

STEPS & TIMELINE FOR BUYING A HOME



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Wondering what the home buying process is like in the New Jersey suburbs?

Here is a simple timeline of what occurs. Technically this could all happen in 30 days, but in actuality the entire process could take between 45 days and, well, that all depends on how long it takes to get you through steps four and five!

If you go into the process knowing the town you want to reside and are lucky to find a home quickly, you can be a homeowner in under 2 months!

WELCOME



But first, let me introduce myself...

Hey there! My name is Laura and I specialize in guiding families relocating from the city to the suburbs of New Jersey. For me, moving is not about just about finding a house; it's about discovering the perfect community to call home.

Are you nervous about taking the plunge to suburban living? I've been there! Like you, I started a family in the city and took the leap to suburban living in New Jersey when we could no longer manage in a small NYC apartment. I had countless questions and concerns. Would I like suburban living? Would I find my tribe? And most importantly - where should I go??

Now, as a seasoned real estate professional at Sotheby's International Realty, I am your dedicated guide to NJ suburban living. Together, we'll navigate the intricacies of each town, uncovering the hidden gems and unique qualities that make them special. With my firsthand experience and expertise in real estate, I will ensure your transition is smooth and fulfilling. Welcome to the suburbs of New Jersey, where new beginnings await you and your family!



HOME BUYING TIMELINE

01

Find a Realtor

First things first. Finding a realtor – and guess what? That's me! 🙋 Easy, right?

02

Find a Lender

Next up, finding a mortgage lender. I've got connections with the best in NJ, & if you don't have one yet, I will hook you up.

03

Get Pre Approved

Time to get pre approved for that mortgage. It's like your golden ticket, showing sellers you're serious. I'll guide you through it.

04

What Town?

This is the doozy - figuring out where in NJ you want to live. Not sure? Then it's time for me to share my NJ wisdom to help you decide on the perfect spot.

05

House Hunting

Now, the exciting part – let the house hunting begin! Let's explore homes in the towns you've got in mind.

06

Put in an Offer

You found "the one"... awesome! We'll put in an offer, navigate negotiations, and trust me, even if this one falls through, you'll get there, whether it's a week, a month, or a bit more. Hang tight!



HOME BUYING TIMELINE

07

Offer Accepted

Offer accepted – fantastic! Your lender kicks into action, working with the bank to secure that mortgage.

08

Appraisal

Appraisal time! With your lender, we'll get an appraisal to know your home's value.

09

Home Inspection

I've got top-notch inspectors in my corner. They'll check for any surprises in your new home. If we find anything unexpected, we'll handle it with the sellers.

10

Closing Day

You made it! We'll do a final walkthrough, making sure everything is "broom clean," and voila – the keys are yours. Congratulations!



11

It's Not Over Yet

But wait! That's actually NOT where it ends! I am not just your realtor - I am your local expert for life. So what does that mean? It means that you can (and should!) reach out to me if you have any questions AFTER you move in. Need a plumber? Recs for hair places? Pediatricians? You name it - I'm here to help!



NEXT STEPS

If you are thinking of making a move to the NJ suburbs in the next year, let's talk. Starting the education process before being ready to buy a home not only empowers you, but it also gives you the advantage of being well-prepared when the time is right to step into the home buying journey. I look forward to working with you!

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