

# Rafael Vela

## SCM, Procurement, Logistics, Operations, Change and Project Management Professional

### *Presentation Letter*

Dec 2019

Dear Sirs

I am a C-suite level SCM, procurement, logistics, and operations professional with ample executive experience, internationally seasoned, an expert in restructuring entire SCM organizations, strategy definition, formation and direction of multi-cultural, multi-language, multi-generational high efficiency teams. Have deployed my experience in more than 30 countries in manufacturing, service, and technology multinational companies including textile and chemical manufacturing, cement manufacturing, automobile manufacturing, telecommunications, global secure logistics, and consulting (end-to-end SCM consulting).

Designed, implemented, and managed the strategies to attain company goals, always exceeding those goals. Have led many procurement operations with annual purchasing OPEX budgets ranging from \$30 to \$150 million and CAPEX budgets usually exceeding \$300 million transforming these operations into real profit centers guiding very diverse teams operating in many countries ranging in numbers from 20 to 400 employees (direct as well as indirect reports).

My expertise covers all areas of the supply chain function and have guided projects that produced millions of dollars in savings attaining significant reduction of inventories while increasing customer service, implementing S&OP methodology, and producing significant cost reductions in both OPEX and CAPEX purchases, slashing inventory holding costs, and much more.

I do possess extensive practical experience in demand planning, forecasting, S&OP, Lean Six Sigma philosophy and processes, SCM sustainability initiatives, and transformation management and consider myself a mentor to my teams, a good communicator and listener at all levels.

My leadership skills include critical thinker; strategist; negotiator; educator and avid learner; communicator; high team management ability; expert planner; resourceful and innovative; analytical, committed, and passionate; adaptable and creative; a team builder, definitely an out-of-the-box thinker with no fear to try and fail and very focused on targets and customer service (both internal and external customers). I do not displace responsibility, what I do and its results, I own. Zero tolerance on any type of waste (inventory, waiting time, over production and over processing, etc.). Independent thinker opened to suggestions and opinions and fiercely opposed to any form of micromanagement.

In terms of languages, my English and Spanish are native level, my Italian is working proficient, and my French is at an intermediate level.

I am an **Italian citizen**, currently residing in Panama City, Panama, Central America, where I have been a legal resident since 2003. I am quite used to travel as in the last 15 years I have worked in an expat capacity based and/or travelling to many countries in the Middle east, West Africa, Europe, and the Americas (South, Central, and the Caribbean), I am willing to relocate and have no problem travelling if the position so requires.

I will add value to any operation I am a part of so if my profile and experience is of your interest, please feel free to contact me for more details

Thanks in advance for your time and look forward to hearing from you soon.

Best regards

Rafael Vela

Phone + WhatsApp: +507 6671 4500

Mail: [rafael.vela71@gmail.com](mailto:rafael.vela71@gmail.com) / [rafael.vela@scmservices.biz](mailto:rafael.vela@scmservices.biz)

Public profile: [www.linkedin.com/in/rafaelvela](http://www.linkedin.com/in/rafaelvela)