

AHA National Conference
April 19-21, 2023
Together Toward Tomorrow

Anaheim Marriott
700 W Convention Way, Anaheim, CA 92802

Event Planning: AHA Conference Committee
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Business Purpose: *AHA committee members demonstrate exceptional professional knowledge, strict ethical conduct and the desire to pay forward. AHA committee members will be Honoring the Past, Treasure the Present, and Shaping the Future and attendees will be exposed to innovative sales ideas, leadership styles, and systems and Processes in the Insurance and Financial Services Arena.*

Date	Time	Event	Location
Wednesday April 19th		*** CASUAL ATTIRE ***	
	10 am- 4:00 pm	Pre-meeting (Golf or Spa)	
	4:00 pm – 8:00pm	Hotel Check-In/Conference Registration	Platinum Foyer
	6:00 pm – 9:00 pm	Welcome Reception: <ul style="list-style-type: none">• Food Stations and Cash Bar	Marquis Ballroom

Date	Time	Event	Location
Thursday April 20th		*** BUSINESS CASUAL ATTIRE ***	
	6:45 am – 9:00 am	Conference Registration	Platinum Foyer
	7:00 am – 7:45 am	Continental Breakfast	Marquis Ballroom
	8:00 am - 8:05 am	National Anthem	Platinum Ballroom
	8:05 am- 8:06 am	Meeting Introduction	
	8:06 am- 8:12 am	Marching of The Flags	
	8:15 am - 8:25 am	Welcome Introduction	
	8:25 am - 9:25am	Executive Speaker -Michael Tipsord/Kristyn Cook (Future of State Farm, next 100 years)	
	9:25 am – 9:40 am	Sponsor Recognition	

9:40 am- 9:50 am	Break	
9:52 am-10:52 am	Platform Speaker - David McKnight	
10:55 am-11:55 am	Platform Speaker - Sol Hicks	
12:00 pm – 12:45 pm	Lunch	Marquis Ballroom

BREAKOUTS

1:00 pm – 1:55 pm	Dave Christy Adam Herndon Scott Foster Anh Nguyen	Platinum 5-10 Marquis NE Marquis NW Platinum 1-4
2:10 pm -3:05 pm	Hunter Wyant Aaron Smith Joe Nguyen Ellie Mills	Platinum 5-10 Marquis NE Marquis NW Platinum 1-4
3:20 pm- 4:15 pm	Perry Olson Stephen McGee Frantz Gaston Anh Nguyen	Platinum 5-10 Marquis NE Marquis NW Platinum 1-4

Dave Christy: **IPS in Your Agency**
Adam Herndon: **How To Properly Insure Your Customer's Greatest Asset**
Hunter Wyant: **How To Get Million Dollar Round Table (MDRT) Results**
Frantz Gaston: **Hire, Develop, and Manage a High Performance Team**
Perry Olson: **One Minute Earlier, The Road Back**
Anh Nguyen: **How To Find Larger Premium Life Cases While Having Fun**
Ellie Mills: **Passion and Purpose in Creating a Winning Agency**
Scott Foster: **Building a Successful and Profitable Agency**
Aaron Smith: **Hiring, Training, and Accountability**
Stephen McGee: **Everything You Need To Know About Jackson**
Joe Nguyen: **How to Lead and Avoid Burnout**

4:15 pm-5:00 pm	Social hour/Visit our sponsors *** SEMI-FORMAL ATTIRE ***	Common Area
5:30 pm- 6:30 pm	Cocktail hour	Marquis Ballroom
6:30 pm-9:00 pm	Gala Dinner	Marquis Ballroom

Date	Time	Event	Location
Friday April 21st		*** BUSINESS CASUAL ATTIRE ***	
	7:15 am- 7:45 am	Breakfast Sandwich	Marquis Ballroom
	08:00 am- 08:15 am	Executive speaker -Denise Hardin Western Market Senior Vice President	Platinum 5-10
	08:20 am- 08:35 am	Break	
		BREAKOUTS	
	08:35 am- 09:30 am	Perry Olson Dave Christy Aaron Smith Ellie Mills	Platinum 5-10 Marquis NE Marquis NW Platinum 1-4
	09:45 am-10:40 am	Frantz Gaston Scott Foster Adam Herndon Hunter Wyant	Platinum 5-10 Marquis NE Marquis NW Platinum 1-4
		Dave Christy: IPS in Your Agency Adam Herndon: How To Properly Insure Your Customer's Greatest Asset Hunter Wyant: How To Get Million Dollar Round Table (MDRT) Results Frantz Gaston: Hire, Develop, and Manage a High Performance Team Perry Olson: One Minute Earlier, The Road Back Anh Nguyen: How To Find Larger Premium Life Cases While Having Fun Ellie Mills: Passion and Purpose in Creating a Winning Agency Scott Foster: Building a Successful and Profitable Agency Aaron Smith: Hiring, Training, and Accountability Stephen McGee: Everything You Need To Know About Jackson Joe Nguyen: How to Lead and Avoid Burnout	
	10:40 am- 10:50 am	Break/ Visit our sponsors	
	11:00 am- 12:15 am	Platform Speaker -Van Lai-DuMone	Platinum Ballroom
	12:15 am- 12:30 am	Closing Ceremony	
		This will conclude the event	

****HAVE A SAFE TRIP HOME*****