

Building Your Business

Module 4

1. Prepare: The First Step in Success

2. How to Share & Care

3. How to Enroll

4. How to Earn

The First 3 Ways

Training is the foundation
upon which you build your success
in this business model.

— John Kalench

Introduction

The first time you view these slides with your Brand Partner(s), you may want to go through the presentation in its entirety, reading only the headings.

This way you will first grasp the overview before immersing yourself in the details.

- The idiom “*can’t see the forest for the trees*” means that the parts are distracting you from comprehending the whole. You can’t see the entirety because you're preoccupied with the details and overlook the bigger picture or the end goal.

There is no right or wrong way to use this presentation. Enjoy the process!

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(PIB)

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(Cycle)
Commissions

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Bonus

Four Ways to Earn

Retail Commissions

Your 1st Way to Earn: Two different ways to earn immediate income

Requirement: The purchase of a \$25 Enrollment Starter Kit or above

1. You purchase products at wholesale prices and sell to Customers at retail prices
2. Your Customers order products directly from your replicated LifeWave website either as a Retail Customer or a Preferred Customer

Each week LifeWave automatically sends you the retail profits (the difference between the lowest wholesale and retail)

Retail Customers

RETAIL CUSTOMER PRODUCT PRICING & SPONSOR'S RETAIL PROFIT*

	1 PACK	2 PACKS	3 PACKS	1 PACK	2 PACKS	3 PACKS
PRODUCT DESCRIPTION	RETAIL PRICE			SPONSOR'S RETAIL PROFIT / BV		
LifeWave X39*	\$149.95 / 77BV			\$50 / 77BV		
LifeWave X49™	\$149.95 / 77BV			\$50 / 77BV		
IceWave	\$79.95 / 39BV	\$74.95 / 39BV	\$69.95 / 39BV	\$30 / 39BV	\$25 / 39BV	\$20 / 39BV
Energy Enhancer	\$79.95 / 39BV	\$74.95 / 39BV	\$69.95 / 39BV	\$30 / 39BV	\$25 / 39BV	\$20 / 39BV
Silent Nights	\$79.95 / 39BV	\$74.95 / 39BV	\$69.95 / 39BV	\$30 / 39BV	\$25 / 39BV	\$20 / 39BV
Y-Age Aeon	\$79.95 / 39BV	\$74.95 / 39BV	\$69.95 / 39BV	\$30 / 39BV	\$25 / 39BV	\$20 / 39BV
Y-Age Glutathione	\$79.95 / 39BV	\$74.95 / 39BV	\$69.95 / 39BV	\$30 / 39BV	\$25 / 39BV	\$20 / 39BV
Y-Age Carnosine	\$79.95 / 39BV	\$74.95 / 39BV	\$69.95 / 39BV	\$30 / 39BV	\$25 / 39BV	\$20 / 39BV
SP6 Complete	\$79.95 / 39BV	\$74.95 / 39BV	\$69.95 / 39BV	\$30 / 39BV	\$25 / 39BV	\$20 / 39BV
AcuLife	\$79.95 / 39BV	\$74.95 / 39BV	\$69.95 / 39BV	\$30 / 39BV	\$25 / 39BV	\$20 / 39BV
X39* and X49™ Performance Bundle	\$279.95 / 156BV +			\$100 / 156BV +		
Nirvana Mood Enhancer System	\$179.95 / 110BV			\$40 / 110BV		
Y-Age System Kit	\$209.85 / 117BV			\$60 / 117BV		
Alavida Regenerating Trio	\$199.95 / 119BV			\$50 / 119BV		
Alavida Daily Refresh Facial Nectar	\$79.95 / 42BV			\$20 / 42BV		
Alavida Nightly Restore Facial Crème	\$99.95 / 55BV			\$20 / 55BV		

* The prices do not include taxes or shipping
+ Until April 28, 2022 only

Preferred Customers

Changes to the Preferred Customer Program begin April 1, 2023. Stay tuned.

	1 PACK	2 PACKS	3 PACKS+	1 PACK	2 PACKS	3 PACKS+
PRODUCT DESCRIPTION	PREFERRED CUSTOMER PRICE			SPONSOR'S RETAIL PROFIT / BV		
LifeWave X39*	\$99.95 / 43BV			\$20 / 43BV		
LifeWave X49™	\$99.95 / 43BV			\$20 / 43BV		
IceWave	\$69.95 / 39BV	\$59.95 / 31BV	\$49.95 / 22BV	\$20 / 39BV	\$10 / 31BV	\$10 / 22BV
Energy Enhancer	\$69.95 / 39BV	\$59.95 / 31BV	\$49.95 / 22BV	\$20 / 39BV	\$10 / 31BV	\$10 / 22BV
Silent Nights	\$69.95 / 39BV	\$59.95 / 31BV	\$49.95 / 22BV	\$20 / 39BV	\$10 / 31BV	\$10 / 22BV
Y-Age Aeon	\$69.95 / 39BV	\$59.95 / 31BV	\$49.95 / 22BV	\$20 / 39BV	\$10 / 31BV	\$10 / 22BV
Y-Age Glutathione	\$69.95 / 39BV	\$59.95 / 31BV	\$49.95 / 22BV	\$20 / 39BV	\$10 / 31BV	\$10 / 22BV
Y-Age Carnosine	\$69.95 / 39BV	\$59.95 / 31BV	\$49.95 / 22BV	\$20 / 39BV	\$10 / 31BV	\$10 / 22BV
SP6 Complete	\$69.95 / 39BV	\$59.95 / 31BV	\$49.95 / 22BV	\$20 / 39BV	\$10 / 31BV	\$10 / 22BV
AcuLife	\$69.95 / 39BV	\$59.95 / 31BV	\$49.95 / 22BV	\$20 / 39BV	\$10 / 31BV	\$10 / 22BV
X39* and X49™ Performance Bundle	\$179.95 / 88BV +			\$40 / 88BV +		
Nirvana Mood Enhancer System	\$139.95 / 84BV			\$39 / 84BV		
Y-Age System Kit	\$149.85 / 66BV			\$30 / 66BV		
Alavida Regenerating Trio	\$149.95 / 51BV			\$40 / 51BV		
Alavida Daily Refresh Facial Nectar	\$59.95 / 25BV			\$15 / 25BV		
Alavida Nightly Restore Facial Crème	\$79.95 / 21BV			\$20 / 21BV		

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Product Introduction Bonus (PIB)

Your 2nd Way to Earn

You can earn PIBs with the purchase of any Enrollment Kit

Bronze Enrollment Kit	Silver Enrollment Kit	Gold Enrollment Kit	Platinum Enrollment Kit	Diamond Enrollment Kit	
\$15	\$50	\$100	\$300*	\$500*	*Payout can be up to \$500 depending on your Rank See Comp Plan for details

Enrollment Kits

					
Enrollment Starter	Enrollment Bronze	Enrollment Silver	Enrollment Gold	Enrollment Platinum	Enrollment Diamond
SELECT	SELECT	SELECT	SELECT	SELECT	SELECT
\$25.00 USD	\$124.95 USD	\$299.95 USD	\$499.95 USD	\$999.95 USD	\$1,599.95 USD

Free Membership with Silver Kit (or above)

I'm working full-time on my job
And part-time on my Fortune.

- Jim Rohn



Binary (Cycle) Commissions

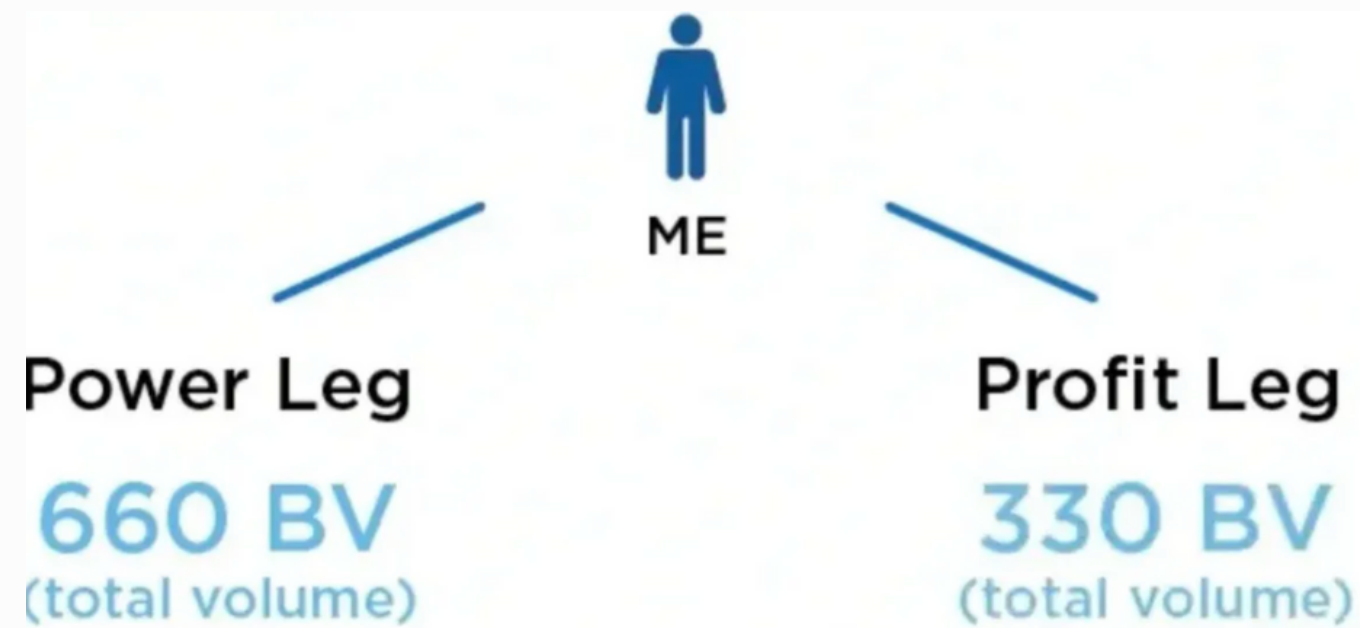
Your 3rd Way to Earn

Note: Binary is pronounced *bye-nary*
(not *bye-a-nary*)

Power (Big) Leg

Your **BIG** Leg is the one with the **MOST** volume for the week (or period)

660 BV & 330 BV = One Bonus Cycle = \$50 USD



To Qualify to Earn Binary (Cycle) Commissions

Requirements for Earning Binary Commissions

1. You are **ACTIVE** at 55 PV a month

Note: PV is generated by your purchases & your personal customers' purchases

2. You have personally sponsored **ONE ACTIVE** Brand Partner on **EACH** leg who has purchased a **BRONZE** Enrollment Kit (or above)

Two Useful Terms revisited...



ACTIVE STATUS

To be considered active and eligible for Binary (Cycle) Commissions & Matching Bonus, you are required to have at least 55 PV within your account each month.

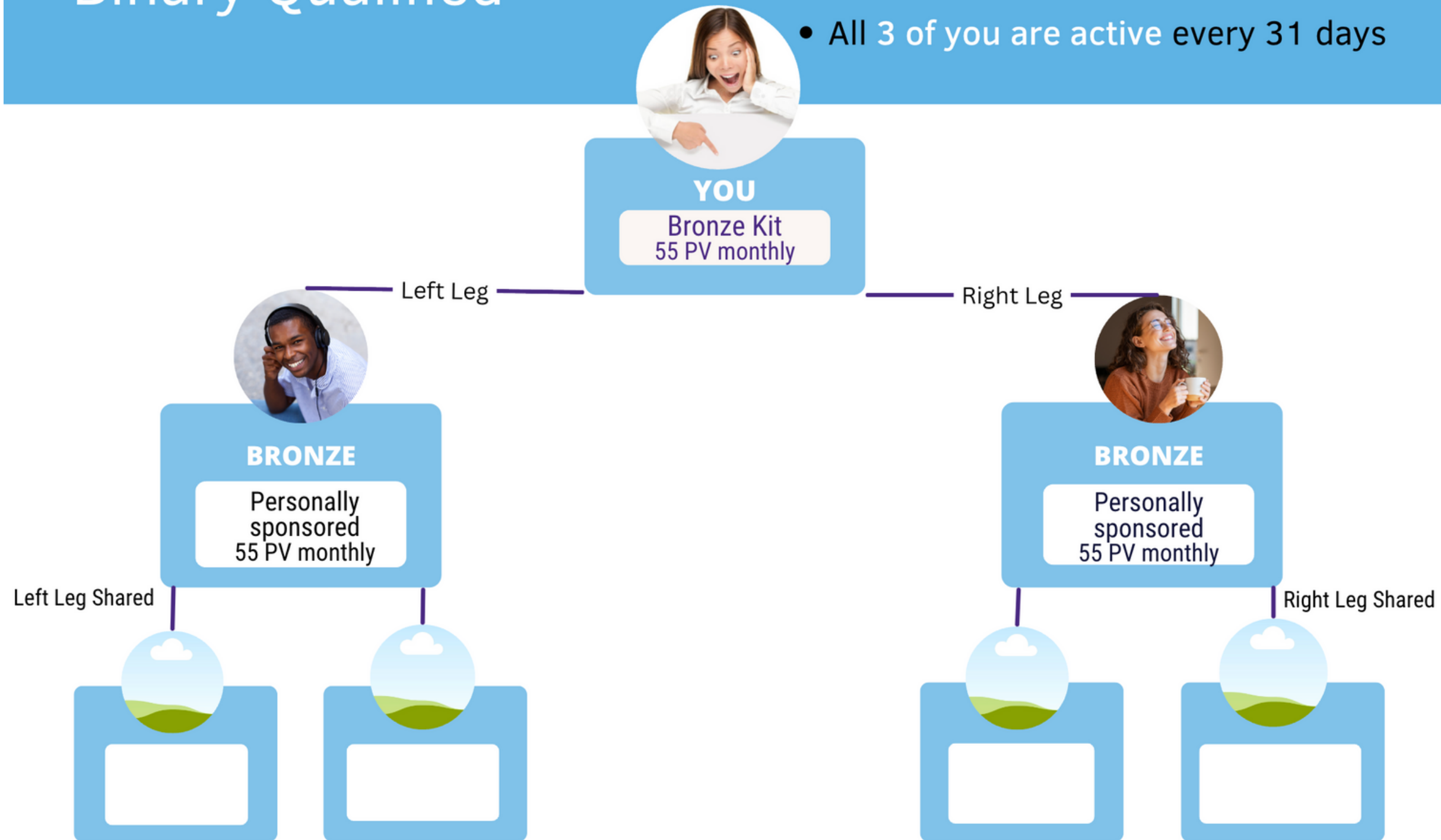


Monthly Subscription Order

Maintain your **ACTIVE STATUS** by signing up for a Monthly Subscription Order. Each month, your order is automatically shipped to you.

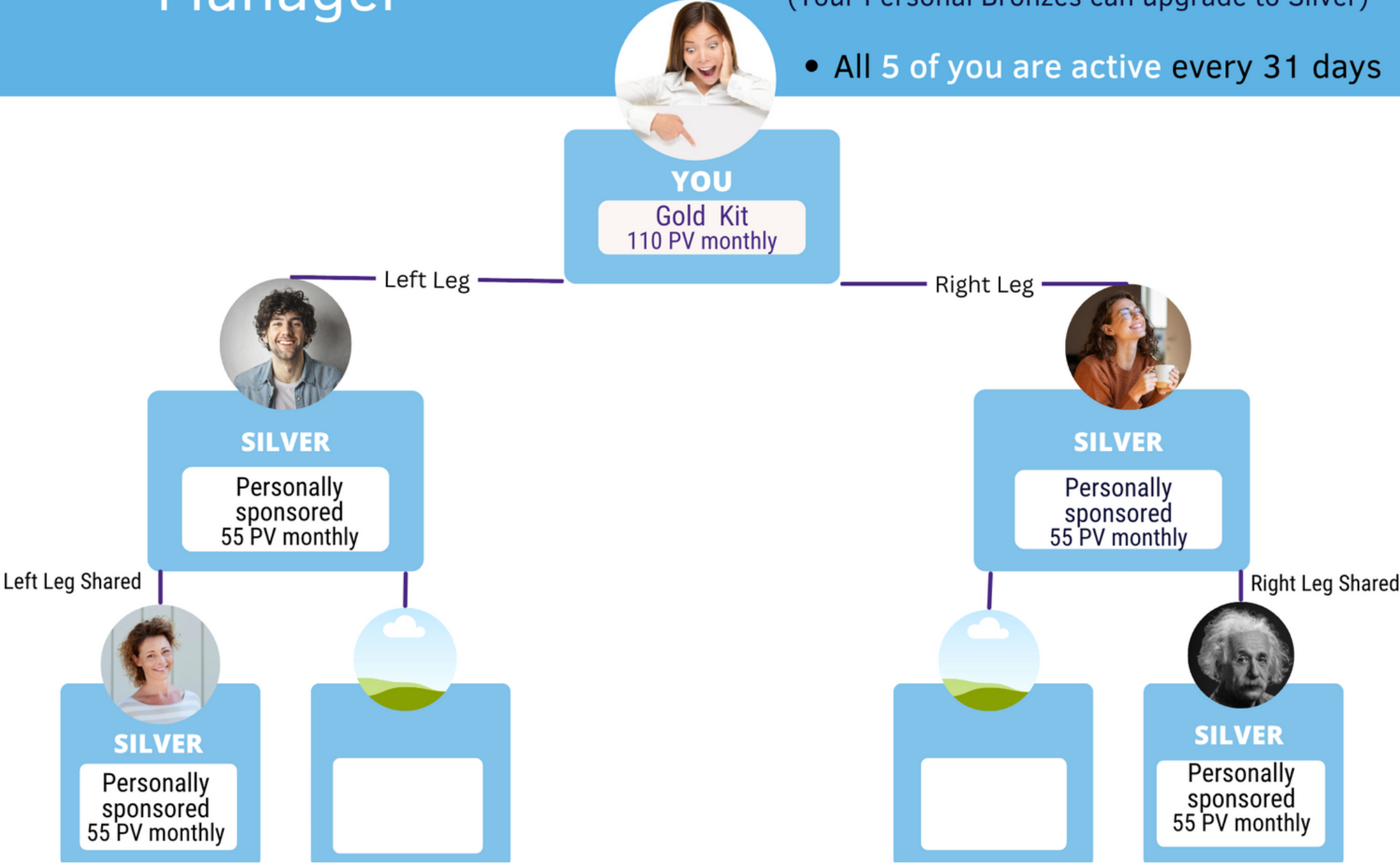
STEP 1 Binary Qualified

- You've purchased the Bronze Kit (or above)
- You've personally sponsored 2 Bronze (or above) ~ one on each leg
- All 3 of you are active every 31 days



STEP 2 Manager

- You have purchased the Gold Kit
- You've personally sponsored 4 Silvers (or above) ~ 2 on each leg
(Your Personal Bronzes can upgrade to Silver)
- All 5 of you are active every 31 days



Simplicity & Duplication

The Keys to Your Success

"Give a man a fish, and you feed him for a day.
Teach a man to fish, and you feed him for life."
- Old Chinese Proverb



Earn While You Learn

Learn While You Earn

Step 3: Director

LOOK AT THIS SECTION **AFTER** YOU'VE COMPLETED GOALS 1 & 2

🔑 **DUPLICATION IS THE KEY** 🔑

1. Show your Brand Partners how to become Managers
2. Show your Brand Partners how to become Manager-Makers
3. Focus on creating Managers
4. Rise through the ranks

This duplication process will take you to DIRECTOR and beyond

3-Steps to Director

	PS PS = Personally Sponsored	RANK	BINARY COMMISSIONS Max Weekly	MATCHING BONUSES * Weekly: No limit
Step 1	1 & 1 On <u>each</u> leg: 1 PS Active BRONZE (or above)	NO RANK ♦ 55 PV month ♦ Bronze Kit (or above)	\$100/week	Not eligible
Step 2	2 & 2 On <u>each</u> leg: 2 PS Active SILVERS (or above)	MANAGER ♦ 110 PV month ♦ Gold Kit (or above)	\$1500/week	LEVEL 1 = 25% ♦ Paid-as Manager (or above) LEVEL 2 = 20% ♦ Paid-as Manager (or above) ♦ 6 cycles in paid commission week LEVEL 3 = 20% ♦ Paid-as-Manager (or above) ♦ 10 cycles in paid commission week ♦ One PS Manager on <u>each</u> leg earning Level 2 Matching Bonus
Step 3	3 & 3 On <u>each</u> leg: 3 PS Active SILVERS (or above) one of which must be a paid-as MANAGER	DIRECTOR ♦ 110 PV month ♦ Gold Kit (or above)	\$2500/week	

For full details, go to ⇒ LiveYoungerSuccess.com > *Business Basics* > *Compensation Plan*

“Success is not magical.
It's mathematical.

— Gregory & Robin Blanc Mascari

Summary

Training Modules for Brand Partners

1. Prepare: The First Step in Success

2. How to Share & Care

3. How to Enroll

4. How to Earn

The First 3 Ways to Earn

~ Created by Judy Joy Daniel