

WORKING TOGETHER EFFECTIVELY



Using the Work Styles Assessment

the CHALLENGE:

We all have different work patterns, ways we approach people, and pacing in how we get things done. We know that others come from different angles in reaching their goals and handling opportunities. With some focus and attention, we can learn to understand others' motivations, modify our style, and meet others where they are. This is the secret to working together effectively.

the RESPONSE:

Our Work Styles assessment is not only accurate, but also extremely user friendly. People tell us all the time about how their corporate language now includes descriptors from the Work Styles in daily interactions. This assessment and awareness, coupled with learning effective communication skills, makes this work transformational and sustainable. Individuals become more aware and honest, teams become more collaborative and effective, and as a result, your organization thrives because it becomes more effective.

Topics for this team building session can include:

- › Taking the assessment and learning your own preferences and styles
- › Understanding your own unconscious tendencies
- › Understanding all 5 Work Styles and discovering what's important to each
- › Learning how to modify your own style to be effective with others
- › Discovering how stress impacts each style differently
- › How to work with other styles in your team effectively, including your manager
- › Practicing specific communication skills differently with each style
- › Resolving real-life conflict issues via the awareness and approach connected with the styles involved

FORMAT:

This training is customized as:
1 hour keynote; 2-hour virtual session; half-day in-person; full day session that includes practice and leadership awareness training around how you change your approach with different audiences

Ask me about customizing this training to your team's needs. Leadership Training and Presenting with Impact principles can be included.