

Practice Scripts - Read These off - Practicing with your enroller

Have Fun practicing, just be yourself, "be a bit enthusiastic" like you've found a great new restaurant or a new movie you liked. That vibe is contagious!

Opening with a Question; "Ask This", to begin your practice:

"Do you know anyone having problems with tight finances, or job or business pressures?"

("Get more info", ask them to describe, etc)

(Tell them; "What it is you are doing" - What you do. Something like),

"I work with a large manufacturing company, helping refer traffic to them, and they pay out really well".

(See if they are open).

"Would you be open to looking at the information, and giving me some feedback?"

- (Close for a time) - Go for "now";

"Are you in a situation right now where you can watch a 20 minute description video with me?"

(If it has to be at a later time, "give a choice of times" and close for that.)

(And always send a reminder / confirmation, to avoid a no-show).

(Then practice, with with this approach - "modify if you need to", to make it fit)

Healthier products - Less Chemical Load on Kids

Hi ___, I've come across some pretty amazing health related information, that I really want to share with you -

It's about reducing the toxic chemical load on our kids, how important that is, and how to do it.

it's not more expense on the budget, it's not something I'm selling, I recently started shopping with an alternative store - it really made sense to me and I thought it might make sense for you too.

I am just giving tours of the company, Melaleuca.com, and am really excited about it.

Would you be open to hearing about it, no pressure, I'd love to get your feedback.

(Let them reply).

Are you in a situation right now where you can watch a 20 minute description video with me?

[work towards their timing to see an overview]

Business, Income Approach -

*(You have had some dialog - like; "**do you know anyone who could use some extra income, maybe a side-hustle with flexible timing**")*

*They say, "**well I might be interested, what Is It?**"* - Some suggested dialog;

So I work with a large consumer goods manufacturing company -

We do over 2 billion a year in sales, and we're in major growth right now.
We basically just direct traffic to the manufacturer, and we do an online tour.

And a lot of people are making great money with this.

The company ships direct to the consumer, and the monthly re-order rate is 96% - so people love the products and convenience -

The company I work with is Melaleuca.com, are you familiar with Melaleuca at all?

("Most of the time" they have not heard of Melaleuca - and just guide to a presentation,)

We are a USA based company, and we have great tools and support.

Flexible timing, for the pockets of time you have available.

So let me show you the work that we do -

Are you in a situation right now where you can watch a 20 minute description video with me?

SIMPLY PRACTICING GETTING YESSSES AND NO'S;

Practice with your enroller - "Go through these twice", get immune!

"Would you be open to looking at the information, and giving me some feedback?"

- Sure, I'm available later tonight.

"Would you be open to looking at the information, and giving me some feedback?"

- This sounds like some wild crypto-currency scam deal, no - no thanks...

"Would you be open to looking at the information, and giving me some feedback?"

- Yes, if you think it's a good thing, I'd like to see this.

"Would you be open to looking at the information, and giving me some feedback?"

- No! I thought you knew me better than to pitch me on Herbalife.

"Would you be open to looking at the information, and giving me some feedback?"

- Sure, you can come over to my place tomorrow morning we can have coffee.

"Would you be open to looking at the information, and giving me some feedback?"

- OK, as long as this won't take more than 40 minutes. Sounds Interesting.