



NATIONWIDE INTEGRATED BUILDING SYSTEMS PROVIDER

# Director's Statement

Marva L. McMillen  
Owner and CEO



Being born and raised in Western South Dakota on the Cheyenne River taught me a lot about resourcefulness, and making do without much. I make sure throughout our organization that all of my employees and customers are treated like family because we all depend on each other to communicate and keep people protected and safe.

I was raised knowing the value of a dollar and take to heart that our customers trust us to go above and beyond to do the right thing both in the design, installation, and service of their systems to receive as much as their budget affords.

My promise to you is that we will always be open and honest and work hard regardless of the time or the day. If ever there is an issue that is not resolved or does not meet your expectations, I am always available to all of our customers night or day.

*Marva L. McMillen*

Email: [mmcmillen@midwestalarm.com](mailto:mmcmillen@midwestalarm.com)

## Why Customers Choose Us

### Professional Staff

Our nationally recognized and award-winning field technicians, engineers, and support staff rank near the top of the industry for years of experience

### Attention To Details

We never cut corners. That's why our company ethos is, "Do the right thing, and success follows." It's the reason we are invited to projects nationwide.

### Love & Passion For What We Do

Dozens of our employees have first careers in the military, law enforcement, and emergency response. We really care about your safety and protection.

*"I was raised knowing the value of a dollar and take to heart that our customers trust us to go above and beyond to do the right thing..."*

## About BCI

Midwest Alarm, dba BCI Integrated Solutions, is a private woman-owned business established in 1967 and is among the largest providers of Electrical, Audio Visual, Life Safety, Security, Nurse Call, and Structured Cabling solutions in the United States, proudly serving family businesses to the Fortune 500.

BCI is headquartered in Sioux Falls, South Dakota, with a Southern headquarters in Tampa, Florida, with offices in Ft. Myers, Orlando, Jacksonville, Atlanta, Dallas, Omaha, Sioux City, and Minneapolis. We have built solid relationships with prestigious and in-demand clients and contractors by providing superior service and support. We continue to grow, expanding nationwide project capabilities, with offices across Florida, Georgia, Texas, South Dakota, North Dakota, Iowa, Minnesota, and Nebraska.

**Take care of our customers,  
and our customers will take care of us.**

From our inception over half a century ago, we worked with both end-users and contractors as we developed relationships with key suppliers. We expanded our solutions based on customer demand, acquiring Baytown Sound, Acme Communications, and 3D Solutions.

In 2004 we added key employees to focus on integrated solutions, allowing us to meet all our customers' low voltage needs. In April 2005, we changed our name to BCI Integrated Solutions to better reflect the enlarged scope of our business. By 2013, our growth and expertise would catapult us into landing the largest-ever low voltage job at MacDill Airforce Base.

In April 2021, we acquired United Security Alliance, Inc, expanding our security expertise. It was at this time we were awarded a MultiAuthority Jacksonville Security Contract valued at \$15.6 million. Our employees' experience and professionalism allow us to provide you with the service and follow-up you expect from a professional contractor. We believe in ongoing training for our employees so that we can design and install the highest quality systems utilizing the latest tools and technology. From system design to installation and service, BCI Integrated Solutions has the experience to handle any size project. Let us show you how we can deliver the systems you expect.

BCI was founded on a basic principle: Take care of our customers, and our customers will take care of us. From this basic principle, our business has naturally expanded over the years. We have had the opportunity to provide integrated systems to Fortune 500 companies, commercial businesses, educational facilities (K-12 & higher education), government buildings, healthcare facilities, hospitality locations, and large venues.

In October 2021, BCI Integrated Solutions acquired Pelican Electrical Group. Pelican and BCI have a long history of working jobs together, so the acquisition was a perfect fit. In May 2022, BCI further added to its electrical contracting capacities by acquiring JN Electric of Tampa Bay.

We are excited to offer our customers electrical and low voltage solutions creating a one-stop provider. To date, our growth has led us to house over 400 employees and expand across several states, competing for some of the largest electrical and building technology projects in the United States.





## WE PROVIDE CUSTOMIZED SECURITY SOLUTIONS

BCI Integrated Solutions is one of the top system integrators in the United States. We provide premier security solutions for access control, CCTV, and intrusion applications. We excel at security integration, offering clients an opportunity to seamlessly combine those functions into a comprehensive security system.

## WHY US

Midwest Alarm dba BCI Integrated Solutions is a certified electrical contractor and provider of specialized innovative electronic building solutions and low voltage systems. In operation for over half a century, we maintain our own central station as well as installation, design, and service offices. We operate throughout the United States with capabilities and strategic deployments nationwide and internationally.

BCI is partnered with some of the best vendors in the business to bring you a dynamic catalog of security cameras, access control systems, video management software, and more to develop customized security systems for you.

Our employees' experience and professionalism allow us to provide your business with the service and dialogue you expect from a professional contractor.

BCI Integrated Solutions has the experience to handle any size project. Let us show you how we can deliver the systems you expect.





## FANATICS, INC.



Over the past few months, BCI has been installing access control and CCTV in several Fanatics warehouses around the US. We started with their new location in Aberdeen, MD.

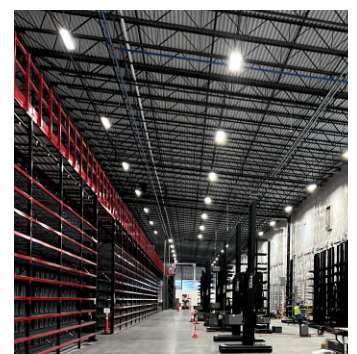
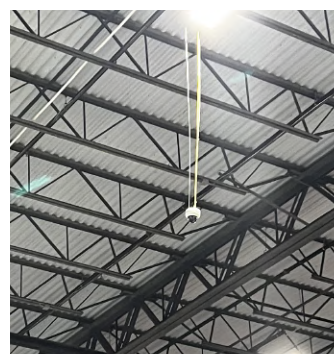
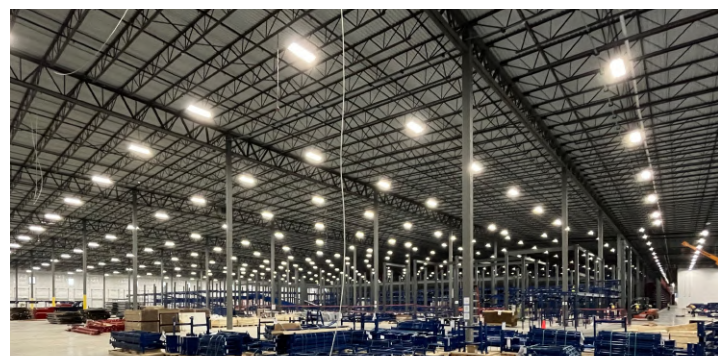
Fanatics, Inc. is an online manufacturer and retailer of licensed sportswear, sports collectibles, NFTs, trading cards, and sports merchandise, as well as sports betting and iGaming.

A team of technicians braved the cold Maryland snow to install 20 outdoor cameras. After moving inside, they installed the remaining 50 Costar cameras. On the inside of the building, we installed 40 access control doors using Lenel Products. BCI Techs teamed up with technicians from Midwest to install a DMP intrusion system on Ninety roll-up doors and close to one hundred motion detectors.

We are currently working on two more Fanatics locations simultaneously, but much closer to home. In Miami, a couple of our technicians have been diligently working on running data drops and installing fifty Costar cameras thirty-five feet in the air. We had another team of technicians working on switching thirty-five doors from an old Sonitrol access control system to Lenel.

In Jacksonville, at Fanatics world headquarters, we have run several miles of fiber optic cable to connect their many IDF cabinets. We are also running several miles of cat cable and installing thirty-five Costar security cameras.

After the holiday season, our technicians will be venturing to the Fanatics location in Las Vegas, NV, to replace their current Bosh access control system with a new Lenel system that will integrate with the rest of the properties.



# FOUR SEASONS RESORT

ORLANDO, FL



BCI Integrated Solutions was contracted to provide a Fire Alarm System, Voice/ Data Structured Cabling, Access Control System, and Video Surveillance for the new construction of the Four Seasons Resort, part of Walt Disney Resorts in Orlando, FL.

The luxury resort hotel features several food and beverage venues, meeting and banquet facilities, a fitness center with a tennis facility and full-service luxury spa, recreational activity centers for children, extensive swimming pools, retail shops, and more.

BCI worked within the facility to ensure the best quality possible. This included adding in media converters to ensure CCTV would transfer data efficiently in both the elevators and throughout the hotel.

BCI provided and installed both access control and video surveillance in areas such as the tennis court, retail stores, and the Osprey Ridge Club Center





# BROWN & BROWN

DAYTONA BEACH, FL



BCI Integrated Solutions had the opportunity to install several systems for Brown & Brown. Brown & Brown is an eleven-story corporate office building located in Daytona Beach, Florida. They provide tailored insurance solutions and have been across the United States for more than 80 years.

We designed and installed the structured cabling, control system, data infrastructure, and security systems – which included access control, CCTV, and gates. We also installed audio visual for the conference rooms, training rooms, and all board rooms and chairman rooms.





# KPMG

ORLANDO, FL



BCI Integrated Solutions provided and installed the Structured Cabling, Access Control, CCTV, and Code Blue and Intercom Systems for the Big Four Accounting firm KPMG's Lakehouse learning and development center in the Lake Nona community of Orlando, Florida.

Spread across a 55-acre campus adjacent to Orlando International Airport, the learning center includes 800 single occupancy guest rooms, 90 "learning and innovation spaces," a 1,000-seat assembly hall, and an Ignition Center, for professional and clients meeting. The campus also offers guests multiple dining areas, a social venue, and a 15,000 square foot fitness center.

There are over 12,000 copper stations with three million feet of Category 6A cable for data, AV, exercise equipment, point of sale locations, WAPS and Security. Additionally, there are over 3 thousand strands of multimode and single-mode fiber across 38 internal IDF rooms and 4 remote locations on the campus.

BCI also provided a Salto access control system to integrate into the hotel wireless lock system and an Axis/Exacq CCTV monitoring system with 280 cameras across the campus. There were also 13 Code Blue Emergency call stations installed, Stentofon internal intercoms for door access, as well as lift arm gates at each vehicle entrance and exit.





# JETBLUE UNIVERSITY

ORLANDO INTERNATIONAL AIRPORT, FL



This site consists of eight reading rooms, which contain a wireless presentation system, a large LED monitor, and AV connections for collaboration.

Each room has the ability to become one or two meeting spaces that include a projection system complete with a motorized screen, audio conferencing, distributed sound system, shading and lighting control, as well as a wireless touch panel programmed to control these systems.

The Great Room (see photos above) for this facility is used as a multi-purpose space. It includes a video matrix for sending any video input to any of the 30 large LCD monitors in the room, a distributed sound system complete with wireless microphones. This system is also controlled via a wired and wireless touch panel.

BCI Integrated Solutions managed the access control installation for 250 doors throughout the facility as well as the video intercom system. We also managed the installation of 50 surveillance cameras for the facility. BCI provided all of the structured cabling for the voice, video, and data systems throughout the entire facility, including the 250 hotel rooms.

BCI Integrated Solutions also designed and installed the facility-wide DAS (distributed Antenna System) and CATV system for over 250 rooms.





# ORLANDO CITY STADIUM

ORLANDO, FL



BCI Integrated Solutions was very excited to be a part of the new Orlando City Soccer Stadium in Orlando, FL. BCI worked directly with the General Contractor and the owner to install the access control system and video management system. BCI worked directly with the owner to install the suite ticketing readers, and the MLS required a replay camera system for replays viewed from the MLS offices.

The access control system consisted of 24 secured doors throughout the stadium, including the suite level areas, select entrances into the stadium, club offices, access to the back of house operations, and cash rooms. Part of this system is a badging station used to deliver and alter credentials to the access control points and three client workstations.

The Video Management Systems (VMS) consisted of 52 IP cameras placed throughout the facility, ensuring every part of the stadium could be seen at all times. Because of the high mega-pixel cameras, the VMS operator can focus on a specific point in the video while the entire capture area is still being recorded, ensuring that nothing is missed. The operator can also send parts of the video to security staff through their mobile devices, allowing an altercation to be dealt with quickly and with minimal disruption. The VMS stores large amounts of data, allowing the user to access footage both in real-time and post-event.





# ANDRETTI INDOOR KARTING & GAMES

ORLANDO, FL

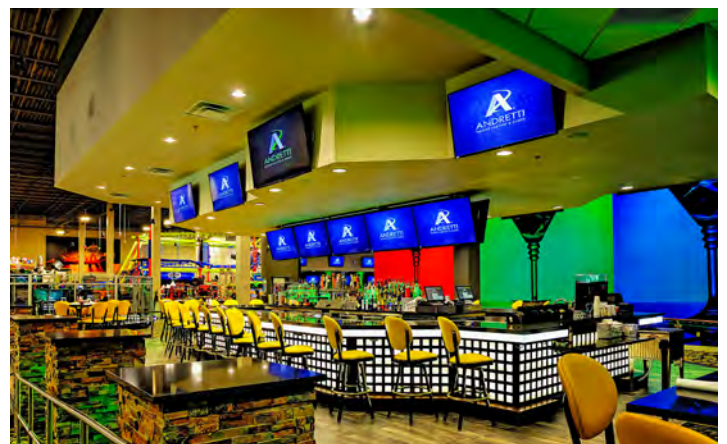


BCI Integrated Solutions contracted directly with Andretti Indoor Karting & Games Orlando to provide them with the high-end audio visual, security, and monitoring systems they needed to make their business a lasting success.

Andretti Indoor Karting & Games Orlando's ambition inspired us to install some of our most impressive solutions to serve their needs:

- Security systems, including camera installation, video management, and access control systems;
- Audiovisual television and wiring installation, including an increasingly popular "2x4 video wall" for the Andretti Grill and television installation throughout the facility;
- Fire alarm and wifi system installation on the racing tracks and throughout Andretti Orlando;
- Data management, including network installation, data center buildout, and cabling.

BCI performs its design process for every technology solution in-house, allowing us to easily coordinate our technology to Andretti Karting's specifications.



# CARDINAL LG

OCALA, FL



BCI Integrated Solutions finished a large new construction project for the new Cardinal Glass Technology Center in Ocala, Florida.

BCI provided engineering, installation, programming, and testing for a variety of systems throughout the facility, including:

## → Audio Visual System:

- Direct-view LED Video Wall
- 86" commercial-grade interactive monitor
- 100" commercial-grade monitor
- Web conferencing equipment: wall-mounted pan tilt zoom (PTZ) camera, overhead microphone system, ceiling recessed speakers
- Wireless presentation devices
- Wall-mounted touch panels

## → CCTV:

- 25 Costar Cameras
- 6 Fisheye 360-degree Cameras complete with advanced analytics throughout the facility



## → HVAC Controls:

- Spyder BACnet Controls
- Thermostats/Controls wiring
- Temperature Pressure Sensors
- Humidity Sensors
- Programming for complete building automation

## → Access Control:

- Airphone Video Entry System
- Honeywell Niagara Access Control
- Access Control HVAC integration

## → PA System:

- Valcom Paging System

## → Voice Data:

- Panduit Solution / Fiber / Structured Cabling

## → Fire Alarm:

- Silent Knight Fire Alarm System





# TAMPA BAY LIGHTNING - AMALIE ARENA

TAMPA, FL



BCI Integrated Solutions has taken on many stadiums and arenas. Amalie Arena, home of the NHL Tampa Bay Lightning needed a complete fire alarm system. We did the design and installation throughout the entire arena.

Along with the fire alarm system, we also installed temperature recording integration. Temperature recording is a line of defense against the COVID-19 virus. Temperature recording can help protect your employees and customers and ensure safety for all.





# US COAST GUARD MARATHON STATION

MARATHON, FL



BCI Integrated Solutions just finished a major low-voltage project in Marathon Key at the Coast Guard base.

BCI provided structured cabling, CCTV, and an intercom system for the base's new housing unit. The station requested 19 Panasonic PTZ cameras throughout the facility. We tied into their existing Bogen PA system so you can hear base-wide announcements throughout the new facility. The new building needed many CAT6 cables and fiber lines to connect it to the rest of the station's infrastructure.





# ZOTA BEACH RESORT

LONGBOAT KEY, FL

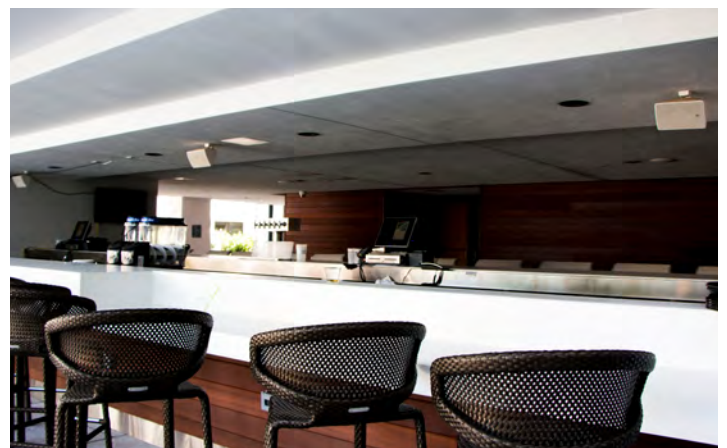
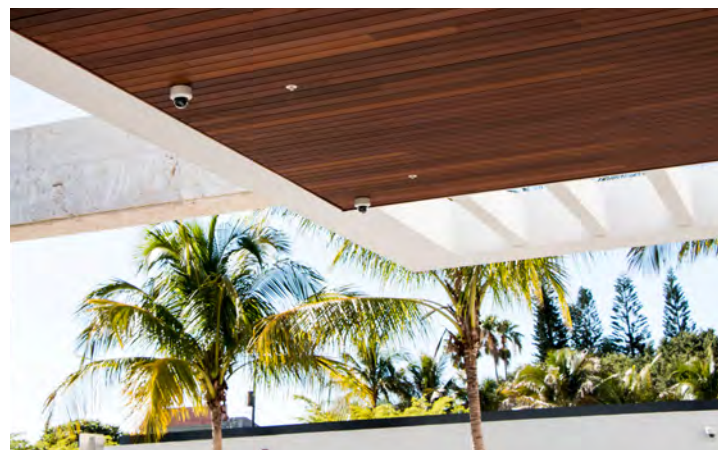


ZOTA Hotel and Resort by Hilton is a chic hotel located in Longboat Key, FL. This brand-new hotel needed a security system and audio visual to make their hotel secure and truly enjoyable. The hotel is a bit smaller, with just 187 guest rooms and four floors.

The security system consists of cameras in the main lobby, the valet area, the outside bar, the restaurant, and throughout the hotel. All the cameras are networked to a full server that is controlled by an NVR (network video recorder) to pull footage and receive notifications in real-time.

The NVR came in handy in catching culprits of recent incidents that occurred at the hotel. The audio-visual system included speakers throughout the resort, including the bar, restaurant, banquet rooms, and poolside.

The banquet hall speakers could be controlled by a bi-amp control on the wall. The poolside speakers are outdoor speakers that are placed throughout the pool area and lead to the beach boardwalk.



## DADE CITY POLICE & CITY HALL

DADE CITY, FL



The Dade City Police Department received a new building to house their 21,000-square-foot municipal complex with a 190-seat city commission chamber, new police station, and emergency operations center. BCI was contracted to provide and install multiple systems, including CCTV, Access Control, Audio Visual, Fire Alarm, and Structured Cabling.

BCI provided security systems, including CCTV and access control, including a complete photo-badging system for anyone entering the station. BCI installed the structured cabling for the building's communications, as well as the fire alarm system. In addition to safety, Dade City contracted a complete audiovisual system from projectors and monitors to a full conferencing system.





# PINELLAS COUNTY PUBLIC SAFETY

PINELLAS COUNTY, FL



BCI Integrated Solutions was contracted to provide and install the Structured Cabling Systems (both copper and fiber.) Access Control, CCTV, Intrusion Alarm, Fire Alarm, and Audio Visual Systems for the new Pinellas County Public Safety building in Largo, Florida.

This facility houses the Pinellas County EOC, 911 Call Center, Sheriff Department, and training facility for the county.

BCI installed over one million feet of Category 6A cabling and over 20,000 feet of 24 strand single mode-fiber into 3 Data Centers, 18 Communication Rooms, 30 Data Rack, 105 Data Cabinets, and over 5000 CAT6A data jacks.

BCI provided and installed AV equipment into 19 conference rooms, 7 classrooms, 3 large conference rooms, the emergency operations center, 911 call center, production studios, and 2 large training rooms. Systems included control systems, video walls, projectors, audio systems, and video conferencing systems.

BCI provided and installed over 100 CCTV cameras, 8 NVRs (with over 60TB of storage), access control for over 150 entry points, 12 video entry door stations, and 4 emergency call boxes for the parking garage. The fire alarm system consisted of 4 nodes connecting 4 separate buildings over fiber to the main system with 423 detectors and 409 speaker strobes.



# KIRKLAND RANCH ACADEMY OF INNOVATION

WESLEY CHAPEL, FL



BCI Integrated Solutions completed a large electrical and low-voltage new construction project for the Kirkland Ranch Academy of Innovation. Formerly known as Pasco County Technical High School, KRAI is a 180,000 gsf, 2-Story building with indoor and outdoor learning spaces such as a courtyard, career and technical education (CTE) spaces, innovation hub, flexible auditorium, multi-purpose and dining space, traditional classrooms and labs, flexible “learning communities.”

BCI provided and installed various systems and equipment throughout the facility, including:

- ✓ 1 2500A Service
- ✓ 2 2000A Services
- ✓ 23 Step down transformers
- ✓ 18 277/480V panels
- ✓ 50 120/208V panels
- ✓ 1 250KW generator
- ✓ Equipment Machines for Automotive and Diesel Labs
- ✓ 65 site light poles
- ✓ Fire Alarm
- ✓ Structured Cabling System
- ✓ Video Surveillance System
- ✓ Public Address System
- ✓ Sound Systems
- ✓ Master Clock System
- ✓ Projectors
- ✓ Access Control and Intrusion System
- ✓ Electric Vehicle Chargers
- ✓ Equipment Machines for Welding Lab
- ✓ 2 Transfer switches





# BAYFRONT MEDICAL CENTER

ST. PETERSBURG, FL



BCI was contracted to provide and install the Structured Cabling and all intermediate distribution frames, as well as a surveillance system for Bayfront Medical Center parking garage

Throughout the parking garage, there are a number of IP cameras where all movement can be monitored both day and night, including a license tag reader. These cameras also include stairwell surveillance at all angles giving security the ability to see everything that is going on before someone enters the facility.

Built in the heart of St. Petersburg, FL, Bayfront Health is an established hospital, with 480 beds and a full inpatient rehabilitation center. With BCI's expertise in designing a comprehensive structured cabling system, the facility can run smoothly and confidently





# BALTIMORE ORIOLES - ED SMITH STADIUM

BRADENTON, FL



Ed Smith Stadium is the spring training home of the Baltimore Orioles. BCI designed and installed a life and safety system and structured cabling for the expansion of the arena. We handled all TV distribution and background music with multiple zones for independent control. We also installed audiovisual and access control systems, maintaining a relationship with the facility.





# VETERANS ADMINISTRATION CLINIC

NEW PORT RICHEY, FL



BCI has finished the project for the new Veterans Administration outpatient health clinic, which is on track for a fall 2022 opening.

A 114,000-square-foot veterans' clinic will consolidate the Port Richey Satellite Outpatient Clinic, New Port Richey Eye Clinic, New Port Richey Home-Based Primary Care, New Port Richey Mental Health Center, and the New Port Richey Dental Clinic.

We installed the following Solutions:

- Intrusion
- CCTV
- Access Control
- Emergency Call Towers
- Nurse Call
- Paging





# JOKER MARCHANT STADIUM

LAKELAND, FL



BCI Integrated Solutions proudly partnered with the Detroit Tigers and Joker Marchant Stadium to renovate a classic Lakeland landmark for the 2017 season.

Publix Field at Joker Marchant Stadium, named after longtime Lakeland Parks & Recreation Director Marcus "Joker" Marchant, is the oldest continually occupied spring training facility in Major League Baseball. The Detroit Tigers and their Class-A Advanced affiliate, the Lakeland Tigers, have taken today's Publix Field every year since 1966.

Some of our installations included:

- Access control systems to suites and sensitive areas
- Security cameras and video monitoring throughout the stadium
- Structured cabling for low voltage systems and data center installation

Let BCI Integrated Solutions bring some of these great systems to your business! Reach out to us today for more information about what we can do to improve your organization's technology.





# JETBLUE PARK

FORT MYERS, FL



BCI Integrated Solutions was contracted to provide a Fire Alarm System, Voice/Data Structured Cabling, and Access Control for the new construction of JetBlue Park/ Fenway South, the spring training facility for the Boston Red Sox.

The exterior of the facility was designed very similar to Fenway Park in Boston, MA. It has the same dimensions and has some of the main features, including the Green Monster in left field. The facility features both major and minor league teams and a rehabilitation center.

BCI provided and installed a Fire Alarm System throughout the facility. BCI also designed and installed the structured cabling for the park, including the scoreboard, Monster Bar, Monster Deck, Club House levels, and more. BCI worked within the facility to ensure the best quality possible. This included adding in access control to over 45 doors within the complex to ensure an excellent level of security.





# CENTURY CROSSTOWN APARTMENTS

TAMPA, FL



BCI Integrated Solutions provided Century Crosstown Apartments with a variety of our audio visual and security solutions, including video surveillance, recording, and management, as well as access control measures like gate entry and card access for all employees and residents. The camera system extends throughout the lobby, gym, leasing office, and throughout premises. The complex also opted to install a burglary alarm system.

Audio visual work involved installing both outdoor rock speakers at the pool and a full indoor background music system, a lobby monitor, an outdoor monitor, and other solutions throughout the facility.

The video surveillance and access control proved to be a great success, and the DVR (digital video recorder) has caught incidents on the complex's premises. The interconnected audio video system allows for broadcasting from inside and outside the premises.





# FORMAN MILLS

CHICAGO, IL



Forman Mills, Inc. is a retail chain and department store with 44 stores across the Northeast in 7 states. They are located in old big box stores that have closed, like Kmart's and Sears buildings.

Forman Mills opened a new store in Chicago that was an old Sears building, and it occupies about 90,000 square feet of the mall.

BCI did the structured cabling and installed 40 CoStar Cameras. We have just received a new order for BCI to install and monitor their Burglar system in the new store. Furthermore, Forman Mills is planning on upgrading the camera system to CoStar for 10 more stores this year.





# METROPOLITAN MINISTRIES

TAMPA, FL



BCI was tasked with adding and updating systems for Metropolitan Ministries.

Metropolitan Ministries needed systems installed for their new residential housing, Miracle Place. Along with the new systems, the existing Administration Headquarters needed updating as well. For both buildings, BCI installed a fire alarm system and voice data structured cabling. An access control system was installed as well.





# SARASOTA ACADEMY OF THE ARTS

SARASOTA, FL



BCI has completed Phase two of a three-phase project for the Jewish Federation/Sarasota Academy of the Arts. BCI completed Phase one in May of this year. Phase one consisted of CCTV, Access Control, and an intrusion alarm for their new building. Phase two's project was a complete remodel of their existing school building. BCI revamped the fire alarm and added access control to the school building. Phase three will kick off in January 2023. We will be adding access control and CCTV to the fence along the property's perimeter.



# CREDENTIALS

## **BAY PINES VA**

BAY PINES, FL

BCI provided and installed a comprehensive solution including structured cabling, access control, video, nurse call, and audio-video. Working with all our disciplines made it easy for Bay Pines to connect and communicate with all their staff and patients/residents.

## **FLORIDA DEPARTMENT OF TRANSPORTATION (FDOT)**

DISTRICT 5 OPERATIONS CENTER COCOA

Multiple buildings with the network for access control, CCTV, fire alarm, AV systems, intercom, and structured cabling and fiber. Includes site work with exterior pole cameras on fiber and copper, gate entry control, and all network infrastructure.

## **CAPE CANAVERAL NATIONAL CEMETERY**

MIMS, FL

Multiple buildings with the network for access control, CCTV, intrusion, fire alarm, and structured cabling and fiber. Includes site work with exterior pole cameras on fiber remote to buildings and all network infrastructure, including T1.

## **ORLANDO INTERNATIONAL AIRPORT**

ORLANDO, FL

Several project for expansion of the airports CCTV and access control systems. Includes all copper and fiber for the addition to the existing systems.

## **METROPOLITAN MINISTRIES**

TAMPA, FL

New construction for Miracle residential housing and retrofit of existing Administration Headquarters. Fire alarm system and voice/data structured cabling, access control system.

## **SARASOTA COUNTY EMERGENCY OPERATIONS CENTER**

SARASOTA, FL

Installed fully integrated CCTV / access control system and fire alarm system.

## **MANATEE COUNTY JUDICIAL**

BRADENTON, FL

Provided and installed CCTV and access control to meet judicial security standards.

## **ST. PETERSBURG JUDICIAL**

ST. PETERSBURG, FL

Provided and installed security, fire alarm, network cabling, nurse call, and audiovisual systems.

## **FLORIDA DEPARTMENT OF TRANSPORTATION (FDOT)**

LOCATIONS ACROSS FLORIDA

Provided and installed access control systems across the state in various FDOT facilities.

## **SARASOTA COUNTY GOVERNMENT CENTER**

SARASOTA, FL

Installed a complete access control and CCTV throughout the county. The system included five different sites with over 140 cameras and 52 doors of access control.

## **VILLAGES REHAB & NURSING CENTER**

LADY LAKE, FL

Installed a fire alarm system, structured cabling, door security system, nurse call, and audio visual systems.

## **MACDILL AFB JOINT SPECIAL OPERATIONS UNIVERSITY (JSOU)**

TAMPA, FL

Provided and installed a classified security system that included cameras, access control, mass notification, fire alarm, and top-secret computer network.

## **ACADEMY OF HOLY NAMES**

TAMPA, FL

Provided and installed access control, CCTV, intercom, and structured cabling for the private school.

## **PASCO HIGH SCHOOL**

DADE CITY, FL

Provided and installed security and paging system.

## **SHRINER'S HOSPITAL**

TAMPA, FL

Provided and installed a major CCTV upgrade to the children's hospital.



# CREDENTIALS

## MANATEE COUNTY JUDICIAL CENTER HILLSBOROUGH COUNTY WATER

TAMPA, FL

The Manatee County Judicial Center needed some serious technology upgrades, and BCI Integrated Solutions answered the call to provide a comprehensive technology package for the facility. We installed audiovisual, security, fire alarm, and data infrastructure systems throughout the center, bringing its monitoring and communications into modernity.

## PLANT CITY NATIONAL GUARD ARMORY

PLANT CITY, FL

Provided and installed complete access control system, fire alarm, and network cabling for the entire complex.

## HIGHLANDS COUNTY SHERIFF

SEBRING, FL

Provided and installed CCTV and access control systems, as well as complete structured cabling and intercom.

## ELAN AT SPANISH SPRINGS

THE VILLAGES, FL

Provided and installed card access system, CCTV, structured cabling, fire alarm, CATV, emergency call system, patient wandering, background music, and phone system.

## CLEARWATER ICE ARENA

CLEARWATER, FL

Provided and installed security, fire alarm, structured cabling, and audio visual for their expansion.

## JOKER MARCHANT STADIUM

LAKELAND, FL

Provided and installed the access control and CCTV surveillance for the stadium.

## DIAMOND OAKS VILLAGE

BONITA SPRINGS, FL

Provided and installed access control systems, camera surveillance, communication system, emergency alert system, fire alarm, and multi-zone audio for the senior living center.

## ADDITIONAL SOLUTIONS

### AUDIO VISUAL

From conference rooms to sports complexes, we have the expertise to give you the premier commercial AV system you need to help communicate your point.

### FIRE & LIFE SAFETY

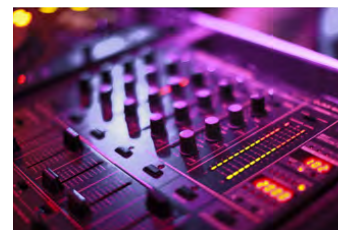
Keep your alarm and life systems updated. Our in-house sales engineers will assist you in every step of the process for designing code-compliant solutions. Providing a wide range of solutions to protect your assets with mass notifications, distributed antenna networking, public safety systems, and several other life safety systems.

### DATA & NETWORKING CABLING

Data management and communications are the backbones of your business. We use fiber opticals and category cable to design and install your communication infrastructure to help boost business productivity and give you the power you need.

### HEALTHCARE COMMUNICATION

We provide technicians certified by BICSI, ASIS, InfoComm, NICET, and Avixa. We can provide code-specific monitoring of your system or an extended warranty agreement to keep your systems running.



## **BUSINESS INFORMATION**

**Primary NAICS Code - 238210**

**Duns Number - 072915820**

**D&B Rating - 1r3**

**Cage Code - 1YZ42**

**SIC Code - 238210**

**Occupational License - Hillsborough County - 54222.0000(5)**

**Federal Identification Number - 46-0307899**

**Florida Department of Revenue - 78-8017977297-2**

**Contracting License - EF20001805**

**Electrical Contracting License - EC0002551**

**Nicet Certification - 085008**

**Average Number of Employees - 400**

**Established in 1967**

**Insurance Company - Everest Indemnity Insurance Company**





Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**ELECTRICAL CONTRACTORS' LICENSING BOARD**

THE ALARM SYSTEM CONTRACTOR I HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

Additional Business Qualification

**GORDON, MITCHELL W**

BCI INTEGRATED SOLUTIONS  
9501 PRINCESS PALM AVE  
TAMPA FL 33619

**LICENSE NUMBER: EF20001805**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

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**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**ELECTRICAL CONTRACTORS' LICENSING BOARD**

THE ELECTRICAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**WILLIAMS, DAVID L**

PELICAN ELECTRICAL GROUP INC  
9501 PRINCESS PALM AVE  
TAMPA FL 33619

**LICENSE NUMBER: EC0002551**

**EXPIRATION DATE: AUGUST 31, 2024**

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THIS CERTIFIES THAT

**MIDWEST ALARM COMPANY, INC.**  
dba BCI INTEGRATED SOLUTIONS



\* Nationally certified by the: **NORTH CENTRAL MINORITY SUPPLIER DEVELOPMENT COUNCIL**

\*NAICS Code(s): 561621; 238210; 922160

\* Description of their product/services as defined by the North American Industry Classification System (NAICS)

09/28/2022

**Issued Date**

WS04291

**Certificate Number**

10/13/2023

**Expiration Date**

A handwritten signature in black ink, appearing to read "Ying McGuire", is positioned above the name and title of the NMSDC CEO and President.

**Ying McGuire**  
**NMSDC CEO and President**

A handwritten signature in black ink, appearing to read "Heather N. Olson", is positioned above the name of the official.

**Heather N. Olson**

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

*Certify, Develop, Connect, Advocate.*

\* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®



WOMEN'S BUSINESS ENTERPRISE  
NATIONAL COUNCIL

JOIN FORCES. SUCCEED TOGETHER.

hereby grants

# National Women's Business Enterprise Certification

to

MIDWEST ALARM COMPANY DBA BCI INTEGRATED SOLUTIONS

who has successfully met WBENC's standards as a Women's Business Enterprise (WBE).  
This certification affirms the business is woman-owned, operated and controlled and is valid through the date herein.

Certification Granted: August 2, 2021

Expiration Date: August 15, 2023

WBENC National Certification Number: WBE2101975

WBENC National WBE Certification was processed and validated by Women's Business Development Center - Midwest, a WBENC Regional Partner Organization.

Authorized by Emilia DiMenco, President &  
CEO Women's Business Development Center -  
Midwest



NAICS: 561621, 238210, 334290, 334512, 423420, 423610, 541512, 541690, 611420

UNSPSC: 46151600, 46171604, 46171619, 46171622, 46182504, 46191505, 52161500, 72151703, 92121700, 92121701, 92121702







# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/4/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Marsh McLennan Agency LLC 300 N. Cherapa PL Suite 601 Sioux Falls SD 57103	<b>CONTACT</b> <b>NAME:</b> Kathy Begtrup, CPIW, CISR <b>PHONE</b> (A/C, No, Ext): 605-339-3874 <b>FAX</b> (A/C, No): <b>E-MAIL</b> <b>ADDRESS:</b> kathy.begtrup@marshmma.com
<b>INSURED</b> Midwest Alarm Co Inc dba BCI Integrated Solutions 9501 Princess Palm Avenue Tampa FL 33619	<b>INSURER(S) AFFORDING COVERAGE</b> <b>INSURER A:</b> Charter Oak Fire Insurance Company <b>INSURER B:</b> Amerisure Insurance Company <b>INSURER C:</b> Amerisure Partners Insurance Company <b>INSURER D:</b> Amerisure Mutual Insurance Company <b>INSURER E:</b> <b>INSURER F:</b>

**COVERAGES****CERTIFICATE NUMBER:** 2045639860**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XCU GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			GL2122407	1/1/2023	1/1/2024	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000 \$
C	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			CA2122401	1/1/2023	1/1/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ FL PIP \$ 10,000
D	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			CU2122405	1/1/2023	1/1/2024	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 \$
C	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> Y <input type="checkbox"/> N/A		WC2122404	1/1/2023	1/1/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Installation Floater; \$1,000 Ded.			6305R102902	1/1/2023	1/1/2024	Job Site Limit 650,000 Stored Materials 650,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES** (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Excluded from Workers Compensation: Marva L. McMillen.

For Bid Purposes Only - DBA BCI Integrated Solutions is a Named Insured on the above mentioned policies.

**CERTIFICATE HOLDER****CANCELLATION**

To Whom It May Concern

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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# Request for Taxpayer Identification Number and Certification

Give Form to the  
requester. Do not  
send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Midwest Alarm Company, Inc.

2 Business name/disregarded entity name, if different from above

BCI Integrated Solutions, United Security Alliance, Pelican Electrical Group, JN Electric of Tampa Bay

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☒ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

9501 Princess Palm Ave.

6 City, state, and ZIP code

Tampa, FL 33619

7 List account number(s) here (optional)

Requester's name and address (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

\_\_\_\_ - \_\_\_\_ - \_\_\_\_\_

or

Employer identification number

4 6 - 0 3 0 7 8 9 9

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person ►

Shannon Zhong

Finance Manager

Date ►

5/6/22

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.





**MARSH & MCLENNAN**  
**AGENCY**

Marsh & McLennan Agency LLC  
300 Cherapa Place, Suite 601  
Sioux Falls, SD 57103-2277  
Office +1 605 339 3874  
[www.marshmma.com](http://www.marshmma.com)

March 18, 2021

To Whom It May Concern:

**RE: Midwest Alarm Co Inc dba BCI Integrated Solutions**

Dear Compliance,

Listed below are the Work Comp Experience Modification Rating Factors for Midwest Alarm Co Inc dba BCI Integrated Solutions:

<b>Effective Date</b>	<b>Experience Mod</b>
1/1/21	.75
1/1/20	.75
1/1/19	.90

Sincerely,

Kathy R. Begtrup, CPIW, CISR  
Client Advocate  
[Kathy.Begtrup@marshmma.com](mailto:Kathy.Begtrup@marshmma.com)

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