

AMY J. STEINER

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PROFESSIONAL SUMMARY

Award-winning, innovative leader, spokesperson, and professional educator with 20 years of extensive, diverse experience in program building/development, instilling public awareness through public relations, team building, and follow up management. Passionate, optimistically poised, and confident in all areas of expertise. Long term goals and initiatives are inventive and organized with attention to details in planning and execution. Approachable and witty with composure during stressful moments often approaching the public eye innately with empathy. Superior self-reliance, creativity and systematic approach during problem solving leads to a thorough, well-polished result. Sought after clinician and conductor throughout the U.S.

Proven Expertise:

- PUBLIC/MEDIA RELATIONS
- SUPERVISION
- PROBLEM RESOLUTION
- INNOVATION/CREATIVITY
- RESEARCH
- NEGOTIATIONS
- ORGANIZATION
- SALES
- TIME MANAGEMENT
- ASSESSMENT/EVALUATION
- TRAINING/MENTORING
- DOCUMENTATION
- LEADERSHIP
- DECISION MAKING
- MULTI-TASKING
- TRAINING
- RECORD KEEPING
- PROJECT MANAGEMENT
- PROGRAM DEVELOPMENT
- BUDGET MANAGEMENT
- SOCIAL MEDIA MANAGEMENT

PROFESSIONAL EXPERIENCE

BUFFALO PUBLIC SCHOOL DISTRICT, Buffalo, New York

1996 - Present

Second largest School District in New York State

Director of Bands, District Coordinator, Trainer

Built on the knowledge base presented and successfully created long-term objectives and goal setting. Created team-building exercises to promote growth in each organization. Follows state guidelines for the music program and works to ensure the students meet educational objectives. Maintained high achieving bands in diverse settings. Highly competent and accomplished in time management, planning, execution, coaching, supervision, problem resolution, record keeping and communicating with the public.

- Two-time Grammy Nominated Music Educator of the Year-semi-finalist.
- Awarded Superior, Gold and 1st Place awards at festivals throughout New York State.
- Founded Buffalo Public Schools Summer Music Camp-increased from 100 to 500+ in attendance by year two.
- Collected, Analyzed Data on Buffalo School Students in Instrumental music-findings-100% Graduation Rate.
- Constituted "Welcome Back Carnival"; fundraiser averaging \$10,000 annually.
- Co-founded Annual Arts Day; bringing 100 artists from community together to work with students.
- Secured Buffalo Bills appearances for concerts.
- Negotiated pricing for numerous group trips.
- Arranged and produced original student musical theater production.
- Built 90-piece marching band with diverse group of students.
- Spokesperson for Buffalo Schools via VH1-Save the Music Foundation.
- Coordinator Walk-a-Thon; fundraiser averaging \$15,000 annually.
- Initiated and implemented numerous band programs with sustainable outcomes.
- Launched an All-City Jazz Program in Conjunction with Buffalo State College.
- Established a partnership in conjunction with the Army National Guard.
- Spokesperson in Media for Forgot Music.
- Public Relations Specialist for Buffalo Public School Students in the Arts.
- Managed Extreme Make-over Home Edition Food Drive-awarded largest food drive in United States.
- Awarded NYS Coalition of Arts Grant to bring Eastman School of Music Faculty to work with Buffalo Schools Students.
- Wrote and awarded numerous grants throughout tenure.
- Sought after clinician and conductor throughout the U.S.

PROFESSIONAL EXPERIENCE (CON'T)

Buffalo Niagara Concert Band, Buffalo, NY

2009-

present

The only Community Concert Band in the City of Buffalo

Co-Founder, Music Director, Conductor

- **Co-Executive Chair** of the 40th Association of Concert Bands National Convention, "Forte in Buffalo".
- **Partnered** with "Say YES to Education" -Executive Director-created and hosted free Summer Music Camp for Buffalo Public School students with more than 200 students in attendance.
- **Selected** to perform at 2014 Association of Concert Bands National Convention in Allentown, PA.
- **Published** articles in journals.
- **Commissioned** several new compositions.
- **Chosen** to perform world-premiere compositions by prominent composers.
- **Winner** Sudler Silver Scroll Award.
- **Initiated** World Premiere Consortium Project with Buffalo Philharmonic Chorus.

EDUCATION

SUNY COLLEGE OF NEW YORK AT FREDONIA, Fredonia, NY

BS-Music Education

MS-Conducting, Music Education

RECOGNIZED ACHIEVEMENTS

- 2019: Initiated World Premiere Consortium Project with Buffalo Philharmonic Chorus; 2022 Performance Return to Middle Earth by world-renowned Composer, Johan de Meij
- 2018: Association of Concert Bands: Co-Chair, Forte in Buffalo –brought in hundreds of band directors, composers, and musicians from around the world for professional development and world-class performances
- 2018: John Philip Sousa Sudler Silver Scroll Award Recipient: Most prestigious award as conductor in Community Band; 3rd time in history female conductor received award-1st award to a NYS Band
- 2018: Won "Be Our Guest to Midwest", one of 5 recipients from over 800 band directors world-wide
- 2017: Named Grammy Educator Award Semi-Finalist (top 25 music educators in USA)
- 2017: Named Instrumental Music Teacher of the Year, Buffalo State College
- 2015: Named Grammy Educator Award Quarterfinalist
- 2001 – 2015: Awarded a performance at Shea's Performing Arts Center through annual Buffalo Public Schools District Music Competition
- 2010: Recipient of Buffalo Business First Forty Under 40 Award
- 2009: Named Conductor of Buffalo Public Schools "All City Marching Band"
- 2009: Raised 80 tons of food in Extreme Makeover: Home Edition Coordinator; set national record
- 2002: Named "Who's Who" Among American Teachers

AFFILIATIONS

ECMEA-Erie County Music Educators Association, Instrumental Committee

ACB-National Association of Concert Bands, Recording Secretary

NYSBDA-New York State Band Directors Association

NYSSMA-New York State School Music Association

BNCB-Buffalo Niagara Concert Band

BGMC-Buffalo Gay Men's Chorus

WNYSR/NAR-Western New York Realtors Association/National Association of Realtors