

## LOOKING FOR A BUSINESS VALUATOR THAT SPEAKS YOUR INTERNATIONAL CLIENT'S LANGUAGE?

DOES YOUR INTERNATIONAL CLIENT HAVE AN INTEREST IN ACQUIRING A U.S. BUSINESS?

DO THEY SEEK AN INDEPENDENT, NEUTRAL OPINION OF THE VALUE OF THE ACQUISITION TARGET?

WE SPEAK FRENCH, GERMAN, ITALIAN, SPANISH, AND JAPANESE

## WE CAN ASSIST YOUR INTERNATIONAL CLIENT WITH THE FOLLOWING SERVICES:

- Confidential Business Valuation of Private U.S. Businesses
- Highest Discretion
- Site Visits Process Mapping
- International Logistical Studies Process Compatibility between Acquiring and Target Business
- Physical Inventories
- Financial Due Diligence
- Differentials in Business Practices between U.S. and Buyer Country
- Coordination of Real Estate and/or Equipment Appraisers

## **CREDENTIALS:**

- Certified Valuation Analyst (CVA)
   Credential from NACVA
- Executive and Managerial Positions with Dole, Packard Bell NEC, Rain Bird
- Industry Experience in High Tech, Financial Services, Food, Consumer Goods, Industrial Plastics, Medical Devices, Packaging, Recycling
- MBA, The Wharton School, University of Pennsylvania
- MA, International Studies, University of Pennsylvania
- BS, Industrial Engineering, Stanford University

30 N. Raymond Ave. Suite 411, Pasadena, CA 91103

P: 626-627-7992

F: 626-796-7130

kirk@kmecon.com