





### Overview



# **STARBUCKS**

E COLONIAL DR & LAKE PICKETT RD ORLANDO, FL 32828



\$3,131,000

4.95%

**PRICE** 

CAP

LEASEABLE SF

LAND AREA

NOI

2.500 SF

**0.85** Acres

\$155,000

LEASE TERM

LFΔSF TYPF

YEAR BUILT

10 Years

NN

2019

10-year corporate Starbucks w/drive thru in Orlando, FL

10% rent bumps every five years and four options to extend lease

New construction at a signalized hard corner intersection

High-traffic location (59,000 VPD) near University of Central Florida (66,000 students) and Central Florida Research Park

Central Florida Research Park is the 4th largest research park in the U.S., with 126 companies and over 10,000 employees

## **Investment Highlights**

CAPITAL PACIFIC is pleased to present the opportunity to acquire a brand-new Starbucks Coffee in Orlando, Florida. The property is situated on a signalized hard corner in a busy trade area that includes the University of Central Florida (66,000 students, largest university in FL) and the Central Florida Research Park (126 companies and 10,000 employees). The property features a 10-year net lease with Starbucks corporate (S&P: A-), which includes 10% rental increases every five years (primary and option terms) and four 5-year options to extend the lease thereafter. The asset is new construction (the store is anticipated to open in October 2019) and includes a double-lane drive-thru.

**THE PROPERTY** features excellent visibility and frontage at the corner of Lake Pickett Road and E. Colonial Drive (SR-50), with an estimated 58,686 vehicles per day traveling through this intersection. This intersection is shared by Walgreens, CVS, Autozone, and Citgo, driving significant additional customer traffic to the Starbucks. Colonial road serves as a key entry point to and from UCF and CF Research Park. The trade area includes a host of synergistic retailers including: Publix, Burlington, Target, Hobby Lobby, and others. New development in the area such as a large student housing project just to the west and a new Florida Hospital campus and medical offices (both to be completed by end-of-year) will drive additional traffic to the already busy corridor directly benefiting the property.



# Contact the team

#### **RICK SANNER**

rsanner@capitalpacific.com

PH: 415.274.2709

CA DRE# 01792433

#### **JOHN ANDREINI**

jandreini@capitalpacific.com

PH: 415.274.2715

CA DRE# 01440360

#### **JUSTIN SHARP**

jsharp@capitalpacific.com

PH: 415.274.7392

CA DRE# 01895013

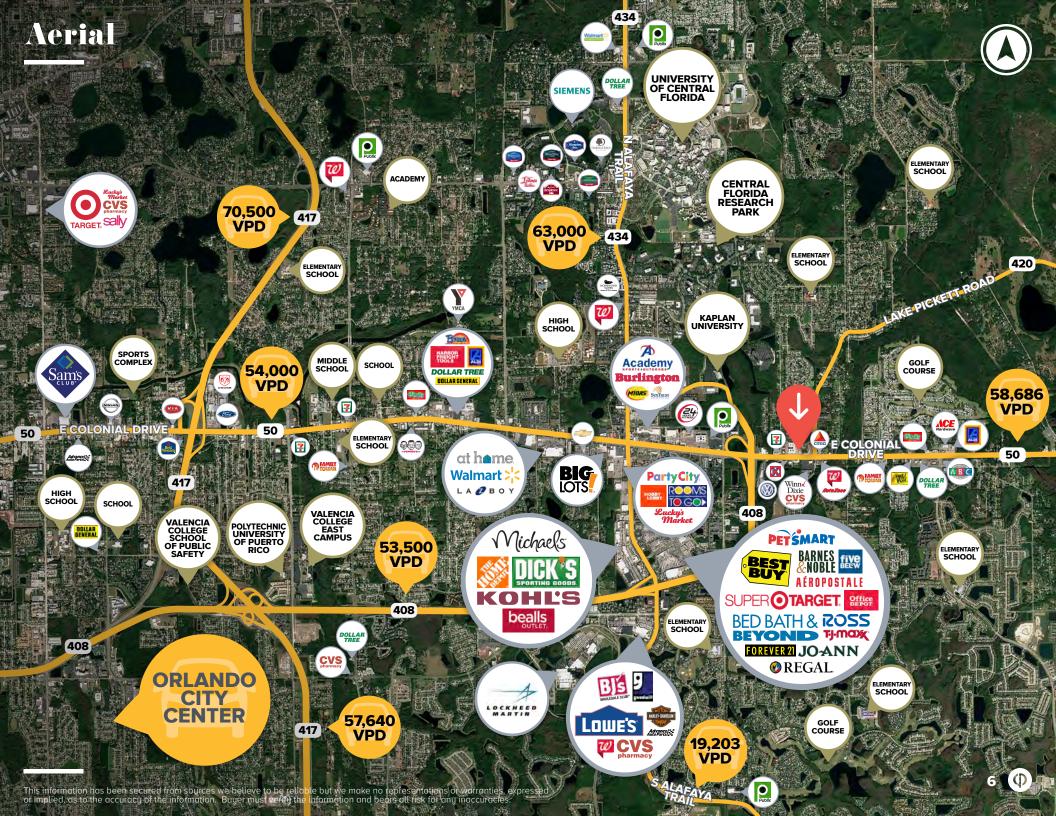
# IN CONJUNCTION WITH FL LICENSED BROKER:

Berkshire Realty, LLC

John Park

john@berkshire-realty.com

Inis information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.



# Surrounding Retail & Residential









# Income & Expense

Insurance

**Total Operating Expenses** 

PRICE	\$	3,131,000
Capitalization Rate:		4.95%
Total Rentable Area (SF):		2,500
Lot Size (Acre):		0.85
STABILIZED INCOME	PER SQU	JARE FOOT
Scheduled Rent	\$62.00	\$155,000
Effective Gross Income	\$62.00	\$155,000
LESS	PER SQL	JARE FOOT
Taxes	NNN	\$0.00

### **EQUALS NET OPERATING INCOME** \$155,000

NNN

NNN

\$0.00

\$0.00

Landlord is responsible for roof and structure. Tenant reimburses for common area, tax, and insurance expenses.



# **Rent Roll**

TENANT I	NANT INFO LEASE TERMS		RENT SUMMARY					
TENANT NAME	SQ. FT.			CURRENT RENT	MONTHLY RENT	YEARLY RENT	MONTHLY RENT/FT	YEARLY RENT/FT
Starbucks	2,500	10/15/2019	10/31/2024	\$155,000	\$12,917	\$155,000	\$5.17	\$62.00
	Increase	11/1/2024	10/31/2029		\$14,208	\$170,500	\$5.68	\$68.20
	Option 1	11/1/2029	10/31/2034		\$15,629	\$187,550	\$6.25	\$75.02
	Option 2	11/1/2034	10/31/2039		\$17,192	\$206,305	\$6.88	\$82.52
	Option 3	11/1/2039	10/31/2044		\$18,911	\$226,935	\$7.56	\$90.77
	Option 4	11/1/2044	2/29/2049		\$20,802	\$249,629	\$8.32	\$99.85
TOTALS:	2,500			\$155,000	\$12,917	\$155,000	\$5.17	\$62.00

### Lease Abstract

TENANT Starbucks **BUILDING SF** 2,500 SF NN (Corporate) **LEASE TYPE** 10 Years **TERM** Four 5-year options

**OPTIONS** 

#### **BASE RENT**

DATE RANGE	MONTHLY RENT	ANNUAL RENT
10/15/2019 - 10/31/2024	\$12,917	\$155,000
11/1/2024 - 10/31/2029	\$14,208	\$170,500

#### **OPTION RENTS**

DATE RANGE	MONTHLY RENT	ANNUAL RENT
#1. 11/1/2029 - 10/31/2034	\$15,629	\$187,550
#2. 11/1/2034 - 10/31/2039	9 \$17,192	\$206,305
#3. 11/1/2039 - 10/31/2044	4 \$18,911	\$226,935
#4. 11/1/2044 - 2/29/2049	9 \$20,802	\$249,629

 $The \ details \ contained \ within \ the \ Lease \ Abstract \ are \ provided \ as \ a \ courtesy \ to \ the \ recipient \ for \ purposes$ of evaluating the Property's suitability. While every effort is made to accurately reflect the terms of the lease document(s), many of the items represented herein have been paraphrased, may have changed since the time of publication, or are in error. Capital Pacific and its employees explicitly disclaim any responsibility for inaccuracies and it is the duty of the recipient to exercise an independent due diligence investigation in verifying all such information, including, but not limited to, the actual lease

#### **EXPENSES**

#### **TAXES**

Tenant shall pay, directly to the taxing authority, all taxes assessed against Tenant's personal property located in the Premises. Tenant shall also pay Landlord its pro-rata share of the Real Property Taxes.

#### UTILITIES

Tenant is responsible for direct payment of all utilities to the appropriate billing authority.

#### **TENANT'S INSURANCE**

Tenant shall maintain the following policies throughout the term: (1) Liability Insurance, naming Landlord as additional insured, with limits no less than \$1 million per occurrence and \$2 million in aggregate; and (2) Property Insurance providing coverage of Tenant's fixtures, equipment and inventory.

#### LANDLORD'S INSURANCE

Landlord shall maintain the following policies throughout the term: (1) Liability Insurance with limits no less than \$1 million per occurrence and \$2 million in aggregate; and (ii) Special Form Property Insurance insuring the Building for full replacement value.

#### **TENANT'S OBLIGATIONS**

Tenant is responsible for the repairs and maintenance of all non-structural portions of the Premises, including the HVAC system.

#### LANDLORD'S OBLIGATIONS

Landlord is responsible for the repairs and maintenance of the roof, structure, and parking lot.

# Site Plan



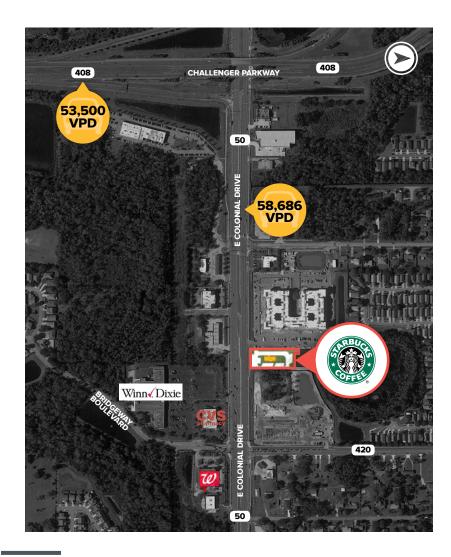


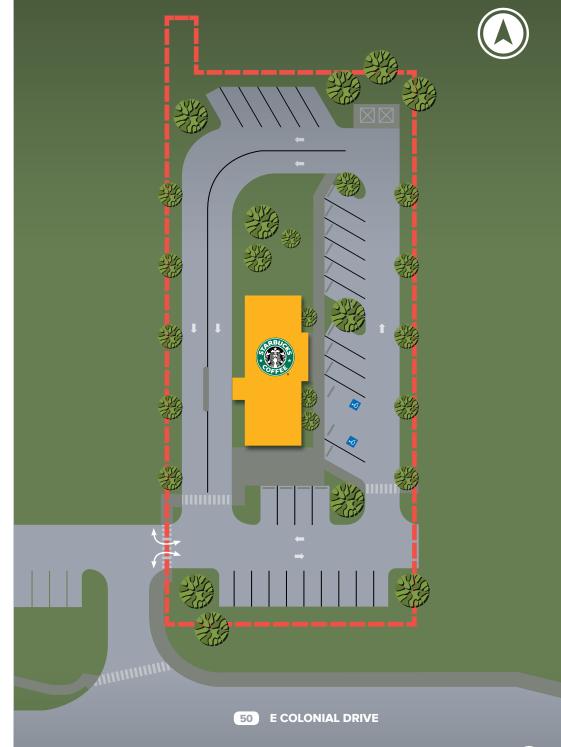


0.85 **ACRES** 



30 **SPACES** 









### **ABOUT STARBUCKS**

The world's #1 specialty coffee retailer, Starbucks has more than 29,000 coffee shops in 78 countries, and over 291,000 employees. The outlets offer coffee drinks and food items, as well as roasted beans, coffee accessories, and teas.

17,450+

LOCATIONS IN THE AMERICAS

In 2018, the chain had a net revenue of \$24.7 Billion, and an operating income of \$4.4 Billion. Starbucks has a credit rating of A- from Standard & Poor, and is traded on the NASDAQ under SBUX.

\$24.7B

**2018 NET REVENUES** 

### **2018 RANKINGS**

#5 - FORTUNE'S list of world's most admired companies

#132 - FORTUNE 500 list

#30 - FORBE'S World's Most Innovative Companies

# **Demographics**

#### **POPULATION**

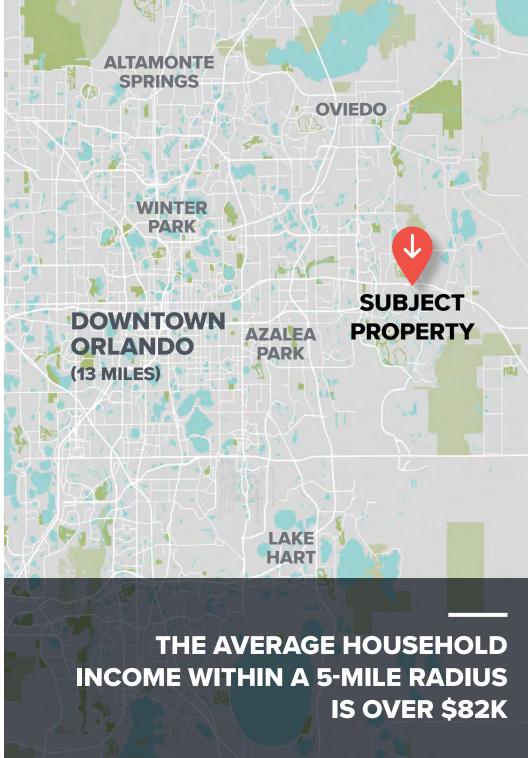
223	1-MILE	3-MILES	5-MILES
2010	10,621	79,446	176,167
2019	12,031	88,075	196,222
2024	12,991	93,915	209,469

#### **2019 HH INCOME**

\$	1-MILE	3-MILE	5-MILES
Average	\$75,321	\$78,176	\$82,935

#### **TOP EMPLOYERS IN ORLANDO MSA**

EMPLOYER	# OF EMPLOYEES
Walt Disney World	74,200
AdventHealth	28,959
Universal Orlando Resort (Comcast)	25,000
Publix	19,783
Orlando Health	19,032



### Orlando in the News

#### ORLANDO CONTINUES LONG-STANDING LEAD IN JOB GROWTH

The industries with the highest growth over the year in the Orlando area in March were professional and business services with 19,100 new jobs and leisure and hospitality with 10,100 new jobs.

**April 22, 2019 (GlobeSt.com)** While still eight away from Joe DiMaggio's record-setting 56-consecutive game hit streak, the City of Orlando has now reached 48 straight months as the state's top location for job growth.

Gov. Ron DeSantis announced on Friday that during the month of March Orlando added 45,700 new private-sector jobs in the past year. The unemployment rate in the Orlando area was 3.0%, down 0.3 percentage point from one year ago. The city has now earned the monthly top spot for job growth for four straight years.

The industries with the highest growth over the year in the Orlando area in March were professional and business services with 19,100 new jobs and leisure and hospitality with 10,100 new jobs.

In March, the Orlando area was second among state metro areas in job demand with 49,474 job openings. Orlando also remained the second-highest metro area in demand for high-skill, high-wage STEM occupations with 15,212 openings.

Overall, Florida's private-sector businesses created 208,100 jobs over the past year and 12,600 jobs in March. The unemployment rate remained at a low 3.5%. The labor force continued to grow with 158,000 people entering the labor force at an annual growth rate of 1.6%, state officials note.

"Florida's economy continues to thrive, but we will not rest," said Gov. DeSantis. "Our state is focused on creating a resilient business-friendly environment, with low taxes, decreased regulation and support for career and technical education to provide opportunities for all Floridians to succeed."

### **READ THE FULL ARTICLE**



### **Location Overview**



**ORLANDO,** located in central Florida, is the state's third largest city and home to more than 1.5 million residents.

Florida is a right-to-work state with no personal income tax and a business-friendly environment, complete with competitive incentives, making Orlando an ideal place to do business. Orlando offers a talent pipeline of over 87,000 students from more than 30 post-secondary schools, including the University of Central Florida, the nation's 2nd largest university. The city has year-round moderate weather, easy access to major roadways, 3 international airports, and Port Canaveral - which services cruise and cargo ships.

Orlando continues to grow, and recent projects include the development of the 650-acre health and life sciences park known as Lake Nona Medical City which will create an estimated 30,000 jobs and have a \$7.6 billion impact within the next decade. The city is also home to the 1,027-acre Central Florida Research Park, which has an annual economic impact of \$3.5 billion. Additionally, All Aboard Florida is a 235-mile long high-speed passenger rail system being developed to connect Miami to Orlando.



### **Location Overview**



#### **GENERAL STATS**

- **#1 MOST VISITED U.S. DESTINATION**
- **#1** TRAFFICKED FLORIDA AIRPORT
- **#1** FASTEST GROWING U.S. METRO AREA IN 2017 (POPULATION)
- 7TH U.S. METRO AREA FOR ECONOMIC GROWTH (MILKEN INSTITUTE)
- 2.9% UNEMPLOYMENT RATE
- **100+ LAKES WITHIN THE CITY**

**ORLANDO** is home to numerous tourist destinations including: Disney World, Universal Orlando Resort, SeaWorld Orlando, Fun Spot America, The Holy Land Experience, the Orlando Science Center, Crayola Experience, Discovery Cove, Gatorland, and many others. Disney World is an entertainment complex consisting of four theme parks, two water parks, twenty-seven resort hotels, several golf courses, and other entertainment and shopping venues.

In 2018, Orlando saw a record 75 million visitors (+4.2%) and another year as America's most visited destination. The Orlando tourism industry generated \$70 billion in economic impact, \$5.5 billion in local and state tax revenue, and employed 41% of the local workforce.





# We'd love to hear from you.

#### **RICK SANNER**

rsanner@capitalpacific.com

PH: 415.274.2709

**CA DRE# 01792433** 

#### **JOHN ANDREINI**

jandreini@capitalpacific.com

PH: 415.274.2715

CA DRE# 01440360

#### **JUSTIN SHARP**

jsharp@capitalpacific.com PH: 415.274.7392

CA DRE# 01895013

#### IN CONJUNCTION WITH **FL LICENSED BROKER:**

Berkshire Realty, LLC John Park john@berkshire-realty.com

**CAPITAL PACIFIC COLLABORATES. CLICK HERE TO MEET OUR SAN FRANCISCO TEAM:** 

**ZEB RIPPLE CHRIS KOSTANECKI** 

**CHRIS PETERS** 

**JOHN ANDREINI** 

**JOE CACCAMO** 

**DAVE LUCAS** 

**JUSTIN SHARP** 

**RICK SANNER** 

**JACK NAVARRA** 

**ZANDY SMITH** 

**JUSTIN STARK** 

**CAPITALPACIFIC.COM**