



**NTA UGC NET COMMERCE JUNE 2024**  
**PAPER II SHIFT II**  
**(SEPTEMBER 3, 2024)**

Question ID 53307219484

Q.1 Which of the following is NOT a part of micro environment?

1. Suppliers
2. Customers
3. Competitors
4. Technology

Question ID 53307219485

Q.2 Which environment shapes the attitudes of human beings, though there may be great diversity in its impact?

1. The Political Environment
2. International Environment
3. The Socio-Cultural Environment
4. The Economic Environment

Question ID: 53307219486

Q.3. Which of the following is the apex decision-making body of WTO?

1. General Council
2. Executive Council
3. Ministerial Conference
4. TRIMS

Question ID 53307219487

Q.4 Who among the following has given this definition of CSR? "Wealth created from society has to be ploughed back into society."

1. Milton
2. Henry Ford
3. Mahatma Gandhi
4. Kay and Silberston

Question ID: 53307219488

Q.5 The effect of exchange rate fluctuations on a firm's future cost and revenues is termed as:-

1. Transaction Exposure
2. Translation Exposure
3. Accounting Exposure

#### 4. Operating Exposure

Question ID 53307219489

Q.6 The Bretton Woods monetary system was between the years: based on the fixed rate monetary system. It lasted

1. 1946 to 1974
2. 1944 to 1974
3. 1940 to 1974
4. 1944 to 1971

Question ID 53307219490

Q.7 The profit volume ratio of a company is 50% and the margin of safety is 40%, Calculate net profit if the sales volume is 21,00,000.

1. 10,000
2. 18,000
3. 20,000
4. 25,000

Question ID: 53307219491

Q.8 Revenue from sale of products, ordinarily is reported as part of the earning in the period when:

1. The sale is made
2. The Cash is collected.
3. The products are manufactured
4. The profit is computed

Question ID 53307219492

Q.9 Which of the following is correct to compute Labour Mix Variance (LMV)?

1. LMV Actual rate (Revised Std. time-Actual time)
2. LMV-Actual time (Std. Rate-Actual rate)
3. LMV Std. Rate (Revised Std. time-Actual time)
4. LMV Std. time (Actual rate - Std. Rate)

Question ID: 53307219493

Q.10 Calculate Debt Service coverage ratio from the following data  
Net profit before interest and Tax ₹ 50,000

10% Debenture (payable in 10years in equal instalments) ₹1,00,000

Tax rate is 50%

1. 1.27

2. 1.67

3. 2.27

4. 2.67

Question ID: 53307219494

Q.11 Which of the following section of Companies Act, 2013 deals with amalgamation, absorption and reconstruction?

1. Section 139

2. Section 219

3. Section 319

4. Section 791

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Question ID: 53307219495

Q.12 A company has assets turnover. Return on Assets (ROA) of 10% and d profit margin of 2%. Compute the total assets turnover?

1. 2.5%

2. 5%

3. 7.5%

4. 10%

Question ID: 53307219496

Q.13 Which of the following is not a feature of capitalist economy?

1. Right of private property

2. Freedom of choice to consumers

3. Government Interference

4. High level of competition

Question ID: 53307219497

Q.14 The supply function is given as  $q = -100 + 10p$ . Find the elasticity of supply ( $E_s$ ) using point method, when price is 15.

1.  $E_s = 2$

2.  $E_s = 3$

3.  $E_s = 3.5$

4.  $E_s = 4$

Question ID: 53307219498

Q.15 The price of one kg of tea is ₹30. At this price 5 kg of tea is demanded. If the price of coffee rises from ₹25 to ₹35 per kg, the quantity demanded of tea rises from 5 kg to 8 kg. Find the cross price elasticity of tea

1. (+) 0.5
2. (+) 1.0
3. (+) 1.5
4. (-) 1.8

Question ID 53307219499

Q.16 According to Dividend Growth Model, the cost of Equity is equal to:

1. Retained Earning + Dividend yield
2. Dividend yield + Expected Growth in Dividend
3. Retained Earning + Expected Growth in Dividend
4. Dividend yield + intrinsic value

Question ID: 53307219500

Q.17 The management of Vibgyor Fabrics subscribes to the NOI approach and believes that its cost of debt and overall cost of capital will remain at 9% and 12% respectively. If the debt-equity ratio is 0.8, what is the cost of equity?

1. 16.4%
2. 12.4%
3. 14.4%
4. 8.12%

Question ID: 53307219501

Q.18 According to Proposition II of Modigliani-Miller theory of capital structure, which of the following statement is true?

1. Financial Leverage has no effect on the wealth of shareholders.
2. Financial Leverage increases with wealth of shareholders.
3. Rate of return expected by shareholders increases with the increase in equity financing.
4. Rate of return expected by shareholders increases with financial leverage

Question ID 53307219502

Q.19 What is the valuation formula based on the Walter's model if

P: Price per equity share

D: Dividend per share

E: Earnings per share

r: Rate of return on investment

k: Cost of equity

$$1. P = \frac{D + (E - k)/r}{r}$$

$$2. P = \frac{E + (D - E)/r}{k}$$

$$3. P = \frac{D + (E - D)/r}{k}$$

$$4. P = \frac{E + (E - D)/r}{k}$$

Question ID: 53307219503

Q.20 What will be the dividend per share of Rohtas Industries for the year 2024 given the following information about the company?

EPS for 2024 = ₹3

DPS for 2023 = ₹1.2

Target Payout Ratio = ₹0.6

Adjustment Rate = ₹0.7

1. ₹1.8

2. ₹1.62

3. ₹1.52

4. ₹1.72

Question ID 53307219504

Q.21 Which of the following is the pre-condition for applying Chi-square test?

1. Data should not be presented in percentage or ratio form.

2. The sample should consists of at least 100 observations.

3. The sample should not be drawn randomly.

4. All the individual observations in a sample should not be independent

Question ID: 53307219505

Q.22 A firm wants to launch a new brand of television and refrigerator. The firm conducted a survey and found that 60% of the households have television, 65% have a refrigerator and 35%, both a television and a refrigerator. If a household is randomly selected, what is the probability that the household has either a television or refrigerator?

1. 0.70
2. 0.90
3. 0.80
4. 0.60

Question ID: 53307219506

Q.23 When the number of trials ( $n$ ) is large but the probability of success ( $p$ ) is small, Binomial probability distribution can be approximated using:

1. Normal Distribution
2. Hypergeometric Distribution
3. Poisson distribution
4. Bernoulli distribution

Question ID 53307219507

Q.24 The distribution of data which has a long left tail is known as:

1. Positively skewed distribution
2. Negatively skewed distribution
3. Symmetrical distribution
4. Mesokurtic distribution

Question ID : 53307219508

Q.25 Assessment made not only from inside the company known as: but from groups outside the organisation is

1. 360 Degree Feedback
2. 720 Degree Feedback
3. Performance Appraisal
4. MBO

Question ID 53307219509

Q.26 In the context of an organisation, the process of making

subordinates to act in a desired manner to achieve certain organisational goals is known as:

1. Employee participation
2. Co-partnership
3. Affiliation
4. Motivation

Question ID: 53307219510

Q.27 Which of the following means management should promote a team-spirit of unity and harmony among employees?

1. Unity of Command
2. Unity of Direction
3. Scalar chain
4. Espirit De Corps

Question ID: 53307219511

Q.28 Which organisational structure promotes of similarity in the tasks being performed? control and co-ordination within a department because

1. Divisional Structure
2. Functional Structure
3. Formal Structure
4. Matrix Structure

Question ID 53307219512

Q.29 Matrix organisation violates which of the following management principles?

1. Span of Management
2. Scalar Chain
3. Unity of Direction
4. Unity of Command

Question ID: 53307219513

Q.30 An appeal that elaborate on a non-product related benefit or image and attempts to induce emotional responses from consumers is called:

1. Physiological Appeals
2. Informational Appeal
3. Sociological Appeal



#### 4. Transformational Appeal

Question ID: 53307219514

Q.31 Nicosia Model of consumer behaviour is divided into four major fields, which of the following is the third field under this model?

1. Feedback
2. Act of purchase
3. Firm's and consumer's attributes
4. Search and evaluation

Question ID: 53307219515

Q.32 Providing a total package of related goods and services to solve a customer's needs is called:

1. Complete Selling
2. Conglomerate Selling
3. Wholesale Selling
4. Systems Selling

Question ID 53307219516

Q.33 A company prices one litre bottle of its mineral water at ₹ 20/- but 100 ml of the same water in a moisturizer spray for ₹ 50/-. This is an example of which one of the following pricing practices?

1. Customer-Segment Pricing
2. Image Pricing
3. Product-form Pricing
4. Mark-up Pricing

Question ID: 53307219517

Q.34 The authentication to be affected by use of asymmetric crypto system and hash function is known as:

1. E-commerce
2. Virtual signature
3. Digital signature
4. E-verification

Question ID: 53307219518

Q.35 What is the privilege of a holder in due course?

1. The right to cancel the instrument at any time.
2. Instrument cleansing of all defects.
3. Exemption from legal obligations.
4. Unrestricted transfer of the instrument.

Question ID 53307219519

Q.36 "Fiduciary relationship" is a relationship based on:

1. Legal obligations
2. Absolute trust and reliance
3. Trade relation
4. Monetary benefits

Question ID: 53307219520

Q.37 What is the time limit within which an information is to be provided regarding the life and liberty of a person under RTI Act, 2005?

1. 30 days
2. 60 days
3. 24 hours
4. 48 hours

Question ID: 53307219521

Q.38 Which of the following is the most frequently held meeting of a company?

1. Statutory Meeting
2. Annual General Meeting
3. Class Meeting
4. Director's Meeting

Question ID: 53307219522

Q.39 Compute the tax liability under default tax regime of Mr. X (35 year), having total income of 51,75,000 for the assessment year 2024-25. Assume that his total income comprises salary, income from house property and interest on fixed deposit:

1. 13,75,000

2. 13,77,750

3. 14,30,000

4. 14,75,000

Question ID: 53307219523

Q.40 The tax planning strategies used by multinational enterprises that exploit gaps and mismatches in tax rules to avoid paying tax is known as:

1. AEPS

2. BEPS

3. EBPS

4. CEPS

Question ID: 53307219524

Q.41 Arrange the following strategic decisions in international business in proper sequence.

A. Market Selection Decision

B. International Business Decision

C. Entry and Operating Decision

D. International organisation & HR Decisions

E. Marketing Mix Decision

Choose the correct answer from the options given below:

1. A, B, C, D, E

2. A, B, C, E, D

3. B, A, C, E, D

4. B, C, A, E, D

Question ID 53307219525

Q.42 Arrange the following stages of investigation in proper sequence.

A. Plan work to be done and timing.

B. Obtain instructions from the client and prepare terms of reference.

C. Make necessary calculation to eliminate inconsistencies.

D. Collect necessary information and documents.

E. Formulate conclusions/ analysis of findings.

Choose the correct answer from the options given below:

1. A, B, C, D, E

2. A, C, B, D, E

3. B, A, D, C, E

4. A, B, D, C, E

Question ID: 53307219526

Q.43 Arrange the steps of Capital Budgeting Process in correct sequence

A. Preparation of Capital Budget and Appropriation

B. Performance Review

C. Assembling of Investment proposals

D. Identification of Investment opportunities

E. Decision Making

Choose the correct answer from the options given below:

1. D, C, E, A, B

2. A, C, D, B, E

3. A, D, C, B, E

4. B, D, C, E, A

Question ID 53307219527

Q.44 Arrange the steps of research process in the correct logical order.

A. Formulate a research question

B. Literature review

C. Collect data

D. Develop a research plan

E. Interpret the result

Choose the correct answer from the options given below:

1. B, A, D, C, E

2. A, B, D, C, E

3. A, C, D, B, E

4. B, A, C, D, E

Question ID: 53307219528

Q.45 Arrange the following steps of sampling design process in correct order.

A. Sampling frame must be determined

B. Target population should be defined according to objective

C. Sampling process must be effectively executed

D. Selecting a sampling technique

E. Number of elements to be included in the study must be carefully

determined.

Choose the correct answer from the options given below:

1. B, D, E, C, A
2. A, B, D, E, C
3. A, C, B, D, E
4. B, A, D, E, C

Question ID 53307219529

Q.46 Determine the correct sequence of the steps involved in the process of hypothesis testing

- A. Setting the null and alternative hypothesis
- B. Setting the level of significance
- C. Determining the appropriate statistical test
- D. Setting the decision rule
- E. Analysing the collected data

Choose the correct answer from the options given below

1. B, A, C, D, E
2. B, C, A, D, E
3. A, C, B, D, E
4. A, B, C, D, E

Question ID: 53307219530

Q.47 Arrange the following steps of securitisation in a correct sequence.

- A. Forming SPV
- B. Transfer to SPV
- C. Credit Enhancement
- D. Seasoning
- E. Issuance of securities

Choose the correct answer from the options given below:

1. A, B, C, D, E
2. B, C, A, D, E
3. D, C, A, B, E
4. D, C, B, A, E

Question ID 53307219531

Q.48 Arrange the following anti-dumping process in proper sequence.

- A. Initiation
- B. Preliminary screening

- C. Rejection under deminimis, unsubstantiated information etc.
- D. Exporting country allowed to modify practice.
- E. Preliminary findings followed by final finding and measures.

Choose the correct answer from the options given below:

- 1. B, C, A, D, E
- 2. A, B, C, D, E
- 3. B, A, C, D, E
- 4. B, C, A, E, D

Question ID 53307219532

Q.49 Arrange the following steps involved in the process of IPO issue in correct order.

- A. Verification by SEBI
- B. Hiring an under writer
- C. Registration for IPO
- D. Pricing of IPO
- E. Allotment of shares

Choose the correct answer from the options given below:

- 1. A, C, D, B, E
- 2. A, D, C, B, E
- 3. B, C, D, A, E
- 4. B, C, A, D, E

Question ID: 53307219533

Q.50 Arrange the following new product planning process in proper sequence.

- A. Idea screening
- B. Idea generation
- C. Concept Development and testing
- D. Market strategy development
- E. Business Analysis

Choose the correct answer from the options given below:

- 1. A, B, C, D, E
- 2. B, A, C, D, E
- 3. A, B, C, E, D
- 4. E, D, B, A, C

Question ID: 53307219534

Q.51 Arrange the following process of incorporation of a new LLP in proper sequence.

- A. Reserve LLP name
- B. Procure Digital Signature Certificate
- C. Prepare documents for incorporation of LLP
- D. LLP incorporation and DIN Application
- E. Drafting and Filling LLP Agreement
- F. Apply for PAN and TAN

Choose the correct answer from the options given below:

- 1. A, B, C, D, F, E
- 2. B, A, D, C, E, F
- 3. B, A, C, D, F, E
- 4. A, B, C, D, E, F

Question ID: 53307219535

Q.52 The liquidator after realizing the assets of the company should distribute the proceeds among below mentioned claimants in which order?

- A. Liquidator's remuneration and cost of expenses of winding up
- B. Legal charges
- C. Claims of secured creditors
- D. Preferential creditors and creditors secured by floating charges
- E. Unsecured creditors

Choose the correct answer from the options given below

- 1. A, B, C, D, E
- 2. B, A, C, D, E
- 3. B, C, A, D, E
- 4. A, C, B, E, D

Question ID 53307219536

Q.53 Arrange the online registration process of a new private limited company in proper sequence.

- A. Select and Reserve Company Name
- B. Acquire DIN & DSC of promoters
- C. Draft Memorandum and Articles of Association
- D. Get Company Registration Certificate

E. File SPICE+ Application

Choose the correct answer from the options given below

1. A, B, C, E, D
2. A, B, E, D, C
3. B, A, C, E, D
4. B, A, C, D, E

Question ID: 53307219537

Q.54 Arrange the following forums in correct sequence of first appeal to final appeal by an assessee under Income Tax Act-1961

- A. Supreme Court
- B. High Court
- C. Appellate Tribunal
- D. Joint Commissioner

Choose the correct answer from the options given below:

1. A, B, C, D
2. D, C, B, A
3. B, D, A, C
4. C, A, D, B

Question ID 53307219538

Q.55 Arrange the following phases of International Monetary System in chronological order told to new)

- A. Gold Bullion Standard
- B. Gold Specie Standard
- C. Floating Exchange Rate
- D. Gold Exchange Standard
- E. Bretton Woods System

Choose the correct answer from the options given below

1. A, B, E, D, C
2. A, D, E, C, B
3. B, A, D, E, C
4. B, D, A, C, E

Question ID 53307219539

Q.56 Which of the following are included under EPRG framework of internationalisation?



- A. Eco centrism
- B. Ethno centrism
- C. Poly centrism

- D. Regio centrism
- E. Geo centrism

Choose the correct answer from the options given below:

- 1. B, C, D & E Only
- 2. A, B, C & E Only
- 3. A, C, D & E Only
- 4. A, B, D & E Only

Question ID 53307219540

Q.57 Which of the following are included in Foreign Direct Investment?

- A. Wholly owned subsidiary
- B. Joint venture
- C. Investment in GDR
- D. Acquisition
- E. Investment by FII's

Choose the correct answer from the options given below:

- 1. A & B Only
- 2. B, C & D Only
- 3. C, D & E Only
- 4. A, B & D Only

Question ID: 53307219541

Q.58 Which of the following are the benefits of globalisation?

- A. Increase in competition would make companies more cost & quality conscious and innovative
- B. An open economy spurs innovation with fresh ideas from abroad.
- C. Liberalisation & global competition enhances consumer choice and consumer surplus.
- D. Developing countries could be very vulnerable to the harmful effects of globalisation.
- E. Globalisation opens up enormous domestic and global opportunities for firms in developing countries.

Choose the correct answer from the options given below:

- 1. A, B, C & D Only
- 2. C, D & E Only

3. B, C, D & E Only

4. A, B, C & E Only

Question ID: 53307219542

Q.59 Which of the following are different types of dumping?

A. Persistent dumping

B. Predatory dumping

C. Sporadic dumping

D. Nomadic dumping

Choose the correct answer from the options given below:

1. A & B Only

2. A, B & C Only

3. B & C Only

4. C & D Only

Question ID: 53307219543

Q.60 Which of the following capital budgeting Techniques follows the discounting criteria?

A. Net Present Value

B. Benefit-cost Ratio

C. Accounting Rate of Return

D. Internal Rate of Return

E. Payback Period

Choose the correct answer from the options given below:

1. A, B, C, D Only

2. B, C, D Only

3. A, B, D Only

4. A, C, D Only

Question ID: 53307219544

Q.61 Which of the following are the rights of the equity shareholders?

A. Right to Income

B. Right to claim Dividend

C. Right to Control

D. Right to Liquidation

E. Pre-emptive Rights

Choose the correct answer from the options given below:

1. A, B, C, D & E

- 2. B, C & E Only
- 3. A, B, C & D Only
- 4. A, C, D & E Only

Question ID: 53307219545

Q.62 Which of the following are the assumption underlying MM Theory of capital structure?

- A. Perfect capital Market
- B. Hetrogeneous Expectations
- C. Absence of Taxes
- D. 100% Dividend Payout
- E. Equivalent Risk Class

Choose the correct answer from the options given below.

- 1. A, C, & E Only
- 2. B, C & E Only
- 3. A, B, C & D Only
- 4. B, C, D & E Only

Question ID 53307219546

Q.63 Which of the following are true about chi –square test and chi square distribution?

- A. Chi-square test is a non-parametric test.
- B. Chi-square test was developed by spearman
- C. Chi square distribution can never be negative.
- D. Chi-square distribution is a discrete distribution.
- E. Chi-square distribution is function of its degree of freedom

Choose the correct answer from the option given below.

- 1. B. C & D Only
- 2. A. C & E Only
- 3. A, B & D Only
- 4. B. DA E Only

Question ID: 53307219547

Q.64 From the following identify the measures of dispersion

- A. Mean Deviation
- B. Range
- C. Standard Deviation

- D. Coefficient of Variation
- E. Coefficient of Correlation

Choose the correct answer from the options given below:

- 1. B, C, D & E Only
- 2. A, B, D & E Only
- 3. A, C, D & E Only
- 4. A, B, C & D Only

Question ID 53307219548

Q.65 In case of performance appraisal, an assessment should focus on:

- A. Technology to intervene between appraiser and appraisee.
- B. Individual traits
- C. Behaviours exhibited by the assesses
- D. Knowledge/ skills possessed
- E. Results achieved

Choose the correct answer from the options given below:

- 1. A, B, C & D Only
- 2. A, B, & C Only
- 3. B, C & D Only
- 4. B, C, D & E Only

Question ID 53307219549

Q.66 Which of the following are the schemes promoted by NABARD?

- A. Kisan Credit Card (KCC)
- B. Capital Investment Subsidy Scheme
- C. Special Economic Zone Scheme
- D. Rural Innovation Fund
- E. Tribal Development Fund

Choose the correct answer from the options given below:

- 1. A, B, C & D Only
- 2. B, C, D & E Only
- 3. A, B, D & E Only
- 4. A, C, D & E Only

Question 10 53307219550

Q.67 Which of the following are the participants in T-Bills Market?

- A. Reserve Bank of India.
- B. Commercial Banks

- C. Foreign Banks
- D. Provident Funds
- E. Corporates

Choose the correct answer from the options given below:

- 1. B, C, D & E Only
- 2. A, B, C & E Only
- 3. A, B, D & E Only
- 4. A, B, C, D & E

Question ID 53307219551

Q.68 Which of the following are the principal functions of UNCTAD?

- A. To promote International trade with a view to accelerating economic development.
- B. To assist economic development of developing countries by promoting private enterprises.
- C. To negotiate multinational trade agreements.
- D. To make proposals for putting its principles and policies into effect.

Choose the correct answer from the options given below:

- 1. A, B & C Only
- 2. B, C & D Only
- 3. A, B & D Only
- 4. A, C & D Only

Question ID: 53307219552

Q.69 Which of the following are the price-adaption strategies?

- A. Price discounts and allowances
- B. Target return pricing
- C. Geographical pricing
- D. Differentiated pricing
- E. Going rate pricing

Choose the correct answer from the options given below:

- 1. A, C & E Only
- 2. B, C & D Only
- 3. A, C & D Only
- 4. A, B & D Only

Question 53307219553

Q.70 Transmission of shares is effected by which of the following?

- A. Sale
- B. Death
- C. Insolvency
- D. Maturity

Choose the correct answer from the options given below:

- 1. A & B Only
- 2. A & C Only
- 3. B & D Only
- 4. B & C Only

Question ID 53307219554

Q.71 Which of the following can file a petition for winding up of a company

- A. Shareholders
- B. The creditor or prospective creditors
- C. The legal heirs
- D. The person authorised by the central government

Choose the correct answer from the options given below:

- 1. A, B & C Only
- 2. B, C & D Only
- 3. A, C & D Only
- 4. A, B & D Only

Question ID: 53307219555

Q.72 The general consideration applicable to tax planning in the field of business deduction revolve around which of the following?

- A. Allowability
- B. Year of allowability
- C. Extent of allowability
- D. Carry forward to future years

Choose the correct answer from the options given below:

- 1. A & B Only
- 2. A & C Only
- 3. A, B & C Only
- 4. A, B, C & D

Question ID: 53307219556

Q.73 Which of the following sections of the Income-Tax ACT- 1961, provide for double taxation relief in India?

- A. Section-89
- B. Section-90
- C. Section-91
- D. Section-92
- E. Section-93

Choose the correct answer from the options given below.

- 1. A & B Only
- 2. B & C Only
- 3. C & D Only
- 4. A, B & E Only

Question ID: 53307219557

Q.74 Which of the following is/are included in salary as per section-17 of Income Tax Act 1961?

- A. Wages
- B. Perquisite
- C. Profits in lieu of salary
- D. Compensation on termination of employment

Choose the correct answer from the options given below:

- 1. A & B Only
- 2. B & C Only
- 3. A, B & C Only
- 4. A, B, C & D

Question ID: 53307219558

Q.75 Tax treaties are generally based on which of the following convention?

- A. OECD Model Tax Convention
- B. UN Model Tax Convention
- C. WTO Model Tax Convention
- D. IMF Model Tax Convention

Choose the correct answer from the options given below:

- 1. A & B only
- 2. A & C only
- 3. B & D only

4. A, B & C only

Question ID 53307219559

Q.76 Match the List-I with List-II

LIST I	LIST II
A. Capital Asset Pricing Model	I. $\frac{E}{V} Y_E + \frac{D}{V} Y_D (1 - T_C)$
B. Gordon Model	II. $R_E = R_F + \beta_E (R_M - R_F)$
C. Weighted Average Cost of Capital	III. $P = m (D + \frac{E}{3})$
D. Traditional Model	IV. $P_0 = \frac{E1(1-b)}{K-br}$

Choose the correct answer from the options given below:

1. A-IV, B-I, C-II, D-III
2. A-II, B-III, C-I, D-IV
3. A-I, B-II, C-III, D-IV
4. A-II, B-IV, C-I, D-III

Question ID 53307219560

Q.77 Match the List-I with List-II

LIST I	LIST II
A. Joint occurrence of Events	I. Collectively Exhaustive Events
B. Outcome of an experiment consisting of all possible events	II. Equally likely Events
C. One of the events cannot be expected to occur in preference over the other	III Compound Event
D. The occurrence of one event implies that the other cannot occur	IV Manually Exclusive Events

Choose the correct answer from the options given below:

1. A-III, B-I, C-II, D-IV
2. A-IV, B-II, C-I, D-III
3. A-III, B-II, C-I, D-IV
4. A-I, B-II, C-III, D-IV

Question ID 53307219561

Q.78 Match the List-I with List-II

LIST I	LIST II
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A. Informal organisation	I. Grouping of jobs of similar nature
B. Formal organisation	II. Interaction among people at work gives rise to a network of social- relationship among employees
C. Divisional structure	III. The organisation structure comprises separate business units.
D. Functional structure	IV Specifies clearly the boundaries of authority and responsibility.

Choose the correct answer from the options given below:

1. A-II, B-III, C-IV, D-I
2. A-II, B-III, C-I, D-IV
3. A-II, B-IV, C-III, D-I
4. A-II, B-IV, C-I, D-III

Question ID: 53307219562

Q.79 Match the List-I with List-II

LIST I	LIST II
A. Organisational Structure	1. Refers to the delegation of authority throughout the organisation.
B. Span of Management	II. Groups activities on the basis of products.
C. Divisional Structure	III Refers to the number of subordinates under a supervisor
D. Decentralisation	IV The framework within which managerial and operating tasks are operated.

Choose the correct answer from the options given below:

1. A-I, B-II, C-III, D-IV
2. A-III, B-II, C-I, D-IV
3. A-II, B-III, C-IV, D-I
4. A-IV, B-III. C-II, D-I

Question ID: 53307219563

Q.80 Match the List-I with List-II

LIST I	LIST II
A. Unity of Command	I. Maintaining high morale among employees is imperative
B. Unity of Direction	II. Hierarchical, formalised communication channel
C. Scalar Chain	III. Functions have only one plan and one boss
D. Espirit de Corps	IV. Sub-ordinates reports to only one boss

Choose the correct answer from the options given below:

1. A-I, B-II, C-III, D-IV
2. A-I, B-IV, C-III, D-II
3. A-IV, B-III, C-II, D-I
4. A-II, B-III, C-IV, D-I

Question ID 53307219564

Q.81 Match the List-I with List-II

LIST I Technique	LIST II Description
A. Gordon Technique	1. Teaching the importance of resolving matters
B. Morphological Analysis	II. Insight into a given interaction
C. Built-in-Tension	III. Listing of alternative solution to problems
D. Manodrama	IV. Steering a discussion to crystallise solutions

Choose the correct answer from the options given below:

1. A-1, B-II, C-III, D-IV
2. A-II, B-III, C-I, D-IV
3. A-III, B-IV, C-II, D-I
4. A-IV, B-III, C-I, D-II

Question ID 53307219565

Q.82 Match the List-I with List-II

LIST I Instruments	LIST II Market
A. Forwards	I. Primary Market

B. Certificate of Deposits	II. Money Market
C. FPO	III. Derivative Market
D. IPO	IV. Stock Market

Choose the correct answer from the options given below:

1. A-I, B-III, C-II, D-IV
2. A-II, B-IV, C-I, D-III
3. A-IV, B-II, C-III, D-I
4. A-III, B-II, C-IV, D-I

Question ID 53307219566

Q.83 Match the List-I with List-II

LIST I Trader	LIST II Function/Activity
A. Hedger	I. Buying and selling shares quickly
B Speculator	II. Reducing investment Risk
C. Arbitrageur	III Taking increased Risk willingly
D. Scalper	IV. Taking advantage of the mismatch of the prices in two markets

Choose the correct answer from the options given below:

1. A-I, B-II, C-III D-IV
2. A-II, B-I, C-III, D-IV
3. A-II, B-III, C-IV, D-I
4. A-III, B-IV, C-II, D-I

Question ID 53307219567

Q.84 Match the List- I with List II

LIST I	LIST II
A. Transfer of ownership	I. Negotiable Instrument
B. Sale of goodwill after dissolution	II. Contract of Sale of Goods
C. Buy back of shares	III. Dissolution of Partnership Firm
D. Promissory Note	IV. Share Capital of Company

Choose the correct answer from the options given below:

1. A- II, B- III, C- IV, D- I
2. A-I, B-II, C-III, D-IV
3. A-II, B-III, C-I, D-IV

4. A-I, B-III, C-II, D-IV

Question ID: 53307219568

Q.85 Match the List-I with List-II

LIST I	LIST II
A. Personal selling	I. Commercially significant news
B. Advertising	II. Advertising within buses, railway compartments
C. Transit advertising	III. Non-personal communication
D. Publicity	IV Two way communication

Choose the correct answer from the options given below:

1. A-I, B-II, C-III, D-IV
2. A-II, B-III, C-IV, D-I
3. A-I, B-III, C-II, D-IV
4. A-IV, B-III, C-II, D-I

Question ID 53307219569

Q.86 Match the List-I with List-II

LIST I	LIST II
A. Buyer's Mind	I. Members of Social-club
B. Personal Factor	II. Motivation
C. Psychological Factor	III. Life Style
D. Reference Group	IV. Black Box

Choose the correct answer from the options given below:

1. A-I, B-II, C-III, D-IV
2. A-II, B-III, C-IV, D-I
3. A-III, B-IV, C-I, D-II
4. A-IV, B-III, C-II, D-I

Question ID: 53307219570

Q.87 Match the List-I with List-II

LIST I Act/ Institution	LIST II Year
A. Consumer Protection Act	I. 1964
B. FEMA	II. 1945
C. IMF	III. 1999
D. UNCTAD	IV. 2019

Choose the correct answer from the options given below:

1. A-IV, B-III, C-II, D-I

2. A-II. B-III. C-I, D-IV
3. A-III. B-IV. C-II. D-I
4. A-I, B-II. C-III. D-IV

Question ID: 53307219571

Q.88 Match the List-I with List-II

LIST I	LIST II
A Right to Safety	I. Consumers have a right against the marketing of goods, products or services which are hazardous to life & property
B Right to be assumed	II. Consumers have a right to know about the quality, quantity, potency, purity, standard and price of goods or services
C. Right to be Conformed	III. Consumers have a right to be assured that their interest will receive due consideration at appropriate commission
D. Right to be heard	Consumer has the opportunity to choose from a wide range of products at reasonable rates

Choose the correct answer from the options given below:

1. A-I, B-IV, C-II, D-III
2. A-II, B-III, C-I, D-IV
3. A-III, B-II, C-I, D-IV
4. A-IV, B-III, C-II, D-I

Question ID 53307219572

Q.89 Match the List-I with List-II

Match the offences and their corresponding penalties as per L.T. Act-2000.

LIST 1	LIST II
A. Tampering with computer source documents (Sec. 65).	I. Imprisonment upto 2 years and or fine upto ₹1 lakh
B. Penalty for mis-representation (Sec. 71)	II. Imprisonment upto 3 years, or fine of ₹2 lakh or both
C. Penalty for Breach of confidentiality and privacy (Sec. 72)	III. Imprisonment upto 2 years or fine which may extend to one lakh rupees or with both.
Punishment for cyber terrorism (Sec 66F)	IV. Imprisonment extends to imprisonment for life.

Choose the correct answer from the options given below:

1. A-I, B- II, C-III, D-IV
2. A-II, B-I, C-IV, D-III
3. A-II, B-III, C-I, D-IV
4. A-III, B-IV, C-I, D-II

Question ID: 53307219573

Q.90 Match the List-I with List-II

LIST I (Section)	LIST II (Ceiling limit)
A. 80-C	I. 50,000
B. 80-CCD (1)	II. 10% of salary or 20% of gross total income as per case
C. 80-CCD (1B)	III 14% of salary
D. 80. CCD (2)	IV. 1,50,000

Choose the correct answer from the options given below:

1. A- I, B- II, C –III, D- IV
2. A-IV, B-II, C-I, D-III
3. A-IV, B-III, C-II, D-I
4. A-III, B-IV, C-I, D-II

Comprehension:

Solar Tech Ltd., a global solar panel manufacturer, sought to expand into emerging markets to counteract stagnation in its domestic market. After analyzing global opportunities, the company targeted India due to its favourable renewable energy policies and growing demand for sustainable energy solution.

Solar Tech Ltd. established a joint venture with a local firm to leverage their market knowledge and distribution network. They also customized their products to meet local regulatory standards and climatic conditions. Despite initial challenges, such as navigating regulatory complexities and cultural differences, solar tech achieved a 25% market share within two years.

The success of the company was attributed to strategic partnerships, product customization and effective market entry tactics. However it faced ongoing issues with supply chain- disruption and the need for continuous innovation to stay competitive.

Question ID 53307219575

Q.91 What was the primary reason for Solar Tech. to expand its business to Indian market?

1. Declining domestic demand
2. Favourable policies and growing demand in India
3. Lower production cost in India
4. Saturated international market

Question ID: 53307219576

Q.92 How did Solar Tech Ltd. initially approached the market entry into India?

1. By setting up a wholly owned subsidiary
2. Through a joint venture with a local firm
3. By acquiring a local competition
4. By exporting products directly

Question ID: 53307219577

Q.93 What was a key factor in Solar Tech, ability to achieve a 25% market share in India?

1. Price reduction
2. Aggressive advertising campaigns
3. Strategic partnership and product customisation
4. Government subsidies

Question ID: 53307219578

Q.94 What were some of the challenges Solar Tech. Ltd. faced in Indian Market?

1. Labour shortage and high tariffs
2. High inflation rate
3. Political instability and poor infrastructure
4. Regulatory complexities and cultural differences

Question ID 53367219579

Q.95 Despite its success, what ongoing issue did Solar Tech Ltd. encounter?

1. Decreasing customer base
2. Increased competition from local brands

3. Supply chain disruption

4. Difficulties in securing financing

Comprehension:

The finance manager of ABC Ltd., a company based in Bangalore has gone on vacation to an island with his family. The island has very poor connectivity and hence he is unable to make or receive calls. The CEO of the company send him a SMS to provide certain information related to financial statement as he was unable to connect due to network problems and CEO has a meeting with the chairman next day.

The finance manager has no documents with him and he was also not able to take the help of internet to send the desired information due to lack of internet facility on the island. On the basis of his memory, he was able to send the following information to the CEO through SMS, which was delivered after 2 hours.

- a) Current Debt to Total Debt Ratio: 0.40
- b) Total Debt to owner's equity: 0.60
- c) Fixed Assets to owner's equity: 0.60
- d) Total Assets turnover: 2 Times
- e) Inventory turnover: 8 Times
- f) Owner's equity: ₹1,00,000

The CEO is puzzled to get the SMS, as he was unable to find the required information. You are required to help the CEO in finding relevant information from the SMS as indicated in the following questions

Question ID: 53307219581

Q.96 What would be the value of fixed assets as per the ratio given in the case?

- 1. ₹50,000
- 2. ₹60,000
- 3. ₹70,000
- 4. ₹75,000

Question ID: 53307219582



Q.97 Identify the value of long term debt from the given data

1. ₹ 32,000
2. ₹ 35,000
3. ₹ 36,000
4. ₹ 39,500

Question ID: 53307219583

Q.98 Find out the value of total assets from the given information

1. ₹ 80,000
2. ₹ 1,20,000
3. ₹ 1,45,000
4. ₹ 1,60,000

Question ID 53367219584

Q.99 What would be the value of sales as per the data given in case.

1. ₹ 1,60,000
2. ₹ 2,20,000
3. ₹ 3,00,000
4. ₹ 3,20,000

Question ID: 53307219585

Q.100 Compute the value of inventory from the data given in case.

1. ₹ 40,000
2. ₹ 45,000
3. ₹ 50,000
4. ₹ 60,000

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