

JEFFREY A. MARTINOVICH

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CURRENT

- **JAM Accelerator, LLC:** Business Incubation, Acceleration, Consulting
- **JAM Properties, LLC:** Real Estate Investment, Development, Management
- **JAM Communications, LLC:** Speaking, Writing, Influencing, Media
- **Why Not Me?, LLC:** Charitable, Civic, Inspiration, Enlightenment

EDUCATION

1992: MBA, The College of William and Mary, *Finance*

1988: B.S., The United States Air Force Academy, *Management*

MILITARY

1998-1992: United States Air Force - *Captain*

- First Gulf War, Stealth Fighter F-117 Program, Tactical Air Command Headquarters (TAC/HQ) Langley AFB, Virginia.

BUSINESS

1992-2012: MICG Investment Management, LLC - *Founder, Chairman, CEO*

- Founded and developed MICG into nationally-recognized wealth advisory firm managing \$1 billion in assets with 100 associates in 8 offices in Virginia, Washington D.C., and New York, serving 3,000 clients in 42 states and 5 countries.
- A collection of startups consolidated under one wealth management umbrella, MICG provided expertise in financial planning, asset management, investment banking, lending and mortgage, insurance, real estate and trust services.
- MICG was very proud of its +36% avg. ann. corporate growth rate and over 99% ann. client retention rate.
- Successfully completed numerous mergers and acquisitions, to include practices from Merrill Lynch, Morgan Stanley, and UBS Securities, as well as a 75-person regional audit and accounting firm.

LEGAL CHALLENGE

2012-2020: MARTINOVICH v. UNITED STATES

- Following the 2008 Financial Crisis, MICG's proprietary hedge funds experienced regulatory scrutiny and allegations. As CEO, Jeff vigorously defended his firm, refusing multiple settlement offers and instead choosing to defend his employees and himself in federal court. In a bizarre narrative, Jeff was convicted and sentenced to 14-years in federal prison. His case was reversed twice by the Fourth Circuit Court of Appeals, two separate U.S. District Court Judges were removed, and his successful federal suit uncovered fraud and collusion holding him at a higher-security, violent prison. In May of 2020, after nearly 7-years, Jeff was released to home confinement and began his journey of rebuilding, restoring and turning disadvantages into advantages.

MEDIA AND PUBLICATIONS

- JAM VIEWS Blog: <https://jeffreymartinovich.blogspot.com>, Sunday morning posts on business, free markets, capitalism, leadership, inspiration.
- Website: www.jeffmartinovich.com, blog, legal archives, gallery, books.
- *The Fall of MICG* - Ash Press 2016, Amazon Books, shareholders booklet.
- *Just One More: The Wisdom of Bob Vukovich* - Ash Press (2021 Publish), contemporary parable of life lessons to include the most-important one.
- *Icarus: Zero to a Billion to Zero* - Ash Press (2021 Publish), 40 business lessons on creating wildly-successful organizations, plus avoiding the mistakes I have made.
- *Building Special Companies Workshops* - 25 entertaining lessons for creating extraordinary organizations, including hundreds of real-life examples of success, failure and perseverance.

COMMUNITY ROLES

- President, Big Brothers Big Sisters
- Chairman, Children's Village of Hampton Roads
- Chairman, State of Virginia, Young Presidents' Organization (YPO)
- Board Director, USO of Hampton Roads
- Board Director, Christopher Newport University Luter School of Business
- Board Director, Securities Industry (SIFMA) Small Firms Committee
- Youth Basketball Coach: YMCA, St. Andrews Church, HR Academy, Newport News Parks

INTERESTS

- Ashleigh, Cole, Fitness, Golf, Travel, Free Markets, Children Charities, Veterans.