conference*, Chicago, IL.
- "Estimating the Effect of Crime Risk on Property Values and Time on Market: Evidence from Megan's Law in Virginia"
- 2011 *Federal Reserve Bank of Richmond Brown Bag Research Seminar* (1/4/2011), Baltimore, MD.
  - 2011 *AREUEA Annual Conference at the ASSA Annual Meeting* in Denver, CO.
  - 2010 *American Real Estate Society Annual Meeting*, Naples, FL.
  - 2010 *Federal Reserve Bank of Richmond Research Seminar* (9/8/2010), Richmond, VA.
- “Political Beliefs and Tort Awards: Making the Case for a Rationally Political Juror”
- 2010 *Association for Private Enterprise Education Annual Conference*, Las Vegas, NV.
  - 2008 *Southern Economic Association Annual Meeting*, Washington DC.

### **Professional Memberships**

American Real Estate & Urban Economics Association  
 Society of Government Economists  
 Conference on Research in Income and Wealth (CRIW)

American Real Estate Society  
 American Economic Association

**Citizenship:** United States