



BUILDING RELATIONSHIPS. KEEPING THEM STRONG.

PEARLMAN 2024

30TH ANNUAL CONFERENCE



OUR CHAIRS

SEPTEMBER 4-6, 2024



MARK GAMELL
Partner, Torre, Lentz,
Gamell, Gary &
Rittmaster, LLP (TLGGR)



PATRICIA WAGER
Partner, TLGGR

**REGISTER BY
AUGUST 16TH
TO SECURE
YOUR SPOT!!**

PEARLMAN COLLEAGUES!

On behalf of the Board of Directors and Sustaining Members of the Pearlman Association, you are cordially invited to attend the **30th Annual Pearlman Conference** in the Seattle area from September 4-6, 2024.

You may notice a fresh look this year. We've introduced a new logo, [website](#), and registration process this year. We've also renewed our conference signage and improved our audio/visual package. Regardless of change, we maintain our focus where it belongs: **Building Relationships and Keeping Them Strong.**

The conference will kick off on Wednesday, September 4, with our traditional cocktail and appetizer reception at Willows Lodge from 4:30 PM to 7:30 PM, featuring live music and a delightful ambiance.

On Thursday, September 5, the educational program begins at Sparkman Cellars Winery. This year's theme: "**The Time Machine: What Does a Surety Gain or Lose by Waiting?**," will cover topics such as bankruptcy, asset management, ADR, site evaluations, and underwriting considerations. The day's program concludes with an industry leadership panel. Attendees will enjoy a hosted breakfast, lunch, beverages, espresso bar, and snacks, thanks to our generous sponsors. Thursday evening begins with the cocktail hour and dinner, followed by the annual Hold 'Em Poker event.

Friday, September 6, will feature detailed panel discussions on A312 Section 3.1 meetings, handling difficult obligees, and bad faith claims. A hosted breakfast and a Bloody Mary bar will be available in the morning, along with beverages and the espresso bar. In the afternoon, participants can choose between a golf scramble at The Golf Club at Redmond Ridge or a Sip 'n Putt event at Rainbow Run, followed by a dinner and awards ceremony.

CHAIRS, cont.



JIM CARLSON
Managing Principal,
MPCS-LLC

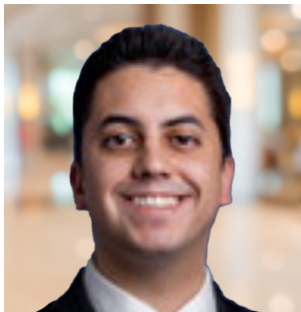
An optional wine tour through Woodinville Valley will be offered on Saturday, September 7, for those extending their stay. Registration is required for all events, and there are no fees for surety company employees. **Please register by August 16, 2024, to secure your spot.**

We look forward to your participation in making this year's gathering the best yet. Please complete the [registration form](#) and return it as soon as possible.

Sincerely,

Luis Aragon

Luis Aragon
President



DAVID GRYZC
Asst. Vice President, RLI
Insurance Company

CONFERENCE SCHEDULE

DAY 1
WEDNESDAY
SEPTEMBER 4

4:30-7:30 PM: Hospitality Reception at [Willows Lodge](#).
Enjoy live music, food, and drinks!

Hosted by: *The Vertex Companies, LLC.; Husted Law Firm; and Sage Associates, Inc.*

Band hosted by: *Faux Law Group and Friedrich Dishaw PLLC*

DAY 2
THURSDAY
SEPTEMBER 5

7:30 AM:

Breakfast buffet at [Sparkman Cellars Winery](#) (right across from Willows Lodge)

Hosted by: *PCA Consulting Group; Forcon International, SMTD Law LLP; and Chiesa Shahinian & Giantomasi, P.C.*

Espresso Bar

Hosted by: *MPCS*

All-Day Beverage Services

Hosted by: *Sokol Larkin Wagner Storti LLC*

8:00 AM: *Seminar – The Time Machine: What Does a Surety Gain, or Lose, by Waiting?*

12:00 PM:

Lunch at Sparkman Cellars Winery

Hosted by: *Wolkin Curran, LLP; Sage Group, an Aperture Company; and Weinstein Radcliff Pipkin LLP*

Afternoon Snacks

Hosted by: *RJT Construction*

1:15-5:00 PM: *Seminar cont. – The Time Machine: What Does a Surety Gain, or Lose, by Waiting?*

5:15 PM: Welcome Reception and Dinner

Hors d'oeuvres hosted by: *Sokol Larkin Wagner Storti LLC and Nicholson Professional Consulting, Inc.*

Dinner hosted by: *Watt, Tieder, Hoffar & Fitzgerald, LLP; J.S. Held LLC; and RJT Construction*

7:00 PM: Hold 'Em Tournament
(hone your risk management skills!)

Hosted by: *J.S. Held and Weinstein Radcliff Pipkin; drinks sponsored by Krebs Farley PLLC*

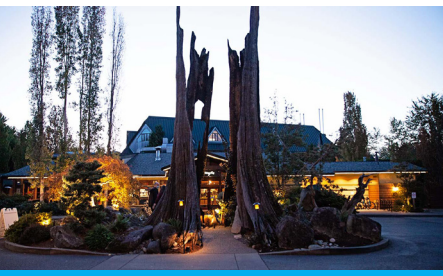
PRICING

Sustaining Member ... \$775
(before 08/16/24)

General Attendee \$900
(before 08/16/24)

Sustaining Member \$825
(after 08/16/24)

General Attendee \$950
(after 08/16/24)



DAY 3
FRIDAY
SEPTEMBER 6

REGISTRATION:

- No fees for surety company employees
- Registration is required for all attendees
- Fees cover participation in all events

ADDITIONAL DETAILS:

Spouses/significant others are welcome at social events at no extra cost.

HOTELS:*

Willows Lodge:
Call (425) 424-3900 for reservations
(waitlist option only)

Redmond Marriott Town Center:
Call (425) 498-4000 for reservations

**Conference hotel rate: Pearlman*

7:30 AM:

Breakfast buffet at [Sparkman Cellars Winery](#) (right across from Willows Lodge)

Hosted by: Cashin Spinelli Ferretti LLC; Carney Badley Spellman P.S.; and Spencer Fane Snow Christensen & Martineau

Bloody Mary Bar

Hosted by: Dry Law PLLC

Espresso Bar

Hosted by: MPCS

Beverage Service

Hosted by: Guardian Group, Inc.

8:30 AM: Seminar – The Time Machine: What Does a Surety Gain, or Lose, by Waiting?

12:00 PM: Lunch (on your own)

12-12:30 PM: Bus service to/from [The Golf Club at Redmond Ridge](#)

Hosted by: Law Offices of Larry Rothstein

1:00 PM: Sign In/Warm Up

(Green fees and carts will be paid for by Pearlman)

1:30 PM: Scramble Tournament – Shotgun Start

Beverage Cart

Hosted by: Watt Tieder Hoffar & Fitzgerald, LLP; Ernstrom & Dreste, LLP; and Imperium Consulting Group

12:30: Sip ‘n Putt Rainbow Run 18-Hole Mini Golf at [Willows Run*](#)

(Lunch + beverages provided; self-provided transportation)

Hosted by: Booth, Mitchel & Strange LLP; Liberty Mutual; Lewis Brisbois; and Guardian Group, Inc.

ALTERNATIVE option to The Scramble Tournament at The Golf Club at Redmond Ridge. **Limited to 60 people!*

6:30 PM:

Dinner at The Golf Club at Redmond Ridge

Hosted by: Ward Hocker Thornton, PLLC

Bar

Hosted by: Sokol Larkin Wagner Storti LLC

8:30 PM: Golf Prizes Awarded + Closing Remarks

DAY 4
SATURDAY
SEPTEMBER 7

WOODINVILLE VALLEY WINE TOUR (ELECTIVE):

An exclusive wine tour will have you meandering through the lush Sammamish River Valley where celebrated and critically acclaimed wines are produced in 40 different wineries, all within 30 minutes of Seattle. If you plan on joining, **please note that in your registration.**

Sponsored by: Torre, Lentz, Gamell, Gary & Rittmaster, LLP; SMTD Law LLP; The Law Offices of T. Scott Leo

SPECIAL THANKS

We must recognize the contributions of our Sustaining Members. Your continued generosity allows us to put on an annual, company-run event, providing educational opportunities to the industry. Further, you allow us to award scholarships to deserving surety professionals. The Pearlman has always depended on the kindness of Sustaining Members. Please accept our sincere gratitude for your yearly contributions that help make The Pearlman possible:



Fasano Acchione & Associates, LLC
Wolkin Curran, LLP
J.S. Held, LLC
The Husted Law Firm
Booth, Mitchel & Strange, LLP
RJT Construction, Inc
Guardian Group, Inc
Torre, Lentz, Gamell, Gary & Rittmaster, LLP
Jennings Haug Keleher McLeod
Sage, an Aperture Company
JAMS
Krebs Farley
Ward, Hocker & Thornton, PLLC
PCA Consulting Group
Wright, Constable & Skeen, LLP
Weinstein Radcliff Pipkin, LLP
Matson, Driscoll & Damico
The Vertex Companies, LLC
Dunlap Fiore, LLC
Markel Surety
Carney Badley Spellman, P.S.
MPCS
Lewis Brisbois Bisgaard & Smith, LLP
The Horowitz Law Firm
Nicholson Professional Consulting Inc
Beacon Consulting Group
Friedrich & Dishaw
Levy Craig Law Firm

Watt Tieder Hoffar & Fitzgerald, LLP Sokol Larkin
Wagner Storti LLC
Kerr, Russell and Weber, PLC
Sage Associates, Inc
Spencer Fane Snow Christensen & Martineau
Chiesa Shahinian & Giantomasi P.C.
Forcon International Corporation
Langley LLP
Global Construction Services, Inc
SMTD Law LLP
Manier & Herod
Cashin Spinelli & Ferretti, LLC
Clark Hill PLC
Law Offices of John L. Fallat
Ernstrom & Dreeste, LLP
Robinson + Cole, LLP
Koeller Nebeker Carlson Haluck LLP
Williams Kastner
Bronster Fujichaku Robbins ALC
Faux Law Group
Robins Kaplan LLP
D'Arcy | Vicknair, L.L.C.
Simon, Peragine, Smith & Redfearn, LLP
Dry Law PLLC
Bains Law PLLC
Phelps Dunbar LLP
Loewke Brill Consulting Group, Inc.

In addition, we want to extend our genuine appreciation to a few folks who helped The Pearlman put two feet firmly in the 2020s. First off, special thanks to Brian Rice of **RiskScope Strategies, LLC**, and Rachel Charlton of **Sticky Communications, LLC**, for their amazing skill in developing our new logo, website, and branding. Their tireless efforts on a short schedule made this Invitation, and our new look, possible. Secondly, special thanks to Angela Zanin and Mark Oertel of **Lewis Brisbois Bisgaard & Smith, LLP**, who provided the Pearlman with new conference materials—name tags, display signs, table top signs, speaker signs, and new sponsor signs, among other things! Their contributions help give the Pearlman the polished, crisp look it deserves. If you see Brian, Rachel, Angela, or Mark, please do thank them personally.