



DIRECT INVESTMENT  
OIL AND GAS  
2023





# MCMA ENERGY (I)

## OPPORTUNITY TO ACQUIRE QUALITY MINERAL ASSETS IN THE US, WITH CONSTANT PROVEN CASH GENERATION, IN A MARKET YET TO EXPLOIT AT THE INTERNATIONAL LEVEL

### THE COMPANY

- ❖ **MCMA ENERGY** is a private investment company in Oklahoma City (USA). Its objective is to **be the gateway for international capital to the US oil market**, through the acquisition of land (mineral rights) for lease to oil operators in exchange for a monthly rent with high profitability.
- ❖ Traditional mineral funds buy assets with the sole purpose of speculating on them to obtain a premium on their acquisition price.
- ❖ Nevertheless, in the cyclical oil and gas sector, this strategy can be risky. As a result, MCMA takes a **more professional and conservative approach**, focusing on production-qualified, proven, developed and producing ("PDP") minerals, underwritten on a discounted cash flow model and placing little or no value on future extra potential upside from new wells of proven and undeveloped production ("PUD").
- ❖ MCMA's **systematic approach** allows us to evaluate hundreds of prospects a year, giving us an **"edge" to sift through the market** and **focus on the highest quality opportunities**.

### TRACK RECORD

- ❖ Our founding partners have been key players in the industry for over forty years and have **first-hand direct access to high-yield opportunities**. They have a successful history of investing in oil and gas, and currently **own more than 3,000 properties** on the Gulf Coast, West Texas Basin, New Mexico, the Mid Continent, Rocky Mountain Region, North Dakota, Ohio, and Pennsylvania.

### OUR COMPETITIVE ADVANTAGE

- ❖ Our experience, knowledge (+100 years cumulative), and reputation give us access to a constant flow of direct opportunities (\$0.3M - \$20M), in a market that is very exclusive, with entry barriers to access it, and with historical very high profitability.
- ❖ The acquisition of quality assets at a significant discount thanks to the reduction in investments and low popularity experienced by the oil industry in recent years, at a time when global economies continue to grow and countries such as India or China demand is increasing their amount for fossil fuels.





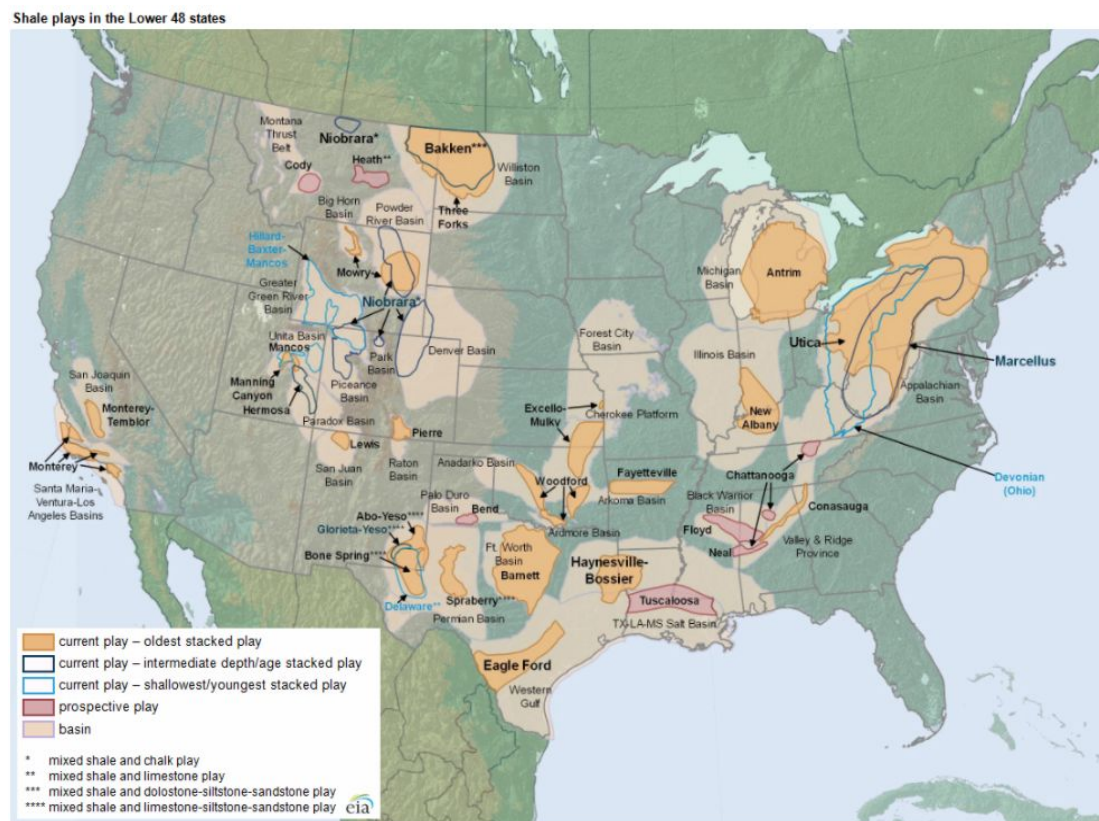
# MCMA ENERGY (II)

**WE ARE A RESULTS-ORIENTED COMPANY AND HAVE LONG-LASTING RELATIONSHIPS WITH OUR INVESTORS**

## OUR INVESTMENT PHILOSOPHY

- ❖ We understand the great potential of the industry and we want to partner with investors to gain scale and be able to achieve even higher returns.
- ❖ Through our investment platform, our clients will be able to acquire different types of oil and gas properties with different levels of risk and complexity.
- ❖ Our investment philosophy is based on investing in quality diversified oil and gas assets, thus minimizing the risk of our investments.
- ❖ We are looking for investors who are willing to build a strong relationship based on transparency, trust, and integrity to form lasting partnerships.
- ❖ It's critical to us that people who are willing to partner with us share our industry passion and knowledge, and fully understand the investment they're making and the mechanisms we use to achieve high returns.

## BASINS IN THE US MARKET





# THE INDUSTRY

WITHIN THE OIL AND GAS VALUE CHAIN, WE ARE THE OWNERS OF THE LANDS

1

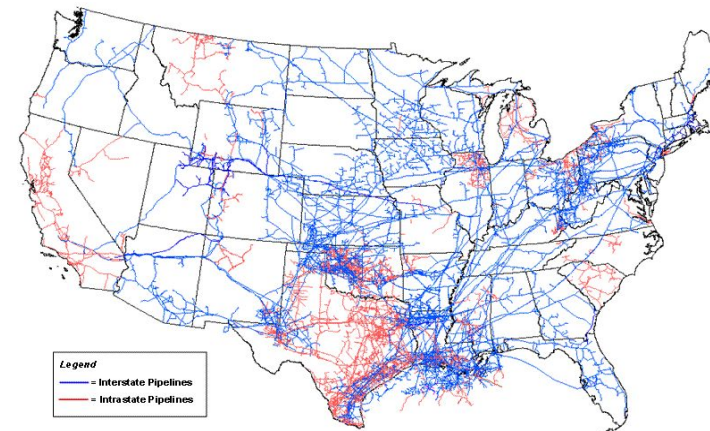
## UPSTREAM



### EXPLORATION & PRODUCTION (E&P)

- Exploration
- Discovery
- Drilling and Production
- Owner of the Mineral Rights

MCMA  
ENERGY



2

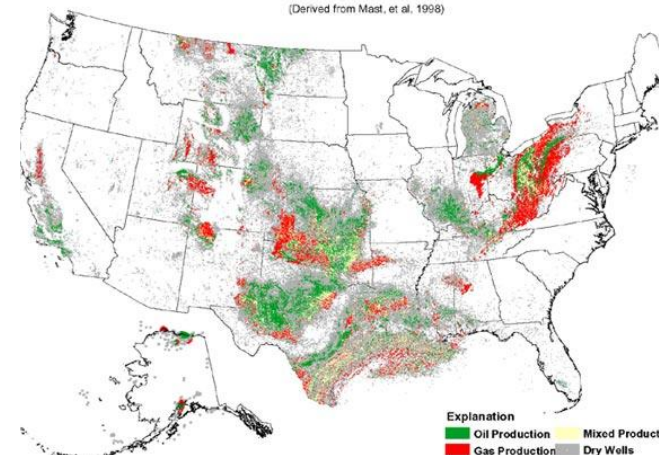
## MIDSTREAM



### TRANSPORTATION, INFRASTRUCTURE AND STORAGE

- Buy production
- Transport
- Process and Storage
- Field Services

Oil and Natural Gas Production in the United States  
(Derived from Mast, et al, 1998)



3

## DOWNSTREAM



### FINAL PRODUCT

- Refined
- Marketing and Distribution
- Commercial / Residential
- Diversification and Petrochemicals
- Utilities and Power Generators
- Gas stations



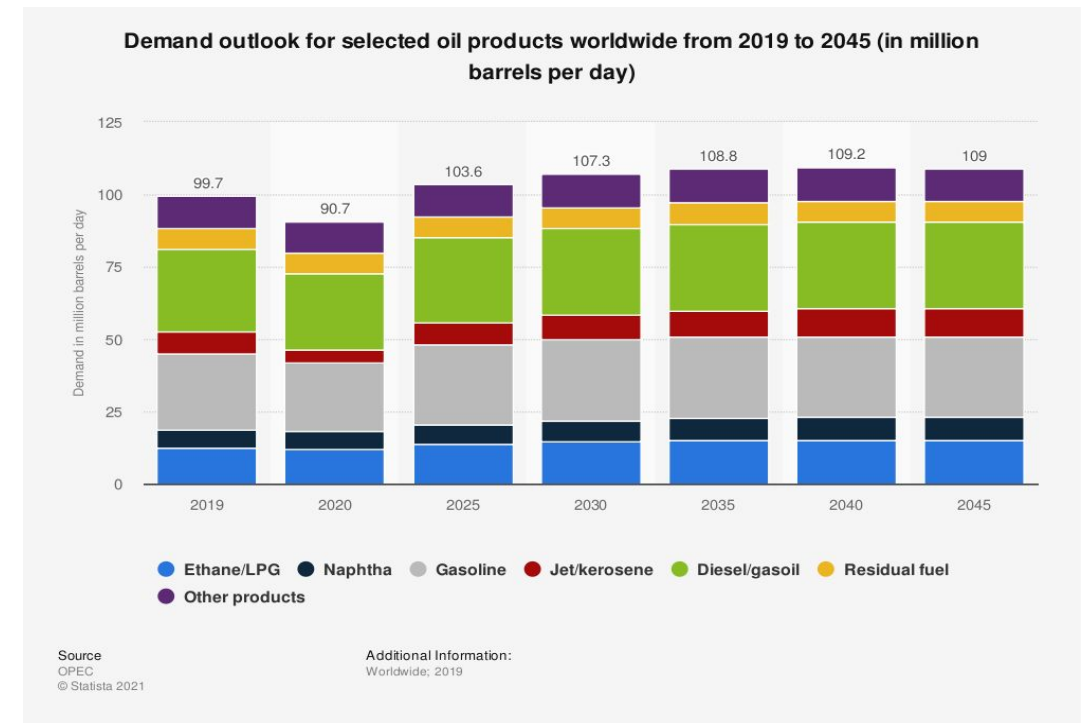
# THE MARKET

## TARGET OIL MARKET IN THE UNITED STATES OF \$80 BILLION, WITH A GLOBAL MARKET OF \$2.7 TRILLION

### WORLD OIL MARKET

- ❖ The size of the world crude oil market is estimated to increase from 2.7 Trillion dollars in 2022 to 2.9 Trillion dollars in 2023. The war between Russia and Ukraine has dampened the chances of a global economic recovery after the COVID-19 pandemic, at least in the short term. The war between these two countries has led to economic sanctions on multiple countries, increased prices of raw materials and produced disruptions in the supply chain, causing inflation in goods and services and affecting many markets around the world.
- ❖ It is estimated that for the next few years, the size of the oil market will increase to 3.5 Trillion dollars in 2027, at a CAGR of 4.6%.
- ❖ This can be attributed to the growing demand for fossil fuels to meet energy needs around the world, especially in developing countries such as China and India, and the expected stabilization of oil and gas prices.

### DEMAND EVOLUTION





# ASSETS AND BUSINESS MODEL

## IN THE UNITED STATES THE MINERAL RIGHTS (OIL, GAS, COAL) ARE PRIVATE PROPERTY

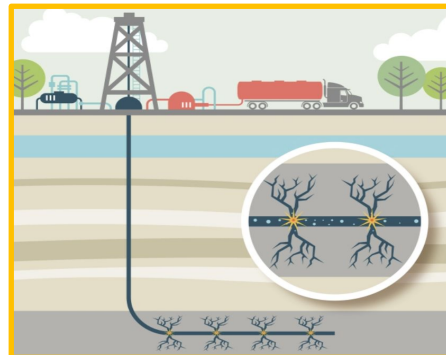
### THE ASSET

- ❖ In most countries of the world, **mineral rights belong to the government**.
- ❖ In the United States is different, **mineral rights are privately owned**. There is a regulated market where **private individuals** can buy, sell, rent or exploit their mineral rights.
- ❖ This M&A market of Mineral Deeds, where you can purchase multiple Sections (0.00000001%) with multiple producing wells with an average useful life of 15-20 years of production per well, is highly active and well known in the oil states.

### THE BUSINESS MODEL

- ❖ The Owner of the lands leases his Mineral Rights (Mineral Deed) to an Operator to Explore, Drill and Produce Oil and Gas.
- ❖ In exchange, the Operator pays a **Monthly Rent** equivalent to **12.5%-22.5% (Standards)** of the production obtained.

### EXTRACTION TECHNOLOGY



- ❖ Fracking Method

### OUR "TAYLOR MADE" PRODUCT

- ❖ In 2022, MCMA Energy managed to make its **first fund with international capital** from Family & Friends, acquiring an asset worth \$100k, with a 1st year cash flow of \$66k, equivalent to an **IRR of 66%**.
- ❖ We carry out a "Taylor Made" Value Proposal for each Investor/investors, through the creation of a new SPV of which they are 100% owners of the asset/s acquired by Management.
- ❖ Once we have the capital and the opportunity has been detected, the acquisition time of an asset is estimated at 3 months.
- ❖ The product is regulated by the SEC in the US and is fully liquid.

### PROFITABILITY

#### MONTHLY CASH

15-20 Years

#### IRR

15% - 20%

#### MULTIPLE 5 YEARS

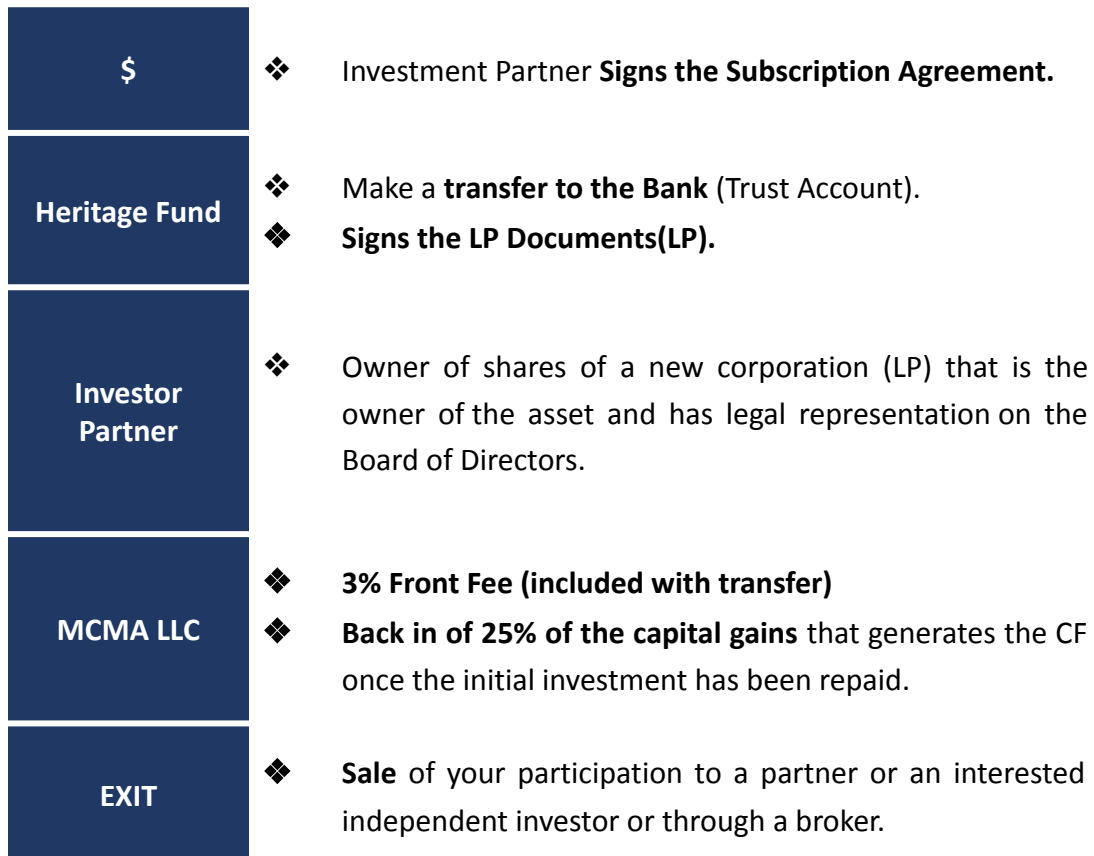
X2

*\*Note: The considered IRR may increase depending on the volatility. For example, in the 1st asset acquired by the first pool of investors it has been a 66% IRR in year 1.*

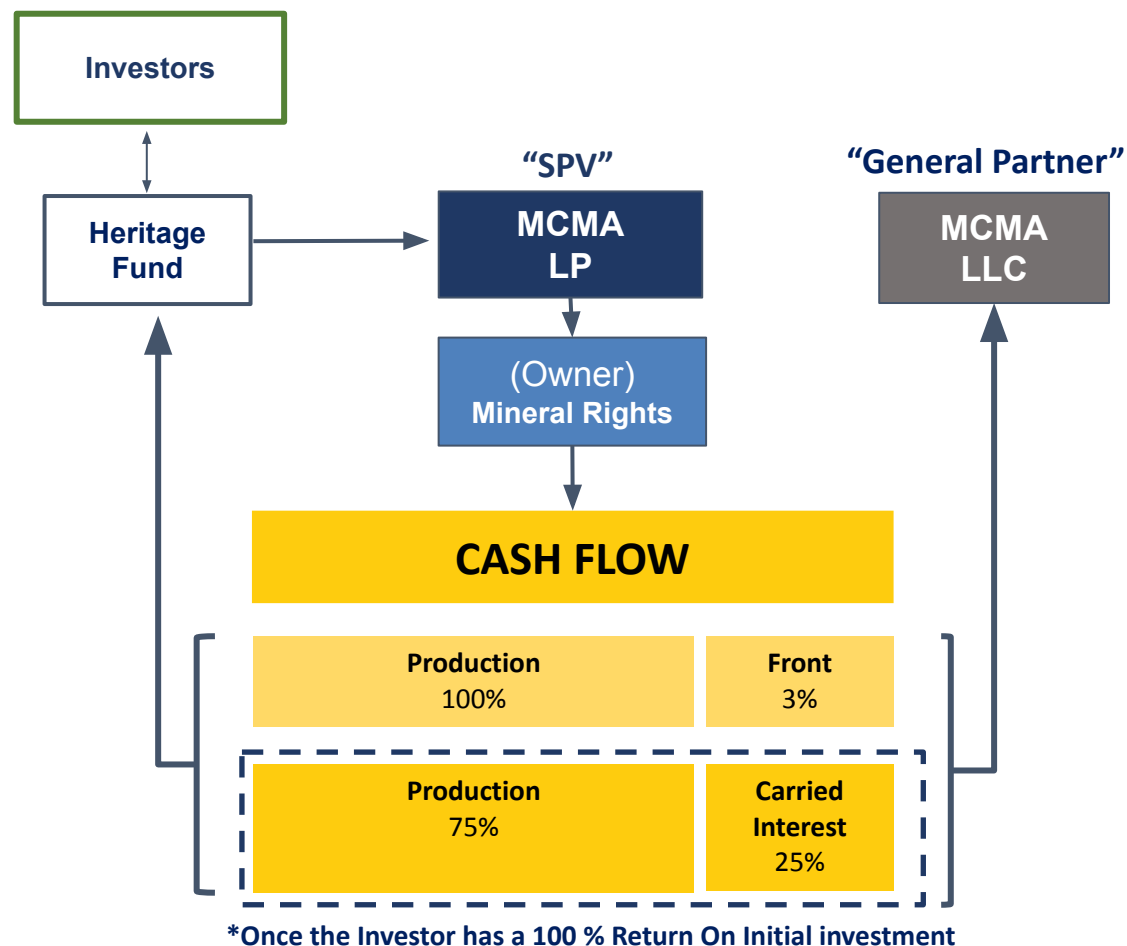


# CORPORATE STRUCTURE

## INVESTMENT PROCESS



## CORPORATE STRUCTURE







# MANAGEMENT

## POSITIONING, EXPERIENCE, KNOW-HOW, VISION, TALENT, DEDICATION AND PASSION

### JIM HATCHER



- ❖ He began working in the oil industry in 1980 and in 1987 he started humbly buying oil-producing properties with 10,000 dollars.
- ❖ Currently Mr. Hatcher's portfolio exceeds 3,000 properties.
- ❖ He has worked with multiple partners in the industry, acquiring and developing (successfully) all types of oil and gas properties throughout the country, establishing himself as a leading player and benchmark for the industry.

### JOHN PAUL (J.P.) DICK



- ❖ Founder Partner of Pinnacle Energy Services, LLC. a petroleum consultancy in Oklahoma City.
- ❖ Since 1998, J.P. has provided petroleum asset advisory services based on economic and reserve evaluations, litigation and regulatory expert testimony, well and field reviews, and various reservoir and operational analyzes to numerous clients.
- ❖ Mr. Dick is responsible for the great success achieved by Mr. Hatcher and many others.

### MAGIN RAVENTOS



- ❖ In 2008, he moved from Barcelona to Dallas to study Engineering, where he met Mr. Hatcher, a successful independent oil and gas investor.
- ❖ In 2014, he graduated as an Industrial and Systems Engineering from the University of Oklahoma and started working at Pinnacle Energy where he became passionate about the oil industry and the US market.
- ❖ In 2022, Mr. Raventós created, together with Jim Hatcher and John Paul, the MCMA Energy Company, being responsible for supervising the general strategy of the company, as well as the integration of his team with international investors.





# PARTNERSHIPS

## WE RELY ON THE BEST PARTNERS IN THE SECTOR



- ❖ Founded in 1998, Pinnacle Energy builds its reputation on the experience of its founder and owner J.P. Dick. Currently, they are a trusted benchmark in oil field consulting and engineering services.
- ❖ It offers a variety of services from reservoir engineering and economic analysis, geological mapping services, providing testimony on legal and regulatory matters, as well as oil and gas asset marketing support for our clients' acquisition and divestiture needs.



- ❖ Heritage Trust, is a privately owned, independent trust bank that offers a trust administration service in addition to oil and gas asset management, along with other real estate management, financial planning and investment management services.



- ❖ Founded in 1952, McAfee and Taft provides legal services to its clients that meet their business and legal needs.
- ❖ They have collaborated in the registration of energy funds in the stock market commission.
- ❖ They have the talent and dedication of great lawyers and support staff to offer personalized comprehensive legal and tax solutions.



MAGIN RAVENTOS SAMPERE

[magin.raventos@outlook.com](mailto:magin.raventos@outlook.com)

+34.696.668.775