

THE LANDIS SEWERAGE AUTHORITY AUDIT REPORT YEARS ENDED DECEMBER 31, 2011 AND 2010



Romano, Hearing, Testa & Knorr
CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

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THE LANDIS SEWERAGE AUTHORITY

AUDIT REPORT

YEARS ENDED DECEMBER 31, 2011 AND 2010

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Romano, Hearing, Testa & Knorr

PROFESSIONAL ASSOCIATION

CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS



INDEPENDENT AUDITORS' REPORT

Chairman and Commissioners of The Landis Sewerage Authority Vineland, New Jersey

We have audited the accompanying financial statements of The Landis Sewerage Authority as of and for the years ended December 31, 2011 and 2010, as listed in the table of contents. These financial statements are the responsibility of the Authority's management. Our responsibility is to express opinions on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Landis Sewerage Authority as of December 31, 2011 and 2010, and the respective changes in financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated May 21, 2012 on our consideration of The Landis Sewerage Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considered it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency

with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise The Landis Sewerage Authority's financial statements as a whole. The information included in the supplementary schedules is presented for purposes of additional analysis and is not a required part of the financial statements. The supplementary schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statement themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

ROMANO, HEARING, TESTA & KNORR

Jamie Jomano

Dominic J. Romano, CPA

Registered Municipal Accountant

May 21, 2012

Romano, Hearing, Testa & Knorr

PROFESSIONAL ASSOCIATION

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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Chairman and Commissioners of The Landis Sewerage Authority Vineland, New Jersey

We have audited the financial statements of The Landis Sewerage Authority, as of and for the year ended December 31, 2011, and have issued our report thereon dated May 21, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and audit requirements prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered The Landis Sewerage Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Landis Sewerage Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of The Landis Sewerage Authority's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected, and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the The Landis Sewerage Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of The Landis Sewerage Authority in a separate letter dated May 21, 2012.

This report is intended solely for the information and use of management and Commissioners of The Landis Sewerage Authority, others within the entity, and the State of New Jersey Division of Local Government Services and is not intended to be, and should not be, used by anyone other than these specified parties.

ROMANO, HEARING, TESTA & KNORR

Dominic J. Romano, CPA

Registered Municipal Accountant

May 21, 2012

REQUIRED SUPPLEMENTARY INFORMATION

MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of The Landis Sewerage Authority's (the Authority) annual financial report presents the analysis of the Authority's overall financial position and results of operation for the year that ended on December 31, 2011. Please read it in conjunction with the financial statements, which follow this section.

FINANCIAL HIGHLIGHTS

The Authority's Net Capital Assets total \$58.66 million, which is a \$1.54 million or 2.56% decrease from 2010.

- The Authority's Total Assets are \$70.47 million, which is a \$1.79 million or 2.47% decrease from 2010.
- During the year, the Authority's operating revenues were \$9.14 million, which is a \$.02 million or .19% increase from 2010 and operating expenses were \$9.68 million, which is a \$.20 million or 2.03% decrease from 2010.
- The Authority's Net Assets decreased by \$.353 million.

OVERVIEW OF THE FINANCIAL STATEMENTS

The Authority is a single enterprise fund. The Authority's Audit Report includes the required Basic Financial Statements, as described below, the Notes to Financial Statements, required supplementary information, which consists of this Management Discussion and Analysis and finally, supplementary information.

REQUIRED FINANCIAL STATEMENTS

The financial statements report information about the Authority using accounting methods similar to those used by private sector companies. These statements offer short- and long-term financial information about its activities.

The *Balance Sheet* includes all of the Authority's assets and liabilities and provides information about the nature and amounts of investments in resources (assets) and the obligations to Authority creditors (liabilities). It also provides the basis for computing rate of return, evaluating the capital structure of the Authority, and assessing the liquidity and financial flexibility of the Authority.

All of the current year's revenues and expenses are accounted for in the *Statement of Revenues, Expenses and Changes in Net Assets*. This statement measures the success of the Authority's operations over the past year and can be used to determine whether the Authority has successfully recovered all its costs through its wastewater treatment user fees and other charges. This statement also measures the Authority's profitability and credit worthiness. The other required financial statement is the *Statement of Cash Flows*. The primary purpose of this statement is to provide information about the Authority's cash receipts and cash payments during the reporting period. This statement reports cash receipts, cash payments, and net changes in cash resulting from operations, investing and financing activities, and provides answers to such questions as "where did cash come from, what was cash used for, and what was the change in cash balance during the reporting period?"

FINANCIAL ANALYSIS OF THE AUTHORITY AS A WHOLE

One of the most important questions asked about the Authority's finances is "Is the Authority, as a whole, better off or worse off as a result of the year's activities?" The Balance Sheet and the Statement of Revenues, Expenses and Changes in Net Assets report information about the Authority's activities in a way that will help answer this question. These two statements report the net assets of the Authority, and changes in them. You can think of the Authority's net assets – the difference between assets and liabilities – as one way to measure financial health or financial position. Over time, increases or decreases in the Authority's net assets are one indicator of whether its financial health is improving or deteriorating. However, you will need to also consider other non-financial factors such as changes in economic conditions, customer growth, and legislative mandates.

The analysis below focuses on the Authority's net assets (Table 1) and changes in net assets (Table 2) during the year.

Table 1 Net Assets (Dollars in Thousands)

		(15	011445 111 1 110	2011 - 2	2010	2010 -	2009
				Increase (D		Increase	Decrease
	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>
Current Assets Noncurrent Assets Total Assets	\$ 2,235 68,235 \$ 70,470	\$ 2,181 	\$ 1,960 <u>72,118</u> <u>\$ 74,078</u>	\$ 54 <u>(1,841)</u> <u>\$ (1,787)</u>	2.48 (2.63) (2.47)	\$ 221 (2,042) \$ (1,821)	11.28 (2.83) (2.46)
Current Liabilities Current Liabilities Payable	\$ 464	\$ 465	\$ 442	\$ (1)	(.22)	\$ 23	5.20
From Restricted Areas	5,488	6,086	6,187	(598)	(9.83)	(101)	(1.63)
Long-Term Liabilities	7,384	8,219	9,458	(835)	(10.16)	(1,239)	(13.10)
Total Liabilities	<u>\$ 13,336</u>	<u>\$ 14,770</u>	<u>\$ 16,087</u>	<u>\$ (1,434)</u>	(9.71)	<u>\$ (1,317)</u>	(8.19)
Invested in Capital Assets							
Net of Related Debt	\$ 52,635	\$ 52,918	\$ 53,019	\$ (283)	(.53)	\$ (101)	(.19)
Restricted Net Assets			500	(1.4.1)	(10.15)	(20)	(4.04)
Debt Service	607	751	790	(144)	(19.17)	(39)	(4.94)
Construction	533	1,103	1,625	(570) 49	(51.68)	(522) (31)	(32.12) (2.38
Operating Unrestricted	1,315 2,044	1,266 1, 449	1,297 1,260	595	3.87 41.06	189	15.00
Total Net Assets	\$ 57,134	\$ 57,487	\$ 57,991	\$ (353)	(.61)	\$ (504)	(.87)
101111101110010	<u> </u>	<u> </u>	-w v 1371	<u> </u>	(101)	× 12 × 17	(.07)

Table 2
Statement of Revenues, Expenses and Changes in Net Assets

		(D	ollars in Tho	usands)			
		•		2011 -	2010	2010 -	2009
				Increase (I	Decrease)	Increase	Decrease
	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>
Operating Revenues							
User Charges & Fees	\$ 9,002	\$ 9,020	\$ 8,641	\$ (18)	(.20)	\$ 379	4.39
Other Operating	133	98	103	35	35.7	(5)	(4.85)
Nonoperating Revenues	<u>683</u>	622	<u>584</u>	61	9.81	38	6.51
Total Revenues	<u>\$ 9,818</u>	<u>\$ 9,740</u>	<u>\$ 9,328</u>	<u>\$ 78</u>	.80	<u>\$ 412</u>	4.42
Operating Expenses							
Cost of Providing Services	5,814	6,057	5,914	(243)	(4.01)	143	2.42
Administrative and General	1,786	1,736	1,759	50	2.89	(23)	(1.31)
Depreciation	2,080	2,088	2,069	(8)	(.38)	19	.91
Non Operating Expense							
Interest and Amortization	584	673	751	(89)	(13.22)	(79)	(10.52)
Other	0	(1)	50	1	100.00	(49)	(98.0)
Total Expenses	<u>\$ 10,264</u>	<u>\$ 10,553</u>	\$ 10,543	<u>\$ (289)</u>	(2.74)	<u>\$ 10</u>	.09
Loss Before Capital							
Contributions	(446)	(813)	\$ (1,215)	\$ 367	45.14	402	33.09
Capital Contributions	93	309	309	(216)	69.90	0	0
Change in Net Assets	(353)	(504)	\$ (906)	151	29.96	402	44.37
Beginning Net Assets	57,487	57,991	<u>58,897</u>	(504)	.87	(906)	(1.54)

REVENUES

Ending Net Assets

The Authority's total revenues are approximately \$9.82 million for the year ended December 31, 2011. User Charges & Fees were \$9.0 million accounting for 92% of total revenue. Operating expenses include cost of providing services, which totaled \$5.81 million and administrative and general of \$1.77 million.

.61

.87

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets

At the end of December 2011 the Authority had \$58.66 million invested in a broad range of capital assets. More detailed information about capital assets can be found in Note 5 to the financial statements. Total depreciation expense for the year was \$2.08 million.

The following tables summarize the Authority's capital assets, net of accumulated depreciation, and changes therein, for the year ended December 31, 2011.

Table 3

Capital Assets, Net of Accumulated Depreciation
(Dollars in Thousands)

		(1)011	iais ili Tilous	anus)			
		`		2011 - 3	2010	2010 -	2009
				Increase (D	ecrease)	Increase	Decrease
	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>
Land	\$ 1,932	\$ 1,929	\$ 1,927	\$ 3	.16	\$ 2	.10
Treatment Plant and							
Pumping Stations	30,553	31,768	33,022	(1,215)	(3.82)	(1,254)	(3.80)
Mains & Accessories	23,123	23,400	23,373	(277)	(1.18)	27	.12
Machinery & Equipment	3,025	3,041	3,137	(16)	(.53)	(96)	(3.06)
Office Furniture & Fixtures	20	28	23	(8)	(28.6)	5	22
Construction in Progress	8	<u>35</u>	27	(27)	<u>(77.14)</u>	8	30
S	\$ 58,661	\$ 60,201	\$ 61,50 <u>9</u>	\$ (1,540)	(2.56)	<u>\$ (1,308)</u>	(2.13)

This year's additions (in thousands) include:

Treatment Plant and Pumping Stations	\$ 109
Mains & Accessories	176
Machinery and Equipment	314
Construction in Progress	211
Office Furniture & Fixtures	0

The Authority's FY 2012 capital budget plans for investing another \$1.577 million in capital projects, including the following (in thousands):

Collection System	\$87
Truck, Vehicles	
Pump Stations	
Communication/Safety	
Plant & Process Equipment	
Office Equipment	
Lab Equipment	21
Farm Equipment	
TOTAL	\$ <u>1,577</u>

The Authority plans on funding those capital projects using a combination of existing cash and year 2012 revenue.

Debt Administration

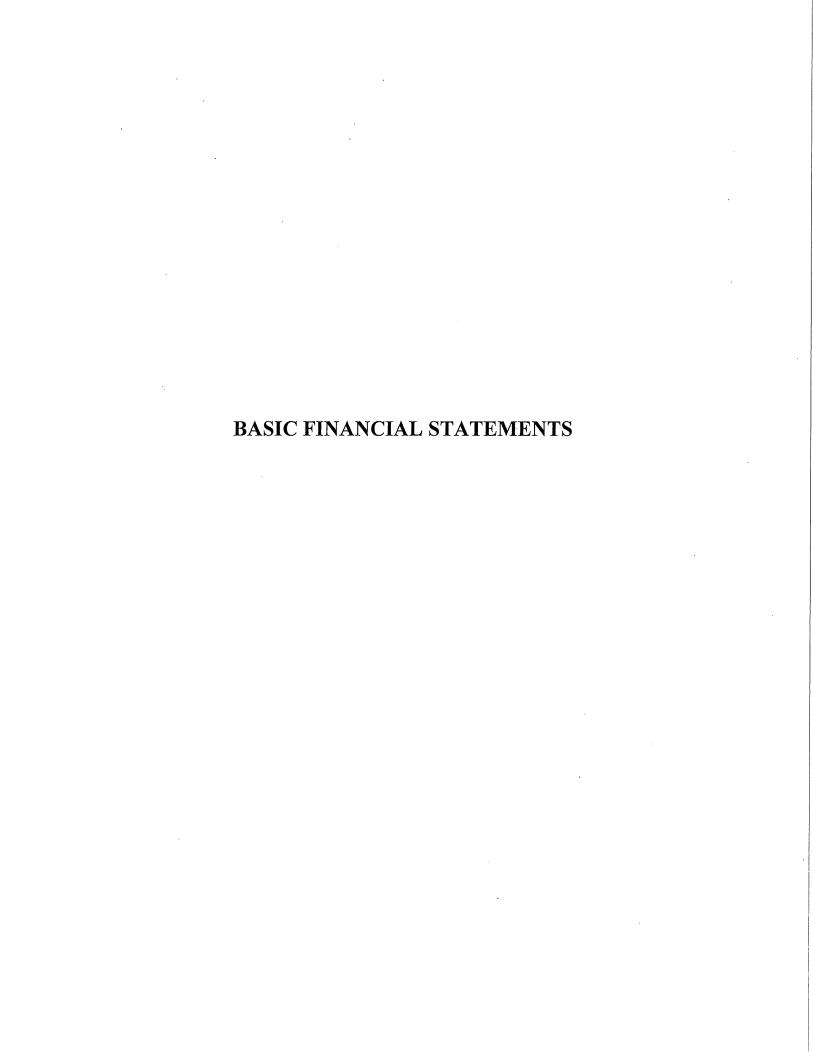
At December 31, 2011, the outstanding balance of the Series 1993 Bonds consists of Term Bonds in the amount of \$8,200,000 that mature in various amounts through the year 2019 with interest rates of 5.65%. The Authority also has accrued compensated absences in the amount of \$325,460. More detailed information about long-term liabilities can be found in Note 6 to the financial statements.

NEXT YEAR'S BUDGETS AND RATES

The 2012 adopted budget includes the rate increase the Authority put into effect August 1, 2011.

CONTACTING THE AUTHORITY'S FINANCIAL MANAGEMENT

This financial report is designed to provide the Authority's customers, investors and creditors with a general overview of the Authority's finances and to demonstrate the Authority's accountability for the money it receives. If you have questions about this report, or need additional financial information, contact the Authority's Executive Director at The Landis Sewerage Authority, 1776 South Mill Road, Vineland, NJ.



THE LANDIS SEWERAGE AUTHORITY COMPARATIVE BALANCE SHEETS DECEMBER 31, 2011 AND 2010

	 2011	 2010
ASSETS		•
CURRENT ASSETS - UNRESTRICTED:		
Cash and Cash Equivalents	\$ 593,769	\$ 601,880
Accounts Receivable (Less Allowance of \$202,533 and \$191,558)	1,110,986	1,142,448
Other Receivables	18,181	5,731
Due from Restricted Assets	112,072	110,042
Prepaid Expenses	154,138	155,478
Inventory	 245,715	 165,067
Total Current Assets - Unrestricted	 2,234,861	 2,180,646
NONCURRENT ASSETS:		
Restricted:		
Accounts Required by the Authority's		
Bond Resolution:		
Cash and Cash Equivalents	5,026,870	5,687,861
Investments	4,275,783	3,894,619
Interest Receivable	50,551	57,679
Other Accounts:		
Cash and Cash Equivalents	 161,441	 163,852
Total Restricted Assets	9,514,645	9,804,011
Capital Assets, Net	58,661,474	60,200,378
Unamortized Debt Issue Costs	 58,870	 72,039
		70,076,428

TOTAL ASSETS \$ 70,469,850 \$ 72,257,074

THE LANDIS SEWERAGE AUTHORITY COMPARATIVE BALANCE SHEETS DECEMBER 31, 2011 AND 2010

	2011	2010
LIABILITIES AND NET ASSETS		
CANDELLY AND ANALOGO DANA DI E ED OM ADDECTRICATED A COSTO.		
CURRENT LIABILITIES PAYABLE FROM UNRESTRICTED ASSETS:	\$ 215,780	\$ 230,946
Accounts Payable - Operations	247,819	234,069
Accrued Liabilities	113	113
Sewer Rent Overpayments	113	113
Total Current Liabilities Payable From Unrestricted Assets	463,712	465,128
CURRENT LIABILITIES PAYABLE FROM RESTRICTED ASSETS:		
Accounts Payable - Construction	4,201	15,105
Contracts Payable - Construction		15,937
Retainage Payable - Construction	7,461	8,741
Deferred Revenue	4,196,618	4,334,432
Due to Unrestricted Assets	112,072	110,042
Revenue Bonds Payable - Current Portion	900,000	1,300,000
Accrued Interest Payable - Bonds	20,309	51,469
Escrow - 1989 Sewer Bond	1,440	1,437
Escrow - Developers	141,649	144,063
Due to Developers	104,451	104,451
Total Current Liabilities Payable From Restricted Assets	5,488,201	6,085,677
LONG-TERM LIABILITIES:		
Revenue Bonds Payable - Non-Current Portion	7,058,821	7,899,903
Accrued Compensated Absences	325,460	319,307
Total Long-Term Liabilities	7,384,281	8,219,210
Total Liabilities	13,336,194	14,770,015
NET ASSETS:		
Invested in Capital Assets, Net of Related Debt	52,634,984	52,917,855
Restricted:		
Debt Service	607,395	751,469
Construction	532,538	1,102,940
Operating	1,314,840	1,266,340
Unrestricted	2,043,899	1,448,455
Total Net Assets	57,133,656	57,487,059
TOTAL LIABILITIES AND NET ASSETS	\$ 70,469,850	\$ 72,257,074

THE LANDIS SEWERAGE AUTHORITY COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2011 AND 2010

•	2011	2010
OPERATING REVENUE:		
User Charges and Fees	\$ 9,001,951	\$ 9,019,721
Other	133,097	98,057
Total Operating Revenue	9,135,048	9,117,778
OPERATING EXPENSES:		
Cost of Providing Services	5,814,162	6,056,666
Administrative and General	1,785,980	1,736,240
Depreciation	2,079,749	2,087,605
Total Operating Expenses	9,679,891	9,880,511
OPERATING LOSS	(544,843)	(762,733)
NON-OPERATING REVENUE (EXPENSES):	·	
Miscellaneous Income	2,224	6,926
Connection Fees	172,556	307,626
Interest Income	191,748	196,621
Interest Expense	(571,319)	(656,729)
Amortization of Debt Issue Costs	(13,169)	(16,290)
Realized Gain on Investments	7,822	
Loss on Disposal of Asset	-	(796)
Increase in Fair Value of Investments	308,342	112,421
Total Non-Operating Revenue (Expenses)	98,204	(50,221)
LOSS BEFORE CAPITAL CONTRIBUTIONS	(446,639)	(812,954)
CAPITAL CONTRIBUTIONS	93,236	308,908
CHANGE IN NET ASSETS	(353,403)	(504,046)
TOTAL NET ASSETS- BEGINNING	57,487,059	57,991,105
TOTAL NET ASSETS- ENDING	\$ 57,133,656	\$ 57,487,059

THE LANDIS SEWERAGE AUTHORITY STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES:		,
Cash Received from Customers and Users	\$ 8,981,167	\$ 8,989,852
Cash Payments to Suppliers for Goods and Services	(2,257,559)	(2,739,883)
Cash Payments for Employee Services	(5,390,938)	(5,094,558)
Other Receipts (Payments)	89,587	99,847
Net Cash Provided by Operating Activities	1,422,257	1,255,258
CASH FLOWS FROM CAPITAL AND RELATED		
FINANCING ACTIVITIES:		
Acquisition and Construction of Capital Assets	(512,732)	(520,768)
Connection Fees	98,400	133,635
Principal Paid on Bonds	(1,300,000)	(1,300,000)
Interest Paid on Bonds	(543,561)	(572,507)
Increase (Decrease) in Escrow Accounts	(2,652)	(5,264)
Capital Contributions	40,482	57,123
Net Cash Used in Capital and Related Financing Activities	(2,220,063)	(2,207,781)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of Investments	(250,000)	(2,630,938)
Proceeds from Sale and Maturities of Investments	177,178	
Interest Received on Investments	199,115	150,466
Net Cash Provided by (Used In) Investing Activities	126,293	(2,480,472)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(671,513)	(3,432,995)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	6,453,593	9,886,588
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 5,782,080	\$ 6,453,593

THE LANDIS SEWERAGE AUTHORITY STATEMENTS OF CASH FLOWS (CONTINUED) YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011	2010
RECONCILIATION OF OPERATING LOSS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Operating Loss	\$ (544,843)	\$ (762,733)
Adjustments to Reconcile Operating Loss to		
Net Cash Provided by Operating Activities:		
Depreciation	2,079,749	2,087,605
Miscellaneous Income	2,224	6,926
Increase (Decrease) in Cash Resulting From Changes in:		
Accounts Receivable	31,462	(83,097)
Other Receivables	(12,450)	(3,827)
Prepaid Expenses	1,340	(42,471)
Inventories	(80,648)	(15,713)
Accounts Payable - Operations	(15,166)	(49,412)
Accrued Liabilities	13,750	73,096
Due to Developers		(1,000)
Deferred Revenue - User Charges and Fees	(59,314)	52,918
Accrued Compensated Absences	6,153	(7,034)
Total Adjustments	1,967,100	2,017,991
Net Cash Provided by Operating Activities	\$ 1,422,257	\$ 1,255,258

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 GENERAL

The Landis Sewerage Authority, a public body corporate and politic organized and existing under the laws of the State of New Jersey, owns and operates certain sewerage collection, transmission, treatment and disposal facilities and is presently responsible for providing sanitary sewerage service to the City of Vineland and to neighboring areas. The Authority bills and collects its revenue from the users of the system.

The Authority was established on July 15, 1946, by an ordinance of the Township Committee of the former Landis Township, now part of the City of Vineland pursuant to the Act. The Authority has been in continuous existence since it was established.

As a public body, under existing statute the Authority is exempt from both federal and state taxes.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the more significant accounting policies:

A. Financial Reporting Entity

The commissioners of the Authority are appointed by the City Council of the City of Vineland and therefore, the Authority is a related organization of the City as defined by Governmental Accounting Standards Board Statement No. 14, but not a component unit of the City. The Authority does not have any component units for which it is accountable.

B. Basis of Presentation

The accounts of the Authority are an enterprise fund. An enterprise fund is a Proprietary type fund used to account for operations (a) that are financed and operated in a manner similar to private business enterprises- where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or the change in net assets is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. Private-sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed in the financial statements to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. Governments also have the option of following subsequent private-sector guidance for their business-type activities and enterprise funds, subject to this same limitation. The Authority has elected not to follow subsequent private-sector guidance.

C. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

Measurement focus is a term used to describe "which" transactions are recorded within the various financial statements. Basis of accounting refers to "when" transactions are recorded regardless of the measurement focus applied.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

C. <u>Measurement Focus</u>, <u>Basis of Accounting</u>, <u>and Financial Statement Presentation</u> (Continued)

The accompanying financial statements are reported using the "economic resources measurement focus," and the "accrual basis of accounting." Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Authority are user charges and fees for sewerage treatment. The Authority also recognizes income from the sale of crops raised in its farm operations and lab testing fees as operating revenue. Operating expenses include cost of providing services, administrative and general expenses, and depreciation. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources as they are needed.

D. Budgets and Budgetary Accounting

The Authority must adopt an annual budget in accordance with N.J.A.C. 5:31-2. The budget must be introduced by the governing body at least 60 days prior to end of the current fiscal year, and adopted no later than the beginning of the Authority's fiscal year. The budget is adopted on the accrual basis of accounting with provision for cash payments for bond principal. Depreciation and amortization expense are not included as budget appropriations. The Authority may make budget transfers and amendments at any time, which must be approved by resolution of the Authority and by the State of New Jersey Division of Local Government Services if the legal level line items are affected. Detailed line item transfers not affecting the legal level line items may be made by management at any time. There are no statutory provisions that budgetary line items not be over-expended.

E. Grants

Contributions received from various sources as grants are recorded in the period earned. Developer financed construction is recorded in the period in which applicable construction costs are incurred. Donated assets are recorded at fair market value at the date of the gift. Grants not externally restricted and utilized to finance operations are identified as non-operating revenue.

Grants externally restricted for non-operating purposes are recorded as capital contributions.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

F. Accounts Receivable

The Authority has provided for doubtful accounts by the allowance method. The allowance for doubtful accounts is based upon management's estimate of potentially uncollectible accounts.

G. Capital Assets

Capital assets, which consist of property, plant and equipment, are stated at cost which includes direct construction costs and other expenditures related to construction.

Capital assets are defined by the Authority as assets with an initial, individual cost of \$1,000 or more and an estimated useful life in excess of one year.

System construction costs are charged to construction in progress until such time as given segments of the system are completed and put into operation. Construction in progress is stated at cost, which includes interest expense incurred during construction. The Authority reduces the capitalized project costs by the amount of interest earned from the investment of project funds and amortization of the premium received in connection with the issuance of debt; which has the effect of reducing the cost of borrowing.

Plant and equipment is depreciated using the straight line method over the following estimated useful lives:

Treatment plant and pumping stations
Sewer mains, improvements and accessories
Machinery and equipment
Office furniture
Vehicles

40 years
75 years
5 - 15 years
5 - 10 years
5 years

H. Restricted and Unrestricted Accounts

In accordance with the 1993 Bond Resolution, the Authority has established the following cash and investment accounts for the deposit, in the priority of the order listed, of all revenue received by the Authority:

Revenue Fund

All revenue received by the Authority

As of the first business day of each month, transfers to the various accounts described below.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

H. Restricted and Unrestricted Accounts

Use for Which Restricted if any Account Amount Payment of operating Operating Fund An amount equal to the amount necessary to provide expenses. for the payment of operating expenses for a two month period. Bond Service Fund An amount equal to a daily Principal and accrual of interest and interest on the bonds. principal based upon a computation detailed in the resolution. Purchase or redemption Sinking Fund An amount equal to all prior Sinking Fund installments of certain term bonds then due and unpaid plus an in the manner described accrual based upon a in the resolution. computation detailed in the resolution. Bond Reserve Transfers to meet An amount equal to the greatest sum of maturing minimum levels Fund principal and interest on required in the Bond all bonds outstanding which Service Fund. Any will become due and payable excess shall be transduring the then current ferred to the General or any future Bond year. Fund by the Trustee. Renewal and The amount which is reasonably Transfers to the Bond Replacement necessary as a reserve for Service Fund, Sinking expenses for major repairs, Fund or Bond Reserve renewals, replacements or Fund if needed to meet maintenance items of a type the minimum required not recurring annually or balances in those at shorter intervals. accounts. Funds also may by used for reasonable and necessary expenses with respect to the system for major repairs, replacements or

maintenance items of a type not recurring annually or at shorter

intervals.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

H. Restricted and Unrestricted Accounts (Continued)

Account	Amount	Restricted if any
General Fund	Any amounts in excess of minimum requirements in the above accounts.	Transfers into the above funds if needed to meet the minimum required balances in those accounts. When certain additional requirements are met, the Trustee may pay to the Authority any amount in excess of the required amount, which will be free and clear of any lien or pledge created by the resolution.
Construction Fund	Any moneys received by the Authority from any source for payment of costs related to the construction, acquisition or restoration of the system.	Costs related to the construction, acquisition or restoration of the system.
Rebate Fund	Amounts subject to rebate to the United States Government pursuant to the provisions of the Internal Revenue Code.	Rebates of Arbitrage Earnings to the United States Government.

Use for Which

In addition to the above, the Authority has also established the following restricted accounts:

Engineer Developer Custodian Account and Developer Escrow Accounts for deposits by developers for costs to be incurred by the Authority on their behalf.

1989 Bond Escrow Surplus Account for transfers from the escrow agent of amounts deemed to be in excess of the amounts needed to refund the defeased bonds of the Authority.

I. Bond Discounts, Debt Issuance Costs and Deferred Amount on Refunding

Bond discounts, as well as debt issuance costs and deferred amount on refunding are deferred and amortized over the life of the bonds using the interest method. Bonds payable are reported net of the applicable bond discount and deferred amount on refunding. Debt issuance costs are reported as noncurrent assets and amortized over the term of the related debt.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

J. <u>Inventory</u>

Inventory consists principally of chemicals and supplies used in the treatment process and are stated at cost determined on a first-in, first-out basis.

K. Cash and Cash Equivalents

Cash and cash equivalents include petty cash, change funds, cash in banks and all highly liquid investments with a maturity of three months or less at the time of purchase. Investments are stated at fair value.

New Jersey governmental units are required by N.J.S.A. 40A:5-14 to adopt a cash management plan and to deposit and/or invest its funds pursuant to that plan. The governing body of the Authority has adopted a cash management plan ("the plan") and, as required, approves the plan annually. The plan includes the designation of the public depositories to be utilized by the Authority to deposit public funds.

Eligible depositories are defined in section 1 of P.L. 1970, c.236 (C. 17.9-41) and are limited to banks or trust companies having their place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey or with the New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments which may be purchased by New Jersey governments and their component units.

N.J.S.A. 17:9-41 et. seq., which establishes the requirements for the security of deposits of governmental units, requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act (GUDPA). GUDPA was enacted in 1970 to protect governmental units from a loss of funds on deposit with a failed banking institution in New Jersey. Public depositories include state or federally chartered banks, savings banks or associations located in the State of New Jersey or state or federally chartered banks, savings banks or associations located in another state with a branch office in the State of New Jersey, the deposits of which are federally insured. All public depositories must pledge collateral, having a market value of at least five percent (5%) of the average daily balance of collected public funds, to secure the deposits of Governmental Units. If a public depository fails, the collateral it has pledged, plus the collateral of all other public depositories, is available to pay the full amount of their deposits to the governmental units.

The cash management plan adopted by the Landis Sewerage Authority requires it to deposit funds in public depositories protected from loss under the provisions of GUDPA.

L. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. The estimates and assumptions affect the amounts reported in the financial statements. The actual results may differ from these estimates.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

M. Subsequent Events

Management has evaluated subsequent events through May 21, 2012, the date the financial statements were available for issue.

NOTE 3 CASH AND CASH EQUIVALENTS

At December 31, 2011 the carrying amount and bank balance of the Authority's time and demand deposits were \$1,075,077 and \$1,045,940, respectively. All of the time and demand deposits were covered by either federal deposit insurance or by the Governmental Unit Deposit Protection Act (GUDPA).

<u>Custodial Credit Risk</u> – Custodial credit risk is the risk that, in the event of a bank failure, the Authority's deposits may not be returned to it. Although the Authority does not have a formal policy regarding custodial credit risk, as described in Note 1, N.J.S.A. 17:41 et seq. requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act. As of December 31, 2011, all of the Authority's bank balance of \$1,045,940 was insured or collateralized.

At December 31, 2011 the Authority had \$4,413,415 invested in the New Jersey Cash Management Fund ("the Fund") which is not covered by either federal deposit insurance or by GUDPA. The Fund is governed by regulations of the State Investment Council, who prescribe standards designed to insure the quality of investments in order to minimize risk to the Funds participants. Deposits with the New Jersey Cash Management Fund are not subject to custodial credit risk as defined above.

In addition to the bank deposits described above, the Authority also had \$293,588 invested in a government money market fund which is not covered by federal deposit insurance or by GUDPA, but which invests exclusively in general obligations issued by the U.S. Government and backed by its full faith and credit and which carries a credit rating of AAA.

NOTE 4 INVESTMENTS

<u>Custodial Credit Risk</u> – For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Authority will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Investment securities are exposed to custodial credit risk if the securities are uninsured, are not registered in the name of the Authority, and are held by either the counterparty or the counterparty's trust department or agent but not in the Authority's name. All of the Authority's \$4,275,783 investments are held in the name of the counterparty, as trustee for the Authority, not in the name of the Authority.

<u>Interest Rate Risk-</u> Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Authority does not have a formal policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

NOTE 4 <u>INVESTMENTS</u> (CONTINUED)

<u>Credit Risk</u> – Credit risk is the risk that an issuer or counterparty to an investment will not fulfill its obligations. N.J.S.A. 40A:5-15.1 limits the investments that the Authority may purchase in order to limit the exposure of governmental units to credit risk. The Authority's Cash Management Plan also limits its investment choices to those permitted by N.J.S.A. 40A:5-15.1.

<u>Concentration of Credit Risk</u> – The Authority does not place a limit on the amount that may be invested in any one issuer.

As of December 31, 2011, the Authority had the following investments and maturities:

				_		Maturities (in Ye	ars)
Investment	Rating	Percent of Concentration	Total Fair Value		Less than 1	1-5		6-10
Marlboro Township,	Aa2	21%	\$ 911,618	\$		\$ 911,618	\$	
NJ								
NJ Sports &								
Exposition	A2	6%	237,283					237,283
Authority								
Cumberland County								
Improvement								
Authority, NJ	AA	26%	1,117,220					1,117,220
South Jersey Port								
Corporation, NJ	A1	24%	1,008,779					1,008,779
Marlboro Township,	Aa2	10%	443,486					443,486
NJ								
Morris County								
Improvement								
Authority, NJ	Aaa	8%	336,435					336,435
NJ State Higher Ed.								
Revenue Bonds	Aa2	5%	220,962			 	_	220,962
			\$ 4,275,783	\$	-	\$ 911,618	\$	3,364,165

As of December 31, 2010, the Authority had the following investments and maturities:

					Maturitie	s (in Years)
Investment	Rating	Percent of Concentration	Total Fair Value	Less than 1	1-:	
Marlboro Township, NJ Cumberland County Improvement	Aa2	22%	\$ 858,228	\$	\$ 858,2	228 \$
Authority, NJ South Jersey Port	AA	26%	1,011,020			1,011,020
Corporation, NJ	Aa3	24%	927,531			927,531
Marlboro Township, NJ Morris County Improvement	Aa2	10%	404,701			404,701
Authority, NJ Student Loan Revenue	Aaa	8%	308,454			308,454
Bonds Cumberland County Improvement	Aa2	5%	202,536			202,536
Authority, NJ	Baa1	5%	182,149 \$ 3,894,619	\$	\$ 858,2	182,149 3,036,391

NOTE 5 PROPERTY, PLANT AND EQUIPMENT

Capital asset activity for the year ended December 31, 2011 was as follows:

	Balance January 1, 2011	Additions	Reductions	Balance December 31, 2011
Non-Depreciable Capital				
Assets:				
Land	\$ 1,928,831	\$ 3,740	\$	\$ 1,932,571
Construction in Progress	<u>35,335</u>	<u>211,151</u>	<u>238,708</u>	<u>7,778</u>
Total Non-Depreciable				
Capital Assets	1,964,166	214,891	238,708	1,940,349
Cupitai 1 issots			250,700	
Depreciable Capital Assets:				
Treatment Plant and				
Pumping Stations	58,085,198	109,225		58,194,423
Mains and Accessories	32,029,204	176,093		32,205,297
Machinery and Equipment	12,113,385	314,470	76,175	12,351,680
Office Furniture and Fixtures	445,147	· 		445,147
Total Depreciable Capital				
Assets	102,672,934	<u>599,788</u>	<u>76,175</u>	103,196,547
Less Accumulated				
Depreciation for:				
Treatment Plant and	26 217 644	1 222 692		27 641 226
Pumping Stations Mains and Accessories	26,317,644	1,323,682		27,641,326
	8,629,204 9,072,603	452,473	41,050	9,081,677 9,327,216
Machinery and Equipment Office Furniture and Fixtures	9,072,603 417,271	295,663 7,932	41,030	425,203
Office Furniture and Fixtures	417,4/1	1,932		423,203
Total Accumulated Depreciation	44,436,722	2,079,750	41,050	46,475,422
Depreciable Capital Assets, Net	58,236,212	(_1,479,962)	35,125	56,721,125
1 1,000		<u></u> /		
Total Capital Assets, Net	\$ 60,200,378	(<u>\$ 1,265,071</u>)	<u>\$ 273,833</u>	<u>\$ 58,661,474</u>

NOTE 6 LONG-TERM LIABILITIES

A. Bond Payable

In April 1993, the Authority issued its Sewer Revenue Bonds (Refunding Series 1993), in the principal amount of \$22,940,000. The proceeds derived from the issuance and sale of the Bonds were used to (a) advance refund the Authority's Sewer Revenue Bonds (Series 1976) then outstanding in the aggregate principal amount of \$5,200,000 and the Authority's second lien Sewer Revenue Bonds (Series 1989), then outstanding in the aggregate principal amount of \$15,855,000, (b) make a deposit into the Bond Reserve Fund established under the Resolution and (c) pay the premium for the municipal bond insurance policy and the costs and expenses incidental to the authorization, issuance and delivery of the Bonds. The outstanding balance of the Series 1993 Bonds consists of \$4,100,000 of Short-Term Auction Rate Securities – Series 1993B, and \$4,100,000 of Complimentary Auction Rate Securities – Series 1993C, which are term bonds with a maturity date of September 19, 2019, bearing interest at a combined or linked coupon rate of 5.65% per annum. The term bonds are subject to mandatory redemption beginning October 1, 2009 in annual amounts ranging from \$900,000 to \$1,300,000.

NOTE 6 LONG-TERM LIABILITIES (CONTINUED)

B. Compensated Absences

Current policy allows employees who retire from the Authority via PERS to be reimbursed for fifty percent (50%) of accrued sick leave up to a maximum of \$10,000, calculated at the then current rate. Employees may carry vacation time into the subsequent year; however, the time must be used within the first 90 days of the subsequent year.

The following is a summary of changes in long-term liabilities for the year ended December 31, 2011:

Type of Debt	Balance January 1, 2011	Additions	Reductions	Balance December 31, 2011	Amounts Due Within One Year
Bonds Payable: Term Bonds	\$ 9,500,000	\$	\$ 1,300,000	\$ 8,200,000	\$ 900,000
Less: Unamortized Original Discount	(11,657)		(2,288)	(9,369)	
Unamortized Deferred Amount on Refunding	(288,440)		(56,630)	(231,810)	
Total Bonds Payable	9,199,903		1,241,082	7,958,821	900,000
Accrued Compensated Absences	319,307	6,153		325,460	
Total Long-Term Liabilities	<u>\$ 9,519,210</u>	<u>\$ 6,153</u>	<u>\$ 1,241,082</u>	<u>\$ 8,284,281</u>	<u>\$ 900,000</u>

The annual debt service requirements to maturity, including principal and interest, for term bonds payable as of December 31, 2011 are as follows:

Year Ending December 31,]	Principal	 Interest	 Total
2012	\$	900,000	\$ 488,686	\$ 1,388,686
2013		900,000	395,500	1,295,500
2014		900,000	381,414	1,281,414
2015		1,000,000	297,979	1,297,979
2016		1,000,000	268,182	1,268,182
2017-2019		3,500,000	391,166	3,891,166
Total	\$	8,200,000	\$ 2,222,927	\$ 10,422,927

NOTE 7 DEFEASED BONDS PAYABLE

As discussed in Note 6, the proceeds of the Authority's Sewer Revenue Bonds (Refunding Series 1993) were used to advance refund the Authority's Series 1976 Sewer Revenue Bonds and Series 1989 Second Lien Sewer Revenue Bonds. Various allowable investments sufficient to satisfy scheduled debt service payments of principal and interest on these issues have been placed in restricted trusts with an escrow agent and, accordingly, the trust account assets and the liability for the defeased bonds are not included in the Authority's financial statements.

The balance outstanding on defeased bonds as of December 31, 2011 is as follows:

Bond Issue	Date Defeased	Maturity	December 31, 2011
Series 1976 Sewer Revenue Bonds	April 1993	December 1, 2012	<u>\$ 120,000</u>

NOTE 8 COMMITMENTS AND CONTINGENCIES

Commitments:

As of December 31, 2011, the Authority has entered into various commitments for construction related professional services and construction contracts in the amount of \$9,850. Costs incurred to December 31, 2011 totaled \$7,628.

NOTE 9 PENSIONS

Substantially all of the Authority's employees participate in the Public Employees' Retirement System (the System) which is administered and/or regulated by the New Jersey Division of Pensions and Benefits. The System's Board of Trustees is primarily responsible for the administration of the System.

The Division issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to:

State of New Jersey
Division of Pensions and Benefits
P. O. Box 295
Trenton, New Jersey 08625-0295

The State of New Jersey Public Employees' Retirement System is a cost-sharing multiple-employer contributory defined benefit plan which was established as of January 1, 1955, under the provisions of N.J.S.A. 43:15A. The System's designated purpose is to provide retirement, death, disability and medical benefits to certain qualified members. Membership in the System is mandatory for substantially all full-time employees of the State of New Jersey or any county, municipality, school district or public agency, provided the employee is not required to be a member of another state-administered retirement system or other state pension fund or local jurisdiction's pension fund. Vesting and benefit provisions are established by N.J.S.A. 43:15A and 43:3B.

NOTE 9 PENSIONS (CONTINUED)

The System provides specified medical benefits for members who retire after achieving 25 years of qualified service, as defined, or under the disability provisions of the System.

The contribution policy is set by N.J.S.A. 43:15A and requires contributions by active members and contributing employers. Plan member and employer contributions may be amended by State of New Jersey legislation. Through October 1, 2011, members contributed at a uniform rate of 5.5% of their annual covered salary. Effective October 1, 2011, pursuant to the provisions of Chapter 78, P.L. 2011, member contributions increased to 6.5% of the member's annual covered salary. A further increase, from 6.5% to 7.5%, is scheduled to be phased in equally each year (0.14% per year) beginning July 2012 until the 7.5% is reached in July 2018. Employers are required to contribute at an actuarially determined rate. The annual employer contribution includes funding for basic retirement allowances, cost-of-living adjustments and noncontributory death benefits.

The State of New Jersey's contribution also includes funding for the cost of medical premiums after retirement for qualified retirees. In accordance with Chapter 62, P.L. 1994, post-retirement medical benefits are funded on a pay-as-you-go basis.

For 2011 the Authority had \$322,438 in annual pension cost or required contributions.

Three Year Trend Information for PERS

Year	Annual Pension Cost (APC)	Percentage of APC Contributed	Net Pe <u>Oblig</u>	
12/31/11	\$ 322,438	100%	\$	_
12/31/10	282,255	100%		
12/31/09	236,105	100%		-

NOTE 10 AMOUNTS REQUIRED BY BOND RESOLUTION

The following cash and investment accounts are required by the 1993 Bond Resolution:

	Operating <u>Fund</u>	Bond Service Fund	Sinking <u>Fund</u>	Bond Reserve <u>Fund</u>
Cash and Investments Required Amount	\$ 1,341,232 	\$ 44,427 	\$ 300,929 225,000	\$ 3,159,457
Excess	<u>\$ 26,399</u>	<u>\$ 24,118</u>	<u>\$ 75,929</u>	<u>\$ 1,770,770</u>

NOTE 11 <u>INTEREST EXPENSE</u>

· · · · · · · · · · · · · · · · · · ·	<u>2011</u>	<u>2010</u>
Interest on Bonds	\$ 512,401	\$ 588,869
Amortization of Original Issue Discount	2,288	2,636
Amortization of Deferred Amount on Refunding	<u>56,630</u>	65,224
Total Interest Expense	<u>\$ 571,319</u>	<u>\$ 656,729</u>

NOTE 12 ACCOUNTS RECEIVABLE

Accounts receivable consists of user charges and fees due the Authority at December 31, 2011 as follows:

	<u>2011</u>	<u>2010</u>
Accounts Receivable	\$ 1,039,382	\$ 1,087,101
Municipal Liens Receivable	41,295	29,003
Interest Receivable on		
Delinquent Charges	232,056	217,883
Due from Bank	<u>786</u>	19
Less: Allowance for Uncollectible	1,313,519	1,334,006
Accounts Receivable	(202,533)	(191,558)
	<u>\$ 1,110,986</u>	<u>\$ 1,142,448</u>

NOTE 13 RISK MANAGEMENT

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Authority purchases commercial insurance for risks of loss. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

NOTE 14 RESERVATION OF NET ASSETS

The Authority has restricted net assets for the following purposes in accordance with the requirements of its Bond Resolution.

	<u>2011</u>	<u>2010</u>
Debt Service	\$ 607,395	\$ 751,469
Construction	532,538	1,102,940
Operating	1,314,840	1,266,340

NOTE 15 COMPLIANCE WITH THE AUTHORITY'S BOND RESOLUTION

Section 610 of the Authority's Series 1993 Bond Resolution requires that the Authority make, impose, charge and collect Revenues, as defined in the Resolution, in an amount which will be at least sufficient (a) to provide in each fiscal year an amount at least equal to the Operating Fund Requirement, (b) to provide in each fiscal year an amount which is equal to 110% of the Bond Service Requirement, (c) to provide in each fiscal year the amount, if any, which is needed so that the amount which is on deposit in the Bond Reserve Fund will equal the Bond Reserve Requirement, (d) to provide in each fiscal year the amount, if any, which is needed so that the amount which is on deposit in the Renewal and Replacement Fund will equal the System Reserve Requirement, (e) to provide for the payment of all other charges or liens which are related to the System whatsoever which are payable by the Authority out of such rents, fees and charges during such fiscal year, and (f) to provide in such fiscal year for payment of any additional amounts which are necessary to comply with the provisions of this Resolution and all other statutory and legal obligations of the Authority. Revenues for the year 2011, as defined in the Authority's Bond Resolution, were greater than the amount necessary to meet those provisions and therefore the Authority met the rate covenant contained in Section 610 of the Authority's Bond Resolution.

NOTE 16 LEASE AGREEMENT WITH RELATED ENTITY

On April 3, 2009, the Authority entered into a lease agreement with the City of Vineland ("City") to lease 15.87 acres of land owned by the Authority to the City, who then sublet the land to Conectiv Vineland Solar, LLC, for the purpose of constructing and operating a solar photovoltaic electric generating facility. The term of the lease shall end on the date the City's Power Purchase and Sale Agreement with Conectiv Vineland Solar, LLC ends, or such date the City and the Authority may agree upon. The maximum term shall not exceed thirty (30) years without written approval of the Authority. The Authority will receive a percentage of the City's savings from the solar energy delivered both on a monthly and annual basis during the term of the agreement. As described in Note 2A, the Authority is a related organization to the City of Vineland, but not a Component Unit of the City.

SUPPLEMENTARY INFORMATION

THE LANDIS SEWERAGE AUTHORITY

SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS-

INVESTED IN CAPITAL ASSETS NET OF RELATED DEBT, RESTRICTED AND UNRESTRICTED

YEAR ENDED DECEMBER 31, 2011 WITH COMPARATIVE TOTALS FOR 2010

	INVESTED IN	UNRESTRICTED		RESTRICTED	TOTAL		
	CAPITAL ASSETS, NET OF RELATED DEBT	UNDESIGNATED	DEBT SERVICE	CONSTRUCTION	OPERATING	2011 (MEMO)	2010 (MEMO)
OPERATING REVENUE: User Charges and Fees Other	\$ -	\$ 9,001,951 133,097	\$ -	\$ - -	\$ -	\$ 9,001,951 133,097	\$ 9,019,721 98,057
		9,135,048	<u> </u>		,	9,135,048	9,117,778
OPERATING EXPENSES: Cost of Providing Services Administrative and General Depreciation		5,814,162 1,785,980 2,079,749				5,814,162 1,785,980 2,079,749	6,056,666 1,736,240 2,087,605
	-	9,679,891				9,679,891	9,880,511
OPERATING LOSS		(544,843)				(544,843)	(762,733)
NON-OPERATING REVENUE (EXPENSES): Miscellaneous Income Connection Fees Interest Income Interest Expense Amortization of Debt Issue Costs Loss on Disposal of Asset Realized Gain on Investment Increase in Fair Value of Investments		2,224 172,556 5,899 (571,319) (13,169) 7,822 308,342	133,711	52,138	·	2,224 172,556 191,748 (571,319) (13,169) - 7,822 308,342	6,926 307,626 196,621 (656,729) (16,290) (796)
		(87,645)	133,711	52,138		98,204	(50,221)
INCOME (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS CAPITAL CONTRIBUTIONS	-	(632,488) 93,236	133,711	52,138	-	(446,639)	(812,954)
TRANSFERS AND ADJUSTMENTS:		·				93,236	308,908
Interest Income Other Transfers	(282,871)	185,849 948,847	(133,711) (144,074)	(52,138) (570,402)	48,500	<u>-</u>	
INCREASE (DECREASE) IN NET ASSETS	(282,871)	595,444	(144,074)	(570,402)	48,500	(353,403)	(504,046)
NET ASSETS - JANUARY 1,	52,917,855	1,448,455	751,469	1,102,940	1,266,340	57,487,059	57,991,105
NET ASSETS - DECEMBER 31,	\$ 52,634,984	\$ 2,043,899	\$ 607,395	\$ 532,538	\$ 1,314,840	\$ 57,133,656	\$ 57,487,059

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THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND INVESTMENTS UNRESTRICTED ACCOUNTS YEAR ENDED DECEMBER 31, 2011

	YROLL COUNT	OLVING	C	ALTH- CARE COUNT	EMI	ERGENCY		TOTAL
CASH AND INVESTMENTS - JANUARY 1,	\$ 13,937	\$ 92,794	\$	1,784	\$	493,365	\$	601,880
CASH RECEIPTS: Interest on Investments Transfers - Unrestricted Accounts	106	397		8 16,149		974		1,485 16,149
Transfers from Restricted Accounts Total Cash and Investments Available	1,811,464	 5,890,228 5,983,419		17,941		494,339	-	7,701,692 8,321,206
CASH DISBURSEMENTS: Operations Capital Outlays Purchased from Operations	 1,816,270	5,892,988 2,030		16,149	,			7,725,407 2,030
Total Cash Disbursements	 1,816,270	 5,895,018		16,149		-		7,727,437
CASH AND INVESTMENTS - DECEMBER 31,	\$ 9,237	\$ 88,401	\$	1,792	\$	494,339	\$	593,769
BALANCE COMPRISED OF: Cash:								
Non Interest Bearing Interest Bearing	\$ 9,237	\$ 400 88,001	\$	1,792	\$	494,339	\$	400 593,369
	 9,237	\$ 88,401	\$	1,792	\$	494,339	\$	593,769

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND INVESTMENTS RESTRICTED ACCOUNTS - (ALL ACCOUNTS) YEAR ENDED DECEMBER 31, 2011

	SERIES 1993 (SCHEDULE 3A)		OTHER ACCOUNTS (SCHEDULE 3B)			TOTAL
CASH AND INVESTMENTS - JANUARY 1,	\$	9,495,977	\$	163,852	\$	9,659,829
CASH RECEIPTS:						
User Charges and Fees		8,825,886				8,825,886
Connection and Lateral Fees		94,800				94,800
Interest on Investments		197,389		241		197,630
Miscellaneous Receipts		41,195				41,195
Delinquent Fees Received		155,281				155,281
Hay Sales		121,992				121,992
Escrow Deposits - Developers				1,000		1,000
Capital Contributions		93,236				93,236
Total Cash and Investments Available		19,025,756		165,093		19,190,849
CASH DISBURSEMENTS:						
Debt Service Payments		1,843,561				1,843,561
Construction Costs		572,695				572,695
Charges Against Escrow		· -, · - ·		3,652		3,652
Transfers to Unrestricted Accounts		7,701,692	-			7,701,692
Total Cash Disbursed		10,117,948		3,652		10,121,600
CASH AND INVESTMENTS - DECEMBER 31,	\$	8,907,808	\$	161,441	_\$	9,069,249
BALANCE COMPRISED OF: Cash:						
	\$	5,026,870	\$	161,441	\$	5,188,311
Interest Bearing Investments	Ф	3,880,938	Ф	101,441	Φ	3,880,938
HIVESTHIGHTS		3,000,236			-	3,000,238
Total	\$	8,907,808	\$	161,441	\$	9,069,249

31,295 \$

10,034 \$ 8,907,808

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Total

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND INVESTMENTS RESTRICTED ACCOUNTS (ACCOUNTS REQUIRED BY SERIES 1993 BOND RESOLUTION)

YEAR ENDED DECEMBER 31, 2011

	REVENUE	BOND SERVICE	RESERVE	SINKING FUND	CONSTRUCTION	OPERATING	GENERAL	REBATE	TOTAL
CASH AND INVESTMENTS - JANUARY 1,	\$ 2,163,881	\$ 54,514	\$ 2,898,889	\$ 434,671	\$ 1,922,444	\$ 1,880,402	\$ 131,153	\$ 10,023	\$ 9,495,977
CASH RECEIPTS:									
User Charges and Fees	8,825,886		•						8,825,886
Connection and Lateral Fees	94,800								94,800
Interest on Investments	2,070	24	140,803	693	52,138	1,508	142	11	197,389
Miscellaneous Receipts	29,049		7,822		4,324				41,195
Transfers - Restricted Accounts	(8,593,831)	533,449	(165,683)	1,165,564	(513)	7,161,014	(100,000)		-
Delinquent Fees Received	155,281								155,281
Hay Sales	121,992								121,992
Capital Contributions	93,236	www							93,236
Total Cash and Investments Available	2,892,364	587,987	2,881,831	1,600,928	1,978,393	9,042,924	31,295	10,034	19,025,756
CASH DISBURSEMENTS:									
Debt Service Payments		543,561		1,300,000					1,843,561
Construction Costs					572,695				572,695
Transfers to Unrestricted Accounts	-	***				7,701,692			7,701,692
Total Cash Disbursed	-	543,561	_	1,300,000	572,695	7,701,692		-	10,117,948
CASH AND INVESTMENTS - DECEMBER 31,	\$ 2,892,364	\$ 44,426	\$ 2,881,831	\$ 300,928	\$ 1,405,698	\$ 1,341,232	\$ 31,295	\$ 10,034	\$ 8,907,808
BALANCE COMPRISED OF: Cash:									
Interest Bearing Investments	\$ 2,892,364	\$ 44,426	\$ 893 2,880,938	\$ 300,928	\$ 405,698 1,000,000	\$ 1,341,232	\$ 31,295	\$ 10,034	\$ 5,026,870 3,880,938

44,426 \$ 2,881,831 \$ 300,928 \$ 1,405,698 \$ 1,341,232 \$

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND INVESTMENTS RESTRICTED ACCOUNTS (OTHER ACCOUNTS) YEAR ENDED DECEMBER 31, 2011

	DEVELOPER ESCROW			1989 ESCROW RPLUS	TOTAL		
CASH AND INVESTMENTS - JANUARY 1,	\$	162,404	\$	1,448	\$	163,852	
CASH RECEIPTS:							
Interest Received		238		3		241	
Escrow Deposits - Developers		1,000	-			1,000	
Total Cash and Investments Available		163,642		1,451		165,093	
CASH DISBURSEMENTS:							
Charges Against Escrow		3,652				3,652	
Total Cash Disbursed		3,652		_		3,652	
CASH AND INVESTMENTS - DECEMBER 31,	\$	159,990	\$	1,451	\$	161,441	
•							
BALANCE COMPRISED OF: Cash:							
	\$	159,990	\$	1,451	\$	161,441	
Interest Bearing	φ	137,770	φ	1,701	Ψ	101,771	

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF REVENUES AND COSTS FUNDED BY REVENUES COMPARED TO BUDGET - BUDGETARY BASIS YEAR ENDED DECEMBER 31, 2011

WITH COMPARATIVE ACTUAL AMOUNTS FOR THE YEAR ENDED DECEMBER 31, 2010

	2011	2011	2010
	BUDGET	ACTUAL	ACTUAL
REVENUE: Net Assets Appropriated User Charges and Fees Connection and Lateral Fees Other Interest Income	\$ -	\$ -	\$ 85,556
	9,120,000	9,001,951	9,019,721
	50,000	172,556	307,626
	145,000	135,321	104,983
	335,000	191,748	196,621
Total Operating Revenue	9,650,000	9,501,576	9,714,507
EXPENSES: Costs of Providing Services: Salaries - Supervision	943,000	931,986	988,561
Salaries and Wages Employee Benefits Payroll Taxes Utilities and Telephone	1,646,000	1,623,365	1,664,961
	1,282,700	1,343,641	1,219,053
	208,700	205,370	209,195
	1,098,000	1,108,533	1,177,332
Miscellaneous Materials and Supplies Repairs and Maintenance Laboratory Testing Grit and Grease Disposal	150,000	86,532	110,799
	130,000	65,908	160,531
	22,000	21,224	21,988
	24,000	24,021	28,538
Mobile Equipment Expense Chemicals Industrial Pretreatment Farm Supplies, Maintenance and Utilities	123,000	113,662	106,356
	213,000	177,124	218,654
	22,000	16,259	18,429
	135,000	96,537	132,269
	5,997,400	5,814,162	6,056,666
Administrative and General Expenses: Salaries and Wages	815,000	831,366	786,396
Employee Benefits Payroll Taxes Professional Services Insurance	434,500	409,551	405,737
	65,600	60,543	61,836
	166,500	181,005	167,818
	135,000	129,458	131,833
Travel Public Relations City of Vineland - Health Department	5,500	1,950	6,697
	1,000	419	300
	4,000	4,000	4,000
City of Vineland - Tax Office Permit Fees Miscellaneous Expense Office Expenses	4,000	6,000	8,000
	33,000	29,542	31,502
	46,500	41,208	45,581
	71,500	71,873	67,879
Chairman's Expenses Bad Debt Expense Reimbursement to Cumberland County	6,000	4,090 10,975	3,685 10,976
Household Hazardous Waste Clean-Up Day	4,000 1,815,100	1,785,980	1,736,240
Interest Expense	461,000	512,401	588,869
OTHER COSTS FUNDED BY OPERATING REVENUE: Principal Maturities Capital Outlays	1,300,000	1,300,000	1,300,000
	76,500	2,030	32,732
- 1/2-1-10-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0	1,376,500	1,302,030	1,332,732
TOTAL COSTS FUNDED BY OPERATING REVENUE	9,650,000	9,414,573	9,714,507

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF REVENUES AND COSTS FUNDED BY REVENUES COMPARED TO BUDGET - BUDGETARY BASIS YEAR ENDED DECEMBER 31, 2011

WITH COMPARATIVE ACTUAL AMOUNTS FOR THE YEAR ENDED DECEMBER 31, 2010

	2011 BUDGET	2011 ACTUAL	2010 ACTUAL
REVENUES OVER COSTS FUNDED BY REVENUES	\$ -	87,003	-
Reconciliation of Budgetary Basis to Change in Net Assets:	4.4		
Adjustments to Budgetary Basis:			
Principal Maturities		1,300,000	1,300,000
Capital Outlays		2,030	32,732
Depreciation		(2,079,749) (2,087,605)
Amortization of Debt Issue Costs		(13,169) (16,290)
Amortization Charged to Interest Expense		(58,918	(67,860)
Realized Gain on Investments		7,822	
Increase in Fair Value of Investments		308,342	112,421
Loss on Disposition of Assets		-	(796)
Net Assets Appropriated Reflected as Revenue on Budgetary Sche	dule	-	(85,556)
Capital Contributions		93,236	308,908
CHANGE IN NET ASSETS PER EXHIBIT B		\$ (353,403	\$ (504,046)

THE LANDIS SEWERAGE AUTHORITY SCHEDULE OF TERM BONDS PAYABLE DECEMBER 31, 2011

		ODICINAL		MAT	URITIES	THE PARTY OF		BALANCE		PRINCIPAL	BALANCE	
DESCRIPTION		ORIGINAL ISSUE	DATE OF ISSUE	DATE	AMOUNT	INTEREST RATE					PAID 2011	DECEMBER 31, 2011
Short Term Auction Rate Securities-Series 1993-B	(2)	\$ 6,500,000	4/1/93	9/19/2019	\$ 6,500,000	VARIOUS (1)	\$	4,750,000	\$	\$ 650,000	\$ 4,100,000	
Complimentary Auction Rate Securities-Series 1993-C	(2)	6,500,000	4/1/93	9/19/2019	6,500,000	VARIOUS (1)		4,750,000		650,000	4,100,000	
							_\$	9,500,000	\$ -	\$ 1,300,000	\$ 8,200,000	

- (1) The combined rate or Linked Coupon Rate is 5.65% which is the rate the Authority pays, even though the rates for each of these Securities can change at each Auction Date.
- (2) The Short Term Auction Rate Securities and the Complementary Auction Rate Securities are subject to mandatory redemption through October 1, 2019 at 100% of the principal amounts established as follows:

Year	Short	pal Amount of Term Auction te Securities	Comple	ipal Amount of mentary Auction te Securities
2012	\$	450,000	\$	450,000
2013		450,000		450,000
2014		450,000		450,000
2015		500,000		500,000
2016		500,000		500,000
2017		550,000		550,000
2018		600,000		600,000
2019		600,000		600,000
	\$	4,100,000	\$	4,100,000

THE LANDIS SEWERAGE AUTHORITY ROSTER OF OFFICIALS

Authority Members	<u>Position</u>	Amount of Surety Bond
Joseph J. Reuben III Peter Galetto, Sr. G. Steven Errickson Francis A. Gana Jose Silva	Chairman Vice Chairman Treasurer Secretary Assistant Secretary; Assistant Treasurer	\$ 10,000 \$ 10,000 \$ 10,000 \$ 10,000
Other Officials A. Steven Fabietti	Solicitor Executive Director/Chief Engineer	\$ 10 000
A. Steven Fabietti Dennis W. Palmer	Solicitor Executive Director/Chief Engineer	\$ 10,0

Financial Advisor

Surety Companies

David R. Kotok

Selective Insurance Company of America

THE LANDIS SEWERAGE AUTHORITY FINDINGS AND RECOMMENDATIONS YEAR ENDED DECEMBER 31, 2011

This section identifies the significant deficiencies, material weaknesses, and instances of noncompliance related to the financial statements that are required to be reported in accordance with *Government Auditing Standards* or with audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

None Noted

THE LANDIS SEWERAGE AUTHORITY STATUS OF PRIOR YEAR FINDINGS AND RECOMMENDATIONS YEAR ENDED DECEMBER 31, 2011

Finding No. 2010-1

Condition:

Revenues for the year 2010, as defined in the Authority's Bond Resolution, were less than the amount necessary to meet the rate covenant contained in Section 610 of the Authority's Bond Resolution.

Status:

The Authority has met the rate covenant contained in Section 610 of the Authority's Bond Resolution in 2011.