

# JEREMY PRYOR



**AWARD-WINNING**  
TECHNOLOGY EXECUTIVE  
AND INNOVATOR

Delivering Transformative Keynotes that  
Inspire Leadership, Drive Data-Driven  
Growth, and Accelerate AI-Powered  
Business Results

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Jeremy Pryor is a seasoned technology executive with a proven track record of leading data strategy, AI innovation, and digital transformation across diverse industries. A dynamic speaker known for turning complex challenges into clear, actionable insights, Jeremy blends compelling storytelling with strategic frameworks that drive action, alignment, and innovation.



## Contact

[jeremy@angelpointinnovations.com](mailto:jeremy@angelpointinnovations.com)

918-977-1690

[linkedin.com/in/jeremypryor](https://www.linkedin.com/in/jeremypryor)  
[angelpointinnovations.com](http://angelpointinnovations.com)

# FEATURED KEYNOTES & SPEAKING TOPICS

Below are Jeremy's most requested keynote presentations.

## **Negotiating with Terrorists: High-Stakes Lessons in Leadership, Influence, and Business Negotiation**

What does a CIA agent negotiating with a Taliban leader have in common with a corporate executive trying to win support from a tough stakeholder? Everything. In this compelling keynote, Jeremy begins with a high-stakes intelligence story and draws surprising, actionable parallels to leadership and influence in the business world. Learn how empathy, calm, and clarity—not control—drive successful negotiations with teams, vendors, and executive peers when the stakes are high and alignment is critical.

## **Human-Centered AI: Leading Through the Hype Without Losing Your Team**

AI is everywhere, but the real competitive advantage lies in how leaders implement it at scale. Jeremy blends technical expertise with leadership insight to explore how organizations can adopt AI responsibly—without losing trust, clarity, or culture. This talk is ideal for executive teams seeking to balance innovation with intention, and lead their organizations through change with confidence.

## **The Other AI: From Artificial Intelligence to Actionable Insights**

After sharing award-winning analytics with 14 senior executives, Jeremy watched all of them return to their business units and do... nothing. This keynote introduces a practical framework to overcome analysis paralysis and turn data into decisions. Through real-world examples and a four-quadrant model, Jeremy explores The Other AI—Actionable Insights—and how organizations can operationalize AI at scale by asking the right questions, surfacing relevant insights, and building momentum toward confident, high-impact decisions.

## **ExIT: How to Finally Escape Legacy IT Thinking – A Blueprint for Turning Technology into a Growth Engine**

Too many IT teams are stuck in reactive mode—underutilized, misunderstood, and labeled as cost centers. Jeremy offers a practical blueprint for ExITing that outdated model and building the IT organization of the future. Drawing from transformation wins across industries, he shows how organizations can unlock underleveraged technologies, build long-term vendor partnerships, and shift IT from the back office to the center of business value. This session is for leaders ready to do more with what they already have—and change how technology is perceived, delivered, and leveraged.

*Custom sessions, workshops, and extended engagements are available through Jeremy's firm, Angel Point Innovations, helping leaders turn insight into action with AI, data, and automation—from strategy through execution.*



## WHAT LEADERS AND AUDIENCES ARE SAYING

Jeremy's keynotes and engagements consistently earn praise for their clarity, insight, and practical value. Here's a sample of feedback from those who have experienced his impact firsthand:



"Jeremy is the ideal IT resource. He has the perfect combination of technical talent & communication skills."  
— Julie Dunne, Founder/CEO



"Jeremy is one of those unique IT professionals that has an innate business sense combined with an innovative and progressive approach to IT. His technology depth and people skills are exceptional."  
— Peter Wright, Senior Consultant



"Jeremy is one of the best mentors. He possesses extensive technical knowledge and shares his know-how with enthusiasm."  
— Rick Goehring, Enterprise Solutions Analyst / Engineer



"Jeremy is definitely a thought leader [and] understands IT as a value-added service organization."  
— Jack, Data Analytics and Enterprise Architecture



"Excellent interpersonal skills that complement outstanding technical skills."  
— Jackie Austin, Senior Product Owner



"With his years as a consultant, Jeremy is a valued resource. Impressed by his broad intelligence, ideas and willingness to share knowledge and lessons learned with all around him."  
— Richard Hurtig, Information Technology Specialist



"Extremely impressed with the very strong and broad skill set Jeremy brings to the table [including] very strong communication skills."  
— Doug Repp, Senior Manager, Technical Solutions



"Jeremy is great with a mindset for big thinking. He's not afraid to challenge the status quo."  
— Randy John, Director, Commercial & Marine IT



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