

PREFERRED SUPPLIERS LLC

CAPABILITY STATEMENT

*Your single source for compliant, reliable,
and on-time procurement*



WOSB CERTIFIED



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COMPANY SNAPSHOT

Preferred Suppliers LLC delivers end-to-end procurement solutions with speed, accuracy, and reliability. We specialize in sourcing anything you need, when you need it—backed by clear communication and on-time delivery.

POC Katie Newton, President

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Location Encinitas, CA

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PAST PERFORMANCE

- Top supplier for CDPH's COVID locations throughout CA under the CA State of Emergency
- Successfully completed 650+ POs, worth over \$4.5M
- Completed 100% of PO's issued since 2022
- Work in over 50 Counties in CA
- Work with over 55 CA State Agencies
- Achieved 100% on-time delivery across multiple shipments while adhering to compliance and reporting standards

NAICS CODES (NOT LIMITED TO)

- 336 - Transportation Equipment Manufacturing
- 337 - Furniture and Related
- 423 - Wholesalers, Durable Goods
- 424 - Wholesalers, Nondurable Goods
- 425 - Wholesale Electronic Markets
- 442 - Furniture
- 444 - Building Material and Garden Equipment and Supplies
- 458 - Clothing, Clothing Accessories, Shoe, and Jewelry
- 459 - Sporting Goods, Hobby, Musical Inst, Book, and Misc.

CORE COMPETENCIES

- Highly organized and professional
- End-to-End Supply Chain Support
- Customer-Centric Support
- Rapid Response & Time-Sensitive Fulfillment
- Regulatory & Compliance Expertise
- Vendor & Contract Management
- Nationwide and global sourcing capabilities
- Comprehensive Procurement & Sourcing - Ability to procure any supply, product, IT, Non-IT or material with speed and accuracy

DIFFERENTIATORS

- Continuous communication on tracking updates, shipping delays, etc.
- Financially equipped to take on large & complex procurements
- One-Stop Procurement Partner
- Source Anything, Anytime – Unique ability to procure and deliver virtually any product or service, tailored to client needs.
- Continue to develop rapport with State buyers due to our ability to successfully deliver on every PO

SUPPLIES, SOFTWARE, HARDWARE & EQUIPMENT

- Emergency** Nitrile, Latex, Cleaners, Wipes, Disinfectants, Blankets, Storage, PPE, Sandbags, Storage Units, Rental Equipment, Bedding, Etc.
- Supplies** Law Enforcement and Tactical, K9, Books, Guides, Inmate, Etc.
- Equipment** Gas Cans, Boots, Uniforms, Building Supplies, Garmin, Power Tools, Solar, Cameras, Packs, Holsters, Recorders, Etc.
- Materials** Lumber, Screws, Steel, Glass, Lighting, Metal, Plywood, Pipes, Etc.
- Safety** PPE, Medical, Consumables, Emergency, Goggles, Gloves, Cones, Disaster Relief, Tools, Vests, Clothing, Narcan, First Aid Kits, Life Rafts, Life Vests, Masks, Coveralls, Boots, Disposables, Etc.
- Consumables** Water, Soda, Coffee, Tea, Bath and Body, Hygiene, Snacks, Etc.
- Office** General Supplies and Equipment, Computer Hardware and Accessories, Janitorial, Furniture, Audio/Visual, Ergonomic, Signs, Appliances, Envelopes, Printer, Notebooks, Paper, Labels, Etc.
- Custom** Uniforms, Vests, Notebooks, Envelopes, Signs, SWAG, Knives, Printing, Doors, Badges, Stamps, Boats, Patches, Awards, Etc.
- Training & Education** Conference, On Site Training, Online Trainings, CPA Courses, Continuing Education, K9 Training, Memberships, Books, Etc.
- Software** PitStop Pro, Adobe, KnowBe4, Vehicle Subscriptions, Recast, DocuSign, Lexipol, Canva, License/Subscription Renewals, Etc.

TOP CLIENTS (STATE OF CA)

- Department of Corrections and Rehabilitation
- Department of Tax and Fee Administration
- Employment Development Department
- Department of Health Care Services
- Department of Consumer Affairs
- Department of General Services
- Department of Water Resources
- Department of Motor Vehicles
- Department of State Hospitals
- Department of Veteran Affairs
- Department of Fish & Wildlife
- Department of Transportation
- Department of Public Health
- Department of Education
- Department of Justice
- CA Public Utilities Commission
- CA Franchise Tax Board
- CA Highway Patrol
- CA Science Center
- CA State Libraries
- Cal Fire

Supplying Government. Simplifying Procurement.