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MergersAdvisor.com Advises R.L. James, Inc. in Strategic Sale to Hidden Harbor Capital Partners

Fort Myers, FL – January 18, 2024 — *Commercial Real Estate Professionals, Inc. (CREP)*, through its M&A division MergersAdvisor.com, announced today that it served as exclusive advisor to R.L. James, Inc., a Florida-based concrete restoration and exterior remediation contractor, in its sale to Hidden Harbor Capital Partners, a Boca Raton-based private equity firm.

The transaction marks Hidden Harbor's platform investment in the building restoration and remediation sector, providing R.L. James with significant growth capital and operational support to expand its service footprint and capabilities across the Southeast.

"When I made the decision to bring on a partner, I knew that finding a group who shares our values and appreciates the foundation and relationships we have built over the years was key," said **Bob James, Founder of R.L. James**. "I am excited the Hidden Harbor team shares that same vision and commitment to growth."

"The R.L. James team has the requisite know-how in a highly technical, rapidly growing industry and a wide service offering enabling the company to deliver a strong value proposition to the market," added **Russell Kreutter, Principal at Hidden Harbor**.

Transaction closed December 15, 2023.

About R.L. James, Inc.

Founded in 1988 and headquartered in Fort Myers, Florida, with additional offices in Bradenton and Daytona, **R.L. James** provides concrete restoration, painting, waterproofing, and glass/window replacement services for condominium associations and commercial clients throughout Florida.

About Hidden Harbor Capital Partners

Hidden Harbor Capital Partners is an operationally focused private equity firm investing in lower-middle-market companies across North America. The firm manages more than \$800 million in equity capital and partners with management teams to drive scalable growth and operational excellence.

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Commercial Real Estate Professionals, Inc. (CREP) is an Orlando-based real estate and M&A advisory firm representing lower-middle-market business owners across the Southeast. Through its M&A division **MergersAdvisor.com**, the firm provides confidential sell-side advisory, valuation, and buyer identification services with deep expertise in construction, infrastructure, and specialty contracting sectors.

Learn more at www.MergersAdvisor.com.

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