



KATIE ASHBY
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BUYER'S QUESTIONNAIRE

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Finding the perfect home rarely happens, as compromises are inherent in the home purchase process. But with your help, I'll work to get you as close as I can to your ideal home. Please take a minute and help me by answering the following questions. Your feedback will provide information I can use to simplify your property search and save you time. If there are any details that aren't addressed in the questions, feel free to add them.

General Questions

Where do you want to buy property? _____

Is there any specific part of the city/area that you prefer? _____

Is there a specific school or school district you'd prefer to live in/near? _____

If yes, which school district(s)? _____

Do you have pets? ☐ YES ☐ NO

What kind, and how many? _____

Have you bought or sold a home in the past? ☐ YES ☐ NO

If yes, how long ago and where? _____

Do you need to sell a property before you can purchase another? ☐ YES ☐ NO ☐ ON MARKET

Are you currently in a lease? ☐ YES ☐ NO

If yes, when does it expire? _____

How soon do you want/need to be in a new home? _____

Are you interested in a new home, a resale home, or both? ☐ NEW ☐ RESALE ☐ BOTH

Do you or any members of your family have any disabilities, conditions, or other circumstances that would require specific home features? ☐ YES ☐ NO

If yes, which features do you or your family members require? _____

Financing & Pricing

Have you arranged financing yet? ☐ YES ☐ NO

Do you need assistance in locating financing? ☐ YES ☐ NO

Have you been pre-qualified, pre-approved, or otherwise informed as to what your maximum purchase amount is? ☐ YES ☐ NO

Do you have enough funds in your account to cover earnest money (typically 1 percent of the purchase price)? ☐ YES ☐ NO

If yes, what amount have you been pre-qualified/pre-approved for? _____

If yes, will your financial company issue a pre-qualified/pre-approval letter stating this amount? ☐ YES ☐ NO

What monthly payment range would you feel comfortable with? _____

Will you require down payment assistance? ☐ YES ☐ NO

Your New Home

What style of home would you prefer? _____

Are stairs acceptable? ☐ YES ☐ NO

Is a master bathroom important to you? ☐ YES ☐ NO

If yes, which would you prefer: ☐ 1/2 BATH ☐ 3/4 BATH ☐ FULL ☐ 5-PIECE

What square footage do you prefer? ☐ <1,000 ☐ 1,000-2,000 ☐ 2,000-3,000 ☐ 3,000+

Do you want a basement? ☐ YES ☐ NO ☐ NO PREF.

If yes, which style? ☐ UNFINISHED ☐ PARTIALLY FINISHED ☐ TOTALLY FINISHED ☐ WALK-OUT

Is air conditioning important to you? ☐ YES ☐ NO

Open floor plan? ☐ YES ☐ NO ☐ NO PREF.

An office or study? ☐ YES ☐ NO ☐ NO PREF.

Formal dining room? ☐ YES ☐ NO ☐ NO PREF.

Patio/deck? ☐ YES ☐ NO ☐ NO PREF.

Sprinkler system? ☐ YES ☐ NO ☐ NO PREF.

Pool? ☐ YES ☐ NO ☐ NO PREF.

Do you want a garage? ☐ YES ☐ NO ☐ NO PREF.

If yes, how many garage spaces? _____

Heated garage? ☐ YES ☐ NO

What size lot would you prefer? ☐ SMALL ☐ MEDIUM ☐ LARGE ☐ SPECIFIC ACREAGE

Is mature landscaping important to you? ☐ YES ☐ NO

of Bedrooms _____

of Bathrooms _____

Is a guarded gate important to you? ☐ YES ☐ NO ☐ NO PREF.

Are there any other specific features that were not addressed in this questionnaire that you would like to be factored into your property search? _____

Are you currently working with another real estate agent? ☐ YES ☐ NO

Are you in an Exclusive Buyer Agency Contract with another agent? ☐ YES ☐ NO

Contact Information

Name _____

Address _____

Daytime Phone _____

Evening Phone _____

Mobile Phone _____

Email _____

