

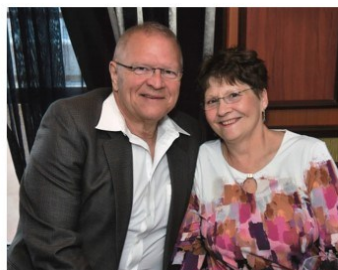
Virtual Instructor-Led Sales Training

Sales Pro Professional Selling Skills Online



Sales Pro Professional Selling Skills Online is a highly-interactive sales training program lead by Jim Ullery. Professional Selling Skills helps salespeople effectively discover and address customer needs. This is a research-based sales training program designed to help salespeople incorporate a consistent and repeatable selling approach.

Students anywhere in the world are able to experience this interactive live facilitated sales program regardless of position or tenure.



Jim & Joanne Ullery 239-599-8408 Jim@c4oe.com
www.ProfessionalSellingSkills.com

WORLD CLASS SALES & LEADERSHIP TRAINING

Sales Pro Professional Selling Skills Online

Some Important Concepts Covered:

- ◆ Opening the Call
 - ◆ Probing
 - ◆ Transitioning
 - ◆ Closing
 - ◆ Addressing Indifference
 - ◆ Skepticism
 - ◆ Misunderstanding
 - ◆ Drawback
- ◆ 16 Hours of training includes coaching.
 - ◆ \$1795 Per Student.
 - ◆ If you have taken our Sales Pro PSS, you may take this at no additional fee. Please contact us.
 - ◆ 239-599-8408 or Jim@c4oe.com

Sales Pro Professional Selling Skills Online Class Dates

- 4 hours per day—4 days (16 hours) - (1-5 pm EST)
 - June 21, 22, 24, 25 2021- (1-5 pm EST)

**FUTURE DATES TO BE ANNOUNCED.
WE WILL ALSO SCHEDULE DATES BY REQUEST**

