

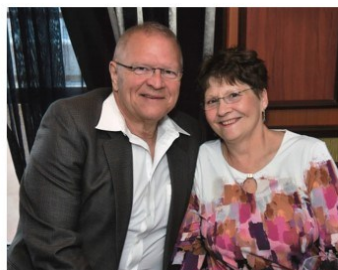
Virtual Instructor-Led Sales Training

Sales Pro Professional Selling Skills Online



Sales Pro Professional Selling Skills Online is a highly-interactive sales training program lead by Jim Ullery. Professional Selling Skills helps salespeople effectively discover and address customer needs. This is a research-based sales training program designed to help salespeople incorporate a consistent and repeatable selling approach.

Students anywhere in the world are able to experience this interactive live facilitated sales program regardless of position or tenure.



Jim & Joanne Ullery 239-599-8408 Jim@c4oe.com
www.ProfessionalSellingSkills.com

WORLD CLASS SALES & LEADERSHIP TRAINING

Sales Pro Professional Selling Skills Online

Some Important Concepts Covered:

- ◆ Opening the Call
- ◆ Probing
- ◆ Transitioning
- ◆ Closing
- ◆ Addressing Indifference
- ◆ Skepticism
- ◆ Misunderstanding
- ◆ Drawback
- ◆ 24 Hours of training includes coaching.
- ◆ \$1795 Per Student.
- ◆ If you have taken our in class program, you may take this at no additional fee. Please contact us.
- ◆ 239-599-8408 or Jim@c4oe.com

Sales Pro Professional Selling Skills Online Class Dates

- 2 hours per day—8 days (16 hours) - (1-3 pm EST)
- January 11, 12, 13, 14, 18, 19, 20, 21, 2021 - (1-3 pm EST)
- February 1, 2, 3, 4, 8, 9, 10, 11, 2021 - (1-3 pm EST)
- April 19, 20, 21, 22, 26, 27, 28, 29, 2021- (1-3 pm EST)

FUTURE DATES TO BE ANNOUNCED.

WE WILL ALSO SCHEDULE DATES BY REQUEST



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