

# Business to Business Connection Membership Application

**Please attach your Business Card**

**Please PRINT Neatly**

First Name \_\_\_\_\_ Last \_\_\_\_\_

Employer/Business Name \_\_\_\_\_

Business **Physical** Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Business **Mailing** Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ Cell \_\_\_\_\_

Fax \_\_\_\_\_ Other \_\_\_\_\_

Website \_\_\_\_\_ Email \_\_\_\_\_

Occupation \_\_\_\_\_ Title \_\_\_\_\_

Category \_\_\_\_\_ Years in Business \_\_\_\_\_

(Please be specific on your product or service. Example: Dentist, Plumber, Florist)

Professional Degree, License or Certification numbers and Issuing Organization:

\_\_\_\_\_  
\_\_\_\_\_

Professional Organizations you belong to: \_\_\_\_\_

\_\_\_\_\_

Education and Experience in Profession: \_\_\_\_\_

\_\_\_\_\_

Professional References we may contact. Please provide Name and Contact Information.

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

Have you ever been convicted of a Felony?  No  Yes

Referred by:  Member  Website  Chamber  Other \_\_\_\_\_

### B2B Commitment

1. Recruit one new member in my first year.
2. Provide two Qualified Leads each month.
3. Display B2B Brochures at my place of business or provide to clients if outside service.
4. If I, or my alternative, miss two consecutive unexcused meetings or four meetings in a calendar quarter, excused or not, and/or arrive after the meeting starts, or leave before it ends, this will count as an **excused** absence for membership purposes, and be subject to forfeiture.
5. Have a fellow member satisfy my business or personal needs whenever possible.
6. Report any breach of conduct to a Member-at-Large or Board of Directors.
7. Conform to the Business to Business Connection Bylaws and amendments.
8. Attend a New Member orientation
9. Be a Speaker when assigned in rotation.

### Payment Information

Is this a company owned membership?  Yes  No

If yes, please pay by company check, otherwise it is considered a personal membership.  
PAYMENT BY CHECK FOR \$120 MUST ACCOMPANY this application. This is non-refundable unless there is a conflict of occupation.

Make Check payable to "Business to Business Connection" Check # \_\_\_\_\_

If accepted as a member, you will receive a nametag to wear at all meetings, a listing in our brochure and website [www.b2bsd.com](http://www.b2bsd.com) . Please provide the following information:

#### Nametag

Name to appear on the nametag: \_\_\_\_\_

Company Name or Category: \_\_\_\_\_

#### Website

Provide a brief personal bio, and a description of your business, products and/or service. Please indicate if you want all the contact information (physical, mailing address and phone numbers) on the website. Please email information **and a photo** to Kristi Ogden at [klogden@cox.net](mailto:klogden@cox.net).

#### B2B Brochure

Please indicate what information you want to appear in the B2B Brochure:

Name

Business Name

Category (Occupation)

Physical Address **or**  Mailing Address **or**  No Address

Phone numbers:  Phone  Cell  Other  Fax  Website and / or  Email

Applicant Name \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

I declare all statements to be true and accurate and that any misrepresentation or false statements may be grounds for rejecting my application, or if discovered after acceptance, grounds for immediate termination without reimbursement. I agree, accept and will abide by all the terms and conditions set forth and those in the B2B Bylaws and amendments.

# Business to Business Connection Membership Application Interview Questions

Interviewer Name: \_\_\_\_\_ Date \_\_\_\_\_

Please provide a **current B2B Brochure** to the prospective member at this time and describe a *Qualified Lead*.

1. Are you willing to support each member in Business 2 Business? Do you see any conflict or overlap of your occupation or service with members in the brochure?
2. Are you currently working full-time in this occupation? (You must be full-time to be a member of B2B).
3. Do you agree to act and dress like a professional in your occupation?
4. Do you agree to abide by the B2B commitments listed above? Do you see any issues with your attendance?
5. Do you understand that your membership can be terminated due to lack of attendance (4 missed meeting/quarter) or lack of leads (2 leads per month is required).
6. If you become a member of B2B, members will extend loyalty to you in the form of Qualified Leads. How can you extend the same loyalty and provide Leads?
7. What is your ability to invite guests and encourage them to join?
8. Do you belong to other networking organizations? Do you see a conflict with them and B2B?
9. Do you understand you will be required to speak on rotation (10 minute talk)? Speakers should focus on their profession or business topics and avoid political, religious and any other discriminatory references.

**Reference Check Results - To be filled in by B2B Interviewer**

1. Reference Name, Date of contact, and Report:

2. Reference Name, Date of contact, and Report:

3. Reference Name, Date of contact, and Report

Professional License, Cert, etc. Background check: Date and Name of contact

Recommendation for joining B2B organization:

Yes, I recommend this applicant                       No recommendation (explain):

Signed: \_\_\_\_\_ Date: \_\_\_\_\_