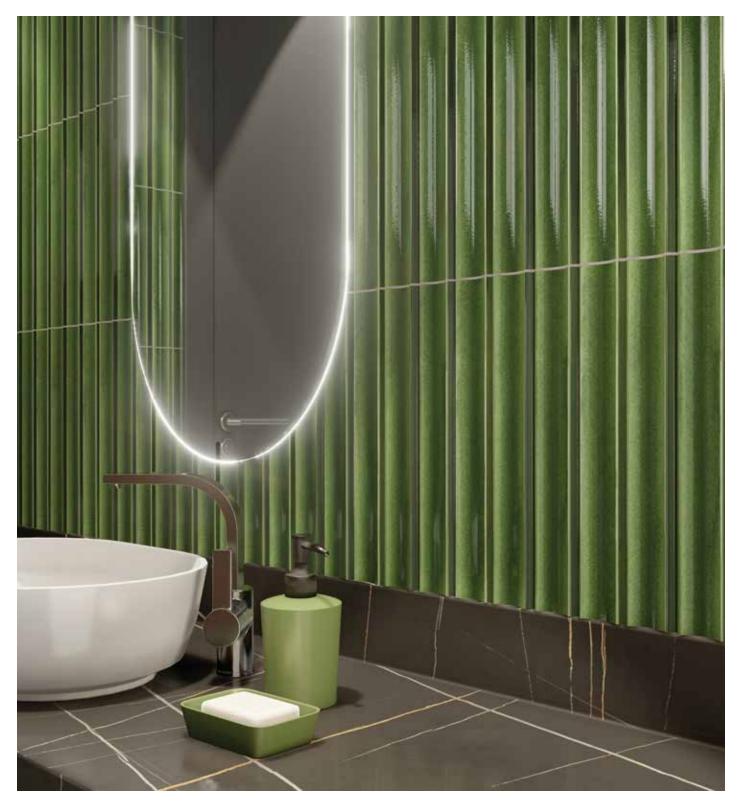


2023 TRENDS & OPPORTUNITIES





Established in 1968 and headquartered in Los Angeles, California, Emser Tile[®] is a leading designer, producer and marketer of the world's finest tile and natural stone. By offering unparalleled service and a vast selection of products, Emser Tile[®] is a comprehensive source for interior and exterior products that include porcelain, ceramic, glass, decorative accents, metal, quarry, mosaics, natural and engineered stone, cut-to-size products, setting materials and custom manufactured products made to your specifications. Our nationwide service network includes state of the art distribution centers and local sales and service. Building upon over 50 years of service, our dedication and commitment to our customers remains as strong as ever and is the core of our business and our culture.

Our services are tailored to customers' specific requirements. Emser Tile® offers exclusive programs that help retailers, home builders, commercial builders, contractors, architects and designers exceed their customers' expectations and requirements while keeping projects on schedule and within budget.

Our global network brings the latest trends, technologies and innovations for ceramic and porcelain tile, glass, natural stone, decorative, mosaic and metal products. We continue to offer the most compelling and extensive portfolio of colors, finishes, patterns and textures, accompanied by a broad assortment of coordinating trim and accent pieces.

Our expansive capacity translates into a vast selection of products and immediate distribution. With Emser Tile®, customers have quick access to unique and first-to-market products. With our local sales and service locations and global network of factory alliances, Emser Tile® has the infrastructure to logistically support any size project on a domestic or international level.





OUR FOOTPRINT

78 SHOWROOM LOCATIONS | 4 DISTRIBUTION CENTERS | OVER 800 ASSOCIATES

TRANSPORTATION & INVENTORY MANAGEMENT | PRODUCT & SHIPMENT QUALITY CONTROL | SAMPLE PRODUCTION ORDER TRACKING | SHADE MATCHING | DIRECT SHIP PROGRAMS | WILL CALL | SPECIAL ORDERS 99% ORDER FILL RATE | 99% ORDER ACCURACY



Over 4,600 active, stocked SKUs: Porcelain, Ceramic, Natural Stone, Decorative and Setting Materials. Special Order: Tile & Stone Cut to Size, Backsplash Program and Prefabricated Countertops, Prep, Set, Grout, and Care Products. We partner with and distribute top industry brands that supplement our product line (tools, cleaning agents, setting materials, transition strips, sealers, and grout).







THE EMSER TILE® DIFFERENCE

Product Design and Selection

- Product assortment designed for fashion, demand and longevity
- Unique and custom products available, including backsplash and decorative
- Flexibility to design programs to match any needs
- Products available for every price point and budget

Localized and Customized Service Model

- 78 local branch service and distribution centers that are built to be used as extensions of your business with local management, operations and sales teams
- Dedicated sales teams in each local market
- Final mile quality control check

Marketing, Training and Reporting

- Samples and display programs customized to needs of the customer
- CEU courses designed and written by Emser Tile with trainers available in every market
- Emser University education training materials available for customers associates
- Interactive on-line courses available with instant feedback
- Trends Guide available that highlights color and product trends, application trends, installation and selling tips
- Product Catalogue and other tools available as a hard copy or at emser.com





PRODUCT PORTFOLIO

- Porcelain & Ceramic
- Natural Stone
- Engineered Stone
- Glass, Metal & Pebble Mosaics
- Quarry
- E-Quartz Counters
- Large Format Thin Tile
- Crack Isolation
- Shower Systems
- Prep, Set, Grout and Care Products

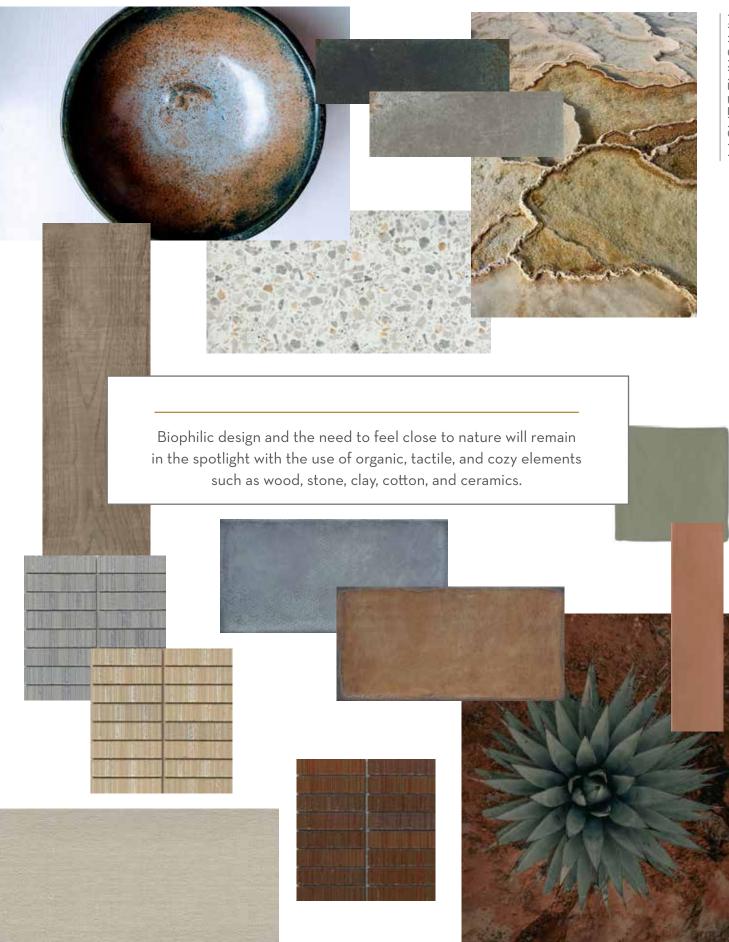
- Setting Materials
- Metal Transition Strips
- Graffiti Solutions
- DCOF Solutions
- Cleaning Solutions
- ADA Compliant
- LEED & No VOC's
- HPD, SDS, Technical Data Sheets
- Installation System Warranties

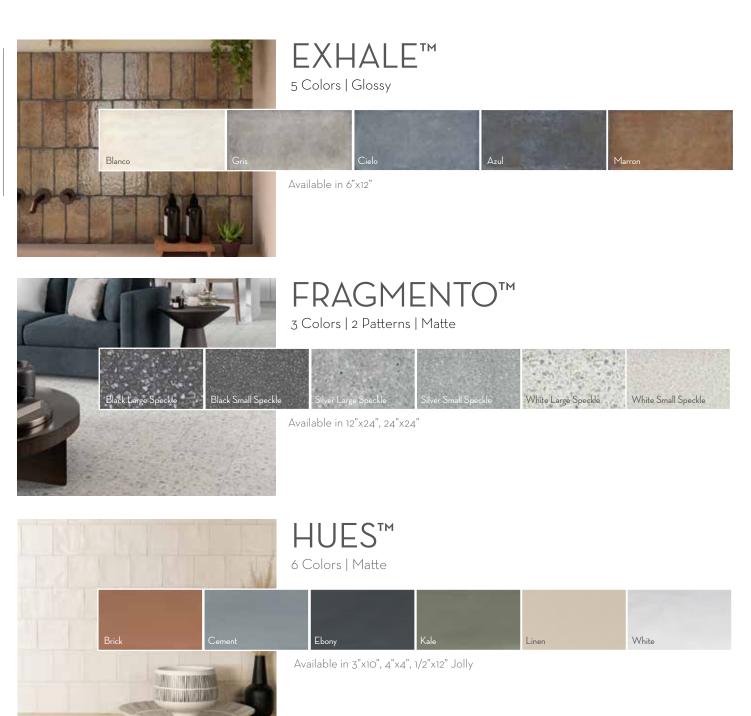
NATURAL BEAUTY

These authentic and humble materials with rich texture help to create a relaxed, organic sophistication that is good for one's overall wellbeing while also having an important link to sustainability.

Attributes include handmade, imperfect details, floral patterns, terrazzo looks, fluted shapes, and plenty of arches along with warm, desert inspired neutrals, greens, blues, and terracotta tones.







Available in 4"x12", 1/2"x12" Jolly

Verde

Azul

INHALE™

4 Colors | Glossy

Gris

Blanco





NEWTRO™

8 Colors | Glossy

| 1000 | Tasta |
|------|-----------|
| | 1.21 |
| | |
| | |
| | 1.11.11.1 |
| | 10000 |

Navy



lvory

 Red



Green

Ocean



Black



RAVENNA™

Available in 12"x12" Mosaic

4 Colors | Matte

Available in 7"x22"

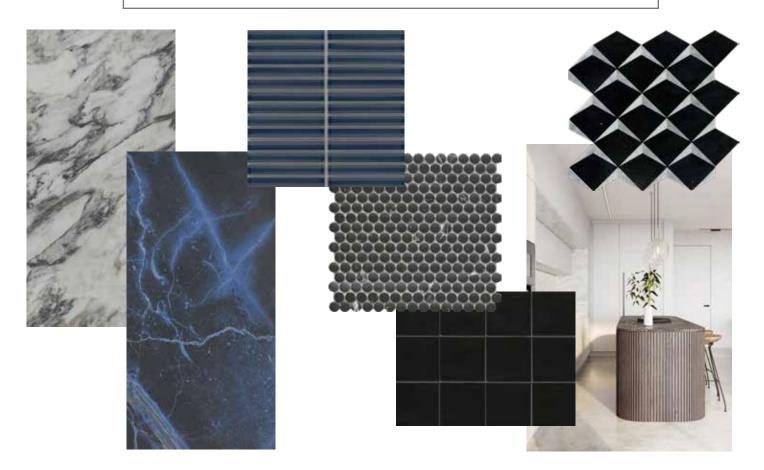
STYLE STATEMENT

The shift towards decorative flair and creative self- expression can be seen as an avenue to lift the spirits as it sparks delight and helps create joyfulness in a space.

This ideology, which is a form of escapism with the belief of better things to come, celebrates the best of nostalgic and more traditional elements with the use of bold, colorful marble, checkered board patterns, wallcoverings, eclectic furniture, and vintage shapes.



This trend speaks to optimistic maximalism with the use of brighter hues, playful patterns and shapes that offer a sense of surprise and wonder.





BIZOU™

4 Colors | 4 Patterns | Groutless Marble Mosaic





Chevron Cream/Taupe



Chevron White/Cream







Peak White/White

Peak White/Black

Peak White/Cream

eak fille/ fille

Available in 12"x13" Mosaic, 13"x13" Mosaic, 9"x13" Mosaic, 10"x12" Mosaic









Calacata Shell

Not Pictured:

Calacata Picket Nero 2x6 Offset Nero 2" Hex Nero 4" Hex Nero Shell Nero Thicket Nero Picket

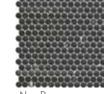


Calacata 2" Hex





Calacata Thicket



Nero Penny

Calacata 4" Hex



EMORA[™]

4 Colors | Matte & Glossy



Available in 3"x6", 4"x16", 1/2"x8" Jolly



KAZE[™] 6 Colors | Glossy*



Available in 12"x16" Mosaic

4 Colors | Matte & Polished





Available in 24"x47" (Polished Only), 12"x24"

White





REGALA™

4 Colors | 4 Patterns | Glossy







Bequest Herringbone

Gift Herringbone

Present Mini Herringbone

Bequest Mini Herringbone

Gift Mini Herringbone



Token Offset









Available in 8"x10" Herringbone Mosaic, 11"x11" Mini Herringbone Mosaic, 12"x12" Offset Mosaic, 12"x12" Mini Offset Mosaic



SERENDRA™

3 Colors | Matte & Polished



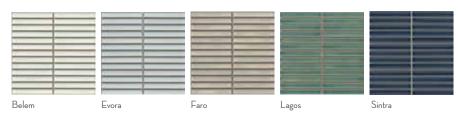
Available in 31"x31", 24"x47", 12"x24", 2"x4" Mosaic, 3"x12" SBN





SOUVENIR™

5 Colors | Glossy



Available in 12"x12" Mosaic



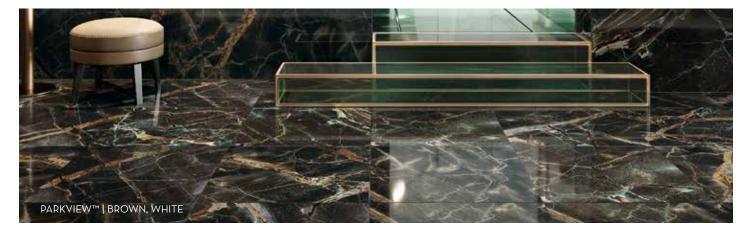
VISCONDE™

2 Colors | Matte & Polished





Available in 12"x24", 1"x3" Stacked Mosaic, 2" Hex Mosaic



TEXTURAL MOVEMENT

DESIGN TREND

Texture is a key element of design that defines the unique character of an object. Therefore, surfaces that display authenticity through textural interest and light play provide depth and dimension to floors and walls alike.

These multi-sensory materials with textural movement and raised and recessed qualities provide a layered aesthetic that make the space feel immersive and inviting. Alloyed metals, engraved stone, rugged earthenware, distressed concrete, and glossy and matte finishes stimulate the senses by producing a grounding effect.









TEXTURAL MOVEMENT

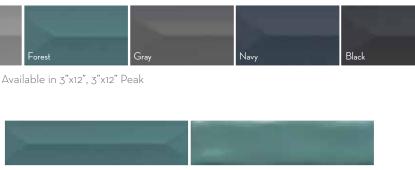


Available in 9"x14" Mosaic | Frame and Plain Patterns Available in All Colors



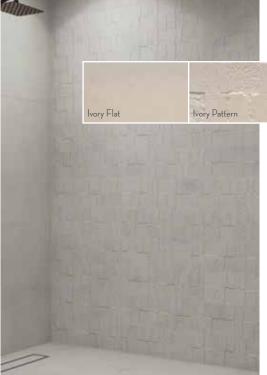


ESTASI™ 6 Colors | 2 Patterns | Matte & Glossy



Peak Pattern

Undulating Pattern



FREGIO™

3 Colors | 2 Patterns | Matte



Available in 6"x20"

The pattern tiles of Fregio are glazed ceramic and are ideal for walls, while the flat tiles are glazed porcelain and may be used for floors and walls.









KUMITO™ 2 Colors | Matte



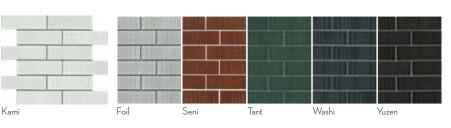
White

Available in 12"x16" Mosaic





ORNAMI™ 6 Colors | Glossy



Available in 10"x12" Mosaic



REFORM[™] 5 Colors | Matte



Available in 5"x10"



TUBAGE™ 6 Colors | Glossy

| White | Aloe | Green | Bronze | Navy | Pewter | | |
|-------|------|-------|--------|------|--------|--|--|

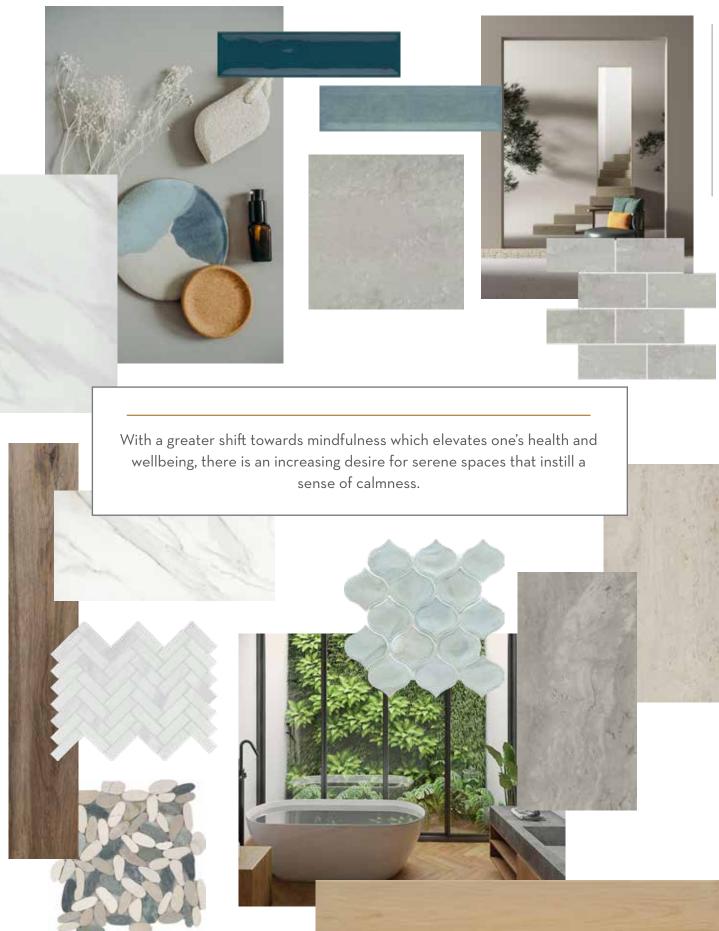
Available in 7"x16"



WELLNESS WONDER

This design aesthetic which helps to promote daily rituals and practices is especially favored in bathroom design and in hospitality wellness getaways, as both look to provide spa-like sanctuaries that set the tone for retreat and self-care.

Decorative stones such as onyx, travertine, limewash and patina finishes will be popular surfaces as they help to create environments that are soothing, healing, and comforting.







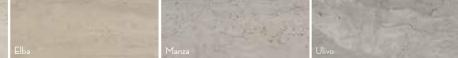
5 Colors | Matte





LIVORNO[™]

4 Colors | Matte



Available in 23"x47", 12"x23", 3"x12" SBN



NOBLEZA[™] 2 Colors | Matte & Polished





/aloi

Available in 12"x24", 12"x12" Mosaic, 3"x12" SBN





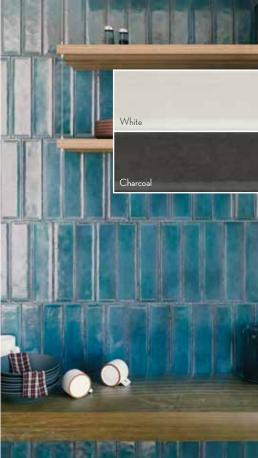


Available in 24"x24", 12"x24", 12"x12" Mosaic, 3"x12" SBN, 6"x12" Cove Base, 1"x6" Corner Out



Agnesi





RAKU[™] 8 Colors | Matte & Glossy



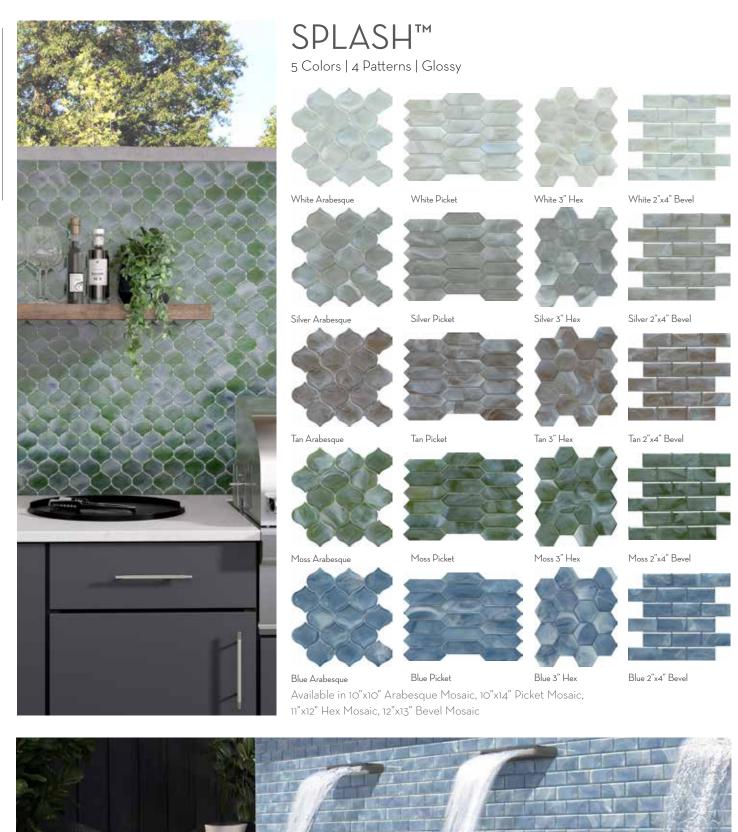
Available in 3"x12", 1/2"x12" Jolly





Rated as a V4, this line provides a dramatic variation in color and shade. Available in both a matte and glossy finish.

PLASH[™] | BLUE









Available in 24"x47", 24"x24", 12"x24", 3"Hex Mosaic, Herringbone Mosaic, 3"x12" SBN



VENETIAN PEBBLES™

9 Colors | Matte



White



Multicolor



Italia Blend Available in 12″x12″ Mosaic





4 Color Blend



Pastel Blemd



Silver



Medici Blend



Gelato Blend

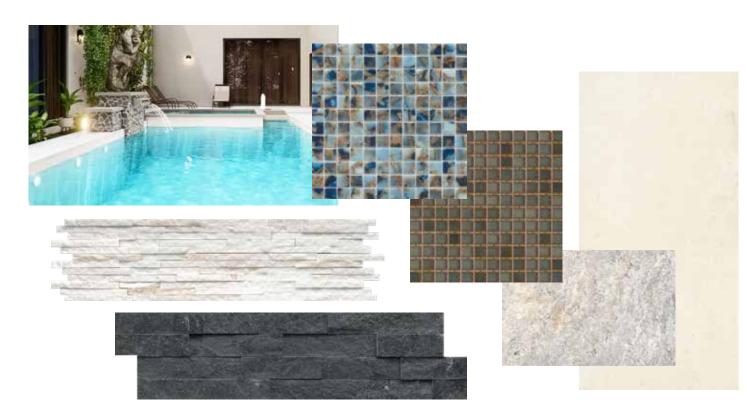


AL FRESCO ATTITUDE

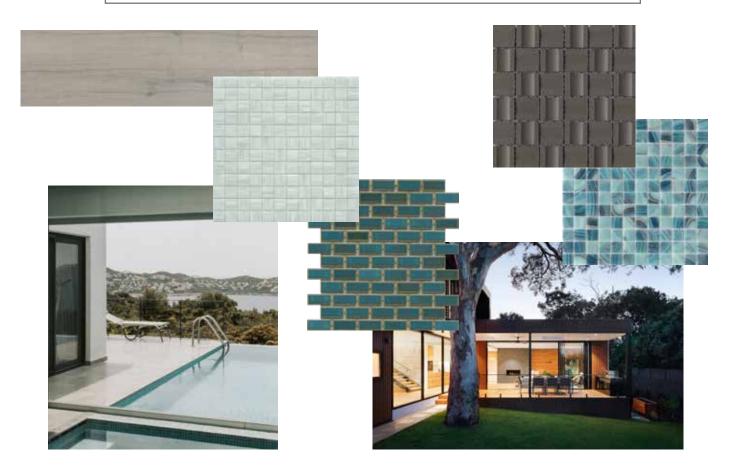
These outdoor spaces are creatively being integrated into the overall layout of the architecture of the building and designed as one harmonious experience often seamlessly with the interior environment.

Therefore, design elements and surface details used within the interior of the space are being carried through to the outdoor areas emphasizing connectivity, comfort, and most importantly style.





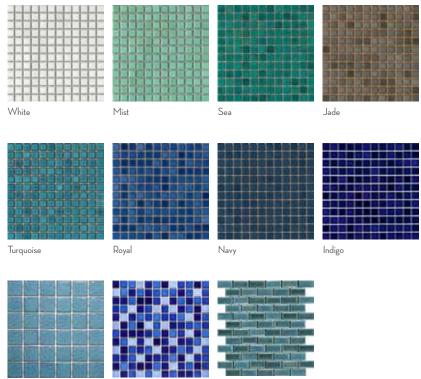
As a reflection of the importance of connecting with nature, outdoor projects with the addition of patios, pools, fireplaces, outdoor kitchens and showers continue to become more prevalent in design.





AFLOATTM

11 Colors | Glossy



Aqua Cobalt Teal

Available in 12"x12" Dot Mount, 12"x13" Dot Mount, 13"x13" Dot Mount



EXTERO™ 3 Colors | Tumbled/Brushed





Silver (Travertine)

Latte (Travertine) Pendio (Travertine) Available in 16"x24", Versailles Set

Not Pictured:



GALORE™ 7 Colors | Glossy

White Pearl Silve Ocean

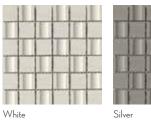
Black

Marine

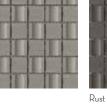
Cobalt Available in 12"x12" Dot Mount, 12"x13" Dot Mount

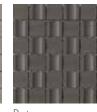


$\mathsf{MODAN}^{{}^{\mathsf{\tiny M}}}$ 4 Colors | Matte



Available in 12"x12" Mosaic







MODAN™ | WHITE



SLATE LEDGERS

Mini Stacked | 2 Colors | Honed





Available in 6"x24"x 1.25" Mosaic and Corner Set

Stacked | 3 Colors | Honed/Flamed







SWIRL™ 8 Colors | 2 Patterns | Glossy

Available in 6"x24"x 1.25" Mosaic and Corner Set

Black Quartzite





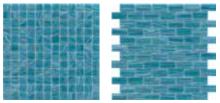
Available in 12"x12" Mosaic

Teal

Ocean

Fog





Each color comes in a 1"x1" Pattern and 1"x2" Offset Pattern

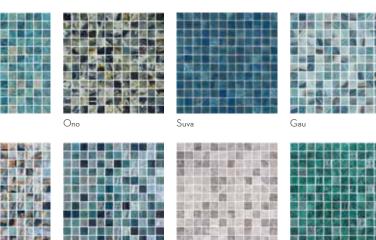


WATERLACE™

Lami

9 Colors | Glossy

Mana



Stone

Tilva



XTRA[™] 7 Colors | Matte

Yaro



Cemento Gray



Trav Silver

Available in 12"x12" Mosaic

Trav Beige



Basalt Black



Available in 24"x24", 12"x24" Coping

Tiberwood Gray Available in 12"x47"



Available in 24"x24", 16"x31", Versailles Set

Caminar White

NEUTRAL GROUND

A warm, neutral palette reflects simplicity and emphasizes the beauty of raw, natural elements such as wood, clay, fungi, and rattan with restorative and grounding characteristics.

Rich shades of sand, honey, and dark brown provide versatility and evoke a feeling of coziness, warmth, and stability all while connecting us to the natural world around us.



TERRACOTTA TONES

Reminiscent of desert landscapes, evening sunsets, and earthenware, these rustic clay hues evoke the beauty of nature while delivering warmth and serenity to a space.

Often associated with the earth, these shades that emphasis naturally sourced pigments fuse the stability of brown with the intensity of red resulting in seducing and inviting tones.



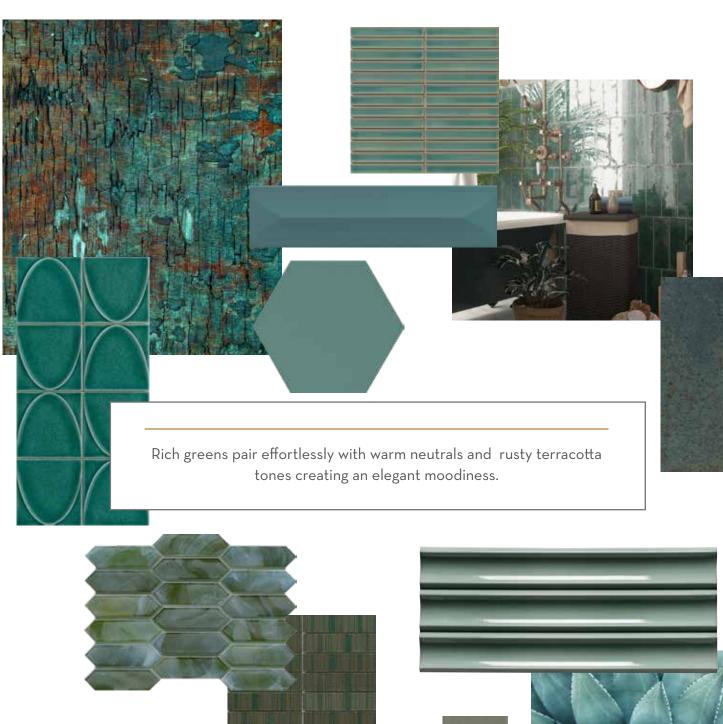
Terracotta which translates to "baked earth" in Italian is known to be one of the oldest building materials and has been used throughout history by artisans and sculptors alike.



DAILY GREENS

Green in almost every shade continues to make a strong comeback in design, ranging from neutral tones that stimulate a feeling of calmness to rich jewel tones that energize a space.

With its strong connection to the outdoors and eco-friendly design, green is a symbol of our love for nature and furthermore speaks in support of the necessity to protect her.



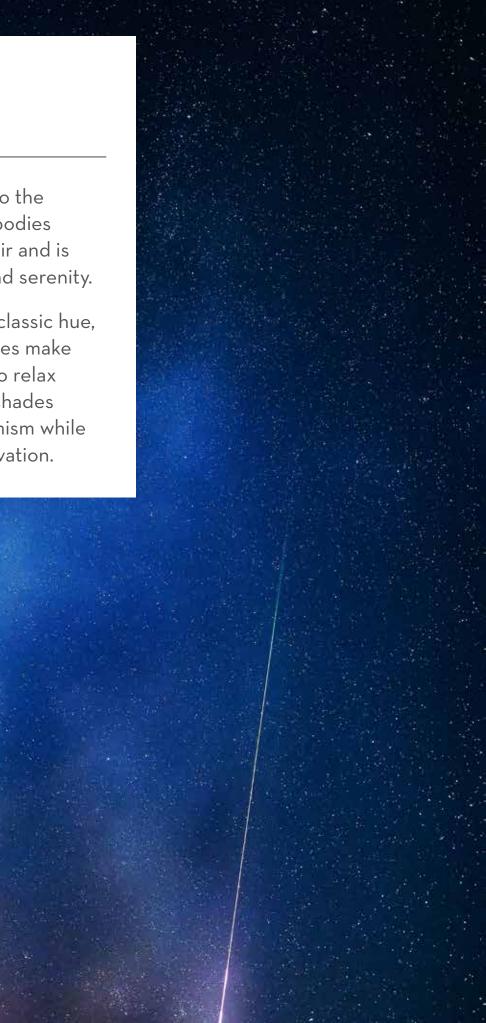




BLUE STREAK

With its innate connection to the ocean and the sky, blue embodies the elements of water and air and is associated with calmness and serenity.

Considered a versatile and classic hue, navy and ocean inspired blues make a fitting choice for a space to relax and unwind, while brighter shades like digital blue reflect optimism while sparking creativity and innovation.





THE DARK SIDE

Black and deep charcoal pigments add a sense of mystery and drama to the space, whether modern or traditional, all while creating a cozy and cocooning atmosphere.

This moody shade acts as a powerful companion to many colors and is especially striking when paired with white which evokes a diverse contrast and one that is evident in the comeback of the popular checkerboard pattern used for floors and walls alike.



DARING HUES

A dose of color can add a sense of enthusiasm and optimism to any setting with vivid hues that celebrate a "more is more" mantra.

With a growing shift towards embracing color, rainbow shades of red, green, blue, and yellow combined in unique patterns and applications uplift a mood and advocate a brave spirit.



These rich, bold colors express the maximalism trend by creating a feeling of pure bliss while also personalizing the space with one-of-a-kind style.







TRENDS IN FORMAT

Large Format

There are many benefits to utilizing a large format tile vs. a small format tile. While ultimately, this is an aesthetic decision, large format tiles provide distinct benefits.

Generally speaking, a tile is considered large format if it meets or exceeds 16"x16". Below are just a few benefits from using large format tile.

- Rooms Appear Larger
- Fewer Grout Lines
- Easier to Clean







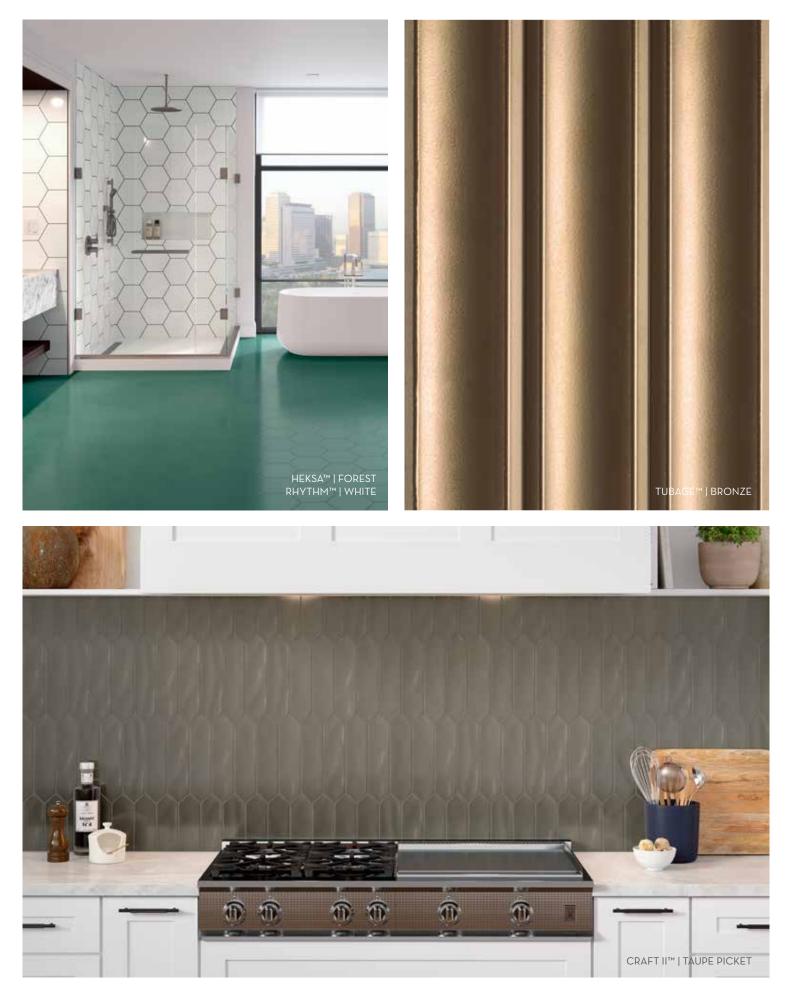


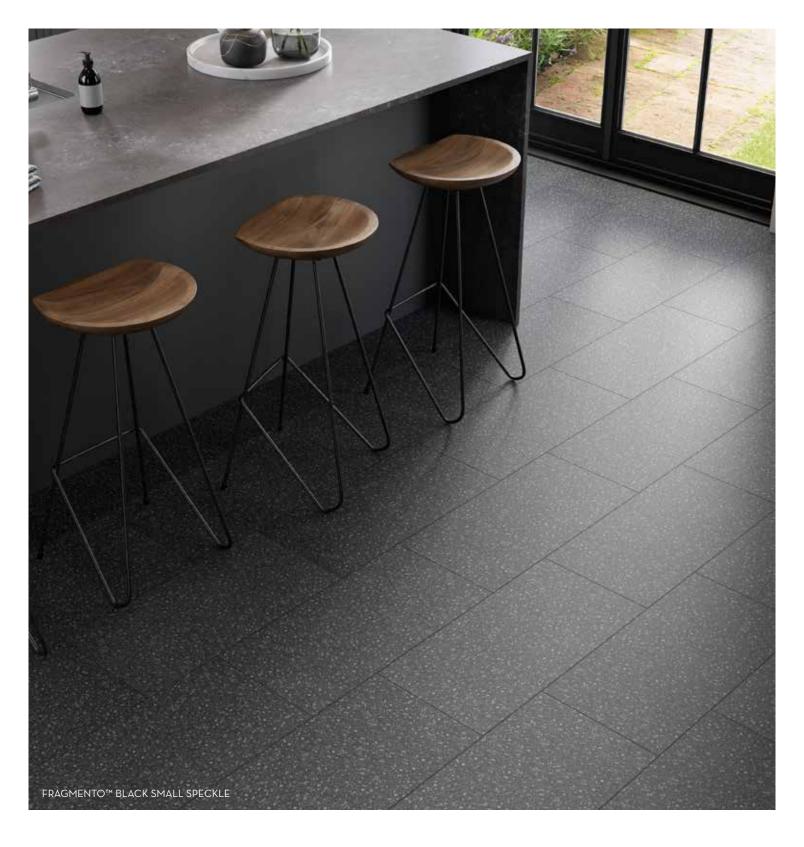
TAKING SHAPE

Beyond Square

Non-square formats continue to drive the flooring industry. Unique shapes and sizes are growing in popularity and provide relief to small or restricted spaces. The many exciting designer options now available include arabesque, hexagon, diamond and trapezoid. Be careful when combining shapes to avoid a disjointed theme.

- Adds visual interest
- Marry with solid tiles for a unique look
- Offers a range of styles and looks to match any decor







8431 Santa Monica Boulevard | Los Angeles, California 90069 Tel: 323. 650. 2000 | Fax: 323. 654. 3190