

Rafael Vela

Nacionalidad: italiano - venezolano

Teléfono + WhatsApp: +507 6671 4500

Mail: rafael.vela71@gmail.com - rafael.vela@scmservices.biz

Residencia actual: Panamá City, Panamá. **NOTA:** Abierto a reubicación y al trabajo remoto.

Profesional nivel C-suite en el área de SCM, compras, logística, operaciones, gerenciamiento de cambio organizacional, gerencia de proyectos con muchos años de experiencia ejecutiva a nivel internacional. He desarrollado y dirigido equipos de muy alto rendimiento y eficiencia en mas de 26 países. Fiel seguidor y propulsador de la aplicación de filosofías lean y sostenibilidad en operaciones de SCM y en casi todas las áreas de mi vida. Certificado Six Sigma (Green y Black belt). He tenido posiciones de alto nivel en diferentes empresas multinacionales (COO, VP Regional, Diorector de Grupo) en el sector de manufacturas de automobiles, cemento, quimicos, textiles, telecomunicaciones y servicios de consultoria. Líder de grupo, educador, ávido aprendiz, mentor, diseñador de soluciones que realmente agregan valor, buen comunicador a cualquier nivel, pensador crítico, amplios conocimientos de manejo de data y un colaborador a todo nivel capaz de afrontar exitosa y oportunamente situaciones complejas de toma de decisiones.

EXPERIENCIA LABORAL (Últimos 15 años)

- **COO @ Westgate International Consulting Inc.** de ene 2017 – junio 2019 / **País:** Panamá
- **Global Technology Asset Manager @ Brinks Regional Services LLC** de mayo 2015 – Dic 2016 / **País:** Panamá. Dirección de equipos en 18 países. Diseño e implementación del programa mundial para la administración de activos de tecnología.
- **COO @ Nexel Solutions Inc.** de mayo 2011 – abril 2015 / **País:** Panamá. Gestión de ventas y operaciones en 6 países.
- **Group Procurement and Logistics Director @ Comium Group** de Feb 2010 - ene 2011 / **País:** Cote D'Ivoire, África Occidental, gerenciando equipos de compras y logística en 7 países.
- **Regional VP Logistics & Supply Chain Operations @ Cable & Wireless** de May 2006 - Jul 2009 / **País:** Panamá, gerenciando equipos de SCM, compras y Logistics en 16 países.

AREAS DE EXPERIENCIA (Años de experiencia)

Team leader (+30); Planificación de la demanda (+30); operaciones logísticas (+30); administración de inventarios (+30); Operaciones y planificación de la producción (+25); Sourcing y compras (+30); gerencia de proyectos (+25); aseguramiento de la calidad (+25); logística inversa (+25); SCM (+30); administración de bodegas (depósitos) (+30); mejora de procesos (+20); administración de contratos (+20); CRM (+20); distribución y administración de flotas (+20); administración de activos de tecnología (+15); S&OP (+15); cadena de suministros verde (sostenible) (+15); gerenciamiento del cambio (+20); VRM (+20); filosofía Lean y Six Sigma (+10)

EDUCACION

Administración de Empresas + innumerables cursos y entrenamiento en SCM, compras, proyectos, finanzas, recursos humanos, ventas, etc. además de certificaciones directamente relacionadas con mi área.

IDIOMAS (as per CEFR): inglés (C2); español (C2); italiano (C1); Frances (B1).

FORTALEZAS: ética; sentido común; innovador; habilidad para analizar diferentes puntos de vista y entender el panorama total; saber que no tengo todas las respuestas; adaptable a nuevas situaciones y data; empatía; humildad.

DEBILIDADES: Ninguna lo suficientemente importante para impedir alcanzar mis metas en las empresas donde he laborado. En ocasiones soy muy orientado a los detalles menores y soy muy crítico de mi trabajo y sus resultados. No poseo ningún tipo de tolerancia a personas o ambientes de trabajo toxico.

LOGROS (BREVE DESCRIPCION): Establecimiento de programa S&OP; reducción de inventarios en exceso del 80%; implementación y dirección de programas de compras estratégicas; diseño e implementación de importantes programas de tercerización (outsourcing) con reducciones de costos significativas y aumento de la eficiencia operativa; diseño, negociación e implementación de múltiples asociaciones estratégicas con importantes proveedores; dirección de organizaciones de compras y SCM (end-to-end) y de proyectos con impacto positivo en muchos países; desarrollo e implementación del programa de emergencia en SCM para asegurar la continuidad operativa durante y después de la ocurrencia de desastres naturales; formación, entrenamiento y dirección de equipos de trabajo multi culturales, multi idiomas, y multi generacionales de muy alto rendimiento de hasta 400 miembros en 26 países.

MOTIVATION: Actualmente me desempeño como consultor senior en el área de SCM dirigiendo diversos proyectos. Busco reincorporarme al sector corporativo para enfrentar nuevos retos en la dirección, diseño, implementación o transformación de operaciones creando e implementando estrategias que agreguen valor a la organización y a sus clientes. Dispuesto a reubicación y acostumbrado a viajar (hasta 80%) ya que en los últimos años me he desempeñado en calidad de expat en diferentes países.

Para más información (carta de presentación, experiencia laboral completa, experiencia, logros, educación, etc. visitar <https://scmservices.biz> donde encontrara información detallada en inglés, italiano y español.

Rafael Vela

Nacionalidad: italiano y venezolano

Teléfono + WhatsApp: +507 6671 4500

Mail: rafael.vela71@gmail.com - rafael.vela@scmservices.biz

Residencia actual: Panamá City, Panamá

Abierto a reubicación y a trabajo remoto.

Licenciatura en Administracion de Empresas

Mi selección de opciones de aprendizaje y preparación me han permitido alcanzar un alto nivel de competencia en áreas como gestión de proyectos, gestión de programas, finanzas corporativas, estrategia empresarial, liderazgo organizacional, gestión del cambio, gestión de personas, gestión lean, six sigma, inteligencia empresarial (business intelligence), estrategia de recursos humanos y gestión de comunicaciones.

Certificaciones

- **Lean Management and Manufacturing BKO accredited** / Six Sigma Academy, Amsterdam (Netherlands University Teaching Qualification)
- **Six Sigma Black Belt Certification** (14 modules)
- **Six Sigma Green Belt Certification** (14 modules)
- **Six Sigma Green Belt (SSGB) BKO accredited** / Six Sigma Academy-Amsterdam (Netherlands University Teaching Qualification)

Cadena de suministros (SCM), logística, compras, operaciones.

- **Implementing Supply Chain Management** by National Association of State Boards of Accountancy (NASBA)
- **Inventory Management** by National Association of State Boards of Accountancy (NASBA)
- **Lean Inventory Management** by National Association of State Boards of Accountancy (NASBA)
- **Operations and Supply Chain Management** by Udemy
- **Operations Management** by Project Management Institute (PMI)
- **Procurement: Cost Based Pricing for Procurement Organizations** by Udemy
- **Purchasing** by National Association of State Boards of Accountancy (NASBA)
- **Reverse Logistics Management and Sustainability** by Operational Excellence Training
- **Stay Lean with Kanban** by Project Management Institute (PMI)
- **Supply Chain and Operations Management** by IN Learning
- **Supply Chain Cybersecurity** by National Association of State Boards of Accountancy (NASBA)
- **Supply Chain Logistics** by Rutgers University – USA
- **Supply Chain Operations** by Rutgers University – USA
- **Supply Chain Risk Management** by Operational Excellence Training
- **Supply Chain Sustainability Strategies** by Project Management Institute and National Association of State Boards of Accountancy
- **Transformational Change (Managing organizational change)** by inLearning

Estrategia y productividad

- **Boosting Your Team's Productivity** by Project Management Institute (PMI)
- **Global Strategy** by Project Management Institute (PMI)
- **Solving Business Problems** by National Association of State Boards of Accountancy (NASBA)
- **Strategic Cost Management for Procurement and Supply Chains** by Udemy
- **Strategic Negotiation** by inLearning
- **Strategic Partnership** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Strategic Planning** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Strategic Thinking** by Project Management Institute (PMI)

Finanzas y economía

- **Corporate Finance: Robust Financial Modelling** by National Association of State Boards of Accountancy (NASBA)
- **Entrepreneurship: Raising Startup Capital** by National Association of State Boards of Accountancy (NASBA)
- **Finance for Non-Financial Managers** by inLearning
- **Finance: Risk Management** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Financial Accounting 1** by National Association of State Boards of Accountancy (NASBA)
- **Financial Analysis: Business Performance Analysis** by National Association of State Boards of Accountancy (NASBA)
- **Macroeconomics** by University of California (UCI) – Irvine
- **Managerial Economics** by Project Management Institute (PMI)
- **Mergers & Acquisitions** by National Association of State Boards of Accountancy (NASBA)

Project management, Six Sigma, Lean Six Sigma, and Lean training

- **Adaptive Project Leadership** by Project Management Institute (PMI)
- **Agreements for Success in Global Projects** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- **Artificial Intelligence for Project Managers** by Project Management Institute (PMI)
- **Change Management** by inLearning
- **Leading Productive Meetings** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Lean Six Sigma Foundations** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Lean Six Sigma: ANALYZE, IMPROVE, CONTROL TOOLS** by inLearning
- **Lean Six Sigma: DEFINE AND MEASURE TOOLS** by Project Management Institute and National Association of State Boards of Accountancy
- **Learning Gantt Charts** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Managing Project Stakeholders** by Project Management Institute (PMI)
- **Minitab (Statistical analysis)** by National Association of State Boards of Accountancy (NASBA)
- **Operational Excellence** by Project Management Institute (PMI)
- **Operational Excellence, Workouts & Kaizen Facilitator** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Program Management** by Project Management Institute and National Association of State Boards of Accountancy (NASBA)
- **Project Management** by Project Management Institute (PMI)
- **Project Management: COMMUNICATIONS** by National Association of State Boards of Accountancy (NASBA)
- **Project Management: Iterative Methods** by Project Management Institute (PMI)
- **Project Management: Laying Good Ground Rules** by Project Management Institute (PMI)
- **Project Management: TEAMS** by Project Management Institute and National Association of State Boards of Accountancy (NASBA)
- **Project Management: Preventing Scope Creep** by Project Management Institute (PMI)
- **Project Management: Procurement** by Project Management Institute (PMI)
- **SCRUM: Advanced** by Project Management Institute (PMI)
- **Six Sigma Black Belt** by Project Management Institute (PMI)
- **Six Sigma Foundations** by Project Management Institute (PMI)
- **Six Sigma Green Belt** by Project Management Institute (PMI)
- **Statistics 1, Statistics 2, Statistics 3** by National Association of State Boards of Accountancy (NASBA)

Formación técnica, ERP y sistemas

- **Assessing Digital Maturity** by National Association of State Boards of Accountancy (NASBA)
- **BlueJeans Meetings** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Cloud Computing: Cloud Security** by CompTIA and National Association of State Boards of Accountancy (NASBA)
- **Creating your IT Strategy** by National Association of State Boards of Accountancy (NASBA)
- **Cybersecurity Awareness: Security Overview** by National Association of State Boards of Accountancy (NASBA)
- **Digital Transformation** by inLearning
- **Excel 2013: Financial Functions in Depth** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Excel Quick Tips** by Project Management Institute (PMI)
- **Excel: Power Pivots** by inLearning
- **IoT Foundations** by inLearning
- **Learning Excel Online (Office 365)** by National Association of State Boards of Accountancy (NASBA)
- **Learning Microsoft Dynamics 365** by inLearning
- **Magaya (SCM, warehousing and cargo management software)**
- **Microsoft Project Quick Tips** by Project Management Institute (PMI)
- **MS Power BI** by National Association of State Boards of Accountancy (NASBA)
- **Office 365 New Features** by Project Management Institute (PMI)
- **Oracle JD Edwards EnterpriseOne / ERP**
- **PowerPoint Quick Tips** by Project Management Institute (PMI)
- **RPA, AI, and Cognitive Tech for Leaders** by National Association of State Boards of Accountancy (NASBA)
- **SAP ERP Essential Training** by inLearning
- **SAP Materials Module / ERP** by SAP Andina
- **SAP S/4 HANA Financial Accounting** by inLearning
- **ServiceNow (Asset management)**
- **Taking Charge of Technology for Maximum Productivity** by Project Management Institute (PMI)

15 years of experience using SAP

Recursos humanos

- **Building Accountability into your Culture** by National Association of State Boards of Accountancy (NASBA)
- **Building Resilience** by inLearning
- **Creating a Culture of Change** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Creating a Culture of Service** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Developing Adaptability** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Fighting Gender Bias at Work** by inLearning
- **Learning Agility** by Project Management Institute (PMI)
- **Managing a Multigenerational Workforce** by Project Management Institute (PMI)

- **Managing Conflict** by National Association of State Boards of Accountancy (NASBA)
- **Managing Diversity** by Project Management Institute (PMI)
- **Managing High Performers** by Project Management Institute (PMI)
- **Managing High Potentials** by Project Management Institute (PMI)
- **Managing Managers** by Project Management Institute (PMI)
- **Multinational Communication in the Workplace** by National Association of State Boards of Accountancy (NASBA)
- **Performance-Based Hiring** by HR Certification Institute (HRCI), Society for Human Resource Management (SHRM), and the National Association of State Boards of Accountancy (NASBA)
- **Remote Work Foundations** by National Association of State Boards of Accountancy (NASBA)
- **Teaching Civility in the Workplace** by HR Certification Institute (HRCI) and the Society for Human Resource Management (SHRM)
- **The New Rules of Work** by Project Management Institute (PMI)

Gerencia, ventas y otra formación de soporte a la carrera.

- **Activity-Based Costing** by National Association of State Boards of Accountancy (NASBA)
- **B2B Marketing Foundations: Pricing Strategy** by Project Management Institute (PMI)
- **Breakeven and Cost-Volume-Profit (CVP) Analysis** by inLearning
- **Building Customer Loyalty** by inLearning
- **Business Ethics** by National Association of State Boards of Accountancy (NASBA)
- **Business Intelligence for Consultants** by National Association of State Boards of Accountancy (NASBA)
- **Business Process Improvement** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Controllo di Gestione** by Udemy
- **Critical Thinking** by inLearning
- **Data Governance** by inLearning
- **General Data Protection Regulation (GDPR) Compliance: Essential Training** by IN Learning
- **Leading Globally** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Managing Globally** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Managing in a Matrixed Organization** by National Association of State Boards of Accountancy (NASBA)
- **Measuring Business Performance** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **Problem Solving Techniques** by Project Management Institute (PMI)
- **Product Management: Building a Product Roadmap** by Project Management Institute (PMI)
- **Sales Forecasting** by inLearning
- **Sales Management** by inLearning
- **Setting Business Unit Goals** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- **The Euro: History, Issues, and Solutions** by The Duomo Initiative (EU, EMU, ECB, EMF, etc.)

Idiomas - (as per CEFR – Common European Framework of Reference)

Inglés: **C2 (Nativo)**

Español: **C2 (Nativo)**

Italiano: **C1 (Avanzado)**

Frances: **B1 (Intermedio)**