

fetch energy.

Our Service Promise

To deliver trusted energy procurement, portfolio management and advisory services for commercial, industrial and large business customers.

With over 35 years' experience across the electricity industry, including leadership roles in some of Australia's largest electricity retailers and supporting some of Australia's largest energy users, we leverage our industry experience and extensive network of relationships to identify, negotiate and deliver the best outcomes for our clients.

We invest the time to understand your business so that we can tailor solutions that more effectively integrate your business drivers with the National Electricity Market. That means we deliver better outcomes for your bottom line through our comprehensive understanding of electricity cost management and reduction strategies.

We pride ourselves on offering exceptional customer service and delivering genuinely independent energy procurement solutions for our clients.

Energy Procurement •

Our energy procurement services will give you confidence that your business is making prudent energy purchasing decisions. We manage your procurement process by applying an informed, independent, transparent and strategic approach to secure competitive contract and pricing outcomes.

We analyse the way you use electricity and work with you to understand your business. We ensure that we have a thorough understanding of your business characteristics, operations, plans and strategic priorities, so that we can build an accurate picture of your current and future energy needs. This allows us to identify potential retailers and provide them with the information they need to submit a competitive offer.

We evaluate each retailer's proposal by firstly comparing their retail and environmental charges to prevailing wholesale market prices. We review and compare the commercial terms of each retailer's contract and ensure the final agreement is appropriate for your specific requirements and based on best practice in the market. Understanding your business drivers and the energy market ensures that we support you to negotiate a contract which effectively manages your risk.

For our larger clients we may recommend tailored procurement strategies to manage market risks associated with energy purchasing. We monitor the wholesale market and keep you informed of issues that may guide your purchasing decisions.

Our procurement evaluations provide our clients with a clear and concise picture of the best energy procurement options for their business.



Energy Portfolio Management •

Complementing our energy procurement services, our portfolio management services will provide you with the confidence that your ongoing business energy needs are in expert hands.

Expert Contract Management

So that you can focus on running your business, we proactively manage your electricity contract requirements. Depending on the nature of your agreement, this may include ensuring that all contract obligations are met, managing ongoing purchasing requirements, validating transactions and associated pricing, and managing risk limits.

Invoice Reconciliation

Retailers don't always get things right, and customers are at risk of being incorrectly charged. We can manage this risk for you by validating and reconciling your invoices. We will also ensure that any allowable variations to your charges, due to changes to environmental schemes, for example, are based on fair and reasonable costs for the retailer according to market pricing.

Reporting

We provide concise, customer-specific reports that clearly identify historical and forecast costs based on contracted rates and market prices. That is, we translate market prices and applicable charges

into the actual total delivered cost of energy for your business. Using these reports, our clients can easily identify their anticipated future costs at any point in time. We also provide regular market reports that inform our clients of developments in the energy sector, such as policy and regulatory change, that may impact your business.

Market Management

There are numerous electricity market participants that must be properly managed to ensure that our clients continue to receive lowest cost supply and efficient service delivery. In addition to managing the retailer relationship, we can liaise with your Network Service Provider regarding connection issues, and with your metering services providers to ensure that your metering is appropriate, and that data is available and accurate.

Energy Advice •

The team at Fetch Energy apply their extensive industry experience for your benefit, with advice on a range of energy-related matters including network tariff optimisation, connection agreements, power purchase agreements and regulatory compliance reporting. We provide evaluations for energy efficiency, power factor correction and solar solutions which clearly identify how to effectively apply these technologies in a strategic and cost-effective manner.



Contact us to find out how we can be of service to you

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