

THE LANDIS SEWERAGE AUTHORITY AUDIT REPORT YEARS ENDED DECEMBER 31, 2010 AND 2009



Romano, Hearing, Testa & Knorr
CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

THE LANDIS SEWERAGE AUTHORITY ${\bf AUDIT\ REPORT}$ YEARS ENDED DECEMBER 31, 2010 AND 2009

THE LANDIS SEWERAGE AUTHORITY

AUDIT REPORT

YEARS ENDED DECEMBER 31, 2010 AND 2009

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Romano, Hearing, Testa & Knorr

PROFESSIONAL ASSOCIATION

CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS



INDEPENDENT AUDITORS' REPORT

Chairman and Commissioners of The Landis Sewerage Authority Vineland, New Jersey

We have audited the accompanying financial statements of The Landis Sewerage Authority as of and for the years ended December 31, 2010 and 2009, as listed in the table of contents. These financial statements are the responsibility of the Authority's management. Our responsibility is to express opinions on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Landis Sewerage Authority as of December 31, 2010 and 2009, and the respective changes in financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated June 8, 2011 on our consideration of The Landis Sewerage Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considered it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency

with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise The Landis Sewerage Authority's financial statements as a whole. The information included in the supplementary schedules is not a required part of the financial statements but is presented as additional analytical data. The information has been subjected to the auditing procedures applied in the audit of the financial statements and other records used to prepare the financial statements or to the financial statements themselves. In our opinion the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

ROMANO, HEARING, TESTA & KNORR

Dominic J. Romano, (

Registered Municipal Accountant

June 8, 2011

Romano, Hearing, Testa & Knorr

PROFESSIONAL ASSOCIATION



CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Chairman and Commissioners of The Landis Sewerage Authority Vineland, New Jersey

We have audited the accompanying financial statements of The Landis Sewerage Authority, as of and for the year ended December 31, 2010, and have issued our report thereon dated June 8, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and audit requirements prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered The Landis Sewerage Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Landis Sewerage Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of The Landis Sewerage Authority's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected, and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the The Landis Sewerage Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed an instance of noncompliance or other matter that is required to be reported under *Government Auditing Standards* and audit requirements as prescribed by the Department of Community Affairs, State of New Jersey and which is described in the accompanying schedule of findings and recommendations as item 2010-1.

We noted certain matters that we reported to management of The Landis Sewerage Authority, in a separate letter dated June 8, 2011.

The Landis Sewerage Authority's response to the finding identified in our audit is described in the accompanying schedule of findings and recommendations. We did not audit The Landis Sewerage Authority's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management and Commissioners of The Landis Sewerage Authority and the State of New Jersey Division of Local Government Services and is not intended to be, and should not be, used by anyone other than these specified parties.

ROMANO, HEARING, TESTA & KNORR

Dominic J. Romano, CPA

Registered Municipal Accountant

June 8, 2011

REQUIRED SUPPLEMENTARY INFORMATION

JOSEPH J. REUBEN CHAIRMAN

COMMISSIONERS
G. STEVEN ERRICKSON
PETER GALETTO, SR.
FRANCIS A. GANA
JOSE SILVA, JR.



DENNIS W. PALMER, P.E., P.P. EXECUTIVE DIRECTOR/CHIEF ENGINEER

ROBERT A. SCHWARZ

GRUCCIO PEPPER De SANTO & RUTH, P.A. SOLICITOR

THE LANDIS SEWERAGE AUTHORITY

1776 SOUTH MILL ROAD • VINELAND, NEW JERSEY 08360 PHONE: (856) 691-0551 • FAX: (856) 691-1407

MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of The Landis Sewerage Authority's (the Authority) annual financial report presents the analysis of the Authority's overall financial position and results of operation for the year that ended on December 31, 2010. Please read it in conjunction with the financial statements, which follow this section.

FINANCIAL HIGHLIGHTS

The Authority's Net Capital Assets total \$60.20 million, which is a \$1.31 million or 2.13% decrease from 2009.

- The Authority's Total Assets are \$72.26 million, which is a \$1.18 million or 2.46% decrease from 2009.
- During the year, the Authority's operating revenues were \$9.12 million, which is a \$.38 million or 4.28% increase from 2009 and operating expenses were \$9.88 million, which is a \$.14 million or 1.43% increase from 2009.
- The Authority's Net Assets decreased by \$.504 million.

OVERVIEW OF THE FINANCIAL STATEMENTS

The Authority is a single enterprise fund. The Authority's Audit Report includes the required Basic Financial Statements, as described below, the Notes to Financial Statements, required supplementary information, which consists of this Management Discussion and Analysis and finally, supplementary information.

REQUIRED FINANCIAL STATEMENTS

The financial statements report information about the Authority using accounting methods similar to those used by private sector companies. These statements offer short- and long-term financial information about its activities.

The *Balance Sheet* includes all of the Authority's assets and liabilities and provides information about the nature and amounts of investments in resources (assets) and the obligations to Authority creditors (liabilities). It also provides the basis for computing rate of return, evaluating the capital structure of the Authority, and assessing the liquidity and financial flexibility of the Authority.

All of the current year's revenues and expenses are accounted for in the *Statement of Revenues, Expenses and Changes in Net Assets*. This statement measures the success of the Authority's operations over the past year and can be used to determine whether the Authority has successfully recovered all its costs through its wastewater treatment user fees and other charges. This statement also measures the Authority's profitability and credit worthiness. The other required financial statement is the *Statement of Cash Flows*. The primary purpose of this statement is to provide information about the Authority's cash receipts and cash payments during the reporting period. This statement reports cash receipts, cash payments, and net changes in cash resulting from operations, investing and financing activities, and provides answers to such questions as "where did cash come from, what was cash used for, and what was the change in cash balance during the reporting period?"

FINANCIAL ANALYSIS OF THE AUTHORITY AS A WHOLE

One of the most important questions asked about the Authority's finances is "Is the Authority, as a whole, better off or worse off as a result of the year's activities?" The Balance Sheet and the Statement of Revenues, Expenses and Changes in Net Assets report information about the Authority's activities in a way that will help answer this question. These two statements report the net assets of the Authority, and changes in them. You can think of the Authority's net assets – the difference between assets and liabilities – as one way to measure financial health or financial position. Over time, increases or decreases in the Authority's net assets are one indicator of whether its financial health is improving or deteriorating. However, you will need to also consider other non-financial factors such as changes in economic conditions, customer growth, and legislative mandates.

The analysis below focuses on the Authority's net assets (Table 1) and changes in net assets (Table 2) during the year.

Table 1 Net Assets (Dollars in Thousands)

		(2)		2010 -	2009	2009	- 2008
				Increase (I	Decrease)	Increase	Decrease
	<u>2010</u>	2009	2008	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>
Current Assets Noncurrent Assets Total Assets	\$ 2,181 <u>70,076</u> <u>\$ 72,257</u>	\$ 1,960 \frac{72,118}{\$ 74,078}	\$ 1,883 <u>74,217</u> <u>\$ 76,100</u>	\$ 221 (2,042) \$ (1,821)	11.28 (2.83) (2.46)	\$ 77 (2,099) \$ (2,022)	4.09 (2.83) (2.66)
Current Liabilities Current Liabilities Payable	\$ 465	\$ 442	\$ 512	\$ 23	5.20	\$ (70)	(13.67)
From Restricted Areas Long-Term Liabilities Total Liabilities	6,086 <u>8,219</u> <u>\$ 14,770</u>	6,187 9,458 \$ 16,087	6,031 10,659 \$ 17,202	(101) <u>(1,239)</u> <u>\$ (1,317)</u>	(1.63) (13.10) (8.19)	156 (1,201) \$ (1,115)	2.59 (11.27) (6.48)
Invested in Capital Assets	4.50.010	.	Ф. СО 010	Φ (101)	(10)	A 101	10
Net of Related Debt Restricted Net Assets	\$ 52,918	\$ 53,019	\$ 52,918	\$ (101)	(.19)	\$ 101	.19
Debt Service	751	790	863	(39)	(4.94)	(73)	(8.46)
Construction	1,103	1,625	2,514	(522)	(32.12)	(889)	(35.36)
Operating	1,266	1,297	1,247	(31)	. (2.38	50	4.01
Unrestricted	,449	1,260	1,355	189	15.00	(95)	(7.01)
Total Net Assets	<u>\$ 57,487</u>	<u>\$ 57,991</u>	<u>\$ 58,897</u>	<u>\$ (504)</u>	(.87)	<u>\$ (906)</u>	(1.54)

Table 2
Statement of Revenues, Expenses and Changes in Net Assets

0	
(Dollars in Thousands))
•	2010 2000

				2010 -	· 2009	2009 -	- 2008
				Increase (Decrease)	Increase	Decrease
	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>
Operating Revenues User Charges & Fees Other Operating	\$ 9,020	\$ 8,641	\$ 8,360	\$ 379	4.39	\$ 281	3.36
	98	103	152	(5)	(4.85)	(49)	(32.24)
Nonoperating Revenues Total Revenues	622	584	<u>921</u>	38	6.51	(337)	(42.80)
	\$ 9,740	\$ 9,328	<u>\$ 9,433</u>	\$ 412	4.42	\$ (105)	(1.11)
Operating Expenses Cost of Providing Services Administrative and General Depreciation Non Operating Expense Interest and Amortization Other Total Expenses	6,057	5,914	5,979	143	2.42	(65)	(1.09)
	1,736	1,759	1,768	(23)	(1.31)	(9)	(.51)
	2,088	2,069	2,068	19	.91	1	.05
	673	751	820	(79)	(10.52)	(69)	(8.41)
	(1)	50	0	(49)	(98.0)	50	100.00
	\$ 10,553	\$10,543	\$10,635	\$ 10	.09	\$ (90)	(.86)
Loss Before Capital Contributions Capital Contributions Change in Net Assets Beginning Net Assets Ending Net Assets	(813)	\$ (1,215)	\$ (1,203)	402	33.09	\$ (12)	(.99)
	309	309	216	0	0	93	43.06
	(504)	\$ (906)	\$ (987)	402	44.37	\$ 81	8.21
	57,991	58,897	59,884	(906)	(1.54)	(987)	(1.65)
	\$ 57,487	\$ 57,991	\$ 58,897	\$ (504)	.87	\$ (906)	(1.54)

REVENUES

The Authority's total revenues are approximately \$9.74 million for the year ended December 31, 2010. User Charges & Fees were \$9.02 million accounting for 93% of total revenue. Operating expenses include cost of providing services, which totaled \$6.06 million and administrative and general of \$1.74 million.

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets

At the end of December 2010, the Authority had \$60.20 million invested in a broad range of capital assets. More detailed information about capital assets can be found in Note 4 to the financial statements. Total depreciation expense for the year was \$2.09 million.

The following tables summarize the Authority's capital assets, net of accumulated depreciation, and changes therein, for the year ended December 31, 2010.

Table 3

Capital Assets, Net of Accumulated Depreciation

(Dollars in Thousands)

		וטע)	iais in Thous	anus)			
		•		2010 -	2009	2009	- 2008
				Increase (Decrease)	Increase	Decrease
	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>
Land	\$ 1,929	\$ 1,927	\$ 1,927	\$ 2	.10	0	0
Treatment Plant and							
Pumping Stations	31,768	33,022	33,621	(1,254)	(3.80)	(599)	(1.78)
Mains & Accessories	23,400	23,373	23,413	27	.12	(40)	(.17)
Machinery & Equipment	3,041	3,137	3,296	(96)	(3.06)	(159)	(4.82)
Office Furniture & Fixtures	28	23	45	5	22	(22)	(48.89)
Construction in Progress	35	27	278	8	30	(251)	(90.29)
<i>G</i>	\$ 60,201	<u>\$ 61,509</u>	\$ 62,580	\$ (1,308)	(2.13)	\$ (1,071)	(1.71)

This year's additions (in thousands) include:

Treatment Plant and Pumping Stations	\$ 65
Mains & Accessories	475
Machinery and Equipment	210
Construction in Progress	213
Office Furniture & Fixtures	23

The Authority's FY 2011 capital budget plans for investing another \$1.285 million in capital projects, including the following (in thousands):

Collection System	\$166
Truck, Vehicles	
Pump Stations	123
Communication/Safety	
Plant & Process Equipment	656
Office Equipment	5
Lab Equipment	21
Farm Equipment	
· -	
TOTAL	\$ <u>1,285</u>

The Authority plans on funding those capital projects using a combination of existing cash and year 2011 revenue.

Debt Administration

At December 31, 2010, the outstanding balance of the Series 1993 Bonds consists of Term Bonds in the amount of \$9,500,000 that mature in various amounts through the year 2019 with interest rates of 5.65%. The Authority also has accrued compensated absences in the amount of \$319,307. More detailed information about long-term liabilities can be found in Note 6 to the financial statements.

NEXT YEAR'S BUDGETS AND RATES

The 2011 adopted budget includes the rate increase the Authority put into effect August 1, 2010. The Authority is currently contemplating an increase to its user charge rates in the third quarter of 2011.

CONTACTING THE AUTHORITY'S FINANCIAL MANAGEMENT

This financial report is designed to provide the Authority's customers, investors and creditors with a general overview of the Authority's finances and to demonstrate the Authority's accountability for the money it receives. If you have questions about this report, or need additional financial information, contact the Authority's Executive Director at The Landis Sewerage Authority, 1776 South Mill Road, Vineland, NJ.



THE LANDIS SEWERAGE AUTHORITY COMPARATIVE BALANCE SHEETS DECEMBER 31, 2010 AND 2009

	2010	2009
ASSETS		
CURRENT ASSETS - UNRESTRICTED:		
Cash and Cash Equivalents	\$ 601,880	\$ 528,430
Accounts Receivable (Less Allowance of \$191,558 and \$180,582)	1,142,448	1,059,351
Other Receivables	5,731	1,904
Due from Restricted Assets	110,042	107,487
Prepaid Expenses	155,478	113,007
Inventory	165,067	149,354
Total Current Assets - Unrestricted	2,180,646	1,959,533
NONCURRENT ASSETS:		
Restricted:		
Accounts Required by the Authority's		
Bond Resolution:		
Cash and Cash Equivalents	5,687,861	9,189,290
Investments	3,894,619	1,151,260
Interest Receivable	57,679	11,274
Other Accounts:		
Cash and Cash Equivalents	163,852	168,868
Total Restricted Assets	9,804,011	10,520,692
Capital Assets, Net	60,200,378	61,509,073
Unamortized Debt Issue Costs	72,039	88,329
Total Noncurrent Assets	70,076,428	72,118,094
Total Noncurrent Assets	70,076,428	72,118,0

\$

72,257,074

\$ 74,077,627

TOTAL ASSETS

THE LANDIS SEWERAGE AUTHORITY COMPARATIVE BALANCE SHEETS DECEMBER 31, 2010 AND 2009

	2010	2009
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES PAYABLE FROM UNRESTRICTED ASSETS:		
Accounts Payable - Operations	\$ 230,946	\$ 280,358
Accrued Liabilities	234,069	160,973
Sewer Rent Overpayments	113	113
Total Current Liabilities Payable From Unrestricted Assets	465,128	441,444
CURRENT LIABILITIES PAYABLE FROM RESTRICTED ASSETS:		
Accounts Payable - Construction	15,105	25,714
Contracts Payable - Construction	15,937	
Retainage Payable - Construction	8,741	5,609
Deferred Revenue	4,334,432	4,456,809
Due to Unrestricted Assets	110,042	107,487
Revenue Bonds Payable - Current Portion	1,300,000	1,300,000
Accrued Interest Payable - Bonds	51,469	35,107
Escrow - 1989 Sewer Bond	1,437	1,432
Escrow - Developers	144,063	149,085
Due to Developers	104,451	105,451
Total Current Liabilities Payable From Restricted Assets	6,085,677	6,186,694
LONG-TERM LIABILITIES:		
Revenue Bonds Payable - Non-Current Portion	7,899,903	9,132,043
Accrued Compensated Absences	319,307	326,341
Total Long-Term Liabilities	8,219,210	9,458,384
Total Liabilities	14,770,015	16,086,522
NET ASSETS:		
Invested in Capital Assets, Net of Related Debt	52,917,855	53,019,160
Restricted:		
Debt Service	751,469	790,430
Construction	1,102,940	1,624,733
Operating	1,266,340	1,297,090
Unrestricted	1,448,455	1,259,692
Total Net Assets	57,487,059	57,991,105
TOTAL LIABILITIES AND NET ASSETS	\$ 72,257,074	\$ 74,077,627

THE LANDIS SEWERAGE AUTHORITY COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009	
OPERATING REVENUE:			
User Charges and Fees	\$ 9,019,721	\$ 8,641,487	
Other	98,057	102,527	
Total Operating Revenue	9,117,778	8,744,014	
OPERATING EXPENSES:			
Cost of Providing Services	6,056,666	5,914,499	
Administrative and General	1,736,240	1,759,011	
Depreciation	2,087,605	2,068,724	
Total Operating Expenses	9,880,511	9,742,234	
OPERATING LOSS	(762,733)	(998,220)	
NON-OPERATING REVENUE (EXPENSES):			
Miscellaneous Income	6,926	52,259	
Connection Fees	307,626	333,404	
Interest Income	196,621	198,401	
Interest Expense	(656,729)	(732,773)	
Appropriation to Municipality		(25,000)	
Amortization of Debt Issue Costs	(16,290)	(18,161)	
Loss on Disposal of Asset	(796)		
Increase (Decrease) in Fair Value of Investments	112,421	(25,918)	
Total Non-Operating Revenue (Expenses)	(50,221)	(217,788)	
LOSS BEFORE CAPITAL CONTRIBUTIONS	(812,954)	(1,216,008)	
CAPITAL CONTRIBUTIONS	308,908	309,202	
CHANGE IN NET ASSETS	(504,046)	(906,806)	
TOTAL NET ASSETS- BEGINNING	57,991,105	58,897,911	
TOTAL NET ASSETS- ENDING	\$ 57,487,059	\$ 57,991,105	

THE LANDIS SEWERAGE AUTHORITY STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Cash Received from Customers and Users	\$ 8,989,852	\$ 8,629,844
Cash Payments to Suppliers for Goods and Services	(2,739,883)	(2,519,197)
Cash Payments for Employee Services	(5,094,558)	(5,201,369)
Other Receipts (Payments)	99,847	194,821
Net Cash Provided by Operating Activities	1,255,258	1,104,099
CASH FLOWS FROM CAPITAL AND RELATED		
FINANCING ACTIVITIES:		
Acquisition and Construction of Capital Assets	(520,768)	(933,530)
Connection Fees	133,635	410,012
Principal Paid on Bonds	(1,300,000)	(1,100,000)
Interest Paid on Bonds	(572,507)	(630,958)
Increase (Decrease) in Escrow Accounts	(5,264)	(111,031)
Capital Contributions	57,123	10,000
Net Cash Used in Capital and Related Financing Activities	(2,207,781)	(2,355,507)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of Investments	(2,630,938)	(1,947,178)
Proceeds from Sale and Maturities of Investments		4,875,130
Interest Received on Investments	150,466	196,469
Net Cash Provided by (Used In) Investing Activities	(2,480,472)	3,124,421
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(3,432,995)	1,873,013
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	9,886,588	8,013,575
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 6,453,593	\$ 9,886,588

THE LANDIS SEWERAGE AUTHORITY STATEMENTS OF CASH FLOWS (CONTINUED) YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
RECONCILIATION OF OPERATING LOSS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Operating Loss	\$ (762,733)	\$ (998,220)
Adjustments to Reconcile Operating Loss to		
Net Cash Provided by Operating Activities:		
Depreciation	2,087,605	2,068,724
Miscellaneous Income	6,926	52,259
Appropriation to Municipality		(25,000)
Increase (Decrease) in Cash Resulting From Changes in:		
Accounts Receivable	(83,097)	(154,974)
Other Receivables	(3,827)	53,482
Prepaid Expenses	(42,471)	(22,022)
Inventories	(15,713)	(27,817)
Accounts Payable - Operations	(49,412)	(18,129)
Accrued Liabilities	73,096	(52,570)
Due to Developers	(1,000)	(4,000)
Deferred Revenue - User Charges and Fees	52,918	208,724
Accrued Compensated Absences	(7,034)	23,642
Total Adjustments	2,017,991	2,102,319
Net Cash Provided by Operating Activities	\$ 1,255,258	\$ 1,104,099

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 GENERAL

The Landis Sewerage Authority, a public body corporate and politic organized and existing under the laws of the State of New Jersey, owns and operates certain sewerage collection, transmission, treatment and disposal facilities and is presently responsible for providing sanitary sewerage service to the City of Vineland and to neighboring areas. The Authority bills and collects its revenue from the users of the system.

The Authority was established on July 15, 1946, by an ordinance of the Township Committee of the former Landis Township, now part of the City of Vineland pursuant to the Act. The Authority has been in continuous existence since it was established.

As a public body, under existing statute the Authority is exempt from both federal and state taxes.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the more significant accounting policies:

A. Financial Reporting Entity

The commissioners of the Authority are appointed by the City Council of the City of Vineland and therefore, the Authority is a related organization of the City as defined by Governmental Accounting Standards Board Statement No. 14, but not a component unit of the City. The Authority does not have any component units for which it is accountable.

B. Basis of Presentation

The accounts of the Authority are an enterprise fund. An enterprise fund is a Proprietary type fund used to account for operations (a) that are financed and operated in a manner similar to private business enterprises- where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or the change in net assets is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. Private-sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed in the financial statements to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. Governments also have the option of following subsequent private-sector guidance for their business-type activities and enterprise funds, subject to this same limitation. The Authority has elected not to follow subsequent private-sector guidance.

C. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

Measurement focus is a term used to describe "which" transactions are recorded within the various financial statements. Basis of accounting refers to "when" transactions are recorded regardless of the measurement focus applied.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

C. <u>Measurement Focus</u>, <u>Basis of Accounting</u>, <u>and Financial Statement Presentation</u> (Continued)

The accompanying financial statements are reported using the "economic resources measurement focus," and the "accrual basis of accounting." Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Authority are user charges and fees for sewerage treatment. The Authority also recognizes income from the sale of crops raised in its farm operations and lab testing fees as operating revenue. Operating expenses include cost of providing services, administrative and general expenses, and depreciation. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources as they are needed.

D. Budgets and Budgetary Accounting

The Authority must adopt an annual budget in accordance with N.J.A.C. 5:31-2. The budget must be introduced by the governing body at least 60 days prior to end of the current fiscal year, and adopted no later than the beginning of the Authority's fiscal year. The budget is adopted on the accrual basis of accounting with provision for cash payments for bond principal. Depreciation and amortization expense are not included as budget appropriations. The Authority may make budget transfers and amendments at any time, which must be approved by resolution of the Authority and by the State of New Jersey Division of Local Government Services if the legal level line items are affected. Detailed line item transfers not affecting the legal level line items may be made by management at any time. There are no statutory provisions that budgetary line items not be over-expended.

E. Grants

Contributions received from various sources as grants are recorded in the period earned. Developer financed construction is recorded in the period in which applicable construction costs are incurred. Donated assets are recorded at fair market value at the date of the gift. Grants not externally restricted and utilized to finance operations are identified as non-operating revenue.

Grants externally restricted for non-operating purposes are recorded as capital contributions.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

F. Accounts Receivable

The Authority has provided for doubtful accounts by the allowance method. The allowance for doubtful accounts is based upon management's estimate of potentially uncollectible accounts.

G. Capital Assets

Capital assets, which consist of property, plant and equipment, are stated at cost which includes direct construction costs and other expenditures related to construction.

Capital assets are defined by the Authority as assets with an initial, individual cost of \$1,000 or more and an estimated useful life in excess of one year.

System construction costs are charged to construction in progress until such time as given segments of the system are completed and put into operation. Construction in progress is stated at cost, which includes interest expense incurred during construction. The Authority reduces the capitalized project costs by the amount of interest earned from the investment of project funds and amortization of the premium received in connection with the issuance of debt; which has the effect of reducing the cost of borrowing.

Plant and equipment is depreciated using the straight line method over the following estimated useful lives:

Treatment plant and pumping stations	40 years
Sewer mains, improvements and accessories	75 years
Machinery and equipment	5 - 15 years
Office furniture	5 - 10 years
Vehicles	5 years

H. Restricted and Unrestricted Accounts

In accordance with the 1993 Bond Resolution, the Authority has established the following cash and investment accounts for the deposit, in the priority of the order listed, of all revenue received by the Authority:

Account	Amount	Use for Which Restricted if any
Revenue Fund	All revenue received by the Authority	As of the first business day of each month, transfers to the various accounts described below.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

H. Restricted and Unrestricted Accounts

Restricted and Unrestricted Ac	** 0 **** 1	
Account	Amount	Use for Which Restricted if any
Operating Fund	An amount equal to the amount necessary to provide for the payment of operating expenses for a two month period.	Payment of operating expenses.
Bond Service Fund	An amount equal to a daily accrual of interest and principal based upon a computation detailed in the resolution.	Principal and interest on the bonds.
Sinking Fund	An amount equal to all prior Sinking Fund installments then due and unpaid plus an accrual based upon a computation detailed in the resolution.	Purchase or redemption of certain term bonds in the manner described in the resolution.
Bond Reserve Fund	An amount equal to the greatest sum of maturing principal and interest on all bonds outstanding which will become due and payable during the then current or any future Bond year.	Transfers to meet minimum levels required in the Bond Service Fund. Any excess shall be trans- ferred to the General Fund by the Trustee.
Renewal and Replacement	The amount which is reasonably necessary as a reserve for expenses for major repairs, renewals, replacements or maintenance items of a type not recurring annually or at shorter intervals.	Transfers to the Bond Service Fund, Sinking Fund or Bond Reserve Fund if needed to meet the minimum required balances in those accounts. Funds also may by used for reason- able and necessary expenses with respect to the system for major repairs, replacements or maintenance items of a type not recurring annually or at shorter

intervals.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

H. Restricted and Unrestricted Accounts (Continued)

Account	Amount	Restricted if any
General Fund	Any amounts in excess of minimum requirements in the above accounts.	Transfers into the above funds if needed to meet the minimum required balances in those accounts. When dertain additional requirements are met, the Trustee may pay to the Authority any amount in excess of the required amount, which will be free and clear of any lien or pledge created by the resolution.
Construction Fund	Any moneys received by the Authority from any source for payment of costs related to the construction, acquisition or restoration of the system.	Costs related to the construction, acquisition or restoration of the system.
Rebate Fund	Amounts subject to rebate to the United States Government pursuant to the provisions of the Internal Revenue Code.	Rebates of Arbitrage Earnings to the United States Government.

Use for Which

In addition to the above, the Authority has also established the following restricted accounts:

Engineer Developer Custodian Account and Developer Escrow Accounts for deposits by developers for costs to be incurred by the Authority on their behalf.

1989 Bond Escrow Surplus Account for transfers from the escrow agent of amounts deemed to be in excess of the amounts needed to refund the defeased bonds of the Authority.

I. Bond Discounts, Debt Issuance Costs and Deferred Amount on Refunding

Bond discounts, as well as debt issuance costs and deferred amount on refunding are deferred and amortized over the life of the bonds using the interest method. Bonds payable are reported net of the applicable bond discount and deferred amount on refunding. Debt issuance costs are reported as noncurrent assets and amortized over the term of the related debt.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

J. <u>Inventory</u>

Inventory consists principally of chemicals and supplies used in the treatment process and are stated at cost determined on a first-in, first-out basis.

K. Cash and Cash Equivalents

Cash and cash equivalents include petty cash, change funds, cash in banks and all highly liquid investments with a maturity of three months or less at the time of purchase. Investments are stated at fair value.

New Jersey governmental units are required by N.J.S.A. 40A:5-14 to adopt a cash management plan and to deposit and/or invest its funds pursuant to that plan. The governing body of the Authority has adopted a cash management plan ("the plan") and, as required, approves the plan annually. The plan includes the designation of the public depositories to be utilized by the Authority to deposit public funds.

Eligible depositories are defined in section 1 of P.L. 1970, c.236 (C. 17.9-41) and are limited to banks or trust companies having their place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey or with the New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments which may be purchased by New Jersey governments and their component units.

N.J.S.A. 17:9-41 et. seq., which establishes the requirements for the security of deposits of governmental units, requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act (GUDPA). GUDPA was enacted in 1970 to protect governmental units from a loss of funds on deposit with a failed banking institution in New Jersey. Public depositories include state or federally chartered banks, savings banks or associations located in the State of New Jersey or state or federally chartered banks, savings banks or associations located in another state with a branch office in the State of New Jersey, the deposits of which are federally insured. All public depositories must pledge collateral, having a market value of at least five percent (5%) of the average daily balance of collected public funds, to secure the deposits of Governmental Units. If a public depository fails, the collateral it has pledged, plus the collateral of all other public depositories, is available to pay the full amount of their deposits to the governmental units.

The cash management plan adopted by the Landis Sewerage Authority requires it to deposit funds in public depositories protected from loss under the provisions of GUDPA.

L. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. The estimates and assumptions affect the amounts reported in the financial statements. The actual results may differ from these estimates.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

M. Subsequent Events

Management has evaluated subsequent events through June 8, 2011, the date the financial statements were available for issue.

NOTE 3 CASH AND CASH EQUIVALENTS

At December 31, 2010 the carrying amount and bank balance of the Authority's time and demand deposits were \$1,532,514 and \$1,443,420, respectively. All of the time and demand deposits were covered by either federal deposit insurance or by the Governmental Unit Deposit Protection Act (GUDPA).

<u>Custodial Credit Risk</u> – Custodial credit risk is the risk that, in the event of a bank failure, the Authority's deposits may not be returned to it. Although the Authority does not have a formal policy regarding custodial credit risk, as described in Note 1, N.J.S.A. 17:41 et seq. requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act. As of December 31, 2010, all of the Authority's bank balance of \$1,443,420 was insured or collateralized.

At December 31, 2010 the Authority had \$4,921,079 invested in the New Jersey Cash Management Fund ("the Fund") which is not covered by either federal deposit insurance or by GUDPA. The Fund is governed by regulations of the State Investment Council, who prescribe standards designed to insure the quality of investments in order to minimize risk to the Funds participants. Deposits with the New Jersey Cash Management Fund are not subject to custodial credit risk as defined above.

NOTE 4 <u>INVESTMENTS</u>

<u>Custodial Credit Risk</u> – For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Authority will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Investment securities are exposed to custodial credit risk if the securities are uninsured, are not registered in the name of the Authority, and are held by either the counterparty or the counterparty's trust department or agent but not in the Authority's name. All of the Authority's \$3,894,619 investments are held in the name of the counterparty, as trustee for the Authority, not in the name of the Authority.

<u>Interest Rate Risk</u>- Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Authority does not have a formal policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

NOTE 4 <u>INVESTMENTS</u>

<u>Credit Risk</u> – Credit risk is the risk that an issuer or counterparty to an investment will not fulfill its obligations. N.J.S.A. 40A:5-15.1 limits the investments that the Authority may purchase in order to limit the exposure of governmental units to credit risk. The Authority's Cash Management Plan also limits its investment choices to those permitted by N.J.S.A. 40A:5-15.1.

Concentration of Credit Risk – The Authority does not place a limit on the amount that may be invested in any one issuer.

As of December 31, 2010, the Authority had the following investments and maturities:

				Maturities (in Years)		ırs)		
Investment	Rating	Percent of Concentration	Total Fair Value	Less than 1		1-5		6-10
Marlboro Township, NJ	Aa2	22%	\$ 858,228	\$	\$	858,228	\$	
Cumberland County Improvement								1,011,020
Authority, NJ	AA	26%	1,011,020					
South Jersey Port								
Corporation, NJ	Aa3	24%	927,531					927,531
Marlboro Township, NJ	Aa2	10%	404,701					404,701
Morris County Improvement								
Authority, NJ	Aaa	8%	308,454					308,454
Student Loan Revenue								
Bonds	Aa2	5%	202,536					202,536
Cumberland County Improvement								
Authority, NJ	Baa1	5%	182,149					182,149
			\$ 3,894,619	\$	\$	858,228	\$	3,036,391

As of December 31, 2009, the Authority had the following investments and maturities:

					Maturities (in Years)	
Investment	Rating	Percent of Concentration	Total Fair Value	Less than 1	1-5	6-10
Cumberland County Improvement Authority, NJ Cumberland County	AA	85%	\$ 973,490			\$ 973,490
Improvement Authority, NJ	Baa1	15%	177,770 \$ 1,151,260	\$	\$	177,770 \$ 1,151,260

NOTE 5 PROPERTY, PLANT AND EQUIPMENT

Capital asset activity for the year ended December 31, 2010 was as follows:

•	Balance January 1, 2010	<u>Additions</u>	Reductions	Balance December 31, 2010
Non-Depreciable Capital Assets:				
Land	\$ 1,926,831	\$ 2,000	\$	\$ 1,928,831
Construction in Progress	27,358	213,007	205,030	35,335
•				
Total Non-Depreciable				
Capital Assets	<u>1,954,189</u>	215,007	205,030	<u>1,964,166</u>
Depreciable Capital Assets:				
Treatment Plant and Pumping Stations	58,021,761	63,437		58,085,198
Mains and Accessories	31,554,233	474,971		32,029,204
Machinery and Equipment	11,972,929	210,305	69,849	12,113,385
Office Furniture and Fixtures	432,919	22,323	10,095	445,147
Office Furniture and Fixtures	432,919		10,022	
Total Depreciable Capital				
Assets	101,981,842	771,036	79,944	102,672,934
	1,			
Less Accumulated				
Depreciation for:				
Treatment Plant and				
Pumping Stations	24,999,180	1,318,464		26,317,644
Mains and Accessories	8,181,366	447,838		8,629,204
Machinery and Equipment	8,836,394	306,058	69,849	9,072,603
Office Furniture and Fixtures	410,018	<u>15,245</u>	7,992	417,271
Total Accumulated Depreciation	42,426,958	2,087,605	<u>77,841</u>	44,436,722
	#0 ##4 004	(1016.560)	0.160	£0.00 € 010
Depreciable Capital Assets, Net	<u>59,554,884</u>	(<u>1,316,569</u>)	2,103	58,236,212
Total Capital Assets, Net	\$ 61,509,073	(<u>\$ 1,101,562</u>)	<u>\$ 207,133</u>	\$ 60,200,378

NOTE 6 LONG-TERM LIABILITIES

A. Bond Payable

In April 1993, the Authority issued its Sewer Revenue Bonds (Refunding Series 1993), in the principal amount of \$22,940,000. The proceeds derived from the issuance and sale of the Bonds were used to (a) advance refund the Authority's Sewer Revenue Bonds (Series 1976) then outstanding in the aggregate principal amount of \$5,200,000 and the Authority's second lien Sewer Revenue Bonds (Series 1989), then outstanding in the aggregate principal amount of \$15,855,000, (b) make a deposit into the Bond Reserve Fund established under the Resolution and (c) pay the premium for the municipal bond insurance policy and the costs and expenses incidental to the authorization, issuance and delivery of the Bonds. The outstanding balance of the Series 1993 Bonds consists of \$4,750,000 of Short-Term Auction Rate Securities – Series 1993B, and \$4,750,000 of Complimentary Auction Rate Securities – Series 1993C, which are term bonds with a maturity date of September 19, 2019, bearing interest at a combined or linked coupon rate of 5.65% per annum. The term bonds are subject to mandatory redemption beginning October 1, 2009 in annual amounts ranging from \$900,000 to \$1,300,000.

NOTE 6 LONG-TERM LIABILITIES (CONTINUED)

B. Compensated Absences

Current policy allows employees who retire from the Authority via PERS to be reimbursed for fifty percent (50%) of accrued sick leave up to a maximum of \$10,000, calculated at the then current rate. Employees may carry vacation time into the subsequent year; however, the time must be used within the first 90 days of the subsequent year.

The following is a summary of changes in long-term liabilities for the year ended December 31, 2010:

Type of Debt	Balance January 1, 2010	Additions	Reductions	Balance December 31, 20	Amounts Due Within One Year
Bonds Payable: Term Bonds	\$ 10,800,000	\$	\$ 1,300,000	\$ 9,500,000	\$ 1,300,000
Less: Unamortized Original Discount Unamortized	(14,293)		(2,636)	(11,657)	
Deferred Amount on Refunding	(353,664)		(65,224)	(288,440)	
Total Bonds Payable	10,432,043		1,232,140	9,199,903	1,300,000
Accrued Compensated Absences	326,341	8,419	<u>15,453</u>	319,307	
Total Long-Term Liabilities	<u>\$ 10,758,384</u>	<u>\$ 8,419</u>	<u>\$ 1,247,593</u>	<u>\$ 9,519,210</u>	<u>\$ 1,300,000</u>

The annual debt service requirements to maturity, including principal and interest, for term bonds payable as of December 31, 2010 are as follows:

Year Ending December 31,	Principal	Interest	Total
2011	\$ 1,300,000	\$ 514,720	\$ 1,814,720
2012	900,000	488,686	1,388,686
2013	900,000	395,500	1,295,500
2014	900,000	381,414	1,281,414
2015	1,000,000	297,979	1,297,979
2016-2019	4,500,000	659,347	5,159,347
Total	\$ 9,500,000	\$ 2,737,646	\$ 12,237,646

NOTE 7 DEFEASED BONDS PAYABLE

As discussed in Note 6, the proceeds of the Authority's Sewer Revenue Bonds (Refunding Series 1993) were used to advance refund the Authority's Series 1976 Sewer Revenue Bonds and Series 1989 Second Lien Sewer Revenue Bonds. Various allowable investments sufficient to satisfy scheduled debt service payments of principal and interest on these issues have been placed in restricted trusts with an escrow agent and, accordingly, the trust account assets and the liability for the defeased bonds are not included in the Authority's financial statements.

The balance outstanding on defeased bonds as of December 31, 2010 is as follows:

Bond Issue	Date Defeased	Date of <u>Maturity</u>	Balance December 31, 2010
Series 1976 Sewer Revenue Bonds	April 1993	December 1, 2012	<u>\$ 620,000</u>

NOTE 8 COMMITMENTS AND CONTINGENCIES

Commitments:

As of December 31, 2010, the Authority has entered into various commitments for construction related professional services and construction contracts in the amount of \$92,928. Costs incurred to December 31, 2010 totaled \$89,982.

NOTE 9 PENSIONS

Substantially all of the Authority's employees participate in the Public Employees' Retirement System (the System) which is administered and/or regulated by the New Jersey Division of Pensions and Benefits. The System's Board of Trustees is primarily responsible for the administration of the System.

The Division issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to:

State of New Jersey
Division of Pensions and Benefits
P. O. Box 295
Trenton, New Jersey 08625-0295

The State of New Jersey Public Employees' Retirement System is a cost-sharing multiple-employer contributory defined benefit plan which was established as of January 1, 1955, under the provisions of N.J.S.A. 43:15A. The System's designated purpose is to provide retirement, death, disability and medical benefits to certain qualified members. Membership in the System is mandatory for substantially all full-time employees of the State of New Jersey or any county, municipality, school district or public agency, provided the employee is not required to be a member of another state-administered retirement system or other state pension fund or local jurisdiction's pension fund. Vesting and benefit provisions are established by N.J.S.A. 43:15A and 43:3B.

NOTE 9 PENSIONS (CONTINUED)

The System provides specified medical benefits for members who retire after achieving 25 years of qualified service, as defined, or under the disability provisions of the System.

The contribution policy is set by N.J.S.A. 43:15A, and requires contributions by active members and contributing employers. Plan member and employer contributions may be amended by State of New Jersey legislation. Members currently contribute at a uniform rate of 5.5% of their annual covered salary. Employers are required to contribute at an actuarially determined rate. The annual employer contribution includes funding for basic retirement allowances, cost-of-living adjustments and noncontributory death benefits.

The State of New Jersey's contribution also includes funding for the cost of medical premiums after retirement for qualified retirees. In accordance with Chapter 62, P.L. 1994, post-retirement medical benefits are funded on a pay-as-you-go basis.

For 2010 the Authority had \$288,255 in annual pension cost or required contributions.

Three Year Trend Information for PERS

Year	Annual Pension <u>Cost (APC)</u>	Percentage of APC Contributed	Net Pension Obligation
12/31/10	\$ 282,255	100%	\$ 282,255
12/31/09	236,105	100%	236,105
12/31/08	193,167	100%	193,167

NOTE 10 AMOUNTS REQUIRED BY BOND RESOLUTION

The following cash and investment accounts are required by the 1993 Bond Resolution:

	Operating <u>Fund</u>	Bond Service Fund	Sinking <u>Fund</u>	Bond Reserve <u>Fund</u>
Cash and Investments Required Amount	\$ 1,880,402 	\$ 54,514 	\$ 434,672 325,000	\$ 2,974,372
Excess	<u>\$ 614,062</u>	<u>\$ 3,045</u>	<u>\$ 109,672</u>	\$ 1,089,249

NOTE 11 INTEREST EXPENSE

	<u>2010</u>	<u>2009</u>
Interest on Bonds	\$ 588,869	\$ 657,118
Amortization of Original Issue Discount	2,636	2,938
Amortization of Deferred Amount on Refunding	65,224	72,717
Total Interest Expense	\$ 656,729	<u>\$ 732,773</u>

NOTE 12 ACCOUNTS RECEIVABLE

Accounts receivable consists of user charges and fees due the Authority at December 31, 2010 as follows:

	<u>2010</u>	<u>2009</u>
Accounts Receivable	\$ 1,087,101	\$ 1,016,671
Municipal Liens Receivable	29,003	29,567
Interest Receivable on Delinquent Charges	217,883	193,537
Due from Bank	19	158
Less: Allowance for Uncollectible	1,334,006	1,239,933
Accounts Receivable	(191,558)	(180,582)
	\$ 1,142,448	<u>\$ 1,059,351</u>

NOTE 13 RISK MANAGEMENT

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Authority purchases commercial insurance for risks of loss. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

NOTE 14 RESERVATION OF NET ASSETS

The Authority has restricted net assets for the following purposes in accordance with the requirements of its Bond Resolution.

•	<u>2010</u>	<u>2009</u>	
Debt Service	\$ 751,469	\$ 790,430	
Construction	1,102,940	1,624,733	
Operating	1,266,340	1,297,090	

NOTE 15 COMPLIANCE WITH THE AUTHORITY'S BOND RESOLUTION

Section 610 of the Authority's Series 1993 Bond Resolution requires that the Authority make, impose, charge and collect Revenues, as defined in the Resolution, in an amount which will be at least sufficient (a) to provide in each fiscal year an amount at least equal to the Operating Fund Requirement, (b) to provide in each fiscal year an amount which is equal to 110% of the Bond Service Requirement, (c) to provide in each fiscal year the amount, if any, which is needed so that the amount which is on deposit in the Bond Reserve Fund will equal the Bond Reserve Requirement, (d) to provide in each fiscal year the amount, if any, which is needed so that the amount which is on deposit in the Renewal and Replacement Fund will equal the System Reserve Requirement, (e) to provide for the payment of all other charges or liens which are related to the System whatsoever which are payable by the Authority out of such rents, fees and charges during such fiscal year, and (f) to provide in such fiscal year for payment of any

NOTE 15 COMPLIANCE WITH THE AUTHORITY'S BOND RESOLUTION (CONTINUED)

additional amounts which are necessary to comply with the provisions of this Resolution and all other statutory and legal obligations of the Authority. Revenues for the year 2010, as defined in the Authority's Bond Resolution, were less than the amount necessary to meet those provisions. As a result, the Authority ended the year with a deficiency in Revenues, as defined for the purposes of determining compliance with the rate covenant, in the amount of \$309,026 and therefore did not meet the rate covenant contained in Section 610 of the Authority's Bond Resolution.

NOTE 16 LEASE AGREEMENT WITH RELATED ENTITY

On April 3, 2009, the Authority entered into a lease agreement with the City of Vineland ("City") to lease 15.87 acres of land owned by the Authority to the City, who will then sublease the land to Conectiv Vineland Solar, LLC, for the purpose of constructing and operating a solar photovoltaic electric generating facility. The term of the lease shall end on the date the City's Power Purchase and Sale Agreement with Conectiv Vineland Solar, LLC ends, or such date the City and the Authority may agree upon. The maximum term shall not exceed thirty (30) years without written approval of the Authority. The Authority will receive a percentage of the City's savings from the solar energy delivered both on a monthly and annual basis during the term of the agreement. As described in Note 2A, the Authority is a related organization to the City of Vineland, but not a Component Unit of the City.

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	SUPPLEMENTARY INFORMATION

THE LANDIS SEWERAGE AUTHORITY

SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS-

INVESTED IN CAPITAL ASSETS NET OF RELATED DEBT, RESTRICTED AND UNRESTRICTED YEAR ENDED DECEMBER 31, 2010

WITH COMPARATIVE TOTALS FOR 2009

	INVESTED IN	UNRESTRICTED		RESTRICTED	TOTAL		
	CAPITAL ASSETS, NET OF RELATED DEBT	UNDESIGNATED	DEBT SERVICE	CONSTRUCTION	OPERATING	2010 (MEMO)	2009 (MEMO)
OPERATING REVENUE:							
User Charges and Fees Other	\$ -	\$ 9,019,721 98,057	\$ -	\$ -	\$ -	\$ 9,019,721 98,057	\$ 8,641,487 102,527
		9,117,778	_			9,117,778	8,744,014
OPERATING EXPENSES:							
Cost of Providing Services Administrative and General Depreciation		6,056,666 1,736,240 2,087,605				6,056,666 1,736,240 2,087,605	5,914,499 1,759,011 2,068,724
		9,880,511	·	-	-	9,880,511	9,742,234
OPERATING LOSS		(762,733)		-	_	(762,733)	(998,220)
NON-OPERATING REVENUE (EXPENSES):							
Miscellaneous Income		6,926				6,926	52,259
Connection Fees Interest Income		307,626				307,626	333,404
Interest Income Interest Expense		15,030 (656,729)	126,996	54,595		196,621 (656,729)	198,401 (732,773)
Appropriation to Municipality		(030,12)				(030,729)	(25,000)
Amortization of Debt Issue Costs		(16,290)				(16,290)	(18,161)
Loss on Disposal of Asset Increase (Decrease) in Fair Value of Investments		(796)				(796)	
increase (Decrease) in Fair value of investments		112,421	***************************************			112,421	(25,918)
		(231,812)	126,996	54,595		(50,221)	(217,788)
INCOME (LOSS) BEFORE							
CONTRIBUTIONS AND TRANSFERS	-	(994,545)	126,996	54,595	-	(812,954)	(1,216,008)
CAPITAL CONTRIBUTIONS		308,908				308,908	309,202
TRANSFERS AND ADJUSTMENTS:							
Interest Income		181,591	(126,996)	(54,595)	-	-	-
Other Transfers	(101,305)	692,809	(38,961)	(521,793)	(30,750)		-
INCREASE (DECREASE) IN NET ASSETS	(101,305)	188,763	(38,961)	(521,793)	(30,750)	(504,046)	(906,806)
NET ASSETS - JANUARY 1,	53,019,160	1,259,692	790,430	1,624,733	1,297,090	57,991,105	58,897,911
NET ASSETS - DECEMBER 31,	\$ 52,917,855	\$ 1,448,455	\$ 751,469	\$ 1,102,940	\$ 1,266,340	\$ 57,487,059	\$ 57,991,105

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND INVESTMENTS UNRESTRICTED ACCOUNTS YEAR ENDED DECEMBER 31, 2010

		YROLL		OLVING COUNT	(ALTH- CARE COUNT	EMI	ERGENCY	,	ГОТAL
CASH AND INVESTMENTS - JANUARY 1,	\$	(26,694)	\$	63,656	\$	1,766	\$	489,702	\$	528,430
CASH RECEIPTS:										
Interest on Investments		181		649		18		3,663		4,511
Transfers - Unrestricted Accounts				(71,987)		71,987				· -
Transfers from Restricted Accounts		1,909,410		5,984,547			-			7,893,957
Total Cash and Investments Available		1,882,897		5,976,865		73,771		493,365	************	8,426,898
CASH DISBURSEMENTS:										
Operations		1,868,960		5,851,339		71,987				7,792,286
Capital Outlays Purchased from Operations				32,732						32,732
Total Cash Disbursements		1,868,960		5,884,071	WAR PARTY AND ADDRESS OF THE PARTY AND ADDRESS	71,987	• • • • • • • • • • • • • • • • • • • •	_		7,825,018
CASH AND INVESTMENTS - DECEMBER 31,	\$	13,937	\$	92,794	\$	1,784	\$	493,365	\$	601,880
BALANCE COMPRISED OF: Cash:										
Non Interest Bearing	\$		\$	400	\$		\$		\$	400
Interest Bearing	Ψ	13,937	Ψ	92,394	Ψ	1,784	Ψ	493,365	Ψ	601,480
		,,,,,,			-	2,704		173,303		001,700
	\$	13,937	\$	92,794	\$	1,784	\$	493,365	\$	601,880

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND INVESTMENTS RESTRICTED ACCOUNTS - (ALL ACCOUNTS) YEAR ENDED DECEMBER 31, 2010

	(SC)	SERIES 1993 HEDULE 3A)	AC	OTHER CCOUNTS (EDULE 3B)		TOTAL
CASH AND INVESTMENTS - JANUARY 1,	\$	10,366,468	\$	168,868	\$	10,535,336
CASH RECEIPTS:						
User Charges and Fees		8,862,793				8,862,793
Connection and Lateral Fees		133,635				133,635
Interest on Investments		145,708		248		145,956
Miscellaneous Receipts		68,767				68,767
Delinquent Fees Received		127,059				127,059
Hay Sales		86,474				86,474
Escrow Deposits - Developers				15,102		15,102
Capital Contributions		57,123				57,123
Total Cash and Investments Available		19,848,027		184,218	***************************************	20,032,245
CASH DISBURSEMENTS:						
Debt Service Payments		1,872,508				1,872,508
Construction Costs		585,585				585,585
Charges Against Escrow				20,366		20,366
Transfers to Unrestricted Accounts		7,893,957				7,893,957
Total Cash Disbursed		10,352,050		20,366		10,372,416
CASH AND INVESTMENTS - DECEMBER 31,	\$	9,495,977	\$	163,852	\$	9,659,829
BALANCE COMPRISED OF:						
Cash:						
Interest Bearing	\$	5,687,861	\$	163,852	\$	5,851,713
Investments		3,808,116				3,808,116
Total	\$	9,495,977	\$	163,852	\$	9,659,829
					====	TESTIFICATION

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THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND INVESTMENTS RESTRICTED ACCOUNTS (ACCOUNTS REQUIRED BY SERIES 1993 BOND RESOLUTION) YEAR ENDED DECEMBER 31, 2010

	REVENUE	BOND SERVICE	RESERVE	SINKING FUND	CONSTRUCTION	OPERATING	GENERAL	REBATE	TOTAL
CASH AND INVESTMENTS - JANUARY 1,	\$ 2,987,488	\$ 58,520	\$ 2,901,368	\$ 325,421	\$ 2,391,199	\$ 1,561,653	\$ 130,821	\$ 9,998	\$ 10,366,468
CASH RECEIPTS:									
User Charges and Fees	8,862,793								8,862,793
Connection and Lateral Fees	133,635								133,635
Interest on Investments	5,132	95	81,462	1,469	53,605	3,588	332	25	145,708
Miscellaneous Receipts	3,238				65,529				68,767
Transfers - Restricted Accounts	(10,099,061)	568,407	(83,941)	1,407,781	(2,304)	8,209,118			-
Delinquent Fees Received	127,059								127,059
Hay Sales	86,474								86,474
Capital Contributions	57,123		******						57,123
Total Cash and Investments Available	2,163,881	627,022	2,898,889	1,734,671	2,508,029	9,774,359	131,153	10,023	19,848,027
CASH DISBURSEMENTS: Debt Service Payments Construction Costs		572,508		1,300,000	505 505				1,872,508
Transfers to Unrestricted Accounts	_	***************************************	• ***		585,585	7,893,957			585,585 7,893,957
Total Cash Disbursed	~	572,508	-	1,300,000	585,585	7,893,957			10,352,050
CASH AND INVESTMENTS - DECEMBER 31,	\$ 2,163,881	\$ 54,514	\$ 2,898,889	\$ 434,671	\$ 1,922,444	\$ 1,880,402	\$ 131,153	\$ 10,023	\$ 9,495,977
BALANCE COMPRISED OF: Cash: Interest Bearing Investments	\$ 2,163,881	\$ 54,514	\$ 90,773 2,808,116	\$ -434,671	\$ 922,444 	\$ 1,880,402	\$ 131,153	\$ 10,023	\$ 5,687,861 3,808,116
Total	\$ 2,163,881	\$ 54,514	\$ 2,898,889	\$ 434,671	\$ 1,922,444	\$ 1,880,402	\$ 131,153	\$ 10,023	\$ 9,495,977

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND INVESTMENTS RESTRICTED ACCOUNTS (OTHER ACCOUNTS) YEAR ENDED DECEMBER 31, 2010

	/ELOPER SCROW	BOND	1989 ESCROW RPLUS	 ΓΟΤΑL
CASH AND INVESTMENTS - JANUARY 1,	\$ 167,425	\$	1,443	\$ 168,868
CASH RECEIPTS: Interest Received Escrow Deposits - Developers Total Cash and Investments Available	 243 15,102 182,770		1,448	 248 15,102 184,218
CASH DISBURSEMENTS: Charges Against Escrow Total Cash Disbursed	 20,366			 20,366
CASH AND INVESTMENTS - DECEMBER 31,	\$ 162,404	\$	1,448	\$ 163,852
BALANCE COMPRISED OF: Cash: Interest Bearing	\$ 162,404	\$	1,448	\$ 163,852

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF REVENUES AND COSTS FUNDED BY REVENUES COMPARED TO BUDGET - BUDGETARY BASIS YEAR ENDED DECEMBER 31, 2010

WITH COMPARATIVE ACTUAL AMOUNTS FOR THE YEAR ENDED DECEMBER 31, 2009

	2010 BUDGET	2010 ACTUAL	2009 ACTUAL
REVENUE:			
Net Assets Appropriated	\$	\$ 85,556	\$ 137,127
User Charges and Fees	8,741,000	9,019,721	8,641,487
Connection and Lateral Fees	250,000	307,626	333,404
Other	229,000	104,983	154,786
Interest Income	270,000	196,621	198,401
Total Operating Revenue	9,490,000	9,714,507	9,465,205
EXPENSES:			
Costs of Providing Services:			
Salaries - Supervision	940,000	988,561	993,633
Salaries and Wages	1,588,000	1,664,961	1,638,423
Employee Benefits	1,131,500	1,219,053	1,117,658
Payroll Taxes	202,500	209,195	210,247
Utilities and Telephone	1,090,000	1,177,332	1,256,613
Miscellaneous Materials and Supplies	150,000	110,799	134,656
Repairs and Maintenance	92,000	160,531	89,327
Laboratory Testing	22,900	21,988	27,188
Grit and Grease Disposal	24,000	28,538	26,295
Mobile Equipment Expense	127,500	106,356	77,587
Chemicals	227,000	218,654	196,800
Industrial Pretreatment	26,200	18,429	19,904
Farm Supplies, Maintenance and Utilities	140,000	132,269	126,168
	5,761,600	6,056,666	5,914,499
Administrative and General Expenses:			
Salaries and Wages	785,000	786,396	789,983
Employee Benefits	378,800	405,737	390,583
Payroll Taxes	61,100	61,836	62,616
Professional Services	163,000	167,818	164,419
Insurance	131,500	131,833	133,992
Travel	6,000	6,697	4,964
Public Relations	1,000	300	2,700
City of Vineland - Health Department	2,000	4,000	4,000
City of Vineland - Tax Office	4,000	8,000	•
Permit Fees	100,000	31,502	77,286
Miscellaneous Expense	55,500	45,581	46,553
Office Expenses	66,000	67,879	60,949
Chairman's Expenses	1,500	3,685	5,990
Bad Debt Expense	4,000	10,976 4,000	10,976 4,000
Household Hazardous Waste Clean-Up Day			
	1,759,400	1,736,240	1,759,011
Interest Expense	592,000	588,869	657,118
OTHER COSTS FUNDED BY OPERATING REVENUE:			
Principal Maturities	1,300,000	1,300,000	1,100,000
Capital Outlays	77,000	32,732	9,577
Appropriation to Municipality			25,000
	1,377,000	1,332,732	1,134,577
TOTAL COSTS FUNDED BY OPERATING REVENUE	9,490,000	9,714,507	9,465,205

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF REVENUES AND COSTS FUNDED BY REVENUES COMPARED TO BUDGET - BUDGETARY BASIS YEAR ENDED DECEMBER 31, 2010

WITH COMPARATIVE ACTUAL AMOUNTS FOR THE YEAR ENDED DECEMBER 31, 2009

	2010 BUDGET	2010 ACTUAL	2009 ACTUAL
REVENUES OVER COSTS FUNDED BY REVENUES	\$ -	-	-
Reconciliation of Budgetary Basis to Change in Net Assets:			
Adjustments to Budgetary Basis:			
Principal Maturities		1,300,000	1,100,000
Capital Outlays		32,732	9,577
Depreciation	•	(2,087,605)	(2,068,724)
Amortization Of Debt Issue Costs		(16,290)	(18,161)
Amortization Charged To Interest Expense		(67,860)	(75,655)
Increase (Decrease) In Fair Value Of Investments		112,421	(25,918)
Loss On Disposition Of Assets		(796)	
Net Assets Appropriated Reflected As Revenue On Budgetary Sch	nedule	(85,556)	(137,127)
Capital Contributions		308,908	309,202
CHANGE IN NET ASSETS PER EXHIBIT B		\$ (504,046)	\$ (906,806)

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THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF TERM BONDS PAYABLE DECEMBER 31, 2010

		ODYCHYAX	D	MATI	URITIES			SALANCE		PRINCIPAL	BALANCE
DESCRIPTION		ORIGINAL ISSUE	DATE OF ISSUE	DATE	AMOUNT	INTEREST RATE	JA	2010	ISSUED 2010	PAID 2010	DECEMBER 31, 2010
Short Term Auction Rate Securities-Series 1993-B	(2)	\$ 6,500,000	4/1/93	9/19/2019	\$ 6,500,000	VARIOUS (1)	\$	5,400,000	\$	\$ 650,000	\$ 4,750,000
Complimentary Auction Rate Securities-Series 1993-C	(2)	6,500,000	4/1/93	9/19/2019	6,500,000	VARIOUS (1)		5,400,000	· · · · · · · · · · · · · · · · · · ·	650,000	4,750,000
							\$	10,800,000	\$ -	\$ 1,300,000	\$ 9,500,000

- (1) The combined rate or Linked Coupon Rate is 5.65% which is the rate the Authority pays, even though the rates for each of these Securities can change at each Auction Date.
- (2) The Short Term Auction Rate Securities and the Complementary Auction Rate Securities are subject to mandatory redemption through October 1, 2019 at 100% of the principal amounts established as follows:

Year	Short	Principal Amount of Short Term Auction Rate Securities		pal Amount of nentary Auction e Securities
2011	\$	650,000	\$	650,000
2012		450,000		450,000
2013		450,000		450,000
2014		450,000		450,000
2015		500,000		500,000
2016		500,000		500,000
2017		550,000		550,000
2018		600,000		600,000
2019		600,000		600,000
	\$	4,750,000	\$	4,750,000

THE LANDIS SEWERAGE AUTHORITY ROSTER OF OFFICIALS

Authority Members	<u>Position</u>	Amount of Surety Bond
Peter Galetto, Sr. Joseph J. Reuben III Francis A. Gana Yarilee J. Miranda G. Steven Errickson	Chairman Vice Chairman Treasurer Secretary Assistant Secretary; Assistant Treasurer	\$ 10,000 \$ 10,000 \$ 10,000 \$ 10,000 \$ 10,000
Other Officials A. Steven Fabietti	Solicitor	

Executive Director/Chief Engineer Financial Advisor

\$ 10,000

Surety Companies

Dennis W. Palmer

David R. Kotok

Selective Insurance Company of America

THE LANDIS SEWERAGE AUTHORITY FINDINGS AND RECOMMENDATIONS YEAR ENDED DECEMBER 31, 2010

This section identifies the significant deficiencies, material weaknesses, and instances of noncompliance related to the financial statements that are required to be reported in accordance with *Government Auditing Standards* or with audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

Finding No. 2010-1

Condition:

Revenues for the year 2010, as defined in the Authority's Bond Resolution, were less than the amount necessary to meet the rate covenant contained in Section 610 of the Authority's Bond Resolution.

Criteria:

Section 610 of the Authority's Bond Resolution requires that the Authority make, impose, charge and collect Revenues, as defined in the Resolution in an amount which will be sufficient to provide amounts in each fiscal year at least equal to (a) the Operating Fund Requirement, (b) 110% of the Bond Service Requirement, (c) the amount necessary so the amount on deposit in the Bond Reserve Fund will equal the Bond Reserve Requirement, (d) the amount necessary so the amount on deposit in the Renewal and Replacement Fund will equal the System Reserve Requirement, (e) provide for payment of all other charges or liens which are related to the System whatsoever which are payable out of said rents, fees and charges, (f) any additional amounts necessary to comply with the provisions of the Resolution and all other statutory and legal obligations of the Authority.

Effect:

The Authority ended the year with a deficiency in revenues, as defined for the purposes of determining compliance with the rate covenant, in the amount of \$309,026.

Cause:

While the Authority instituted a rate increase effective August 1, 2010, it also experienced an increase in certain expenses. Those increases in expenses, together with only having received benefit of a partial year of the increased rates, contributed to the shortfall.

Recommendation:

That the Authority closely monitor the amount of revenues received and deposited into the Revenue Fund to be certain they at least equal the amount necessary to meet the rate covenant contained in Section 610 of the Authority's Bond Resolution.

THE LANDIS SEWERAGE AUTHORITY FINDINGS AND RECOMMENDATIONS YEAR ENDED DECEMBER 31, 2010

Finding No. 2010-1 (Continued)

Management's Response:

The management of The Landis Sewerage Authority agrees with the Audit Finding No: 2010-1 as described.

In response to the finding, the Authority will closely monitor the amount of revenues received and deposited into the Revenue Fund to be certain they at least equal the amount necessary to meet the rate covenant contained in Section 610 of the Authority's Bond Resolution. In addition, the Authority did increase rates effective August 1, 2010 and is reviewing its revenue sources to determine if an additional rate increase is necessary.

It should also be noted that during the 2010 fiscal year adequate funds were available to pay all Operating Expenses and to meet all required principal and interest payments on Outstanding Bonds as the same became due and payable.

THE LANDIS SEWERAGE AUTHORITY STATUS OF PRIOR YEAR FINDINGS AND RECOMMENDATIONS YEAR ENDED DECEMBER 31, 2010

Finding No. 2009-1

Condition:

Revenues for the year 2009, as defined in the Authority's Bond Resolution, were less than the amount necessary to meet the rate covenant contained in Section 610 of the Authority's Bond Resolution.

Status:

This finding is repeated in the current year.