Rafael Vela (Mr.)

Cittadinanza: Italian Phone + WhatsApp: +507 6671 4500 Mail: <u>rafael.vela71@gmail.com</u> Residenza attuale: Panamá City, Panamá English LinkedIn profile: https://www.linkedin.com/in/rafaelvela/ Italian LinkedIn profile: <u>https://www.linkedin.com/in/rafaelvela/?locale=it_IT</u> CVs (Inglese, Italiano, and Spagnolo): https://scmservices.biz/cv-1

Bachelor of Business Administration

Il mio apprendimento e preparazione insieme alla mia esperienza di +30 anni mi hanno permesso di raggiungere un alto livello di competenza in SCM, approvvigionamento, logistica, operazioni, gestione di progetti e programmi, finanza aziendale, strategia aziendale, leadership organizzativa, gestione del cambiamento, gestione delle persone, gestione snella (Lean), six sigma, business intelligence, strategia HR e gestione delle comunicazioni. Esperienza ottenuta in diverse società multinazionali, la maggior parte delle quali leader mondiali nei loro settori.

Di seguito un elenco di corsi, formazione e certificate

Lingue (secondo CEFR – Quadro Comune Europeo di Riferimento)							
Inglese	C2 (Native)	Spagnolo	C2 (Native)	Italiano	C1 (Advanced)	Francese	B1 (Basic)

Certificazioni

- Lean Management and Manufacturing BKO accredited / Six Sigma Academy, Amsterdam (Netherlands University Teaching Qualification)
- Portfolio Manager (6 modules)
- o Procurement and Logistics / The Chartered Institute of Logistics and Transport U.K. (CILT(U.K.)
- Six Sigma Black Belt Certification (14 modules)
- Six Sigma Green Belt Certification (14 modules)
- o Six Sigma Green Belt (SSGB) BKO accredited / Six Sigma Academy-Amsterdam (Netherlands University Teaching Qualification)

Aree: Gestione della catena di fornitura (SCM) / Logistica / Approvvigionamento / Operazioni (35+ anni di esperienza)

- Asset Management by Cornerstone OnDemand Foundation
- o Fleet Management by Cornerstone OnDemand Foundation
- Implementing Supply Chain Management by NASBA¹
- Inventory Management by NASBA¹
- Logistics Foundations by PMI² and NASBA¹
- Managing Logistics by PMI² and NASBA¹
- Negotiation Foundations by PMI² and NASBA¹
- **Operations and Supply Chain Management** by Udemy
- Operations Management by PMI²
- **Procurement** by Cornerstone OnDemand Foundation
- o Procurement Planning by Cornerstone OnDemand Foundation
- o Procurement: Cost Based Pricing for Procurement Organizations by Udemy
- Purchasing by NASBA¹
- **Quality Management** by Linkedin Learning
- **Reverse Logistics Management and Sustainability** by Operational Excellence Training
- Supply Chain and Operations Management by Linkedin Learning
- Supply Chain Cybersecurity by NASBA1
- Supply Chain Logistics by Rutgers University USA
- Supply Chain Operations by Rutgers University USA
- Supply Chain Risk Management by Operational Excellence Training
- Supply Chain Sustainability Strategies by PMI² and NASBA¹
- o Transformational Change (Managing organizational change) by Linkedin Learning
- o Using Proper Warehousing Processes and Procedures by Cornerstone OnDemand Foundation
- Warehousing by Cornerstone OnDemand Foundation

Aree: Tecnologia / ERP / IT / Sistemi e applicazioni (20+ anni di esperienza)

- Assessing Digital Maturity by NASBA¹
- o Cloud Computing Ethics: Fourth Industrial Revolution by Linkedin Learning
- Cloud Computing: Cloud Security by CompTIA and NASBA¹

- Creating your IT Strategy by NASBA1 0
- Cybersecurity Awareness: Security Overview by NASBA1 0
- Digital Transformation by Linkedin Learning 0
- Excel 2013: Financial Functions in Depth by PMI² and NASBA¹ 0
- Excel Quick Tips by PMI² 0
- Excel: Power Pivots by LinkedIn Learning 0
- Excel: Value Stream Mapping by LinkedIn Learning 0
- IoT Foundations by LinkedIn Learning 0
- 0 Learning BlueJeans Meetings by PMI² and NASBA¹
- 0 Learning Excel Online (Office 365) by NASBA1
- 0 Learning Microsoft Dynamics 365 by LinkedIn Learning
- Magaya (SCM, warehousing and cargo management software) 0
- Microsoft Project Quick Tips by PMI² 0
- Microsoft Teams Quick Tips by LinkedIn Learning 0
- MS Power BI (Business Intelligence) by NASBA1 0
- Office 365 New Features by PMI² 0
- Oracle JD Edwards EnterpriseOne / ERP 0
- PowerPoint Quick Tips by PMI² 0
- RPA, AI, and Cognitive Tech for Leaders by NASBA1 0
- SAP ERP Essential Training by LinkedIn Learning 0
- SAP Materials Module / ERP by SAP Andina 0
- SAP S/4 HANA Financial Accounting by LinkedIn Learning 0
- ServiceNow (Asset management) 0
- Taking Charge of Technology for Maximum Productivity by PMI² 0

Aree: Gestione di progetti, programmi e portfolio / Gestione del prodotto (20+ anni di esperienza)

- Adaptive Project Leadership by PMI² 0
- Agreements for Success in Global Projects by PMI² and NASBA¹ 0
- Artificial Intelligence for Project Managers by PMI² 0
- Blending Project Management Methods by PMI² and NASBA¹ 0
- Cert Prep: Project Management Professional (PMP) by PMI² 0
- Cert Prep: SCRUM Master by PMI² and NASBA¹ 0
- Enterprise Agile: Changing Your Culture by PMI² and NASBA¹ 0
- Leading Productive Meetings by PMI² and NASBA¹ 0
- Leading Remote Projects and Virtual Teams by PMI² 0
- Learning Gantt Charts by PMI² and NASBA¹ 0
- Managing Project Stakeholders by PMI² 0
- Operational Excellence by PMI² 0
- Product Management: Building a Product Roadmap by PMI² 0
- Product Management: Building a Product Strategy by PMI² 0
- Program Management by PMI² and NASBA¹ 0
- Program Management Foundations by PMI² and NASBA¹ 0
- Project Management by PMI² 0
- Project Management: Communications by NASBA1 0
- Project Management: International Projects by PMI² and NASBA¹ 0
- Project Management: Iterative Methods by PMI² 0
- Project Management: Laying Good Ground Rules by PMI² 0
- Project Management: Preventing Scope Creep by PMI² 0
- Project Management: Procurement by PMI² 0
- Project Management: Requirements by PMI² and NASBA¹ 0
- Project Management: Teams by PMI² and NASBA¹ 0
- Project Portfolio Management Foundations by PMI² and NASBA¹ 0
- SCRUM: Advanced by PMI² 0
- Transitioning from Waterfall to Agile Project Management by PMI² and NASBA¹ 0

Aree: Lean / Six Sigma / Kaizen / Lean Six Sigma / Eccellenza operativa (20+ anni di esperienza)

- 5S Workplace Productivity by Gemba Academy 0
- A3 Problem Solving for Continuous Improvement by PMI² 0
- 0 Culture of Kaizen by Gemba Academy
- 0 Hoshin Planning by Gemba Academy
- Lean Foundations by PMI² and NASBA¹ 0
- Lean Inventory Management by NASBA1 0

¹: National Association of State Boards of Accountancy – U.S.A.

^{3:} HR Certification Institute – U.S.A.

- ²: Project Management Institute U.S.A.
- ^{4:} Society for Human Resource Management- U.S.A.

- 15 anni di esperienza utilizzando SAP

- Lean Six Sigma Foundations by PMI² and NASBA¹
- o Lean Six Sigma: Analyze, improve, control tools by Linkedin Learning
- Lean Six Sigma: Define and measure tools by PMI² and NASBA¹
- Minitab (Statistical analysis) by NASBA1
- Operational Excellence, Workouts & Kaizen Facilitator by PMI² and NASBA¹
- Six Sigma Black Belt by PMI²
- Six Sigma Foundations by PMI²
- Six Sigma Green Belt by PMI²
- Statistics 1, Statistics 2, Statistics 3 by NASBA1
- Stay Lean with Kanban by PMI²
- o Workplace Visualization by Gemba Academy

Aree: Strategia / Produttività / Vendite / Sviluppo personale / life skills e altra formazione a supporto della carriera (30+ anni di esperienza)

- Activity-Based Costing by NASBA¹
- o B2B Marketing Foundations: Pricing Strategy by PMI²
- Body Language for Leaders by NASBA1
- Boosting Your Team's Productivity by PMI²
- o Communicating Change in an Enterprise-Wide Transformation by PMI²
- Branding Foundations by NASBA¹
- o Breakeven and Cost-Volume-Profit (CVP) Analysis by Linkedin Learning
- Building Customer Loyalty by Linkedin Learning
- Business Development Foundations by PMI² and NASBA¹
- Business Ethics by NASBA1
- Business Intelligence for Consultants by NASBA1
- Change Management by Linkedin Learning
- Collaboration Principles and Process by NASBA1
- Controllo di Gestione by Udemy
- Creating a Business Plan by NASBA1
- Creating a Culture of Strategy Execution by PMI² and NASBA¹
- o Critical Thinking by Linkedin Learning
- Cultivating Mental Agility by NASBA¹
- Data Governance by Linkedin Learning
- Decision-Making Strategies by NASBA1
- Developing a Competitive Strategy by PMI²
- Developing a Service Mindset by PMI² and NASBA¹
- **Disrupting Yourself** by Linkedin Learning
- Executive Presence on Video Conference Calls by NASBA¹
- o General Data Protection Regulation (GDPR) Compliance: Essential Training by Linkedin Learning
- o Global Strategy by PMI²
- Leading Change by PMI² and NASBA¹
- Leading Globally by PMI² and NASBA¹
- Leading with Vision by PMI² and NASBA¹
- Learning Agility by PMI²
- Learning GDPR by NASBA¹
- Managing Globally by PMI² and NASBA¹
- Managing in a Matrixed Organization by NASBA1
- Measuring Business Performance by PMI² and NASBA¹
- Organization Communication by NASBA¹
- Organizational Culture by PMI² and NASBA¹
- Problem Solving Techniques by PMI²
- Reputation Risk Management by NASBA¹
- Sales Forecasting by Linkedin Learning
- Sales Management by Linkedin Learning
- Setting Business Unit Goals by PMI² and NASBA¹
- Smart Thinking: Overcoming Complexity by Linkedin Learning
- Solving Business Problems by NASBA¹
- o Strategic Cost Management for Procurement and Supply Chains by Udemy
- Strategic Negotiation by Linkedin Learning
- Strategic Partnership by PMI² and NASBA¹
- Strategic Planning by PMI² and NASBA¹
- Strategic Thinking by PMI²

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^{3:} HR Certification Institute – U.S.A.

- ²: Project Management Institute U.S.A.
- ^{4:} Society for Human Resource Management- U.S.A.

- The Courage Habit by Linkedin Learning
- o The Euro: History, Issues, and Solutions by The Duomo Initiative (EU, EMU, ECB, EMF, etc.)
- o The New Age of Risk Management Strategy for Business by NASBA1
- Writing Articles by Linkedin Learning

Aree: Risorse umane / Gestione dei talenti / Inclusività / Diversità / Civiltà (20+ anni di esperienza)

- o Building Accountability into your Culture by NASBA1
- o Building Resilience by Linkedin Learning
- Creating a Culture of Change by PMI² and NASBA¹
- Creating a Culture of Service by PMI² and NASBA¹
- o Developing a Diversity, Inclusion, and Belonging Program (DIBs) by Linkedin Learning
- Developing Adaptability by PMI² and NASBA¹
- o Fighting Gender Bias at Work by Linkedin Learning
- o Human Resources Strategic Workforce Planning by HRCI ³ and SHRM⁴
- Managing a Multigenerational Workforce by PMI²
- Managing Conflict by NASBA¹
- Managing Diversity by PMI²
- Managing High Performers by PMI²
- Managing High Potentials by PMI²
- Managing Managers by PMI²
- Multinational Communication in the Workplace by NASBA¹
- Performance-Based Hiring by HRCl ³, SHRM⁴, and NASBA¹
- Psychological Safety: Clear Blocks to Innovation, Collaboration, and Risk-Taking by PMI² and NASBA¹
- Remote Work Foundations by NASBA1
- o Skills for Inclusive Conversations by HR Certification Institute (HRCI) and SHRM⁴
- Teaching Civility in the Workplace by HRCI³ and SHRM⁴
- The New Rules of Work by PMI²
- Unconscious Bias by PMI² and NASBA¹

Aree: Finanza / Economia (20+ anni di esperienza)

- Corporate Finance: Robust Financial Modelling by NASBA¹
- Entrepreneurship: Raising Startup Capital by NASBA1
- Finance for Non-Financial Managers by Linkedin Learning
- Finance: Risk Management by PMI² and NASBA¹
- Financial Accounting 1 by NASBA¹
- Financial Analysis: Business Performance Analysis by NASBA1
- *Macroeconomics* by University of California (UCI) Irvine
- Managerial Economics by PMI²
- Mergers & Acquisitions by NASBA¹