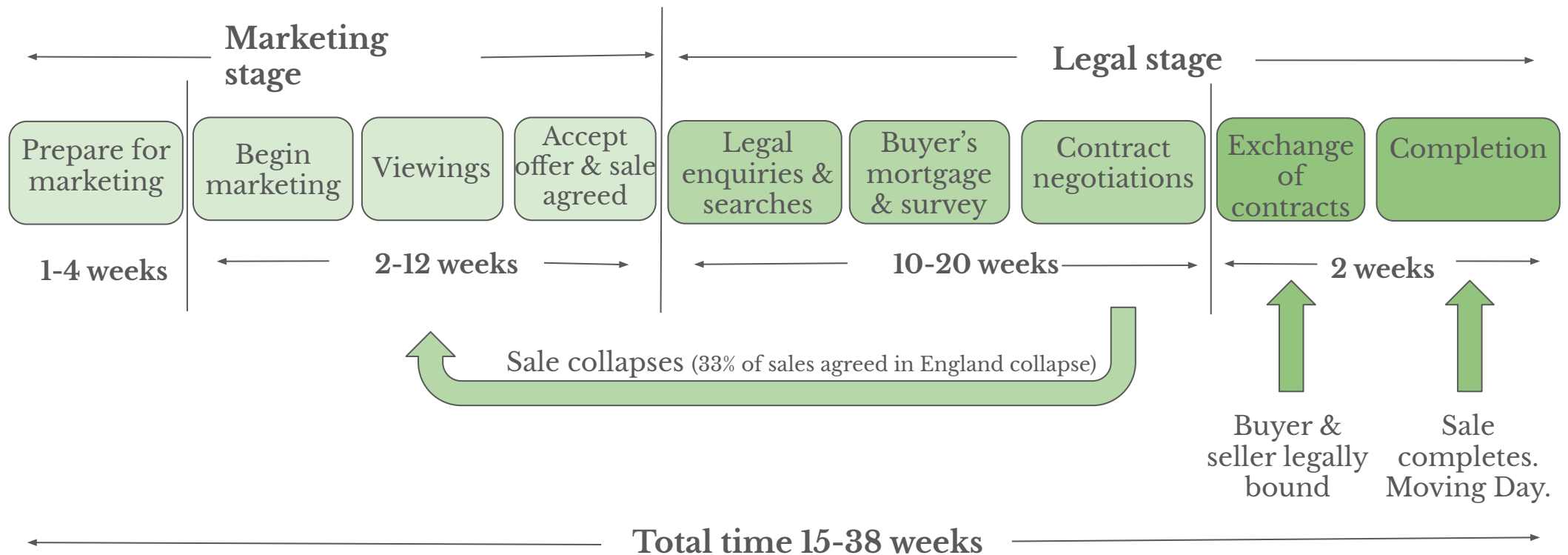


Selling timeline

This diagram is designed to show a typical selling timeline in England and the main steps involved from marketing until completing (when the property is legally sold). Every sale, and therefore timescale is, of course, unique.

There are things you can do to shorten the timeline and also reduce the risk of a sale collapsing such as instructing a good solicitor in advance of agreeing a sale and ensuring your estate agent carries out due diligence on any potential buyer to not only confirm their ability to purchase the property but also their motivation to purchase the property.



NOTE: When a property is also being purchased the above legal stages also occur in relation to the purchase and they form a 'chain' of transactions.

A chain is a sequence of linked property sale and purchases, each of which is dependent on the preceding sale and onward purchase. The more links in the chain the more precarious things can become.

Don't forget. We have more free resources including a jargon buster on our website:
www.turnersoak.co.uk