



**BCI** | **INTEGRATED  
SOLUTIONS**  
a *Midwest Alarm* company

**Nationwide Integrated Building Systems Provider**

## Director's Statement



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“Being born and raised in Western South Dakota on the Cheyenne River taught me a lot about resourcefulness, and making do without much. I made sure throughout our organization that all of my employees and customers are treated like family because we all depend on each other to communicate and keep people protected and safe. I was raised knowing the value of a dollar and take to heart that our customers trust us to go above and beyond to do the right thing in the design, installation, and service of their systems to receive as much as their budget affords. My promise to you is that we will always be open and honest and work hard regardless of the time of the day. If there's ever an issue that isn't resolved or doesn't meet your expectations, I'm always available to all of our customers — night or day.”

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## Why Customers Choose Us

### Professional Staff

Our nationally-recognized and award winning field technicians, engineers, and support staff rank near the top of the industry for years of experience.

### Attention to Detail

We never cut corners. That's why our company ethos is, “Do the right thing, and success follows.” It's the reason we are invited to bid projects nationwide.

### Passion For What We Do

Dozens of our employees have first careers in the military, law enforcement, and emergency response. We really care about your safety and protection.

## About BCI

Midwest Alarm, dba BCI Integrated Solutions, is a private woman-owned business established in 1967 and is among the largest providers of Electrical, Audio Visual, Life Safety, Security, Nurse Call, and Structured Cabling solutions in the United States, proudly serving family businesses to the Fortune 500.

BCI is headquartered in Sioux Falls, South Dakota, with a Southern headquarters in Tampa, Florida, with offices in Ft. Myers, Orlando, Jacksonville, Atlanta, Dallas, Omaha, Sioux City, and Minneapolis. We have built solid relationships with prestigious and in-demand clients and contractors by providing superior service and support. We continue to grow, expanding nationwide project capabilities, with offices across Florida, Georgia, Texas, South Dakota, North Dakota, Iowa, Minnesota, and Nebraska.

**Take care of our customers, and our customers will take care of us.**

From our inception over half a century ago, we worked with both end-users and contractors as we developed relationships with key suppliers. We expanded our solutions based on customer demand, acquiring Baytown Sound, Acme Communications, and 3D Solutions.

In 2004 we added key employees to focus on integrated solutions, allowing us to meet all our customers' low voltage needs. In April 2005, we changed our name to BCI Integrated Solutions to better reflect the enlarged scope of our business. By 2013, our growth and expertise would catapult us into landing the largest-ever low voltage job at MacDill Air Force Base.

In April 2021, we acquired United Security Alliance, Inc, expanding our security expertise. It was at this time we were awarded a MultiAuthority Jacksonville Security Contract valued at \$15.6 million. Our employees' experience and professionalism allow us to provide you with the service and follow-up you expect from a professional contractor. We believe in ongoing training for our employees so that we can design and install the highest quality systems utilizing the latest tools and technology. From system design to installation and service, BCI Integrated Solutions has the experience to handle any size project. Let us show you how we can deliver the systems you expect.

BCI was founded on a basic principle: Take care of our customers, and our customers will take care of us. From this basic principle, our business has naturally expanded over the years. We have had the opportunity to provide integrated systems to Fortune 500 companies, commercial businesses, educational facilities (K-12 & higher education), government buildings, healthcare facilities, hospitality locations, and large venues.

In October 2021, BCI Integrated Solutions acquired Pelican Electrical Group. Pelican and BCI have a long history of working jobs together, so the acquisition was a perfect fit. In May 2022, BCI further added to its electrical contracting capacities by acquiring JN Electric of Tampa Bay.

We are excited to offer our customers electrical and low voltage solutions creating a one-stop provider. To date, our growth has led us to house over 400 employees and expand across several states, competing for some of the largest electrical and building technology projects in the United States.



## Solutions For All

BCI Integrated Solutions is among the top providers of Electrical (residential and commercial), Audiovisual, Fire Alarm, Security, and Structured Cabling solutions in Florida. Whether you own a small commercial business or operate a large facility, we find the best solutions for your business needs.

Throughout our many years of experience, we have worked in almost every market, giving expert solutions to both small and large businesses. We have worked with Commercial Businesses, Educational Facilities (K-12 & Higher Ed), Government Buildings, Healthcare Facilities, Hospitality Locations, Sporting Facilities, and Large Venues.



**Electrical**



**Service & Monitoring**



**Security**



**Audio Visual**



**Network & Data Cabling**



**Healthcare**



**Fire & Life Safety**

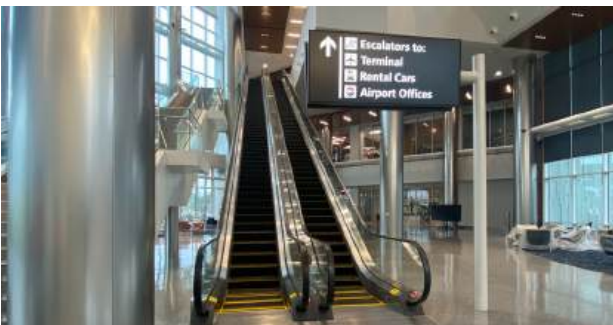
## Tampa International Airport Tampa, FL



BCI completed a couple of large projects at Tampa International Airport. SkyCenter One is a new, nine-story office building located in the new SkyCenter development. This building is 272,000 square feet and includes a conference center, fitness area, cafe, and access to multipurpose trails.



Along with SkyCenter One, BCI also completed the TPA Airside A Bridge Replacement project. This involved disconnecting old bridges that connect to the planes, replacing the electrical, then reinstalling new bridges. Over 15 bridges were reinstalled.



## Andretti Indoor Karting & Games Orlando, FL



BCI contracted directly with Andretti Indoor Karting & Games Orlando to provide them with high-end audio visual, security, and monitoring systems they needed to make their business a lasting success. We provided:

- Security systems, including camera installation, video management, and access control
- Fire alarm and WiFi system installation on the racing tracks and throughout the facility
- Audiovisual television and wiring installation, including a video wall for the Andretti Grill and television installation around the rest of the site
- Data management, including network installation, data center buildout, and cabling

BCI performs its design process for every technology solution in-house, which allowed us to easily accommodate our technology to Andretti Karting's specifications.



## Local Law Firm

Orlando, FL



BCI completed a project for a law firm in Orlando with a team of 90 attorneys specializing in corporate law, real estate law, litigation, and more. BCI provided audio visual and control solutions, enhancing the client's communication and collaboration capabilities. We equipped the boardroom and eight conference rooms with cutting-edge audio and video wireless conferencing systems, video projection technology, high-resolution displays, ceiling speakers, PTZ cameras, and ceiling array microphones. These technologies enabled remote meetings, facilitating more effective communication. BCI also provided structured cabling, access control, intrusion, and CCTV. Our technicians equipped 12 doors with a DMP access control-intrusion combo panel. We provided a CCTV system consisting of a Honeywell NVR for 15-Honeywell POE-networked, analytic camera system. Lastly, we set up a structured cabling network of CAT6 cable to connect all areas of the facility with roughly 200 locations in total, the buildout of 2 IDF's and 1 MDF room.



## Fanatics, Inc Aberdeen, MD



BCI installed access control and CCTV in several Fanatics warehouses around the US. We started with their new location in Aberdeen, MD. The company is an online manufacturer and retailer of licensed sportswear, sports collectibles, NFTs, trading cards, and sports merchandise, as well as sports betting and iGaming. A team of technicians braved the cold Maryland snow to install 20 outdoor cameras. After moving inside, they installed the remaining 50 Costar cameras. On the inside of the building, we installed 40 access control doors using Lenel Products. BCI teamed up with technicians from Midwest Alarm to install a DMP intrusion system on Ninety roll-up doors and close to one hundred motion detectors.

In Miami, a couple of our technicians worked on running data drops and installing 50 Costar cameras 35ft in the air. We had another team of technicians working on switching 35 doors from an old Sonitrol access control system to Lenel.

In Jacksonville, at Fanatics world headquarters, we have run several miles of fiber optic cable to connect their many IDF cabinets. We are also running several miles of cat cable and installing 35 Costar security cameras.

Our techs have also visited the Fanatics location in Las Vegas to replace their current Bosh access control system with a new Lenel system that will integrate with the rest of the properties.





## Yuengling Tampa Campus Tampa, FL



BCI completed this project for the Yuengling Campus in Tampa, Florida, right in time for its grand opening. Our team designed and installed an advanced audiovisual system with multiple components, including a comprehensive background music system with speakers, TVs mounted in various areas, meeting rooms equipped with high-definition projectors and touch panels for seamless control, an IPTV system with digital signage capabilities, and a Meraki WiFi network throughout the campus.

Additionally, BCI provided intrusion detection system across Yuengling's amenities, such as the Restaurant and Brew Haus to enhance the overall security infrastructure of the campus. The completed project provides a cutting-edge audiovisual experience, creating an immersive, engaging, and safe environment for the Yuengling Campus visitors and staff.



## Toronto Blue Jays - TD Ballpark Dunedin, FL



BCI took on a large project during the remodel of the Toronto Blue Jays spring training field, TD Ballpark. The ballpark has been a home for Major League Baseball spring training for more than 40 years. This renovation provided a drastic increase in capacity, nearly doubling the number of people that could attend games. This renovation required a new PA system to ensure exceptional sound quality and the safety of staff, players, and guests. BCI provided a life safety PA system for the facility. This system provides audio for game announcers, background music, and important announcements. Touch screen controls were implemented for easy user operation. The fiber was run between rack rooms to provide a solid connection while the system is powered by battery backups to ensure the life safety aspects work, even in catastrophic grid failure. Go Blue Jays!



## Amalie Arena - Home to the Tampa Bay Lightning Tampa, FL



BCI has taken on many stadium and arena projects for various sports teams. Fans need to be protected while enjoying games. Amalie Arena, home of the National Hockey League's Tampa Bay Lightning, needed a complete fire alarm system installed. We coordinated the design and installation throughout the entire arena.

Along with the fire alarm system, we also installed temperature recording integration, which was a very important line of defense against Covid-19. Amalie's temperature recording capabilities helped protect employees and stadium visitors during the pandemic. Go Bolts!



## Alfred A. McKethan Field

University of Florida - Gainesville, FL



BCI has completed another successful installation for the University of Florida's baseball team. This system consisted of both audio visual (AV) and broadcast cabling for the baseball stadium, Alfred A. McKethan Field.

The audio visual system consisted of a distributed PA system with community speakers and a QSC core infrastructure, control, and amplification system. Localized AV systems were provided in key areas for meeting rooms, the club room, suites, pitching/batting tunnels, and more.

Over 100 TVs and 200 speakers were installed to reinforce the game in public spaces. Over 10 miles of Broadcast Cabling consisting of Triax, SMPTE, CAT6, and RG11 were installed. This broadcast cabling system allows the school's sports network, Gatorvision, the infrastructure necessary to film and broadcast each game. Over 20 locations were distributed around the stadium for the connection of this equipment. Go Gators!



## US Coast Guard Marathon Station Marathon, FL



BCI Integrated Solutions completed a major low-voltage project in Marathon Key at the Coast Guard base. We provided structured cabling, CCTV, and an intercom system for the base's new housing unit. The station requested 19 Panasonic PTZ cameras throughout the facility. We tied into their existing Bogen PA system so that everyone can hear basewide announcements throughout the site. The new building needed many CAT6 cables and fiber lines to connect it to the rest of the station's infrastructure.



## Bayfront Medical Center St Petersburg, FL



BCI was contracted to provide and install the structured cabling and all intermediate distribution frames, as well as a surveillance system for Bayfront Medical Center's parking garage.

Throughout the parking garage, there are a number of IP cameras where all movement can be monitored all day and night, which also includes a license plate reader. These cameras also include stairwell surveillance at all angles, giving the security team the ability to see everything that happens before someone even enters the facility.

Built in the heart of St. Petersburg, Bayfront Health is an established hospital, with 480 beds and a full inpatient rehabilitation center. With BCI's expertise in designing a comprehensive structured cabling system, the facility can run smoothly and protect its staff, patients, and other visitors.



## Epicurean Hotel Tampa, FL



Marriott's only Autograph Collection Hotel in Florida chose BCI to provide audio visual systems throughout the entire hotel. A two-room combined ballroom system was provided with permanently installed projection, sound, and touch screen controls. A teaching theater was implemented to facilitate cooking shows and training to up and coming chefs. Background music was provided in each of the public spaces to help create ambiance for the space.



## Tampa Preparatory School Tampa, FL



BCI worked with Tampa Prep and FSR Inc. to build on the private school's vision for tomorrow. Our technicians installed an immense amount of hardware in the school's classrooms, including Apple TVs, Epson Brightlink Projectors, and flat screen televisions. FSR Inc provided FLEXLT panels that BCI installed to give Tampa Prep the flexible technology they need to control their environments.

Most of Tampa Prep's classrooms use FSR Inc.'s FLEX-LT technology and distribution amplifiers to power the two projectors, two Apple TVs, and a TV monitor in each room. The school also practices BYOD, or Bring Your Own Device.

Without FLEX-LT, the system would be unmanageable. "That's five remotes, per teacher, per room. That's a whole lot of bad," said Chad Lewis, the school's Director of Technology.

We worked with Tampa Prep's teachers, students, faculty, parents, and other constituents to create an ideal configuration for their classrooms and help them achieve a vision that successfully marries technology and education.

We have a wealth of experience working with both charter and public schools on upgrading their low voltage audiovisual, security, fire, and other systems. Talk to us today to discuss how we can help you transform your school.





## Suncoast Credit Union 21 Counties in Florida



Suncoast's executive conference room needed an architectural and technological refresh, including the need to present large video images and teleconference to other branches and executive staff. Suncoast Credit Union reached out to BCI to solve this problem - so we proposed a design-build solution to create a user-friendly conferencing space for all executives.

Suncoast Credit Union's conference table is 30-feet deep, but the ceiling height is only 9-feet high, creating a challenge for the space because of sightlines (i.e. the person in the rear of the room is still needed to read the information on the display.) Suncoast did not want to use projection because that system requires periodic lamp and filter maintenance, resulting in downtime.

BCI proposed a video wall display that required little to no maintenance. The 3x3 video wall featured nine 46-inch displays equaling an approximately 140-inch display.

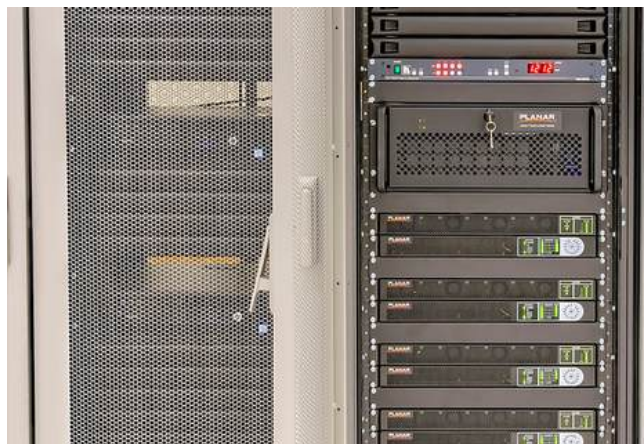
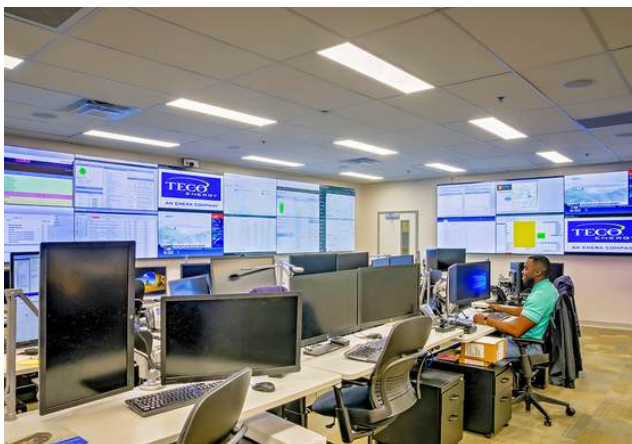
Because of the unique V-Shape of the 30-foot long conference table, the microphones we installed needed strategic placement to pick up everyone at the table. Sound reinforcement was used with the microphones to provide the presenter's voice to the remainder of the room without feedback. This technology, called Mix Minus, allows the person talking to be heard from the speakers furthest from them - no matter who is speaking in the room.



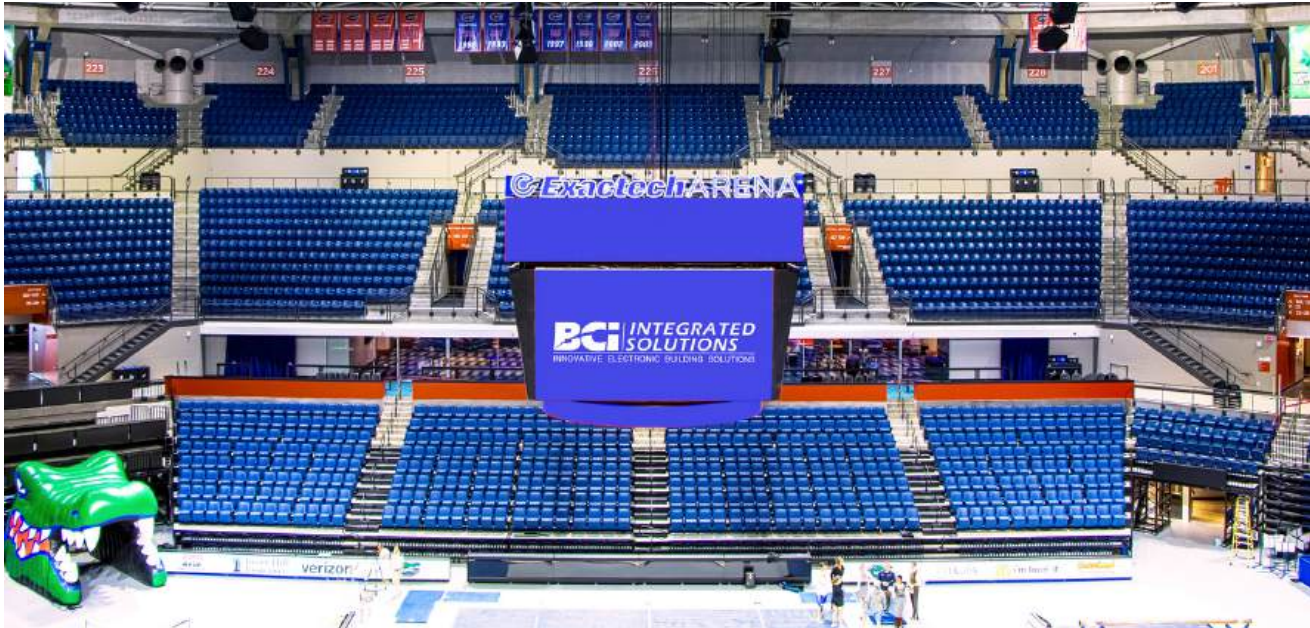
## Local Utility Company TOC Technical Operations Center, FL



BCI was approached with the task of taking an existing space and turning it into a functional Technical Operation Center (TOC) to manage the application, server, and network health throughout their entire organization. This required a system that was robust enough to handle all of this information in a 24/7 setting. This location has two video walls: a 7x2 video wall at the front of the room and a 3x2 video wall on the right side. The staff that is monitoring the status of applications, server, and network use the 7x2 video wall. This allows everyone in the room the ability to quickly view and react to the various systems that are being monitored. The 3x2 video wall is a status wall for management to use. This allows real time statistics to be displayed for management to read and react to as they enter or leave the room. Integrated into these video walls is video conferencing, video from every PC in the room, Cable TV feeds, and a wireless presentation system that will allow a visiting laptop to be shown on either of the two video walls when required. The video wall is controlled by a Crestron touch screen control system, each wall has its own touch panel for routing sources and controlling the audio levels in the room.



## Stephen O'Connell Center University of Florida - Gainesville, FL



The sound system for the Stephen C. O'Connell center was designed with event attendees in mind. BCI installed eight of EAW's latest point source speakers. These eight EAW QX500 speaker clusters were installed all along the bowl in order to distribute the sound equally throughout, making every seat perfect for sound. BCI provided all of the riggings for the main speaker clusters, including chain hoists, to enable the speakers to be lowered for service.

We also installed speakers beneath the scoreboard to cover the floor of the arena and not miss those courtside seats. On the upper bowl, delay speakers were installed to cover the sound beyond the main clusters, creating a connected sound system throughout the inside of the arena.

Along with speakers inside of the main arena, BCI installed perimeter speakers within the public concourse areas allowing everyone in the O'Connell center to be connected to the event inside at all times.

For the fans who are unable to attend the events at UF, we installed a broadcast cabling system for the connection of media trucks to distribute live to local and national sports networks. We used Triax cabling for cameras and fiber to each location. This cabling system is terminated in stainless steel outdoor racks, ready for connection to broadcast trucks. This system makes a seamless process for any broadcast truck to work with and get the game/event to fans across the nation. Go Gators!



## Selp Auditorium

Ocala, FL



BCI partnered with Marion County's premier agricultural showplace - Southeastern Livestock Pavilion and Auditorium, which has been an Ocala landmark since 1945. BCI worked on the 1000-square-foot Auditorium, which can host up to 30 round tables & 300 people. The space can also be divided into two halls with an air-wall. The north hall is 7,400 square feet & the total capacity of the south hall is 3,700 square feet.



Our team installed a 3 room VTC solution allowing these spaces to be used as one large room or individually. The rooms allow Marion County to host company seminars and community conferences. The auditorium is frequently used for weddings, receptions, family and school reunions, and training sessions.

Creston, Nec, QSC, and Stewart products were used for this project.



## St. Jerome Catholic Church

Largo, FL



This unique, pyramid-shaped Catholic Church received a custom-tailored audio video upgrade provided by BCI. Working hand in hand with BCI's sales team and engineers, St. Jerome addressed every need they had for their new worship space, and when it was completed the system exceeded their dreams. Though the project was on a time crunch, BCI's engineers meet with the architect, general contractors, electrical contractors, as well as the church committee early to ensure all the pieces would fall into place.

BCI designed the system according to the unique features of the worship space. Additionally, St. Jerome's building committee kept an open line of communication to BCI, which was a catalyst for the project timeline. They informed us of any concerns or questions they had and trusted our capabilities as their integrator to perform.



## **Bexley By Newland** Land O' Lakes, FL



BCI Integrated Solutions completed a project for the Bexley community by Newland Real Estate Group, LLC. This is a retail development project consisting of seven buildings. Each building has between 2 and 4 tenants, with various businesses, like a bicycle shop, nail salon, barber shop, health food store, ice cream shop, several restaurants, and a micro brewery, along with a central courtyard gathering area. There are several other businesses that still need to be opened. This project has been ongoing for one and a half years and will continue as new tenants are added. The general contractor is Bay Area Building Solutions, who we have done several past projects with and hope to continue to foster a good working relationship.



## Century Crosstown Apartments Tampa, FL



BCI Integrated Solutions provided Century Crosstown Apartments with a variety of our audio visual and security solutions, including video surveillance, recording, and management, as well as access control measures like gate entry and card access for all employees and residents. The camera system extends throughout the lobby, gym, leasing office, and throughout premises. The complex also opted to install a burglary alarm system.



Audio visual work involved installing both outdoor rock speakers at the pool and a full indoor background music system, a lobby monitor, an outdoor monitor, and other solutions throughout the facility. The video surveillance and access control proved to be a great success, and the DVR (digital video recorder) has caught incidents on the complex's premises. The interconnected audio video system allows for broadcasting from inside and outside the premises.



## Monroe County School District Key West, FL



BCI contracted with the Monroe County School District to provide Coral Shores Key West and Marathon High School in the Florida Keys with brand new audiovisual systems. We successfully built out all three schools during summer break to avoid disruption during school and offer students and teachers brand new technology to get comfortable with at the start of the year.



The high school performing arts centers all received similar upgrades. Our technicians performed necessary demolition for full access to power, and electrical conduits, installed data communications and the cabling to power the audiovisual technology in each theater and the AV systems themselves. We functioned as the general contractor for this project, enlisting the help of theatrical lighting specialist and other subcontractors as well as managing all three sites throughout their project lifespans.

We installed QSC or EV speakers arrays on either side of the stages, plus QSC and other amplifier racks for excellent sound clarity and projection. Each performing arts center received a projector in the rear of the theater featuring Crestron controls systems. Additional lighting and sound control consoles were installed to give students and instructors full control of their environment. In some cases, additional speakers were also placed at the end of the stage for added presence and sound quality.



## Sarasota Alliance Church Sarasota, FL



BCI provided a complete audiovisual system for Sarasota Alliance Church. This included a new setups for audio, projection, broadcast, and stage lighting. We installed two Danley high-performance speakers, which covered the room evenly and cleanly. Along with the speakers, we also installed two subwoofers for an enhanced low-frequency response. New Sennheiser wireless handheld microphones were placed to provide sound clarity. Additionally, a vibrant 6,500 lumen full HD laser projector was mounted at the back wall with a long lens, which provides crisp and clear images. This is beneficial for the audience to be able to see the message, regardless of where they are sitting.

The broadcast system installed was integrated to handle switching to different displays. A SurgeX suppression device was installed to protect the video equipment in the rack from lightning strikes and power surges. Lastly, our team upgraded all of the stage lighting. This included 17 tunable white LED lighting fixtures to front wash the stage with white light. The settings of these lights can be adjusted to display warm or cool white. A wall station was programmed for basic lighting scenes. This allows the room to be easily controlled without the use of the computer.



## Sharon Morse Theater The Villages, FL



BCI was contracted to install audiovisual systems for the Sharon Morse Theater in The Villages, Florida. The space seats just over 1,000 guests in a multilevel theater, which offers state-of-the-art theatrical rigging systems to create an entertainment experience second to none. Performances spotlight a variety of disciplines, including concerts, comedy, dance, musicals, and more. The speakers operate as a left, center, right system. Each line array cabinet measures 14ft tall from the bottom cabinet to the top. These speakers are on a chain driver system, so they can be lowered to the stage for servicing or replacement as show riders dictate. The space has a 14,000-lumen projector with a screen of 146" H by 260" W. The screen is rigged above the stage and lowered into position when in use. The lobby was renovated from the old sanctuary and now has its own AV system with a mixing console and speakers throughout the space.



## Clearwater High School Clearwater, FL



Clearwater High School received a much-needed auditorium renovation by the Pinellas County School Board. Included in the budget for this renovation was a new state-of-the-art sound and video system. Designed by TSG Design Solutions and installed by BCI, Clearwater High received a top audio video system. Heading up the new audio system is a 40-channel analog mixing console by Soundcraft. This mixing console allowed for all the inputs the school currently needed with room to expand. To deliver excellent crisp sound, the Yamaha Nexo speaker line was chosen. The loudspeakers were arranged in a Left Right system, including (4) 15 inch speakers with a 10-inch fill speaker on each side. This configuration allowed for full coverage and high intelligibility.

The highlight of the new video system is a 10,000 lumen Christie projector. This top-of the line projector uses 3-chip LCD technology with a dual bulb system to deliver amazing image quality.

BCI also installed motorized screen controls into the control booth located at the rear of the building. The ability to close and lock the door to the control made it easy to protect and secure the equipment. After BCI performed a full system training and the keys were handed over, the school was ready for their first big production.



## Pasco Hernando State College IPAC Wesley Chapel, FL



BCI was tasked with providing multiple turnkey audiovisual solutions for six classrooms, a production studio, a performing arts auditorium, and an event space at Pasco Hernando State College (PHSC).

BCI provided a state-of-the-art learning experience for the students who are aspiring to work in the performing arts industry, regardless of discipline – dance, drama, music, or behind the scenes (video and audio engineering/editing). BCI provided each classroom with three 75” displays for viewing. A presentation switcher located in a central owner furnished podium was installed. It is capable of switching between a laptop, desktop PC, and a wireless presentation device. Each classroom was further equipped with a live stream device to share the content being taught in the classroom by remote students.

The auditorium is capable of holding a variety of events, ranging from dramatic performances and dance recitals to symphonic concerts. This was accomplished with EV Line Arrays, a Yamaha QL5 mixing console, and Crown amplifiers. The audio was further processed through the BSS DSP. Video capabilities in the auditorium include an Extron XTP video switcher and a digital Projections Projector setup in a rear-projection format. BCI got PHSC in tip top shape to teach the next generation of performance arts professionals.



## Metropolitan Ministries

Tampa, FL



BCI was tasked with adding and updating systems for Metropolitan Ministries. This organization is a nonprofit that supports homeless individuals by providing housing and instilling self-sufficiency among those helped. Our team was happy to assist with this project so that they can better carry out their mission.

Metropolitan Ministries needed systems installed for their new residential housing, Miracle Place. Along with the new systems, the existing Administration Headquarters needed updating as well. For both buildings, BCI installed a fire alarm system and voice data structured cabling. An access control system was implemented as well.



## Walter Pownall Electric Vehicle Chargers Tampa, FL



One of the bus yards in the Pinellas County School District, the expansive Walter Pownall Services Center, requested 20 electric charging stations. BCI assisted with installing these stations to prepare for the arrival of new electric buses.

The scope of this work included installation and wiring for a new 2000A switchboard for bus chargers, adding a panel and associated transformer, providing 20 new power control systems, and installing light fixtures.

BCI has completed many projects in the education sector. As electric vehicles gain popularity, our team is trained to install top notch technology to meet the standards and needs of our clients.

*Photos by Mark Parker, St Pete Catalyst*



## Anazao Health Tampa, FL



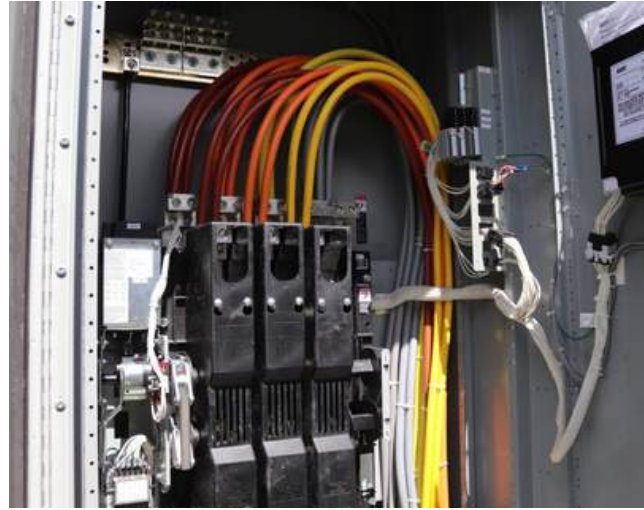
Our BCI team has been working on a building recently acquired by Anazao Health, a pharmaceutical company. This space is right around the corner from International Airport, and contains clean rooms, conference areas, a kitchen, a reception area, and more.

Our team completed electrical and fire alarm work for this client in collaboration with Bay Area Building Solutions.



## UNFI

Sarasota, FL



Our electrical team completed a large project for United Natural Foods Inc (UNFI) in Sarasota. This space includes a frozen food storage area (and nine generators for extra protection), recreation areas for truck drivers and UNFI employees, and much more.

Here are some specifications for the UNFI site:

- 1,488,870 feet of wire
- 334,000 feet of conduit pipe
- 9 generators
- (3) 4000A service
- (1) 2000A service
- 2,813 light fixtures

This 16.5 million dollar project was in partnership with Arco/Murray National Construction.





## Newsome High School Fish Hawk, FL



Our low voltage team completed work for Newsome High School's brand new auditorium in Fish Hawk, FL. Here is some of the technology we installed:

- M-Vision LASER 18K Digital Projector
- 600-Watt, 12" two-way loudspeaker system
- Tannoy 6" coaxial pendant loudspeaker
- Tannoy 8" full range ceiling loudspeaker
- Ottocanali 8K4 DSP+DANTE amplifier
- Crestron 4K receiver and room controller
- 2 98" Direct LED LCD Public Display monitors
- 5" full-glass touchscreen for control of Symetrix systems
- 7" wall mount touchscreen
- Many Fulcrum speakers throughout the space



# Dick's House of Sport Tampa, FL



Our electrical and low-voltage teams collaborated on the new Dick's House of Sport at International Mall in Tampa, FL — only the 5th prototype store of its kind in the country. This two-story sporting goods destination features a rock climbing wall, golf hitting bays, a batting cage, and the signature "House of Cleats." Outside, the store boasts an athletic field with Musco lighting and field turf. Our scope of work included installing four Square D "Power Center" distribution switchboards to support the store's cutting-edge features.



## Mayors - International Plaza Tampa, FL



Mayors, a high-end jewelry and watch store at International Mall in Tampa, FL, showcases luxury brands like Rolex and Cartier. Our electrical team installed cove lighting, jewelry case lighting, and brand name signage to highlight the store's elegant design. We also integrated ETC lighting controls and a Dialock security system, ensuring both ambiance and security. With carefully placed fixtures complementing the store's elaborate millwork, our work helps bring Mayors' luxury experience to life.



## Humane Society of Pinellas

Tampa, FL



Our team partnered with the Humane Society of Pinellas to enhance the safety and security of their facility with fire alarm, access control, and security solutions. BCI is proud to support the Humane Society's mission by delivering technology that keeps their facility safe and secure.

### Summary of Installed Systems:

- Speakers:
  - (12) Pendant-mounted ceiling speakers – Hallway & cat room overflow (lower level)
  - (5) Ceiling-recessed speakers – Cat room rooms (lower level)
  - (9) Ceiling-recessed speakers – Real life room, retail, lobby, reception, & waiting area
  - (24) Pendant-mounted ceiling speakers – Corridor, puppies, grooming, & kennels
- Security & Access Control:
  - (27) Cameras with NVR & licenses
  - (4) Card access doors
  - Intrusion system with (2) keypads, (18) glass break sensors, (7) door contacts, & (2) hold-up buttons
- Displays & Digital Signage:
  - (5) 32" Commercial TVs – Cat room free rooms (owner-provided CATV box)
  - (1) 43" TV – Corridor 216 (digital signage)
  - (1) 43" TV – Employee break room (owner-provided CATV box)
  - (1) 43" TV – Kiosk area (digital signage)
  - (1) 43" Outdoor TV – Porch (digital signage)
  - (1) 43" TV – Real life room (owner-provided CATV box)
  - (1) 55" TV – Waiting area (owner-provided CATV box)
  - (6) 55" TVs & (1) 75" TV – Second floor with Muxlab video bar & wireless presentation for conferencing/presentations

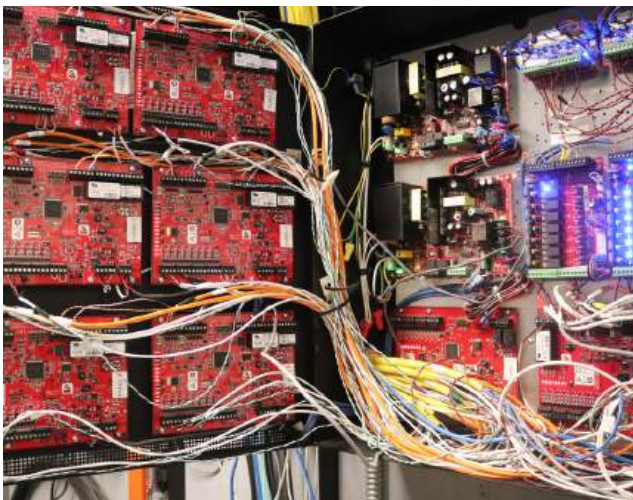
## **SIMCOM Aviation Training** Orlando, FL



SIMCOM Aviation, now CAE, is a training and certification facility for Jetliners located in the Orlando area. BCI partnered with SIMCOM to install and program their Avigilon access control systems and assisted with many other systems within the facility. BCI's audiovisual team assisted the installing contractors with programming and fine tuning of the many classroom and meeting room setups.

We also worked to provide a seamless dual projector widescreen for the amphitheater room, where two separate wall mount projectors blend their images together for a beautiful and crisp wide screen image.

BCI is proud to support aviation training excellence with cutting-edge technology and expert integration.



## Orange County Courthouse Orlando, FL



The BCI Orlando team partnered with POLI Construction to provide Orange County with a brand new courthouse. Our Siemon Certified team installed two separate structured cabling networks that included high speed fiber and copper connections throughout the facility.

In addition to these efforts, BCI installed a full voice evacuation fire alarm system, Avigilon Access control and CCTV system, and assisted the county's team with providing audio enhancement and assisted listening devices in both courtrooms and the clerk lobby areas of the facility.



## Current Major Projects

**George M. Steinbrenner Field (\$1.5 mil)**

1 Steinbrenner Drive  
Tampa, FL 33614

Contracted with Turner Construction Company

**Orlando Health Wiregrass (\$31 mil)**

3000 Wiregrass Ranch Blvd  
Wesley Chapel, FL 33543

Contracted with Turner Construction Company

**RSW Terminal Expansion (\$6.8 mil)**

1100 Terminal Access Rd  
Fort Myers, FL 33913

Contracted with Manhattan Construction

**Sarasota Sheltair SRQ Aviation (\$2.6 mil)**

1120 Clyde Jones Rd  
Sarasota, FL 34243

Contracted with Johnson-Laux Construction

**Sarasota Administrative Building (\$10.8 mil)**

1 Apex Rd  
Sarasota, FL 34240

Contracted with Ajax Construction

**Sarasota Memorial (\$20 mil)**

1941 Waldemere St  
Sarasota, FL 34239

Contracted with Turner Construction Company

**Allen B. Miller Medical Center (\$21 mil)**

Pasteur Blvd  
Palm Beach Gardens, FL 33418

Contracted with Turner Construction Company

**VA Hospital-Des Moines (\$7.4 mil)**

3600 30th St  
Des Moines, IA 50310

Contracted with GC Hurley Construction

**VAMC (\$26 mil)**

7305 N Military Trail  
West Palm Beach, FL

Contracted with Povolny Group

## **Business Information**

**Primary NAICS Code - 238210**

**Duns Number - 072915820**

**D&B Rating - 1r3**

**Cage Code - 1YZ42**

**SIC Code - 238210**

**Occupational License - Hillsborough County - 54222.0000(5)**

**Federal Identification Number - 46-0307899**

**Florida Department of Revenue - 78-8017977297-2**

**Fire Alarm License - EF20001805**

**Electrical Contracting License - EC13012902**

**Nicet Certification - 085008**

**Approximate Number of Employees - 600**

**Established in 1967**

**Insurance Company - Amerisure Insurance Company**

**MBE: WS04291**

**WBE: WBE2101975**





WOMEN'S BUSINESS ENTERPRISE  
NATIONAL COUNCIL

JOIN FORCES. SUCCEED TOGETHER.

hereby grants

# National Women's Business Enterprise Certification

to

MIDWEST ALARM COMPANY, INC. DBA BCI INTEGRATED SOLUTIONS DBA PELICAN  
ELECTRICAL GROUP INC.

who has successfully met WBENC's standards as a Women's Business Enterprise (WBE).

This certification affirms the business is woman-owned, operated and controlled and is valid through the date herein.

WBENC National WBE Certification was processed and validated by Women's Business  
Development Center - Midwest, a WBENC Regional Partner Organization.

Certification Granted: August 2, 2021

Expiration Date: August 15, 2025

WBENC National Certification Number: WBE2101975



Authorized by Emilia DiMenco, President &  
CEO Women's Business Development Center -  
Midwest

NAICS: 561621, 238210, 334290, 334512, 423420, 423610, 541512, 541690, 611420

UNSPSC: 46151600, 46171604, 46171619, 46171622, 46182504, 46191505, 52161500, 72151703, 92121700, 92121701, 92121702





THIS CERTIFIES THAT

**MIDWEST ALARM COMPANY, INC.**  
dba BCI INTEGRATED SOLUTIONS

\* Nationally certified by the: **NORTH CENTRAL MINORITY SUPPLIER DEVELOPMENT COUNCIL**

\*NAICS Code(s): 561621; 238210; 922160

\* Description of their product/services as defined by the North American Industry Classification System (NAICS)

08/21/2024

**Issued Date**

WS04291

**Certificate Number**

08/21/2025

**Expiration Date**

**Ying McGuire**  
NMSDC CEO and President

**Veronica K. Johnson**

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

*Certify, Develop, Connect, Advocate.*

\* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®



## Minority and Small Business Development

Certification Program

This is to certify that in accordance with City of Tampa Ordinance 2008-89

MIDWEST ALARM COMPANY, INC. OBA BCI INTEGRATED SOLUTIONS OBA PELICAN ELECTRICAL GROUP INC.

is hereby certified as a

Minority Business Enterprise (MBE)

In the following specialty(ies)

Midwest Alarm Company, Inc. OBA BCI Integrated Solutions provides turn-key low voltage system design, installation and after market service for: building controls, fire alarm systems, security systems, access control systems, surveillance systems, audio-visual systems, distributed audio, The certification is valid from February 20, 2024 to April 19, 2026

Updates for recertification are required prior to the expiration date listed above. If at any time changes are made in the firm that are not in concert with our eligibility requirements, you agree to report those changes to us for evaluation. The City of Tampa reserves the right to terminate this certification at anytime it determines eligibility requirements are not being met.

Gregory K. Hart, Manager  
Minority and Small Business Manager



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/4/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|   |  |   |  |                |
|---|--|---|--|----------------|
| <b>PRODUCER</b><br>Marsh McLennan Agency LLC<br>300 N. Cherapa PL<br>Suite 601<br>Sioux Falls SD 57103                |  | <b>CONTACT</b><br>NAME: Kathy Begtrup, CPIW, CISR<br>PHONE (A/C, No, Ext): 605-339-3874<br>E-MAIL ADDRESS: kathy.begtrup@marshmma.com |  | FAX (A/C, No): |
| <b>INSURED</b><br>Midwest Alarm Co Inc<br>dba BCI Integrated Solutions<br>9501 Princess Palm Avenue<br>Tampa FL 33619 |  | <b>INSURER(S) AFFORDING COVERAGE</b>  |  | <b>NAIC #</b>  |
|   |  | INSURER A : Charter Oak Fire Insurance Company  |  | 25615          |
|   |  | INSURER B : Amerisure Insurance Company   |  | 19488          |
|   |  | INSURER C : Amerisure Partners Insurance Company  |  | 11050          |
|   |  | INSURER D : Amerisure Mutual Insurance Company  |  | 23396          |
|   |  | INSURER E :   |  |                |
|   |  | INSURER F :   |  |                |

**COVERAGES**

CERTIFICATE NUMBER: 2045639860

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE  | ADDED SUBR INSD WVD   | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS  |
|----------|--|---|---------------|-------------------------|-------------------------|---|
| B        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><input checked="" type="checkbox"/> XCU<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input checked="" type="checkbox"/> JEOP <input type="checkbox"/> POC<br>OTHER: <input type="checkbox"/> <input type="checkbox"/> |   | GL2122407     | 1/1/2023                | 1/1/2024                | EACH OCCURRENCE<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$2,000,000<br>MED EXP (Any one person) \$1,000,000<br>PERSONAL & ADV INJURY \$10,000<br>GENERAL AGGREGATE \$2,000,000<br>PRODUCTS - COMP/OP AGG \$4,000,000 |
| C        | <input checked="" type="checkbox"/> AUTOMOBILE LIABILITY<br><input checked="" type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY<br><input type="checkbox"/> HIRED AUTOS ONLY<br><input type="checkbox"/> SCHEDULED AUTOS NON-OWNED<br><input type="checkbox"/> AUTOS ONLY  |   | CA2122401     | 1/1/2023                | 1/1/2024                | COMBINED SINGLE LIMIT (Ea accident) \$1,000,000<br>BODILY INJURY (Per person)<br>BODILY INJURY (Per accident)<br>PROPERTY DAMAGE (Per accident)<br>FL PIP \$10,000  |
| D        | <input checked="" type="checkbox"/> UMBRELLA LIAB<br><input checked="" type="checkbox"/> EXCESS LIAB<br>DED <input checked="" type="checkbox"/> RETENTION \$ 0   | <input checked="" type="checkbox"/> OCCUR<br><input type="checkbox"/> CLAIMS-MADE | CU2122405     | 1/1/2023                | 1/1/2024                | EACH OCCURRENCE \$10,000,000<br>AGGREGATE \$10,000,000  |
| C        | <input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y <input checked="" type="checkbox"/> N / A<br>(Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below   |   | WC2122404     | 1/1/2023                | 1/1/2024                | <input checked="" type="checkbox"/> PER<br><input type="checkbox"/> OTH-<br>E.L. EACH ACCIDENT \$1,000,000<br>E.L. DISEASE - EA EMPLOYEES \$1,000,000<br>E.L. DISEASE - POLICY LIMIT \$1,000,000                          |
| A        | Installation Floater; \$1,000 Ded.   |   | 6305R102902   | 1/1/2023                | 1/1/2024                | Job Site Limit \$650,000<br>Stored Materials \$650,000  |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Excluded from Workers Compensation: Marva L. McMillen.  
For Bid Purposes Only - DBA BCI Integrated Solutions is a Named Insured on the above mentioned policies.

**CERTIFICATE HOLDER****CANCELLATION**

To Whom It May Concern

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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# Request for Taxpayer Identification Number and Certification

**Give Form to the  
 requester. Do not  
 send to the IRS.**

Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Specific instructions on page 3. See Print or type.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.  
**Midwest Alarm Company, Inc.**

2 Business name/disregarded entity name, if different from above  
**BCI Integrated Solutions, Pelican Electrical Group, inc., JN Electric of Tampa Bay, United Security Alliance**

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

Individual/sole proprietor or single-member LLC

C Corporation

S Corporation

Partnership

Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership)

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) N/A

Exemption from FATCA reporting code (if any) N/A

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.  
**9501 Princess Palm Avenue**

6 City, state, and ZIP code  
**Tampa, FL 33619**

7 List account number(s) here (optional)

Requester's name and address (optional)

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see **How to get a TIN**, later.

|                                       |   |  |   |   |   |   |   |   |   |
|---------------------------------------|---|--|---|---|---|---|---|---|---|
| <b>Social security number</b>         |   |  |   |   |   |   |   |   |   |
|                                       |   |  |   |   |   |   |   |   |   |
| <b>or</b>                             |   |  |   |   |   |   |   |   |   |
| <b>Employer identification number</b> |   |  |   |   |   |   |   |   |   |
| 4                                     | 6 |  | 0 | 3 | 0 | 7 | 8 | 9 | 9 |

**Note:** If the account is in more than one name, see the instructions for line 1. Also see **What Name and Number To Give the Requester** for guidelines on whose number to enter.

### Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

**Sign Here** Signature of U.S. person Date **01/20/22/0220425**

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
  - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
  - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
  - Form 1099-S (proceeds from real estate transactions)
  - Form 1099-K (merchant card and third party network transactions)
  - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
  - Form 1099-C (canceled debt)
  - Form 1099-A (acquisition or abandonment of secured property)  
 Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
- If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See **What is back up with holding**, later.



Marsh McLennan Agency  
PO Box 1958  
Fargo | ND 58107  
+1 701 237 3311  
PO Box 5113  
Sioux Falls | SD 57117  
+1 605 339 3874  
MarshMMA.com

January 8, 2025

To Whom It May Concern:

**RE: Midwest Alarm Co Inc dba BCI Integrated Solutions**

Dear Lisa,

Listed below are the Work Comp Experience Modification Rating Factors for Midwest Alarm Co Inc dba BCI Integrated Solutions:

| Effective Date | Experience Mod |
|----------------|----------------|
| 1/1/25         | .94            |
| 1/1/24         | .86            |
| 1/1/23         | .72            |
| 1/1/22         | .73            |
| 1/1/21         | .75            |
| 1/1/20         | .75            |
| 1/1/19         | .90            |

Sincerely,

Kathy R. Begtrup, CPIW, CISR  
Client Advocate  
Kathy.Begtrup@marshmma.com



**BCI** | **INTEGRATED  
SOLUTIONS**  
a *Midwest Alarm* company

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