

PPL Direct Discount Program Customer Acknowledgement Agreement

Thank you for participating in the PPL Small Commercial and Industrial (SCI) Direct Discount Program. The Direct Discount Program helps small business and industrial customers achieve significant, long-term electricity savings by increasing the energy efficiency of their facilities and equipment.

This Program-provided assessment is intended to identify cost-effective energy efficiency measures at participating customer facilities and provide cost estimates to help inform customer decision making. For more information on the Direct Discount Program, please visit ppl electric.com/businessrebates.

For questions about the PPL Direct Discount Program please contact:

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Program Details and Requirements

The Direct Discount Program targets small Commercial and Industrial (SCI) customers of PPL to help achieve significant, long-term electricity savings by increasing the energy efficiency of their facilities and equipment. Upon completion of a Program-provided assessment, customers receive a detailed report listing measure recommendations and project financial data.

The Program is designed to achieve the following objectives:

- Identify cost-effective options to improve the efficiency of existing facilities.
- Reduce energy usage for participants.
- Transform the market over time by addressing these specific barriers that hinder adoption of efficient technologies and practices for small commercial and industrial customers:
 - “First cost” barriers and lack of access to capital.
 - Lack of energy efficiency education and program awareness.
 - Lack of participant understanding about measure payback.
 - Lack of easy access to qualified vendors/installers.
 - Absence of tools to quantify savings and streamline participation.
- Educate participants on efficient technologies and the non-energy related benefits of efficient technologies (e.g., longer life of the unit, maintenance savings and cost-effectiveness).
- Provide a suite of educational and supporting services for customers and contractors to promote the implementation of energy efficiency measures.

Participant Eligibility:

PPL's Small Commercial and Industrial customer with GS1 or GS3 rate codes are eligible to participate in this Program. To be eligible to participate, the business must be operational and operating under normal business conditions. This program is designed for retrofit projects only; projects determined new construction (new building, space change, HVAC+ lighting projects, building vacancies) are not eligible. Incentives are based on actual savings and are calculated on a project-by-project basis. Maximum incentive may cover up to 80% of the total project cost. A participant is defined as one location/address with a single PPL electric account number.

Requirements for Participating Customer

- Provide access to project facilities both before and after project completion for inspection of the baseline and post-retrofit condition.
- Agree to Program terms and conditions of the Program.
- Begin work on the project only after receiving pre-approval. Projects started prior to receiving pre-approval will be disqualified from the program.

Requirements for Participating Contractor

- Respond to customer requests in a professional and timely manner.
- Perform all work to the required standards of the Program.
- Begin work on the project only after receiving pre-approval. Projects started prior to receiving pre-approval will be disqualified from the program.
- Install products that comply with the Product Quality Requirements included in the QA/QC Manual.
- Conduct energy surveys.
- Submit complete project applications and supplemental documentation.
- Coordinate installations/manage workflow to assure timely installations.
- Provide Program Implementer with feedback on the Program.

Notes:

- Should the contractor identify any measures or other work that is not eligible within the SCI Direct Discount Program, the contractor may elect to propose such measures or work to the customer under a separate contract, outside of the SCI Direct Discount Program, utilizing any eligible rebates and incentives from other energy efficiency programs offered through the PPL Business Energy Efficiency Program.
- The contractor shall make every reasonable effort to identify upfront any deficiencies with respect to the existing conditions or existing equipment in the facility, related to the installation of the proposed energy conservation measures, which would impact the contractor's ability to perform the work cost-effectively.

Direct Discount Customer Acknowledgment

I agree that I have requested to have the energy retrofits specified in the attached proposal performed at my facility by a professional Contractor. I further agree that I will pay the invoice provided by the Contractor. I understand that a Direct Discount Program representative may be coming to my site for a pre-verification and/or a post-verification visit to confirm that the project is installed as specified. I understand that pre-approval is required prior to beginning work on the project and if started prior will be disqualified from the program. I understand that the Program rebate will be paid directly to the installation Contractor to reduce the cost of the retrofit project. To qualify for incentives, the project must be completed within 90-days from date of application signature unless contractually amended or approval from Program is received. The installation Contractor cannot invoice the business participant for the rebate amount. I understand Contractors must provide a written warranty of labor and materials for a minimum of one year from the date of service performed and the equipment installed shall carry the manufacturer's warranty. CLEAResult's role in the installation is limited to enforcing the Program specifications.

PPL Electric Utilities ("PPL") owns the forward capacity rights and the ability to bid this capacity into the PJM forward capacity market for any energy-efficiency project, measure installed, or product purchased, which includes an upstream/downstream/midstream discount, direct discount, rebate or incentive paid, or free measures installed or provided by PPL, its representative conservation service provider, partners, trade allies, or distributors. Customer can request that the PPL return ownership of the forward capacity rights. PPL's decision to return the forward capacity rights is in its sole discretion and is under no obligation to return ownership of forward capacity rights upon customer request.

My business contains the following types of equipment (please check all that apply ☒):

- ☐ Lighting
- ☐ Refrigeration
- ☐ Compressed Air

Program Participation Qualification: PPL commercial customers with GS1 or GS3 Rate Code.

I read, understand and am in compliance with all rules and regulations concerning this PPL's Direct Discount Program. I certify that all information provided is correct to the best of my knowledge, and I give the company permission to share my records with the Pennsylvania Utility Commission, or its contractors, who plan to evaluate my energy usage. Additionally, I will allow reasonable access to my property to verify the installation and performance of the energy efficiency measures that are eligible for incentives under the programs.

PROJECT NAME _____

CUSTOMER INFORMATION		CONTRACTOR INFORMATION	
Customer's Company Name		Contractor's Company Name	
Customer's Pre-Install Signature		Contractor's Pre-Install Signature	
Customer's Printed Name		Contractor's Printed Name	
Signature Date		Signature Date	

Once the installation is finished, please complete the section below:

CUSTOMER INFORMATION	CONTRACTOR INFORMATION
Customer's Post-Install Signature	Contractor's Post-Install Signature
Signature Date	Signature Date