



# Transforming Radiotherapy

Alex Britton

2025

# HI I'M ALEX.....

- > **Therapeutic Radiographer** – I served 10 years on the front line at **QEH Birmingham** and **Leicester RI**
- > **Sales Manager – MIS Healthcare Ltd** – Radiotherapy consumables, capital equipment and rectal spacers.
- > **Business Development Manager – Ergéa** – 3 months and counting.....



# OUR STORY

- > The Ergéa Group has been formed through acquisitions in the healthcare sector, bringing together companies with distinct business models and company cultures. We chose the name Ergéa to symbolise our new, unified identity and the patient-centric mindset we share across the group.
- > Like Western medicine itself, the name Ergéa has Greek roots.

érgo means '**work**', and ygeía means '**health**'.

ergéa = "working for health"

- > The translation 'working for health' captures our ambition to bring better healthcare to the place where it has the most significant impact – at the patient interface. This is where the healthcare system meets the patient to make a difference in each individual's life.

# WHO ARE ERGÉA?

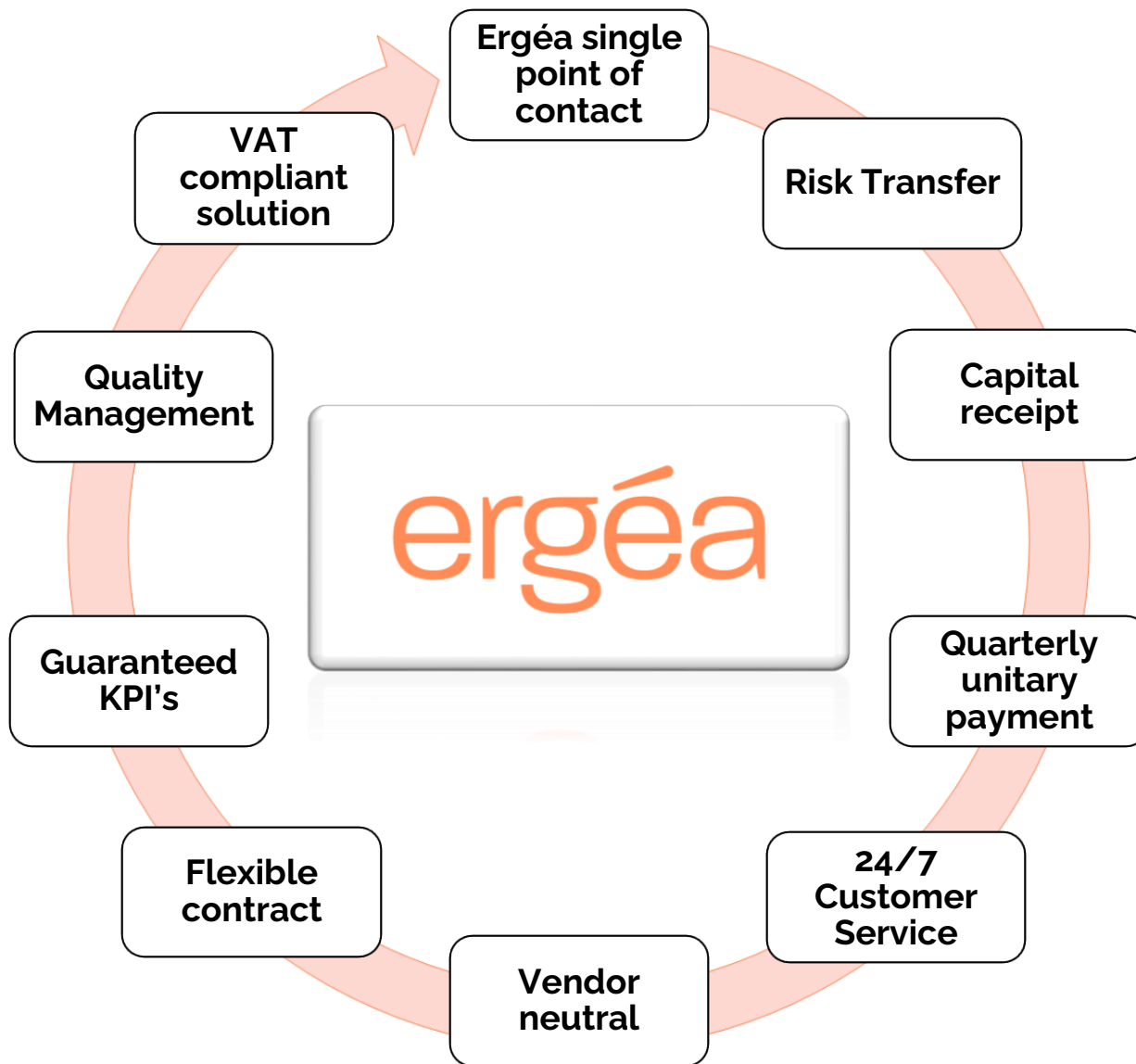
- **Ergéa is the largest independent Managed Service provider in the UK.**
- **Specialists in the supply of radiotherapy equipment and management.**
  - Leading provider of radiotherapy and diagnostic imaging managed equipment services for the NHS
  - 8 active partnerships with major teaching hospitals for radiotherapy
  - 42 linear accelerators in the UK (circa 80 + internationally)
  - Related equipment i.e. MRI, CT, Gamma-camera, Nuclear Medicine, X-Ray and all diagnostic imaging
  - Vendor independent

***“We’re committed to protecting the health and well-being of patients.”***

*David Rolfe, CEO Ergéa UK and Ireland Ltd*

Managed Service

# KEY BENEFITS



# SUCCESS STORIES

- **Leeds Teaching Hospital NHS Trust.**
  - **MES of radiotherapy and diagnostic equipment within the Bexley Wing.**
    - Successful transition and ongoing support to maintain its status as one of the most technologically advanced radiotherapy departments in the UK.
    - Accelerated refurbishment programme with Ergéa fulfilling a 10 week per linac refurbishment.
    - MR Sim went live in 2023.
    - Supported the procurement and install of SGRT with continued maintenance.
    - Plans for further expansion underway following 15 year contract extension.



# SUCCESS STORIES

- **Norfolk and Norwich University Hospital NHS Trust.**
  - **MES of radiotherapy equipment in the Big C Centre.**
    - Ongoing support for technological advancement.
    - Supported and installed the first Varian Bravos system in the world which has made the site a centre of reference.
    - Supported the procurement and install of SGRT with continued maintenance.
    - KPI of 98% guaranteed uptime across all equipment.
    - Flexibility of contract



# SUCCESS STORIES

- **University Hospitals Leicester NHS Trust.**
  - **MES of radiotherapy and diagnostic equipment across 3 sites.**
    - Until MES in radiotherapy, ageing linac fleet without capital in place to replace.
    - Supported and installed the sites first Halcyon in record time by rediverting a machine destined for Norwich after the NNUH team asked for project to be held for short time.
    - Supporting the procurement of SGRT with install and continued maintenance to follow.



# VISUALISATION OF PROJECT TIMELINE

Location	System Name	Manufactuerer	Install date	Replace date	Expected life	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Site 1															
LA1	Harmony	Elekta			10 years										
LA2	Tomotherapy	Accuray			10 years										
LA3	True Beam	Varian			10 years										
	Xstrahl Unit	Xstrahl			10 years										
	CT Sim	Canon			10 years										
	MR Sim	United Imaging			10 years										
	SGRT	VRT			10 years										
	AI Contouring	MVision													
	Aria	Elekta													
	QA Equipment	PTW													
	Immobilisation Devices	Orfit													
	Cloud Solution														
	Installation works														
	Removal costs														



# RADIOTHERAPY WEBINAR RECORDING





## Live Webinar

**Transforming Radiotherapy:** A Comprehensive Overview of a Modern MES featuring key discussions from:



Peter Enever  
Head of Radiotherapy  
Leeds Teaching Hospitals  
NHS Trust



Jenny Marsden  
Head of Radiotherapy Physics  
University Hospitals of Leicester  
NHS Trust



Jonathan Lane  
Head of Radiotherapy Physics  
Oxford University Hospitals  
NHS Trust

**Date:** Tuesday 29<sup>th</sup> April  
**Time:** 12:00-14:00 pm BST  
**Location:** Online via Zoom

**For more information, please contact:**  
[uk.info@ergeagroup.com](mailto:uk.info@ergeagroup.com)

**Thank You**

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Healthcare's impact is at the patient interface.  
Where the healthcare system meets the patient  
to make a difference on each individual life.

Innovation is fast in today's world.  
But it is often slow in reaching the patient.  
We need to fix this, to enable the potential of healthcare.

We focus on bringing better healthcare rapidly to the interface.  
Maximising impact on medical outcomes and the patient experience.

This is how the healthcare system makes a difference on each individual life.  
This is how we enable the potential of healthcare.

ergéa

Enabling healthcare potential